

**PROCEDURA PUBBLICA DI SELEZIONE PER L'ASSUNZIONE DI N.1 RICERCATORE A TEMPO DETERMINATO  
AI SENSI DELL'ART.24, COMMA 3, LETT. B) DELLA LEGGE 240/2010 PER IL SETTORE CONCURSALE 13/A1  
- SETTORE SCIENTIFICO DISCIPLINARE SECS-P/01 - DIPARTIMENTO DI ECONOMIA - UNIVERSITA' ROMA  
TRE**

**VERBALE N. 2**  
**(Valutazione preliminare dei candidati)**

**ALLEGATO A**

**ELENCHI DELLE PUBBLICAZIONI  
PRESENTATE DAI CANDIDATI**

www.AlboPreparatorionline.it 08/11/2019

*C. Fietzelli*

## ELENCO DELLE PUBBLICAZIONI

Il sottoscritto BELLUCCI ANDREA

insapevole di quanto disposto dagli articoli 71 (Modalità dei concorsi) e 70 (Norme penali) del D.F.R. 28 dicembre 2000, n. 445, in relazione all'istanza di partecipazione alla procedura pubblica di selezione per il reclutamento di n. 1 posto di ricercatore a tempo determinato, ai sensi dell'art. 24, comma 3 della Legge 240/2010, in 13/A1 ECONOMIA POLITICA, S.S.D. SECS-P/01 presso il Dipartimento di Economia bandita con decreto rettorale REP 923/2018 PROT 71998 del 11/06/2018 disponibile sul sito pubblico <http://www.albopretorionline.it/uniroma/alboente.aspx> ed il cui avviso è pubblicato sulla Gazzetta Ufficiale n. 50 del 26/06/2018

### DICHIARA

di aver presentato n. 12 pubblicazioni scientifiche, corrispondenti al seguente elenco:

- (1) (1) Bellucci, A., Borisov, A., Giombini, G. and Zazzaro, A. (2018). "Collateral and Local Lending". CSEF Working Paper no.401. (Revised and Resubmitted at JBF)
- (2) Bellucci, A., Pennacchio, L. and Zazzaro, A. (2018). "Public R&D Subsidies: Collaborative versus Individual Place-Based Programs for SMEs". *Small Business Economics Journal* (DOI: 10.1007/s1187-018-0017-5). Springer.
- (3) Bellucci, A., Pennacchio, L. (2016). "University knowledge and firm innovation: evidence from European countries". *The Journal of Technology Transfer*, n. 41 (4), 730-752. Springer.
- (4) Bellucci, A., Favaretto, I., and Giombini, G. (2014). "Credit availability and propensity to innovate of Small and Medium Enterprises". *Economia e Politica Industriale / Journal of Industrial and Business Economic*, n.41(4), 27-50. Springer.
- (5) Bellucci, A., Borisov, A., and Zazzaro, A. (2013). "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". *Journal of Banking and Finance*, n.37, 4183-4197. Elsevier.
- (6) Bellucci, A., I. Favaretto, and Giombini G. (2012) "Imprese Innovative ed accesso al credito. Un'indagine empirica". *Argomenti*, n.36. ISSN 1125-9116. Franco Angeli.
- (7) Bellucci, A., I. Favaretto (2011) "The effects of distance on bank-firm relationship. Some empirical evidences", *Argomenti*, n.33. ISSN 1125-9116. Franco Angeli.
- (8) Bellucci, A., Borisov, A., and Zazzaro, A. (2010). "Does gender matter in bank-firm relationships? Evidence from small business lending". *Journal of Banking and Finance*, n.34, 2968-2984. Elsevier.
- (9) Bellucci, A., Borisov, A., and Zazzaro, A. (2016). "Bank Organization and Loan Contracting in Small Business Financing". *Entrepreneurial Finance: Managerial and Policy Implications*, Na Dai and Donald Siegel (eds.), Hackensack, New Jersey, USA: World Scientific Publishing

ABellucci

(10) Bellucci A., I. Favaretto, e Giombini G. (2013). *Il ruolo del credito bancario sulla probabilità di innovare di piccole e medie imprese*. In: (a cura di): U. Fratesi, G. Pellegrini, Territorio, Istituzioni, Crescita: Scienze regionali e sviluppo del Paese. Edizioni Franco Angeli, ISBN: 9788820448790

(11) Bellucci, A., Borisov, A., and Zazzaro, A. (2011). "Do Male and Female Loan Officers Differ in Small Business Lending? A Review of the Literature". In: G. Calcagnini and I. Favaretto (Eds.) *"The Economics of Small Businesses, An international Perspective"*. New York, Springer, pp. 195-218.

(12) Bellucci, A. (2011) "The small business in Italy" Rapporto 2011 in G. Calcagnini and I. Favaretto (Ed.) *"The economy of Small Business Enterprises"*. Milano, Franco Angeli.

Gavirate 22/07/2018

Andrea Bellucci

www.Albopretorionline.it

**DICHIARAZIONI SOSTITUTIVE DI CERTIFICAZIONI**  
(art. 46 D.P.R. n.445/2000)

**DICHIARAZIONI SOSTITUTIVE DELL'ATTO DI NOTORIETA'**  
(art. 19 e 47 D.P.R. n.445/2000)

Il sottoscritto

COGNOME: BELLUCCI  
(per le donne indicare il cognome da nubile)

NOME: ANDREA

consapevole che le dichiarazioni mendaci sono punite ai sensi del Codice penale e delle leggi speciali in materia

DICHIARA:

**TITOLI:**

Titolo di **Dottore di Ricerca in Economia Politica**, conseguito in data 19/03/2009 presso l'Università Politecnica delle Marche (Ancona);

**Master in Economics (MSc in Economics)** conseguito in data 30/06/2006 presso l'Università Politecnica delle Marche (Ancona), Italia.

**Laurea Magistrale in Scienze Politiche** (Vecchio Ordinamento), Indirizzo Politico-Economico conseguita in data 20/06/2003 presso l'Università degli Studi di Urbino "Carlo Bo", Urbino;

**Corsi di Ph.D e MBA** presso la Kelley School of Business – Indiana University. IN, USA.

**Visiting Scholar** presso il Dipartimento di Economia, Strathclyde University, Glasgow, UK.

**Visiting Scholar** presso la Kelley School of Business, Indiana University. Indiana, USA.

**Corso in Econometria** (panel data analysis) organizzato dal CIDE (Centro Interuniversitario di Econometria), Lecce, 4-14 September 2005.

**Corso in Social Network Analysis** presso l'Università degli Studi di Napoli Federico II finanziato dal Fondo Sociale Europeo. Capri, 5-8 Settembre 2012.

**Corso in Issues and methods for the evaluation of public policies** presso l'Università degli Studi di Napoli Federico II finanziato dal Fondo Sociale Europeo. Napoli, 10-14 Settembre 2012.

**Corso in "Financial Markets and the Macroeconomy"**. Prof. Atif Mian, Princeton University at the Kiel Institute for World Economy. Kiel, August, 25-29.

**Abilitazione nazionale** in Politica Economica 13/A2 a Professore Associato.

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## PUBBLICAZIONI:

Bellucci, A., Borisov, A., Giombini, G. and Zazzaro, A. (2018). **"Collateral and Local Lending"**. CSEF Working Paper no.401. (Revised and Resubmitted at JBF)

Bellucci, A., Pennacchio, L. and Zazzaro, A. (2018). **"Public R&D Subsidies: Collaborative versus Individual Place-Based Programs for SMEs"**. *Small Business Economics Journal* (DOI: 10.1007/s11187-018-0017-5).

Bellucci, A., Pennacchio, L. (2016). **"University knowledge and firm innovation: evidence from European countries"**. *The Journal of Technology Transfer*, n. 41 (4), 730–752.

Bellucci, A., Borisov, A., and Zazzaro, A. (2016). **"Bank Organization and Loan Contracting in Small Business Financing"**. *Entrepreneurial Finance: Managerial and Policy Implications*, Na Dai and Donald Siegel (eds.), Hackensack, New Jersey, USA: World Scientific Publishing

Bellucci, A., Favaretto, I., and Giombini, G. (2014). **"Credit availability and propensity to innovate of Small and Medium Enterprises"**. *Economia e Politica Industriale / Journal of Industrial and Business Economics*, n.4, 27-50.

Bellucci, A., Borisov, A., and Zazzaro, A. (2013). **"Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets"**. *Journal of Banking and Finance*, n.37, 4183–4197.

Bellucci, A., Borisov, A., and Zazzaro, A. (2011). **"Do Male and Female Loan Officers Differ in Small Business Lending? A Review of the Literature"**. In: G. Calcagnini and I. Favaretto (Eds.) *"The Economics of Small Businesses, An international Perspective"*. New York, Springer, pp. 195-218.

Bellucci, A., Borisov, A., and Zazzaro, A. (2010). **"Does gender matter in bank-firm relationships? Evidence from small business lending"**. *Journal of Banking and Finance*, n.34, 2968–2984.

Bellucci A., I. Favaretto, e Giombini G. (2013). **"Il ruolo del credito bancario sulla probabilità di innovare di piccole e medie imprese"**. In: (a cura di): U. Fratesi, G. Pellegrini, Territorio, istituzioni, Crescita: Scienze regionali e sviluppo del Paese. Edizioni Franco Angeli, ISBN: 9788820448790.

Bellucci A., I. Favaretto, e Giombini G. (2012) **"Imprese Innovative ed accesso al credito. Un'indagine empirica"**. *Argomenti*, n.36. ISSN 1125-9116.

Bellucci A., I. Favaretto (2011), **"The effects of distance on bank-firm relationship. Some empirical evidences"**. *Argomenti*, n.33. ISSN 1125-9116.

Bellucci, A. (2011) **"The small business in Italy" Rapporto 2011**, in G. Calcagnini and I. Favaretto (Ed.) *"The economy of Small Business Enterprises"*. Milano, Franco Angeli.

Bellucci, A. (2010). **"Il ruolo del management bancario nella relazione di clientela"**, in G. Calcagnini and Favaretto (Ed.) *"The economy of Small Business Enterprises"*. Milano, Franco Angeli.

*ABellucci*

Tesi di Dottorato dal titolo: **“Distances, banking relationships and spatial competition in local credit markets”**. (03/2009).

**PAPERS UNDER REVIEW AND WORKING PAPERS:**

Bellucci, A., Fatica, S., Kvedaras, V., Pagano, A., (2018). “The Impact of Financial Sector Taxes on Systemic Risk: Bank Levies in Europe”.

Bellucci, A., Pennacchio, L. and Zazzaro, A. (2018). “R&D Subsidies and SMEs Indebtedness” Revised & Resubmitted).

Bellucci, A., and Giombini, G. (2018). “Does innovation affect credit access? New evidence from small business lending”. IAW Discussion Paper No. 104.

Bellucci, A., Borisov, A., J.M. Liberti and Zazzaro, A., (2018). “Formal vs. Real Authority in Lending: The Importance of Bank Organizational Structure”.

Bellucci, A., (2017). “The Role of Governance and Human Capital in local Banks' Portfolio Decisions”.

Bellucci, A., Meslier, C., A., Zazzaro, A. (2018). “Banking market structure and firms financing before and after financial crisis”.

Bellucci, A., (2018). “The effects of taxation on Non-Performing Loans”.

**ESPERIENZE LAVORATIVE:**

Contract Agent (Scientific Officer) presso European Commission – Joint Research Centre. Financial and Economic analysis. Periodo: 01/12/2015 – Present.

Vincitore di una **“Intra European Marie Curie Fellowship”**, presso lo IAW - Institute for Applied Economic Research at the University of Tübingen, Tübingen, Germany. (FP7 Marie Curie Actions of the European Commission. Grant Agreement Number PIEF-GA-2012- 331728. Periodo: 01/02/2014-30/11/2015.

**Assegno di Ricerca** presso l'Università degli Studi di Napoli Federico II, Dipartimento di Economia. Napoli (NA). Periodo: 8/2012 – 2/2014.

**Post-doc Researcher in Banking and Finance** (6/2011-12/2011), Laboratoire d'Analyse et Prospective Économiques (LAPE) Faculté de Droit et des Sciences Économiques, Limoges, France.

**Assegno di Ricerca** presso l'Università degli Studi di Urbino, Dipartimento di Economia, Società e Politica – Urbino (PU) - (periodo 2010-2011).

**Assegno di Ricerca** presso Università degli Studi di Urbino, Dipartimento di Economia e Metodi Quantitativi – Urbino (PU) - (periodo 2009-2010).

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**Assegno di Ricerca** presso l'Università degli Studi di Urbino, Dipartimento di Economia e Metodi Quantitativi – Urbino (PU) - (periodo 2008-2009).

**Assegno di Ricerca** presso Università degli Studi di Urbino, Dipartimento di Economia e Metodi Quantitativi – Urbino (PU) - (periodo 2007-2008).

**Borsa di Ricerca** presso il “Laboratorio per l'analisi dello sviluppo locale”, (periodo 2003-2004) co-finanziamento della Camera di Commercio di Pesaro-Urbino, Facoltà di Economia, Urbino (PU).

### **INSEGNAMENTI:**

**Professore a contratto in Economia Regionale (SECS-P/06)**, Facoltà di Economia, Università degli Studi di Urbino “Carlo Bo”, Urbino (PU). (9/2011- 2/2013).

**Professore a contratto in Economia Politica (SECS-P/01)**, Facoltà di Scienze Politiche, Università degli Studi di Urbino “Carlo Bo”, Urbino (PU) (2/2010 – 2/2011).

**Esercitazioni in Politica Economica Europea (SECS-P/02)**, Facoltà di Lingue Moderne e Letteratura, Università degli Studi di Urbino “Carlo Bo”, Urbino, Italia.

**Moduli di Economia Regionale (SECS-P/06)**, Facoltà di Economia, Università degli Studi di Urbino “Carlo Bo”, Urbino, Italia. (2/2009 – 2/2010).

**Professore a contratto in Economia Regionale (SECS-P/06)**, Facoltà di Scienze Politiche, Università degli Studi di Urbino “Carlo Bo”, Urbino (PU), Italia. (2/2009 – 2/2010).

**Incarico d'insegnamento di Economia Applicata (SECS-P/06)**, Facoltà di Scienze Politiche, Università degli Studi di Urbino “Carlo Bo”, Urbino (PU), Italia. (2/2008 – 2/2009).

### **ORGANIZZAZIONE DI CONFERENZE**

Co-organizing the 7<sup>th</sup> MoFiR Workshop in Banking, University Polytechnic of Marche, Ancona, 13-15 June 2018.

### **PARTECIPAZIONE A PROGETTI**

**Equal**, Il valore della differenza (international project).

**Progetto REPOS** ( Reti, Politiche Pubbliche e Sviluppo). Tema: *analisi e valutazione di reti di attori socio-economici (imprese, individui o istituzioni)* per individuare criticità ed elementi di successo nella costruzione di modelli efficaci di aggregazione e raffinare gli strumenti di intervento pubblico nella linea delle *Network Based Policies* della UE.

**Marie Curie Fellowship**, responsabile del progetto “Banking Market Structure and Firms Financing in Financial Turmoil”.

### **PREMI E BORSE DI STUDIO:**

**Primo premio** come miglior articolo scientifico sulle “Problematiche creditizie nei mercati locali del credito”, Banca Popolare Valconca, Rimini. (4/2011)

**Borsa di Dottorato** triennale presso l'Università Politecnica delle Marche - Facoltà di Economia, Ancona. (A.A. 2004 – 2007)

*ABellucci*

## PRESENTAZIONE A CONFERENZE:

- 2018: COMPIE 2018 (Counterfactual Methods for Policy Impact Evaluation), Humboldt University Berlin, Germany, 26-28 September
- 2018: "The Impact of Financial Sector Taxes on Systemic Risk: Bank Levies in Europe" at the 7<sup>th</sup> MoFiR Workshop in Banking, University Polytechnic of Marche, Ancona, 13-15/06.
- 2017: "R&D Subsidies and SMEs Indebtedness". International Conference on SMEs, Banks, Finance, Innovation and Growth. Urbino. Italy.
- 2016: "Public subsidies for SME research and development: Empirical evaluation of collaborative versus individual place-based programs". Entfin Conference, Lyon.
- 2016: "Collateral and Local Lending: Testing the Lender-Based Theory", Midwest Finance Association.
2015. "Collateral and Local Lending: Testing the Lender-Based Theory". Halle Institute for Economic Research (IWH). Halle (Saale), July 6.
2015. RIETI-MoFiR-Hitotsubashi-JFC International Workshop on Banking and Financial Research. Tokyo, Japan, June 15.
2015. "Collateral and Local Lending: Testing the Lender-Based Theory", 4<sup>th</sup> MoFiR Workshop on Banking. Kobe, Japan, June 11-12.
2015. "Evaluation of regional R&D subsidies on SMEs activity. SIEPI, Annual conference. Milan, February 5-6.
2014. "Collateral down the Road: Test of the Lender-Based Theory of Collateral", ECB Workshop "SMEs' Access to Finance: The Role of Financial and non-Financial Intermediaries and Capital Markets". European Central Bank, Frankfurt am Main, December 11.
2014. "Are Universities an important source of Knowledge for firm innovation?", The Christmas Workshop, University of Hohenheim, Stuttgart, November 27-28.
2014. "Are Universities an important source of Knowledge for firm innovation?", International Conference on Technology Transfer. Urbino, Italy, October 30-31.
2014. Annual Scientific Conference of Italian Society of Economists (SIE) Trento, Italy October 23-25.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending", *Conference on Econometric Methods for Banking and Finance*, Lisbon, September 12-13.
2014. "Marie Skłodowska-Curie Conference: ESOF 2014. Copenhagen, 19-20 June.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending". Workshop on Trade and Innovation, Ferrara, June 12.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending". Midwest Finance Association (MFA), Orlando, US, March 5-8.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending". Copenhagen Conference on Innovation and Entrepreneurship, Copenhagen, January 17-19.
2013. "Evaluation of R&D subsidies on firm activities". XXXIV Annual Scientific Conference - Italian Association of Regional Sciences. Palermo, Italy, September 2-3.
2013. "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". Workshop: Europe's Global Linkages and the Impact of the Financial Crisis. IAW, Tübingen, Germany. 19-20 July.
2013. "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". University of Strathclyde, Glasgow, UK. 10 July.
2012. "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". XXI International Conference in Money, Banking and Finance, Rome. December 10-1.
2012. "Imprese Innovative ed accesso al credito. Un'indagine empirica". REPOS Seminars, Università degli Studi di Napoli Federico II, Naples, Italy November 7.
2012. "Does innovation affect firm's access to credit? New empirical evidence from Italy". XXXIII Italian Conference in Regional Science, Rome, September 13-15.

*ABellucv*

2011. "Asymmetry information or transportation costs? What prevails on price's definition in bank-firms relationships?", LAPE - University of Limoges, Limoges, France.

2010-2011 Seminar Series at Faculty of Economics, University of Urbino on the topics: gender discrimination, operative and functional distances, banks' organization and credit availability.

2009. "Does gender matter in bank-firm relationships? Evidence from small business lending".

*XVIII International Tor Vergata Conference in Money, Banking and Finance*, Rome, December 2-4.

2008. "Does gender matter in bank-firm relationships? Evidence from small business lending".

Annual Meeting of the *Midwest Finance Association* (MFA), Chicago (US) March 4-7.

Luogo e data Gavirate 22/07/2018

il dichiarante

Andrea Bellucci

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Emanuele Brancati

## ELENCO DELLE PUBBLICAZIONI

- 2018 | E. Brancati and M. Macchiavelli, "The Information Sensitivity of Debt in Good and Bad Times", *Journal of Financial Economics*, forthcoming.
- 2017 | P. Balduzzi, E. Brancati, and F. Schiantarelli, "Financial Markets, Banks' Cost of Funding, and Firms' Decisions: Lessons from two Crises", *Journal of Financial Intermediation*, forthcoming.
- 2017 | E. Brancati, R. Brancati, and A. Maresca, "Global Value Chains, Innovation, and Performance: Firm-Level Evidence from the Great Recession", *Journal of Economic Geography* 17(5), 1039-1073.
- 2015 | E. Brancati, "Innovation Financing and the Role of Relationship Lending for SMEs", *Small Business Economics* 44(2), 449-473.
- 2018 | E. Brancati and M. Macchiavelli, "Endogenous Debt Maturity and Rollover Risk", *Financial Management*, conditionally accepted.
- 2017 | E. Brancati (with several coauthors), "Firm-Level Drivers of Export Performance and External Competitiveness in Italy", *European Commission Discussion Paper*, forthcoming.
- 2015 | E. Brancati and M. Macchiavelli, "The Role of Coordination in Pricing Default: Evidence from the CDS Market", *Finance and Economics Discussion Series 2015-079*, Federal Reserve Board.
- 2013 | E. Brancati, "The Real Side of the Financial Crisis: Banks' Exposure, Flight to Quality, and Firms' Investment Rate", *CEIS Research Paper 302*.
- 2013 | E. Brancati, "Firms' Behaviors and Banking Relationships: The Investment Financing from Lehman to the Sovereign Debt Crises", PhD thesis.

## CONTRIBUZIONE IN LIBRI

- 2015 | "Il Dinamismo Imprenditoriale e il Mercato del Credito" (Firm Dynamism and the Credit Market), ch. 4 in "Le Strategie per la Crescita", *Meridiana Libri publishing*.
- 2012 | E. Brancati, D. Ciferri, and A. Maresca, "Produttività, Filiere e Catene Globali del Valore" (Firms' Productivity and Global Value Chains), in the book "Rapporto MET 2012", *Meridiana Libri publishing*.
- 2012 | E. Brancati (with several coauthors), "Crisi Industriale e Crisi Fiscale. Rapporto MET 2012 Le Relazioni delle Imprese, le Criticità, il Fisco e le Politiche Pubbliche" (Industrial and Fiscal Crisis. 2012 MET Report. Inter-Firm Relationships, Criticalities, Taxation, and Public Policies), *Meridiana Libri publishing*.

24/7/2018

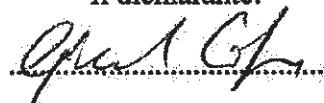
Emanuele Brancati

## Elenco delle Pubblicazioni

- P1. Capone, G., 2012. "Entry, Innovation and Industrial Dynamics: Three Essays", Tesi di Dottorato in Economia Aziendale e Management, Università Commerciale "Luigi Bocconi", Milano, Gennaio 2012.
- P2. Capone, G., Malerba, F., and Orsenigo, L., 2013. "Are Switching Costs Always Effective in Creating First Mover Advantage? The Moderating Role of Technological and Demand Regimes", *Long Range Planning*, 46: 348-368, doi: 10.1016/j.lrp.2013.06.001.
- P3. Capone, G., Malerba, F., and Orsenigo, L., 2013. "Spinoffs in different contexts: theory and empirical evidence", *Academy of Management Proceedings*, 2013: 1-6; doi: 10.5465/AMBPP.2013.156.
- P4. Capone, G., Koesoema, A.P., 2013. In the Right Place at the Right Time: Submarkets and Early Mover Advantage in the US Comics Industry", *Academy of Management Proceedings* 2013, 15167.
- P5. Capone, F., Capone, G., Ranieri, F., Di Pino, G., Oricchio, G., Di Lazzaro, V., 2014. "The Effect of Practice on Random Number Generation Task: A Transcranial Direct Current Stimulation Study", *Neurobiology of Learning and Memory*, 114: 51-57; doi:10.1016/j.nlm.2014.04.013.
- P6. Boschma, R., and Capone, G., 2015. "Institutions and Diversification: Related versus Unrelated Variety in a Varieties of Capitalism framework", *Research Policy*, 44: 1902-1914; doi:10.1016/j.respol.2015.06.013.
- P7. Boschma, R., and Capone, G., 2016. "Relatedness and Diversification in EU and ENP countries", *Environment and Planning C: Government and Policy*, 34: 617-637; doi: 10.1177/0263774X15614729; 2015.
- P8. Capone, F., Capone, G., Di Pino, G., Florio, L., Oricchio, G., Di Lazzaro, V., 2016. Linking Cognitive Abilities with the Propensity for Risk-Taking: the Balloon Analogue Risk Task", *Neurological Sciences*, 37: 2003-2007; doi: 10.1007/s10072-016-2721-8.
- P9. Boschma, R., Capone, G., 2014. Relatedness, Diversification and Institutions. *Paper presented at the Druid Society Conference 2014*, Copenhagen, June 2014, available online at: <https://conference.druid.dk/acc-papers/4qygtpcfs9bid61uio7756qyslgg.pdf>.
- P10. Capone, G., Morrison, A., 2017. Spinoffs, Parents, and Cluster Dynamics: Evidence from the Italian Motorcycle Industry. *Paper presented at the iBegin Conference 2017*, Venezia, December 2017.
- P11. Li, D., Capone, G., Malerba, F., 2017. The Long March to Catch-Up: A History-Friendly Model of China's Mobile Communications Industry, *Academy of Management Proceedings* 2017, 11580.
- P12. Capone, G., Malerba, F., Orsenigo, L., 2018. Spinoffs in Context: Entry and Performance across Industries. *Industrial and Corporate Change*, forthcoming.

Luogo e data: Trento, 13/07/2018

Il dichiarante:



LISTA DELLE PUBBLICAZIONI

1. Carroni E. (2018) Poaching in media: Harm to subscribers?, Journal of Economics and Management Strategy 27:221–236
2. Carroni E.(forthcoming) Behaviour-Based Price discrimination with cross-group externalities, Journal of Economics
3. Carroni E., Pin, P. e Righi S. (2017) Bring your friend! Real or Virtual? ArXiv Preprint n. 1710.06693 (Una nuova versione di questo articolo dal titolo Bring your friend? I choose the Network! è al momento R&R su Management Science)
4. Carroni, E., Ferrari L. e Righi S. (2018), The price of discovering your needs online, Quaderni - Working Paper DSE (1116), ISSN 2282-6483 (Under review su International Journal of Industrial Organization)
5. Carroni E. (2016) Competitive Customer Poaching with Asymmetric Firms, International Journal of Industrial Organization, 48 , 173–206
6. Carroni E., Cesi B. & Paolini D., (2016), Local University Supply and Distance: a Welfare Analysis with Centralized and Decentralized Tuition Fees, Italian Economic Journal, pages 1-14
7. Carroni E. (2015) Pricing based on consumers' behaviour and interconnections, Doctoral Dissertation - Université Catholique de Louvain.
8. Carroni E. (2014) Pricing in two-sided markets and social networks, Tesi di Dottorato - Università degli Studi di Sassari

Bologna, 13 Luglio 2018



## Elenco delle pubblicazioni

Dichiarazione sostitutiva di certificazioni ai sensi degli articoli 46 e 47 del D.P.R. 28 dicembre 2000 n. 445

La sottoscritta **VALERIA CIRILLO**,

consapevole delle responsabilità penali previste

dalla Legge n. 445 del D.P.R. 28 dicembre 2000 n. 445 per le ipotesi di falsità in atti e dichiarazioni mendaci

DICHIARA

Di allegare alla domanda le seguenti pubblicazioni e che le stesse sono conformi agli originali:

1. Valeria Cirillo, Mario Pianta, Leopoldo Nascia (2018). Technology and occupations in business cycles. *SUSTAINABILITY*, vol. 10, ISSN: 2071-1050, doi: 10.3390/su10020463
2. Bogliacino Francesco, Guarascio Dario, Cirillo Valeria (2017). The dynamics of profits and wages: technology, offshoring and demand\*. *INDUSTRY AND INNOVATION*, p. 1-31, ISSN: 1366-2716, doi: 10.1080/13662716.2017.1349651
3. Bramucci Alessandro, Cirillo Valeria, Evangelista Rinaldo, Guarascio Dario (2017). Offshoring, industry heterogeneity and employment. *STRUCTURAL CHANGE AND ECONOMIC DYNAMICS*, ISSN: 0954-349X, doi: <https://doi.org/10.1016/j.strueco.2017.09.002>
4. CIRILLO V, CORSI M, D'IPPOLITI C (2017). European households' incomes since the crisis. *INVESTIGACION ECONOMICA*, ISSN: 0185-1667, doi: [doi.org/10.1016/j.inveco.2017.12.002](https://doi.org/10.1016/j.inveco.2017.12.002)
5. Cirillo Valeria, Fana Marta, Guarascio Dario (2017). Labour market reforms in Italy: evaluating the effects of the Jobs Act. *ECONOMIA POLITICA*, p. 1-22, ISSN: 1120-2890, doi: 10.1007/s40888-017-0038-2
6. CIRILLO, Valeria, SOSTERO, MATTEO, TAMAGNI, Federico (2017). Innovation and within-firm wage inequalities: empirical evidence from major European countries. *INDUSTRY AND INNOVATION*, vol. 24, p. 468-491, ISSN: 1366-2716, doi: 10.1080/13662716.2017.1310035
7. CIRILLO V (2016). Technology, employment and skills. *ECONOMICS OF INNOVATION & NEW TECHNOLOGY*, ISSN: 1476-8364, doi: 10.1080/10438599.2017.1258765
8. Cirillo Valeria (2016). Employment Polarisation in European industries. *INTERNATIONAL LABOUR REVIEW*, ISSN: 0020-7780, doi: 10.1111/ilr.12033
9. Cirillo Valeria, Guarascio Dario (2015). Jobs and Competitiveness in a Polarised Europe. *INTERECONOMICS*, vol. 50, p. 156-160, ISSN: 0020-5346, doi: 10.1007/s10272-015-0536-0
10. Valeria Cirillo (2014). Patterns of innovation and wage distribution. Do "innovative firms" pay higher wages? Evidence from Chile. *EURASIAN BUSINESS REVIEW*, vol. 4, p. 181-206, ISSN: 1309-4297, doi: 10.1007/s40821-014-0010-0
11. Valeria Cirillo, Marta Fana, Guarascio Dario (2016). Did Italy Need More Labour Flexibility? The Consequences of the Jobs Act. *INTERECONOMICS*, vol. 51, p. 79-86, ISSN: 0020-5346, doi: 10.1007/s10272-016-0581-3
12. Cirillo, V., Martinelli, A., & Tranchero, A. N. How it all began: The long term evolution of scientific and technological performance and the diversity of National Innovation Systems. Accepted to *Research Policy*.
13. Tesi di dottorato: "Innovation, Skills and Wages"

Roma, 23/07/2018



## Elenco pubblicazioni

Lorena Maria D'Agostino

18/07/2018

### ARTICOLI SU RIVISTE

- [1] D'Agostino, L. M. & Moreno, R. (2018) "Exploration during turbulent times: an analysis of the relation between cooperation in innovation activities and radical innovation performance during the economic crisis", *Industrial and Corporate Change*. Volume 27, Issue 2, 1 April 2018, Pages 387-412, DOI:10.1093/icc/dtx035
- [2] D'Agostino, L. M. (2015) "The neglected effects of R&D captive offshoring in emerging countries on the creation of knowledge at home", *Economia e Politica Industriale/Journal of Industrial and Business Economics*, Volume 42, Issue 1, pp 61-91. DOI:10.1007/s40812-014-0006-x
- [3] D'Agostino, L. M. (2015) "How MNEs respond to environmental regulation: integrating the Porter hypothesis and the pollution haven hypothesis", *Economia Politica/Journal of Analytical and Institutional Economics*, Volume 32, Issue 2, pp. 245-269. DOI: 10.1007/s40888-015-0010-2
- [4] D'Agostino, L. M., Laursen K. and Santangelo G. D. (2013) "The impact of R&D offshoring on the home knowledge production of OECD investing regions", *Journal of Economic Geography*, Volume 13, Issue 1, pp. 145-175. DOI: 10.1093/jeg/LBS012.
- [5] D'Agostino, L. M. & Santangelo G. D. (2012) "Do overseas R&D laboratories in emerging markets contribute to home knowledge creation? An extension of the double diamond model", *Management International Review*, Volume 52, Issue 2, pp. 251-273. DOI: 10.1007/s11575-012-0135-2.

### CAPITOLI

- [6] D'Agostino, L. M. & Santangelo, G. D. (2013), "Dispersione internazionale delle attività di R&S e produzione di conoscenza dei sistemi regionali di innovazione", in Fratesi, U. and Pellegrini, G. (eds.) *Territorio, Istituzioni, Crescita. Scienze regionali e sviluppo del paese*. Franco Angeli, Milano. ISBN 9788820448790

### TESI DI DOTTORATO

- [7] "The impact of R&D offshoring in emerging countries on home knowledge creation of OECD investing regions" (2011)



Il sottoscritto MARCO DI PIETRO

richiede che le seguenti pubblicazioni siano ritenute utili ai fini

della selezione:

a: "Optimal monetary policy in a New Keynesian model with heterogeneous expectations," con G. Di Bartolomeo e B. Giannini, *Journal of Economic Dynamics and Control*, Elsevier, 2016, 73(C): pagg 373-387, doi: <http://dx.doi.org/10.1016/j.jedc.2016.10.003> (publication1.pdf)

b: "Inflation persistence in New Keynesian models of the business cycle," con G. Di Bartolomeo, *Journal of Money, Credit and Banking*, Wiley Online Library, 2017, 49(6): pagg 1161-1195, doi: <https://doi.org/10.1111/jmcb.12412>. (publication2.pdf).

c: "Optimal inflation targeting rule under positive hazard functions for price changes," con G. Di Bartolomeo, *Macroeconomic Dynamics*, Cambridge University Press, 2018, 22(1): pagg 135-152, doi: <https://doi.org/10.1017/S1365100516000535>. (publication3.pdf)

d: "Financial crises, limited-asset market participation, and banks' balance-sheet constraints" con E. Beqiraj e G. Di Bartolomeo, in *Theoretical foundations of macroeconomic policy: Growth, productivity, and public finance*, Routledge, London, 2016, pagg 57-67. (publication4.pdf).

e: "Economic fluctuations in the US and Euro area: Quantifying the contribution of technical change" con E. Saltari, in corso di pubblicazione su *Southern Economic Journal*, edito da Wiley, doi:10.1002/soej.12271 (publication5.pdf).

f: "Public debt stabilization: The relevance of policymakers' time horizons" con G. Di Bartolomeo, E. Saltari e W. Semmler, in corso di pubblicazione su *Public Choice*, edito da Springer, doi: <https://doi.org/10.1007/s11127-018-0584-7> (publication6.pdf)

Si elenca inoltre la lista dei working papers allegati alla domanda di partecipazione:

a: "Comparing Central Europe and the Baltic macroeconomies: A Bayesian approach," con E. Beqiraj and G. Di Bartolomeo e C. Serpieri (wp1.pdf).

b: "Bounded-rationality and heterogeneous agents: Long or short forecasters?," con E. Beqiraj and G. Di Bartolomeo e C. Serpieri (wp2.pdf).

c: "The optimal duration of the forward guidance at the zero lower bound," con E. Beqiraj e G. Di Bartolomeo, (wp3.pdf)

d: "Beliefs formation and the puzzle of forward guidance power," con E. Beqiraj and G. Di Bartolomeo, (wp4.pdf).

e: "Resilience, crisis contagion, and vulnerability in Central Europe and the Baltics," con E. Beqiraj and G. Di Bartolomeo e C. Serpieri (wp5.pdf).

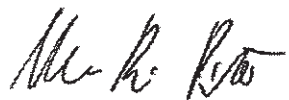
f: "A stochastic estimated version of the Italian General Equilibrium Model (IGEM)," con N. Acocella, E. Beqiraj, G. Di Bartolomeo, F. Di Dio, F. Felici, Department of the Treasury, Ministry of Economy and Finance, 2018. (wp6.pdf)

g: "f-IGEM: An extension of the Italian General Equilibrium Model (IGEM) to financial frictions," con N. Acocella, E. Beqiraj, G. Di Bartolomeo, F. Di Dio, F. Felici, Department of the Treasury, Ministry of Economy and Finance, 2018. (wp7.pdf).

Infine si allega la tesi di dottorato (tesi\_phd.pdf)

Roma, 25-07-2018

Il dichiarante  
Marco Di Pietro



[www.AlboPretorionline.it](http://www.AlboPretorionline.it) 08/11/18

## ELENCO PUBBLICAZIONI INVIATE AI FINI DELLA SELEZIONE

### Monografie

1. *La moneta. Storia di un'istituzione mancata*, Marsilio, Venezia, 2005
2. (con M. Amato) *The End of Finance*, Polity Press, Cambridge: 2011; traduzione inglese di *Fine della finanza. Da dove viene la crisi e come si può pensare di uscirne*, Donzelli, Roma: 2009 (2nd ed. 2012)
3. (con M. Amato) *Saving the market from capitalism*, Polity Press, Cambridge: 2014; traduzione inglese di *Come salvare il mercato dal capitalismo. Idee per un'altra finanza*, Donzelli, Roma, 2012
4. (con M. Amato) *Per un pugno di bitcoin. Rischi e opportunità delle monete virtuali*, Università Bocconi Editore, Milano 2016

### Articoli

5. "Complementary Currencies: a Prospect on Money from a Retrospect on Premodern Practices", *Financial History Review*, 12:1, 2005, pp. 43-61
6. (con M. C. Marcuzzo e E. Sanfilippo) "Speculation in commodities: Keynes's 'practical acquaintance' with futures markets", *Journal of the History of Economic Thought*, 2010, pp. 397-418
7. "Why banks do what they do. How the Monetary System Affects Banking Activity", *Accounting, Economics and Law*, Volume 3, Issue 3, November 2013, pp. 333-356, DOI: 10.1515/acl-2013-0017
8. (con M. C. Marcuzzo e E. Sanfilippo) "A note on the notions of risk-premium and liquidity-premium in Hicks's and Keynes's analyses of the term structure of interest rates", *European Journal of the History of Economic Thought*, 21:6, 2014, pp. 1102-1108, DOI: 10.1080/09672567.2014.972637
9. "From the Great Depression to the current crisis: more than analogy, genealogy", *History of Economic Ideas*, XXII, 3, 2014, pp. 23-46
10. (con M. Amato) "Back to which Bretton Woods? Liquidity and clearing as alternative principles for reforming international finance", *Cambridge Journal of Economics*, Vol. 38, Issue 6, 2014, pp. 1431-1452
11. (con M. Amato, D. B. Papadimitriou, e G. Zezza) "Going Forward from B to A? Proposals for the Eurozone Crisis", *Economies*, 4, 18, 2016, pp. 1-14, DOI:10.3390/economies4030018

12. (con M. Amato) "Failures on the market and market failures: a complementary currency for bankruptcy procedures", *Cambridge Journal of Economics*, 2016, Vol. 40, Issue 5, pp. 1377-1395, DOI: 10.1093/cje/bew029

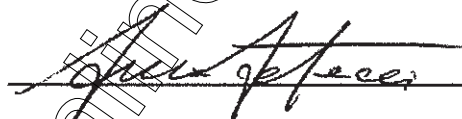
Tesi di dottorato

13. *Finanza senza fine. Dalla moneta immaginaria alla carta moneta nel Settecento in Piemonte*, Dottorato di ricerca in Storia economica e sociale – XII ciclo, 1998-2000

Milano, 25 luglio 2018

**Il candidato**

Luca Fantacci

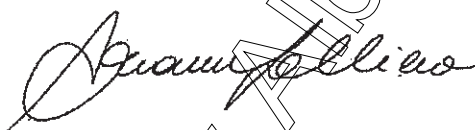


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Published papers:

1. Di Cagno, D., Galliera, A., Güth, W., Pace, N., & Panaccione, L. (2016). Make-up and suspicion in bargaining with cheap talk: An experiment controlling for gender and gender constellation. *Theory and Decision*, 80(3), 463-471. doi:10.1007/s11238-015-9497-9
2. Di Cagno, D., Galliera, A., Güth, W., & Panaccione, L. (2016). A hybrid public good experiment eliciting multi-dimensional choice data. *Journal of Economic Psychology*, 56, 20-38. doi:10.1016/j.joep.2016.05.001
3. Di Cagno, D., Galliera, A., Güth, W., Pace, N., & Panaccione, L. (2017). Experience and gender effects in acquisition experiment with value messages. *Small Business Economics*, 48(1), 71-97. doi:10.1007/s11187-016-9766-1
4. Di Cagno, D., Galliera, A., Güth, W., Marzo, F., & Pace, N., (2017). (Sub) Optimality and (Non) Optimal Satisficing in Risky Decision Experiments. *Theory and Decision*, 83(2), 195-243. DOI: 10.1007/s11238-017-9591-2
5. A. Galliera, (2017). Self-Selecting Random or Cumulative Pay? A Bargaining Experiment. *Journal of Behavioral and Experimental Economics*, <https://doi.org/10.1016/j.socec.2017.12.003>
6. D. Di Cagno, A. Galliera, W. Güth & N. Pace, (2018). Behavioral Patterns and Reduction of Sub-Optimality: An Experimental Choice Analysis. *Theory and Decision*, <https://doi.org/10.1007/s11238-018-9653-0>
7. Di Cagno, D., Galliera, A., Güth, W., & Panaccione, L. (2018). Intention-Based Sharing. *Games*, 9(2), 1-24. <https://doi.org/10.3390/g9020022>
8. Tesi di dottorato "Adaptation Dynamics in Individual and Strategic Behavior: An Experimental Analysis"

Milano, 23 Luglio 2018



Lista pubblicazioni presentate (per rilevanza): Caterina Giannetti

1. "Disclosure of Personal Information under the Risk of Privacy Shocks", 2016, con F.Feri, N. Jentsch. *Journal of Economic Behavior and Organization*, 123, 138-148, Journal Impact Factor 1.323. Google scholar citations: 14. DOI: 10.1016/j.jebo.2015.12.001
2. "The effect of privacy concerns on social network formation.", 2017, con Alexia Gaudeul *Journal of Economic Behavior & Organization*, 141, 233-253. Journal Impact Factor 1.323. Google scholar citations: 3. DOI: 10.1016/j.jebo.2017.07.007
3. "The role of reciprocity in social network formation, with an application to Live-Journal" (con A. Gaudeul), 2013, *Social Networks*, vol. 35 (3), 317-330. Journal impact factor 2.138; Google scholar citations: 21. DOI: 10.1016/j.socnet.2013.03.003
4. "Relationship lending and firm innovativeness", 2012, *Journal of Empirical Finance*, vol. 19, 762-781. Journal impact factor 0.937; Google scholar citations: 38. DOI: 10.1016/j.jempfin.2012.08.005
5. "Credit Reporting, Financial Intermediation, and National Identification System: International Evidence" (con N. Jentzsch), 2013, *Journal of International Money and Finance*, vol.33, 60-80. Journal impact factor 1.090; Google scholar citations: 13. DOI: 10.1016/j.jimonfin.2012.10.005.
6. "Unit roots and the dynamics of market shares: an analysis using an Italian banking micro-panel", 2015, *Empirical Economics*, vol 48 (2). Google scholar citations: 2. Journal Impact Factor: 0.628
7. "Work arrangements and firm innovation: is there any relationship?" (con M. Madia), 2013, *Cambridge Journal of Economics*. 1-25. Journal impact factor 0.914. Google Scholar citations: 19. DOI: 10.1093/cje/bes067
8. "Being nice to the experimenter?" (con R. Orsini) 2014, *Applied Economics Letters*, vol. 21 (12), 857-861. Journal impact factor 0.265. Google Scholar citations: 1. DOI: 10.1080/13504851.2014.894621
9. "Job insecurity and Financial Distress" (con M. Madia and L. Moretti), 2014, *Applied Financial Economics*, vol. 24 (4), 219-233. ). Journal Impact Factor: 0.518 (now Applied Economics). Google Scholar citations: 7. DOI: 10.1080/09603107.2013.872759
10. "Banking competition in Europe: antitrust authorities at work in the wake of the financial crisis" (con E. Carletti, S. Caiazza and G. Spagnolo), *World Competition*, 2010, vol 33(4). ISSN: 1011-4548
11. "Information Sharing and Cross-Border Entry in European Banking", (con N. Jentzsch and G. Spagnolo), European Credit Research Institute Report N° 11, 2010. Google Scholar citations: 18. ISBN 978-92-9079970-2
12. "Does death make us all equal? Materialism and status-seeking after mortality salience induction" (con E. Ciaramelli, R. Orsini) *International Review of Economics*, Forthcoming DOI: 10.1007/s12232-018-0309-8

Pisa, 25 luglio 2018

Caterina Giannetti

Io sottoscritto Dario Guarascio n°

. intendo

accludere alla domanda di partecipazione alla selezione pubblica di un posto da Ricercatore Universitario - Settore concorsuale 13/A1 S.S.D. SECS/P01 - (G.U. n.50 del 26/6/2018) - la mia tesi di dottorato e le seguenti pubblicazioni di cui sottoscrivo la veridicità e la corrispondenza agli originali:

- Tesi di dottorato in Economia Politica dal titolo 'Technological change, competitiveness and the income distribution'
- *Crisis in the European Monetary Union. A Core-Periphery Perspective* (2018 - with Giuseppe Celi, Andrea Ginzburg and Annamaria Simonazzi) Routledge: London
- *Tecnologia e disuguaglianze di reddito* (2018 - with Mario Pianta) in Franzini M. and Raitano, M. (Eds) *Il mercato rende diseguali*, Il Mulino: Bologna
- *Offshoring, industry heterogeneity and employment*. (2017 – with Bramucci, A., Cirillo, V. and Evangelista, R.) *Structural Change and Economic Dynamics*, Elsevier, Online first articles, <https://doi.org/10.1016/j.strueco.2017.09.002>
- *The dynamics of profits and wages: technology, offshoring and demand*. (2017 - with Bogliacino, F. and Cirillo, V.) *Industry and Innovation*, Online first articles (<https://doi.org/10.1080/13662716.2017.1349651>)
- *The gains from technology. New products, exports and profits*. (2017 - with Pianta, M.), *Economics of Innovation and New Technology*, Taylor and Francis. DOI: 10.1080/10438599.2016.1257446
- *Oltre la "magia" del libero mercato: il ritorno della politica industriale* (2016 – with Giovanni Dosi) *Quaderni di rassegna sindacale*, 3-2016, Ediesse
- *Labour market reforms in Italy: evaluating the effects of the Jobs Act*. (2016 - with Fana, M. and Cirillo, V.) *Economia Politica - Journal of Analytical and Institutional Economics*, 34(2), 211-232.
- *A polarized country in a polarized Europe: an industrial policy for Italy's renaissance*. (2016 - with Annamaria Simonazzi), *Economia e Politica Industriale*, 2016, vol. 43(3), pages 315-322, Springer.
- *Did Italy need more labour flexibility? The Consequences of the Jobs Act*. (2016 - with Fana, M. and Cirillo, V.) *Intereconomics – Journal of European economic policy*, 2016, vol. 51(2) pp. 79-86 Springer
- *Export, R&D and New Products: A Model and a Test on European Industries*. (2016 - with Mario Pianta and Francesco Bogliacino) *Journal of Evolutionary Economics*, 2016, vol. 26(4), pp. 869-905 Springer
- *Business cycles, technology and exports*. (2016 - with Mario Pianta, Francesco Bogliacino and Matteo Lucchese) *Economia Politica - Journal of Analytical and Institutional Economics*, 2015 vol. 22(2), pp. 167-200 Springer
- *Jobs and competitiveness in a polarized Europe*. *Intereconomics* (2015- with Valeria Cirillo) – *Journal of European economic policy* 2015 Vol. 50, N°3, pp. 156-160 Springer

# ENRICO MARVASI

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## Elenco delle pubblicazioni presentate ai fini del concorso

### Refereed Journals

- [1] Giovannetti G, Marvasi E (2018) *Governance, Positioning in Global Value Chains and Firms' Performance: The Case of Tuscan Firms*. International Economics, Elsevier.  
ISSN: 2110-7017  
DOI 10.1016/j.inteco.2017.11.001
- [2] Del Prete D, Giovannetti G, Marvasi E (2017) *Global Value Chains Participation and Productivity Gains for North African Firms*. Review of World Economics, Springer.  
ISSN 1610-2878  
DOI 10.1007/s10290-017-0292-2  
(Fascia A ANVUR 13/A1-13/A5)
- [3] Del Prete D, Giovannetti G, Marvasi E (2018) *Global Value Chains: new evidence for North Africa*. International Economics, Elsevier.  
ISSN: 2110-7017  
DOI 10.1016/j.inteco.2017.03.002
- [4] Giovannetti G, Marvasi E (2016) *Food Exporters in Global Value Chains: Evidence from Italy*. Food Policy, vol. 59, 110-125, Elsevier.  
ISSN 0306-9192  
DOI 10.1016/j.foodpol.2015.10.001  
(Fascia A ANVUR 13/A1-13/A5)
- [5] Giovannetti G, Marvasi E, Sanfilippo M (2015) *Supply Chains and the Internationalization of Small Firms*. Small Business Economics, vol. 44-4, 845-865, Springer.  
ISSN 0921-898X  
DOI 10.1007/s11187-014-9625-x  
(Fascia A ANVUR 13/A1-13/A5)

### Book Chapters

- [6] Giovannetti G, Marvasi E (2018) *Le catene del valore in Toscana: governance e posizionamento delle imprese*. In *Le imprese italiane nelle reti produttive internazionali*. ICE, Ufficio di Supporto per la Pianificazione Strategica e il Controllo di Gestione, forthcoming.
- [7] Marvasi E (2013) *China's Exports Sophistication, Imports and Intermediate Products*. In "The Chinese Economy. Recent trends and policy issues," Springer.  
ISBN 978-3-642-28638-4

### Other Publications

- [8] Marvasi E, Nenci S, Salvatici L (2018) *Gli accordi di nuova generazione dell'UE: similitudini e differenze negli Accordi di libero scambio con Canada, Corea del Sud, Giappone e Vietnam* Rapporto ICE 2017-2018.  
ISBN 9788898597147
- [9] Marvasi E (2015) *Exporters of Food Products in Global Value Chains (Gli Esportatori di Prodotti Alimentari Nelle Catene Globali del Valore)*. Rapporto ICE 2014-2015.  
ISBN 978-88-98597-02-4

### Ph.D. Thesis

- [10] Marvasi E (2013) *Essays on International Trade and Product Differentiation*. Ph.D. thesis in International Trade, University of Rome Tor Vergata.

**Working Papers**

- [11] Annicchiarico B, Marvasi E (2018) *Protection For Sale with Price Interactions and Incomplete Pass-Through*. Available as:  
– CEIS Tor Vergata Research Paper Series, vol. 16, issue 4, n. 435.  
– Luiss Lab of European Economics Working Paper Series, n. 141.  
– Also available as: Fondazione Manlio Masi Working Paper, n. 21.
- [12] Giovannetti G, Marvasi E, Ricchiuti G (2015) *The Heterogeneity of Foreign Direct Investors*. DISEI working paper WP13/2015, Università di Firenze.
- [13] Marvasi E (2013) *Protection For Sale and Variable Markups*. DISEI working paper WP11/2013, Università di Firenze.

Roma, 20/07/2018

Firmato digitalmente da

**Enrico Marvasi**

*Enrico Marvasi*

## DICHIARAZIONE SOSTITUTIVA PUBBLICAZIONI

La sottoscritta MENDOLICCHIO CONCETTA,

responsabilità penali previste dagli artt. 75 e 76 del D.P.R. n.445/2000 per le ipotesi di falsità in atti e dichiarazioni mendaci,

DICHIARA

che le copie elettroniche delle pubblicazioni (12) e la tesi di dottorato presentate, allegate alla domanda di partecipazione ai fini della valutazione e di seguito elencate sono riprodotte per intero e conformi all'originale;

1. "Endowment redistribution and Pareto improvements in GEI economies", with T.Pietra, Journal of Mathematical Economics, Volume 67, (September) 2016, pp 181-190;
2. "The Impact of Low-Skilled Immigration on Female Labour Supply", with E.Forlani and E.Lodigiani, The Scandinavian Journal of Economics, Volume 117, Issue 2, (April) 2015, pp. 452-492;
3. "The gender gap of returns on education across West European country", with T.Rhein, International Journal of Manpower, Volume 35, Issue 3, (January) 2014;
4. "Income taxes, subsidies to education, and investments in human capital", with D.Paolini and T.Pietra, Journal of Public Economic Theory, Volume 16, Issue 1, (February) 2014, pp 24-47;
5. "Investments in education and welfare in a two-sector, random matching economy, with D.Paolini and T.Pietra, Journal of Mathematical Economics, Volume 48, Issue 6, (December) 2012, pp. 367-385;
6. "Asymmetric information and overeducation", with D.Paolini and T.Pietra, The B.E. Journal of Economic Analysis & Policy, Volume 12, Issue 1, Article 47, (October) 2012, pp 27;
7. "Returns to education in west European countries", Reflets et Perspectives de la Vie Economique, (September) 2012/3 Tome LI, pp. 73-83;
8. "Ländervergleich in Westeuropa: Wo sich Bildung für Frauen mehr lohnt als für Männer", with T.Rhein, IAB-Kurzbericht (April) 05/2012 (Publication with ref. process and ISSN: 0942-167X);
9. Fachkräftebedarf in Deutschland, Zur kurz- und langfristigen Entwicklung von Fachkräfteangebot und -nachfrage, Arbeitslosigkeit und Zuwanderung.", with H.Brücker, S.Brunow, J.Fuchs, A.Kubis, E.Weber, IAB-Stellungnahme (April) 01/2013, pp 1-18 (Publication with ref. process and ISSN: 2195-5980);
10. "Mit Reformen gegen die Jobmisere: Rückenwind für den italienischen Arbeitsmarkt?", with R.Konle-Seidl, IAB-Forum, (June) 2/2015, pp 14-19 (Publication with ref. process and ISSN: 1861-7522)
11. "Education Systems and Inequalities in Educational Returns", in: A. Hadjar & C. Gross (Hrsg.), Education systems and inequalities. International comparisons, Bristol: Policy Press, (September) 2016, p. 259-277 (ISBN: 978-1447326106);
12. "International immigration and female labour supply" with E.Forlani, E.Lodigiani, in: E. J. Stephens (Hrsg.), International migration: Politics, Policies and Practices, (Immigration in the 21st Century: Political, Social and Economic Issues), Nova Science Publisher, (May) 2016, p. 85-104 (ISBN: 978-1-63485-029-2);

Si allega inoltre, come da bando, la Tesi di Dottorato dal titolo "Gender and Private Returns to Education: A Cross-European Analysis".

Il sottoscritto, infine, esprime il proprio consenso affinché i dati personali forniti possano essere trattati, nel rispetto del D. Lgs. n.196/2003, per gli adempimenti connessi alla procedura.

Luogo e Data

Nurnberg, 9 luglio 2018

Il dichiarante

Mendolicchio Concetta

Procedura selettiva 1 RTD-B presso Dip. di Economia,  
Univ. degli Studi Roma Tre  
Rep. n. 923/2018, prot. 71998, SSD SECS-P/01, Economia Politica.

**DICHIARAZIONE SOSTITUTIVA DI CERTIFICAZIONE**  
(art. 46 D.P.R. n.445/2000)

**DICHIARAZIONE SOSTITUTIVA DELL'ATTO DI NOTORIETA'**  
(art. 19 e 47 D.P.R. n.445/2000)

Il sottoscritto ALESSANDRO PALMA

le dichiarazioni mendaci sono punite ai sensi del Codice penale e delle leggi speciali in materia,

**DICHIARA**

- 1) di aver conseguito l'Abilitazione Scientifica Nazionale (ASN) dal Ministero dell'Istruzione, dell'Università e della Ricerca, II Fascia, settore concorsuale 13/A2 Politica Economica, settore scientifico-disciplinare SECS-P/02, Politica Economica, con validità dal 05/04/2018 al 05/04/2024.
- 2) di aver conseguito il Dottorato di Ricerca presso il Dipartimento di Economia dell'Università degli Studi di Roma Tre il 19/05/2014, con giudizio "ottimo", discutendo una tesi dal titolo "*Three essays on energy efficiency innovation*". Relatore prof. Valeria Costantini e prof. Francesco Crespi, relatore esterno prof. Anil Markandya;
- 3) di aver conseguito la Laurea Specialistica in Economia dell'Ambiente, dello Sviluppo e del Territorio presso la Facoltà di Economia dell'Università degli Studi di Roma Tre il 21/07/2010, a.a. 2009-2010, con votazione 110/110 e lode, discutendo una tesi dal titolo "*The Economic Impacts of Alternative Actions for Climate Change Reduction from GTAP-E Model Simulations*";
- 4) di essere attualmente titolare di assegno di ricerca su "Salute e ambiente, analisi empirica dei costi e delle patologie in Italia", settore SECS-P/01, presso il Center for Economic and International Studies (CEIS) dell'Università di Roma Tor Vergata dal 01/05/2016;
- 5) di essere affiliato, in qualità di Research Fellow, all'Istituto di Economia e Politica dell'Energia e dell'Ambiente (IEFE), Università Luigi Bocconi;
- 6) di essere stato ricercatore a contratto presso l'Istituto di Economia e Politica dell'Energia e dell'Ambiente (IEFE) dell'Università Commerciale Luigi Bocconi di Milano dall'1/09/2015 al 31/04/2016 nell'ambito del progetto Horizon 2020 "HERON: Forward-looking socio-economic research on energy efficiency in EU countries";
- 7) di essere stato titolare di rinnovo di assegno di ricerca dal 1/02/2014 al 31/08/2015, settore SECS P/02 (Politica Economica), Dipartimento di Economia, Università degli Studi Roma Tre dal titolo "Dinamiche tecnologiche e regolazione pubblica nel settore dell'efficienza energetica";
- 8) di essere stato titolare di assegno di ricerca dal 1/02/2013 al 31/01/2014, settore SECS P/02 (Politica Economica), Dipartimento di Economia, Università degli Studi Roma Tre dal titolo "Dinamiche tecnologiche e regolazione pubblica nel settore dell'efficienza energetica";
- 9) di essere stato professore a contratto per parte del corso di Economia del Lavoro nell'ambito della Laurea Specialistica in Economia e direzione delle imprese presso la Facoltà di Economia della LUISS Università Guido Carli di Roma Tre, a.a. 2017/2018;

- 10) di essere stato professore a contratto per il modulo "Econometrics" del corso "Statistics and Econometrics" presso il Dipartimento di Economia e Metodi Quantitativi della Facoltà di Economia dell'Università Statale di Milano, nell'ambito del Master in Environmental and Food Economics, a.a. 2015/2016;
- 11) di essere stato professore a contratto per parte del corso di Economia dell'Ambiente nell'ambito della Laurea Specialistica in Economia dell'Ambiente presso la Facoltà di Economia dell'Università degli Studi di Roma Tre, a.a. 2014/2015;
- 12) di essere stato titolare di collaborazione nel corso "Introduction to CGE models", rivolto a studenti di Dottorato, nell'ambito della Summer School in International Trade, presso il Dip. di Economia dell'Università degli Studi di Roma Tre, a.a. 2012/2013 e 2013/2014;
- 13) di essere stato titolare di collaborazione alla cattedra di Economia dell'Energia nell'ambito della Laurea Specialistica in Economia dell'Ambiente presso la Facoltà di Economia dell'Università degli Studi di Roma Tre, a.a. 2012/2013;
- 14) di aver svolto attività di ricerca in qualità di consulente esterno per le seguenti Enti e Istituzioni: Food and Agricultural Organization (FAO) of the United Nations, Ministero della Salute, Ministero dell'Ambiente (MATTM), Segretariato Generale Ministero dell'Ambiente, Ministère en charge de l'Agriculture, Metroeconomica Ltd, Istituto Nazionale di Economia Agraria (CRA, ex INEA), Dipartimento di Studi Geo-economici Statistici e Studi Storici per l'Analisi Regionale (GEO.STA.STO) dell'Università degli Studi La Sapienza, Agenzia per il Controllo e la Qualità dei Servizi Pubblici del Comune di Roma, Syslab Group Srl;
- 15) di aver partecipato, in qualità di assegnista di ricerca o ricercatore esterno, ai seguenti progetti di ricerca: (1) 2017-2018: Ministero della Salute: *Inquinamento e salute*. Min. della Salute - Centro Nazionale per la Prevenzione e Controllo delle Malattie e CEIS Università di Roma Tor Vergata; (2) Food and Agriculture Organization (FAO) of the United Nations, RULIS (Rural Household Livelihood Information System); (3) 2015-2018: Food and Agriculture Organization (FAO) of the United Nations: *Economic and policy analysis of climate change*; (4) 2016-2017: Ministero della Salute: *Valutare attraverso modelli di microsimulazione l'applicabilità e la trasferibilità, sul territorio nazionale, in termini di costo/beneficio di programmi di prevenzione per le malattie respiratorie croniche*. Centro Nazionale per la Prevenzione e Controllo delle Malattie; (5) 2015-2016: Horizon 2020: *HERON: Forward-looking socio-economic research on energy efficiency in EU countries*. Università Commerciale Luigi Bocconi; (6) 2010-2011: Progetto di Ricerca di Interesse Nazionale (PRIN): *Climate Change in the Mediterranean Region: Evolutionary Scenarios, Economic Impacts, Mitigation policies and Technological Innovation*, finanziato dal Ministero dell'Educazione, Università e Ricerca;
- 16) di aver frequentato la summer school "Methods for evaluating Social Programs and for Duration Data Analysis" presso il SADIBA Center della Banca d'Italia, Perugia, dal 11/07 al 15/07/2016;
- 17) di aver frequentato la "First Summer Programme on Efficiency and Productivity Analysis – EPASP" presso il CEIS – Università di Roma Tor Vergata dal 30 Giugno all'11 Luglio 2014;
- 18) di aver frequentato il corso "Addressing climate change challenges from a multidisciplinary perspective" presso il Basque Center for Climate Change (BC3), San Sebastian (Spagna) dall'8 al 10 Luglio 2013;
- 19) di aver frequentato la "Microeconomic Summer School – Linear and dynamic non-linear panel data" presso Barcelona GSE, Universitat Pompeu Fabra, Barcellona, dal 25/06 al 7 Luglio 2012;
- 20) di aver frequentato il corso "Summer School in Innovation, Industry Evolution, Economic Development" presso University of Nice Sophia Antipolis e CNRS, Nizza (Francia) dal 9 al 14 Luglio 2012;

- 21) di aver frequentato il corso "CAPRI Model Training Session 2011" presso il von Thünen Institute (Braunschweig, Germania) dal 27 al 19 Settembre 2011;
- 22) di aver frequentato il corso "TERM CGE Modelling" presso la IRWiR Polish Academy of Sciences, Varsavia (Polonia), dal 22 al 26 Agosto 2011;
- 23) di aver frequentato la "OPENLOC School of Spatial Statistics and Spatial Econometrics" presso l'Università degli Studi di Trento dal 24 Marzo al 26 Marzo 2011;
- 24) di aver frequentato il corso "Advanced Spatial Analysis with ArcGIS" e conseguito certificazione ufficiale ESRI presso l'Environmental Systems Research Institute (ESRI), sede di Roma nel 2008;
- 25) di essere stato vincitore della borsa di studio "Valutazione della qualità dei servizi pubblici, culturali nella città di Roma; analisi della domanda e dell'offerta, benchmarking", erogata dal Croma -Centro per lo Studio di Roma, Università degli Studi di Roma Tre ai fini di attività di ricerca presso l'Agenzia per il Controllo e la Qualità dei Servizi Pubblici del Comune di Roma.
- 26) di essere vincitore della borsa di triennale di Dottorato presso il Dipartimento di Economia dell'Università degli Studi Roma Tre (durata triennale 2010-2013);
- 27) di aver vinto (attualmente in fase di svolgimento), in qualità di Principal Investigator, il programma VISIT-INPS Scholar, tipologia B, sulla base della presentazione del progetto dal titolo "The effects of air pollution on labour supply in Italy. Evidence from social security data";
- 28) di aver partecipato al progetto di ricerca "Valutare attraverso modelli di microsimulazione l'applicabilità e la trasferibilità, sul territorio nazionale, in termini di costo/beneficio di programmi di prevenzione per le malattie respiratorie croniche" del Ministero della Salute - Centro Nazionale per la Prevenzione e Controllo delle Malattie, presso il CEIS Tor Vergata;
- 29) di aver svolto attività di referaggio per le seguenti riviste scientifiche peer-review: *Labor, Research Policy, Energy Economics, Energy Policy, Industry & Innovation, Economia Politica, The Energy Journal, World Development, Environmental and Resource Economics, Journal of Agricultural Economics, Environmental Economics and Policy Studies, Energy Efficiency Journal*;
- 30) di essere membro delle seguenti associazioni scientifiche: Associazione Italiana di Economia Sanitaria (AIES), European Association of Environmental and Resource Economists (EAERE), Società Italiana di Econometria (SIDE), Italian Association of Environmental and Resource Economists (IAERE), Sustainability Environmental and Dynamic Studies (SEEDS), Società Italiana degli Economisti (SIE), International Microsimulation Association (IMA);
- 31) di aver conseguito certificazione di lingua inglese TOEFL (IBT) nell'anno 2012;
- 32) di essere membro delle seguenti associazioni senza fini di lucro: Club Alpino Italiano, Associazione Italiana Sommelier;
- 33) che le copie cartacee delle seguenti 20 (venti) pubblicazioni scientifiche, allegate alla presente domanda, sono conformi alle originali:
- 1) Asfaw S., Pallante G., Palma A. (2018). Diversification Strategies and Adaptation Deficit: Evidence from Rural Communities in Niger. *World Development*, vol. 101, pp. 219-234, Elsevier. DOI: 10.1016/j.worlddev.2017.09.004
  - 2) Asfaw S., Cattaneo A., Pallante G., Palma A. (2017). Improving the efficiency targeting of Malawi's farm input subsidy programme: Big pain, small gain? *Food Policy*, vol. 73, pp. 104-118, Elsevier. DOI: 10.1016/j.foodpol.2017.09.004
  - 3) Marin G., Palma A. (2017). Technology invention and adoption in residential energy consumption A stochastic frontier approach. *Energy Economics*, vol. 66, pp. 85-98, Elsevier. DOI: 10.1016/j.eneco.2017.06.005
  - 4) Costantini V., Crespi F., Palma A. (2017). Characterizing the policy mix and its impact on eco-innovation: A patent analysis of energy-efficient technologies. *Research Policy*, vol. 46, Elsevier. DOI: 10.1016/j.respol.2017.02.004

- 5) Barbieri N., Palma A. (2016). Mapping energy-efficiency technological advances in home appliances. *Energy Efficiency Journal*, vol. 10(3), pp. 693–716, Springer. DOI: 10.1007/s12053-016-9470-7
- 6) Markandya A., Antimiani A., Costantini V., Martini C., Palma A., Tommasino M.C. (2015). Analyzing Trade-offs in International Climate Policy Options: The Case of the Green Climate Fund. *World Development*, vol. 74(C), pp. 93-107, Elsevier. DOI: 10.1016/j.worlddev.2015.04.013
- 7) Markandya A., Kishore K., Palma A. "The role of flexible biofuel policies in meeting biofuel mandates". *AIMS Energy*, 6(3), pp. 530-550. DOI: 10.3934/energy.2018.3.530
- 8) Atella V., Belotti F., Kopinska J., Piano Mortari A., Palma A. (2018). Economic crisis, mortality and health status. A new perspective. *CEIS Research Paper*, Vol. 16-(1), No. 425, ISSN 2610-931X.
- 9) Atella V., Belotti F., Palma A., et al. (2017). "The 'Double Expansion of Morbidity' Hypothesis: Evidence from Italy". *CEIS Research Paper*, Vol. 15, Issue 1, No. 396, ISSN: 2610-931X.
- 10) Palma A., Coderoni S., De Maria M., Mancini L. (2013). "CAPRI: un modello di equilibrio economico parziale" (cap. 1); "Lavorare con capri" (Cap. 3). In: *Primi Passi con il modello CAPRI (Common Agricultural Policy Regionalised impacts analysis). Un tutorial teorico e pratico. A cura di Silvia Coderoni, Marcello De Maria. INEA Working Paper*, ISBN: 9788881452842.
- 11) Costantini V., Crespi F., Pagliarunga E., Palma A., Martini C. "Sviluppo di una metodologia per la valutazione dell'impatto occupazionale per interventi di efficienza energetica nella green economy". *Report RdS/PA2014/082, ENEA e Ministero dello Sviluppo Economico*.
- 12) Croci E., Grasso D., Molteni T., Palma A. "Status-quo Analysis of Energy Efficiency Policies in 8 EU Countries". National Report for Italy, HERON H-2020 Project, *IEFE-Bocconi Research Report Series 20*. ISSN 2036-1785.
- 13) Croci E., Camaldo S., Grasso D., Molteni T., Palma A. "Working Paper on Social, Economic, Cultural and Educational Barriers in Buildings and Transport within each Partner Country", National Report for Italy, HERON H-2020 Project, *IEFE-Bocconi Research Report Series 17*, ISSN 2036-1785.
- 14) Croci E., Grasso D., Molteni T., Palma A. "Landscape of Energy Efficiency Policy Packages in a Multi-Level Government System". National Report for Italy, HERON H-2020 Project, *IEFE-Bocconi Research Report Series 19*. ISSN 2036-1785.
- 15) Croci E., Molteni T., Palma A. "Synthesis Report on the outcomes of the Questionnaire Survey". HERON H-2020 Project, *IEFE-Bocconi Research Report Series 24*. ISSN 2036-1785.
- 16) Antimiani A., Borri I., Palma A., Trione S., Borsotto V. "Gli scambi agroalimentari del Piemonte con l'estero: posizionamento competitivo e dinamiche temporali". *INEA Working Paper*.
- 17) Palma A. (2016). "Capitolo 1, Determinanti ambientali", in (AA.VV.) *Relazione sullo stato dell'ambiente in Italia. Ministero dell'Ambiente e della Tutela del Territorio e del Mare (MATTM)*, pp. 33-53.
- 18) Costantini V., Crespi F., Orsatti G., Palma A. (2015). Policy Inducement Effects in Energy Efficiency Technologies. an Empirical Analysis of the Residential Sector. In *Green Energy and Efficiency. An Economic Perspective*. (Eds) Ansuategi A., Delgado J., Galarraga. I. Springer-Verlag, Berlin Heidelberg.
- 19) Costantini V., Crespi F., Palma A. (2015). Mapping innovation systems through patent analysis: the case of energy efficiency in the residential sector, in Patrucco P.P. (Ed.). *The economics of knowledge generation and distribution*, Routledge, London.
- 20) Antimiani A., Costantini V., Martini C., Palma A., Tommasino M. C. (2013). "The GTAP-E: Model Description and Improvements". In *The Dynamics of Environmental and Economic Systems*. (Eds). Costantini V., Mazzanti M., Springer-Verlag, Netherlands.

34) di aver partecipato, in qualità di relatore, ai seguenti 22 (ventidue) convegni e seminari:

- Seminario su invito, Direzione Centrale Studi e Ricerche, INPS, Roma, 18 Luglio 2018
- Seminario su invito, Joint Research Centre, European Commission, Ispra, 24 Aprile 2018.
- Seminario su invito, Dip. di Economia, Univ. degli Studi Milano Bicocca, 8 Nov. 2017.
- XXII Conference of the Italian Association of Health Economics (AIES), Univ. di Pavia, 2016
- IAERE V Annual Conference, Univ. di Roma Tor Vergata, 2017.
- XXI Conference of the Italian Association of Health Economics, Univ. di Bologna, 2016
- International Microsimulation Association (IMA), EU Meeting, Budapest, 2016.
- IAERE IV Annual Conference, Dip. di Economia, Univ. di Bologna, 2016.
- Seminario su invito, INGENIO, Universidad Politécnica Valencia (UPV), Valencia, 2015.
- Fifth World Congress of Environmental and Resource Economists (WCERE), Istanbul, 2014

- IAERE III Annual Conference, Dip. di Economia, Univ. di Padova, 2015.
- Explaining Economic Change, Dip. di Economia, Univ. La Sapienza, Roma, 2014.
- 55 Conference of Italian Economists Association, SIE, Dip. di Economia, Univ. di Trento, 2014.
- IAERE II Annual Conference, Dip. di Economia e Metodi Quantitativi, Univ. di Milano, 2014.
- Governing a Complex World 2013, RSM School of Management, Erasmus University Rotterdam, 2013.
- Early Career Researchers Workshop on Innovation and Environment, Dip. di Economia, Univ. di Ferrara, 2013.
- 55 Conference of Italian Economists Association, SIE, Dip. di Economia, Univ. di Trento, 2014.
- 2013 INGENIO PhD Days, UPV, Valencia, 2013.
- IAERE I Conference, Dip. di Economia, Univ. di Ferrara, 2013.
- CEMI Internal Seminar, EPFL-CEMI, Lausanne, 2013.
- The Present and Future of Environmental & Resource Economics in Italy, Young Researchers session, Univ. Tor Vergata, Roma, 2012.
- Innovation, Industry Evolution, Economic Development, University of Nice Sophia Antipolis, 2012.

21) che il curriculum vitae allegato alla presente domanda contiene informazioni veritiere;

22) che la fotocopia del documento di identità n. AX2883603 e la fotocopia della tessera sanitaria recante intestazione del codice fiscale PLMLSN81B23H501N, entrambi allegati alla presente domanda, sono conformi agli originali.

Data, 22 Luglio 2018

FIRMA



**Allega fotocopia documento Carta d'Identità numero AX2883603. Esente da autentica di firma ed esente da imposta di bollo.**

### ELENCO delle Pubblicazioni

1. Acocella N., G. Di Bartolomeo e S. Papa: "L'evoluzione dei patti sociali in una prospettiva analitica", **Quaderni di Rassegna Sindacale**, Ediesse, Roma, vol. 4, pp. 189-210, 2006.
2. Di Bartolomeo G. e S. Papa: "Cortesie e scelte collettive" in "Economia della cortesia: il valore economico del rispetto e della considerazione per gli altri" **Carocci Editore, Roma, 2008**.
3. Di Bartolomeo G. e S. Papa: "Trust and reciprocity: Extensions and robustness of triadic design," **Experimental economics**, Springer: 19 (1): 100-115 (2016).
4. Di Bartolomeo G. e S. Papa: "Some determinants of trust formation and pro social behaviors in investment games: An experimental study", **Studies in Microeconomics**, Sage: 4(1) 13-26 (2016).
5. Di Bartolomeo G. e S. Papa: "Does collective meditation foster trust and trustworthiness in an investment game?", **International Review of Economics**, Springer, 63, 4: 379-392 (2016).
6. Di Bartolomeo G. e S. Papa: The effects physical activity on social interactions: The case of trust and trustworthiness, **Journal of Sport Economics** (accettato 2 giugno 2017), DOI: 10.1177/1527002517717299.
7. Di Bartolomeo G. e S. Papa: I sindacati come attori della politica macroeconomica, **Economia & Lavoro**, 3: 2017.
8. Di Bartolomeo G. e S. Papa: Conditional and unconditional other regarding preferences: A qualitative analysis, **Annals of the department of methods and models for economics, territory and finance**, 47-57 (2017).
9. Di Bartolomeo G. e S. Papa: "Miscommunication in an investment game", **Annals of the department of methods and models for economics, territory and finance** (forthcoming 2018).
10. Di Bartolomeo G., Martin Dufwenberg, S. Papa e F. Passarelli: "Promise, expectations and causation", **Games and Economic Behavior** (forthcoming, 2018).
11. Ciccarone. G., Di Bartolomeo G., e S. Papa: "Is social identity belief independent?", **sottomesso ad una rivista internazionale, working paper del Dipartimento di Economia e Diritto** (2018).
12. Di Bartolomeo G., S. Fedeli e S. Papa: "Are messages from the Tax Authorities effective per se?", **sottomesso ad una rivista internazionale** (2018).

### DICHIARAZIONE SOSTITUTIVA

Il sottoscritto STEFANO PAPA,

consapevole che chiunque rilascia dichiarazioni mendaci, forma atti falsi o ne fa uso è punito ai sensi del codice penale e delle leggi speciali in materia, dichiara ai sensi degli artt. 46 e 47 del D.P.R. 445/2000, di essere in possesso di quanto dichiarato nell'elenco cui sopra e le copie delle presenti pubblicazioni sono conformi agli originali.

DATA 26/07/2018

FIRMA



## Elenco delle pubblicazioni:

### Riviste in fascia A Anvur per l'area 13

- 1        2013 "Structural change and income distribution: An inverted-U relationship," con F. Vona, *Journal of Economic Dynamics and Control*, Elsevier, vol. 37(8). Philadelphia
- 2        2012 "Time to build, obsolescence and the technological paradox". *Structural change and Economic Dynamics* Vol. 23; Philadelphia
- 3        2011 "Income Inequality and the Diffusion of Environmental Technologies" con F. Vona. *Ecological Economics*, volume 70; Philadelphia
- 4        2014 "Growth with Unused Capacity and Endogenous Depreciation" con C. Sardoni. *Metroeconomica*, J. Wiley & Sons. Vol 65(4), Londra
- 5        2017 "Inequality and growth: the perverse relation between the productive and the non-productive assets of the economy" con M. Amendola e J. L. Gaffard, *Journal of Evolutionary Economics*, Vol. 27 pg 531-554.
- 6        2017 "Distribution and growth: a dynamic approach" con C. Sardoni. *Structural Change and Economic Dynamics*, Vol. 40 pg. 1-9;
- 7        2018 "The effects of aging on Notional Defined Contribution pension systems: a theoretical investigation", *Metroeconomica*, vol 69 (2).
- 8        2018 "Tertiarization and land use change: The case of Italy", con P. Esposito and L. Salvati, *Economic Modelling*, 71 (C).

### Altre Riviste Scientifiche classificate ANVUR area 13

- 9        2018 "What meets the eye: the effect of the presence of immigrants on personal attitudes to migrations in Europe" con E. Levi e R.D. Mariani, *Economics Bulletin*, vol. 71 (C).
- 10       2015 "Land degradation, economic growth and structural change: evidences from Italy" con P. Esposito, L. Perini e L. Salvati, *Environment Development and Sustainability*, Springer, March
- 11       2012 "Environmental Taxes, Inequality and Technical Change," con F.

- 12      2014 “Gli sgravi contributivi sulle nuove assunzioni: convenienze per le imprese ed effetti sul bilancio pubblico” con M. Raitano *Rivista delle Politiche Sociali/Italian Journal of Social Policy* (4-2014)

Tesi di Dottorato “Time to build and aggregate dynamics”.

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Roma 16/07/2018

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*July Raitano*

www.AlboPretorionline.it 0817111180

**Elenco Pubblicazioni Trasmesse**  
**(Filippo Pavesi)**

- 1) "How Open is the Food NPD Process: Preliminary Results from an Explorative Study" (con Barbara Bigliardi e Francesco Galati), forthcoming, *International Journal of Entrepreneurship and Innovation Management*, 2017.
- 2) "Electoral Contributions and the Cost of Unpopularity" (con Thomas Bassetti), *Economic Inquiry*, Vol. 55(4), pp. 1771-1791, 2017.
- 3) "Prospettive Economiche sull'Evoluzione dell'Industria Alimentare" capitolo nel libro *Ingegneria Alimentare*, Chiriotti Editore, 2017.
- 4) "Quali Prospettive Globali per il Comparto Alimentare? Analisi di Scenario, Tendenze e Previsioni al 2050", con Gino Ferretti Roberto Rizzo, *Tecnica Molitoria*, 2017.
- 5) "Experts, Conflicts of Interest and Reputation for Ability" (con Massimo Scotti), *International Journal of Economic Theory*, vol. 10(2), pp. 219-233, 2014.
- 6) "Investment Bank Reputation and Initial Public Offerings (IPOs)" (con Massimo Scotti), *Economics at Work: Essays on Knowledge, Information and Social Interactions*. Monte Università, Parma, 2013.
- 7) "Influential Listeners: An experiment on Persuasion Bias in Social Networks" (con Luca Corazzini, Beatrice Petrovich e Luca Stanca), *European Economic Review*, Elsevier, Vol. 56(6), pp. 1276-1288, 2012.
- 8) *Istituzioni di Economia* (with Alberto Petroni), Parma: Campus Editrice, 2012.
- 9) "Perchè i Privati Finanziano i Partiti", [www.lavoce.info](http://www.lavoce.info) (con Filippo Gregorini), 2012.

Data: 24/07/2018

Firma: T. Pavesi

## ELENCO DELLE PUBBLICAZIONI

### VALENTINA PERUZZI

1. Marco Cucculelli and Valentina Peruzzi (2018), Post-crisis firm survival, business model changes and learning. Evidence from the Italian manufacturing industry, *Small Business Economics* (forthcoming), <https://doi.org/10.1007/s11187-018-0044-2>
2. Marco Cucculelli, Valentina Peruzzi and Alberto Zazzaro (2018), Relational capital in lending relationships: Evidence from European family firms, *Small Business Economics* (forthcoming), <https://doi.org/10.1007/s11187-018-0019-3>
3. Valentina Peruzzi (2017), Does family ownership structure affect investment-cash flow sensitivity? Evidence from Italian SMEs, *Applied Economics* 49, 4378-4393
4. Marco Cucculelli and Valentina Peruzzi (2017), Bank screening technologies and the founder effect: Evidence from European lending relationships, *Finance Research Letters* 20, 229-237
5. Marco Cucculelli and Valentina Peruzzi (2016). Le imprese ad alta crescita nelle Marche, *ECONOMIA MARCHE Journal of Applied Economics*, vol. XXXV, 41-66
6. Valentina Peruzzi (2015), Family firms' access to bank lending: Evidence from Italy, *Economics Bulletin* 35(3), 1874-1885
7. Pierluigi Murro and Valentina Peruzzi, Family firms and access to credit: Is family ownership beneficial?, *CERBE Working Papers* 23, CERBE Center for Relationship Banking and Economics (*R&R, Journal of Banking and Finance*)
8. Giovanni Ferri, Pierluigi Murro, Valentina Peruzzi and Zeno Rotondi, Bank lending technologies and credit availability in Europe. What can we learn from the crisis?, *Mo.Fi.R. Working Papers* 135, Money and Finance Research group (Mo.Fi.R.), Univ. Politecnica Marche, Dept. Economic and Social Sciences (*R&R, Journal of International Money and Finance*)
9. Jan Brzozowski, Marco Cucculelli and Valentina Peruzzi, Firm proactivity in response to crisis: Evidence from European data (*R&R, Entrepreneurship Research Journal*)
10. Marco Cucculelli and Valentina Peruzzi, Product innovation, entrepreneurial orientation and firm growth. Evidence from Italian multi-product family firms, mimeo, Univ. Politecnica delle Marche, Dept. Economic and Social Sciences (submitted)
11. Valentina Peruzzi, Three Essays on Family Firms' Financing Constraints, Tesi di dottorato, Università di Roma Tor Vergata

Ancona, 04 Luglio 2018

Valentina Peruzzi

## Elenco pubblicazioni scientifiche<sup>1</sup>

- p1) Mangiavacchi L. and L. Piccoli "Parental alcohol consumption and adult children's educational attainment", *Economics & Human Biology*, vol. 28, pp. 132-145.  
Impact factor: 2.675, Citations: 1
- p2) Mangiavacchi L., F. Perali and L. Piccoli "Intrahousehold distribution in migrant-sending families", *Journal of Demographic Economics*, vol. 84(1), pp. 107-148.  
Impact factor: 1.029, Citations: 6 (including the working paper version).
- p3) Menon, M., F. Perali and L. Piccoli (forthcoming) "The Passive drinking effect: a collective demand application", *Review of Economics of the Households*, vol. 16(1), pp. 143-169.  
Impact factor: 1.333, citations: 16 (including the working paper version)
- p4) L. Piccoli (2017) "Female poverty and intrahousehold inequality", *IZA World of Labor*, num. 353.
- p5) Canova L., L. Piccoli and A. Spadaro (2015) "An ex ante evaluation of the Revenu de Solidarité Active by micro-macro simulation techniques", *IZA Journal of European Labor Studies*, vol. 4(1), pages 1-20.  
Scopus CiteScore: 1.09, Citations: 3.
- p6) Spadaro A., L. Piccoli and L. Mangiavacchi (2015) "Optimal Taxation, Social Preferences and the Four Worlds of Welfare Capitalism in Europe", *Economica*, Vol. 82(3), pp. 448-85, 2015.  
Impact factor: 1.641, citations: 12.
- p7) Giannelli G. C., L. Mangiavacchi and L. Piccoli (2013) "Do Parents Drink Their Children's Welfare? A Joint Analysis of Intra-Household Allocation of Time", *IZA Journal of Labor & Development*, 2:13.  
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- p8) Giannelli G. C., L. Mangiavacchi and L. Piccoli (2012) "GDP and the Value of Family Caretaking: How Much Does Europe Care?", *Applied Economics*, Vol. 44(16), pp. 2111-31.  
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Impact factor: 1.211, citations: 8.
- p11) Magnani, R., Piccoli, L., Carré, M. and Spadaro, A. (2018) "A Micro-Macro Simulation Model Applied to the French Economy: The Case of a Euro's Real Depreciation" in *The New Generation of Computable General Equilibrium Models*, Perali and Scandizzo (eds), Springer.  
Citations: 8 (including the working paper version)

<sup>1</sup> L'Impact factor si riferisce al Journal Citation Report del 2017 JCR. Quando l'impact factor non è disponibile è indicato il CiteScore o lo SNIP di Scopus, sempre per l'anno 2017. Il numero di citazioni è riferito al profilo personale di Google Scholar e aggiornato alla data di presentazione della domanda.

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Citations: 8.

p13) TESI: Luca Piccoli (2007) "Addiction and Alcohol Consumption at the Household and Individual Level: Theory and Applications", PhD thesis, University of Verona.

Montepulciano, 24/07/2018



Luca Piccoli

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## PUBBLICAZIONI SCIENTIFICHE

1. "The Impact of Time Limitation: Insights from a Queueing Experiment", Anna Conte, Marco Scarsini e Oktay Sürücü, *Judgment and Decision Making*, 2016, Vol. 11 No. 3, pp. 260-274.
2. "Welfare Improving Discrimination based on Cognitive Limitations", Oktay Sürücü, *Research in Economics*, 2016, Vol. 70, No. 4 pp. 608-622
3. "Lying for the Greater Good: Bounded Rationality in a Team", Oktay Sürücü, *International Journal of Economic Behavior*, 4/2014, pp. 151-163.
4. "Optimal Contracts with Heterogeneously Boundedly Rational Consumers", Oktay Sürücü, *Rivista Italiana degli Economisti*, 1/2013, pp. 133-144.
5. "The power of diversity over large solution spaces", Marco LiCalzi e Oktay Sürücü, *Management Science*, 2012, Vol. 58, No. 7, pp. 1408-1421.

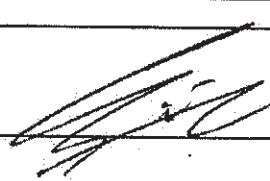
Data

04.07.2018

Luogo

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Firma



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## ELENCO PUBBLICAZIONI

1. Roe M. and M. Vatiere (2018), "Corporate governance and its political economy," in J.N. Gordon and W.-G. Ringe (eds.), *Oxford Handbook of Corporate Law and Governance*, Oxford University Press, pp. 56-83.
2. Fiorito L. and M. Vatiere (2018), "Positional Goods and Social Welfare: A Note on George Pendleton Watkins's Neglected Contribution", *European Journal of the History of Economic Thought*, 25(3).
3. Vatiere M. (2017), "Learning from Swiss corporate governance exception," *Kyklos*, 70(2):330-343
4. Vatiere M. (2017), "On the (political) origin of 'corporate governance' species," *Journal of Economic Surveys*, 31(2):393-409.
5. Pagano U. and M. Vatiere (2015), "Costly Institutions as Substitutes: Novelty and Limits of the Coasian Approach," *Journal of Institutional Economics*, 11(2)—Coase memorial issue: 265-281.
6. Vatiere M. (2015), "Dominant Market Position and Ordoliberalism," *International Review of Economics*, 62(4): 291-306.
7. Nicita A. and M. Vatiere (2014), "Dixit versus Williamson: the 'Fundamental Transformation' reconsidered," *European Journal of Law and Economics*, 37(3): 439-453.
8. Vatiere M. (2013), "Positional Goods and Robert Lee Hale's Legal Economics," *Journal of Institutional Economics*, 9(3): 351-362.
9. Fiorito L. and M. Vatiere (2013), "A joint reading of positional and relational goods," *Economia Politica - Journal of Analytical and Institutional Economics*, 30(1): 87-96.
10. Fiorito L. and M. Vatiere (2011), "Beyond Legal Relations: Wesley Newcomb Hohfeld's influence on American Institutionalism," *Journal of Economic Issues*, 45(1): 199-222.
11. Vatiere M. (2010), "From W. N. Hohfeld to J. R. Commons, and beyond?" *American Journal of Economics and Sociology*, 69(2): 840-866.
12. Vatiere M. (2013), "Law, transaction costs and Coase's institutions. A reappraisal," *Economia e Politica Industriale. Journal of Industrial and Business Economics*, 40(4): 147-154.
13. Tesi di dottorato: Vatiere M. (2009), *Understanding power: a 'Law and Economics' approach*, VDM Verlag.

Lugano, 16 Luglio, 2018

FIRMA



**DICHIARAZIONE SOSTITUTIVA DI CERTIFICAZIONE**

(art 46 del D.P.R. n.445 del 28/12/2000)

**DICHIARAZIONE SOSTITUTIVA DELL'ATTO DI NOTORIETA'**

(artt. 19 e 47 del D.P.R. n.445 del 28/12/2000)

**Il/La sottoscritto/a**

**Vezzani Antonio**

**consapevole delle sanzioni penali, nel caso di dichiarazioni non veritiere e falsità negli atti, richiamate dall'art. 76 del D.P.R. 445/2000 e dalle leggi speciali in materia**

**DICHIARA**

di allegare alla domanda per la procedura di selezione pubblica selezione al posto di ricercatore universitario a tempo determinato, ai sensi dell'Art. 24, c. 3 lettera b) della L. 240/2010, settore concorsuale 13/A1 Economia Politica, S.S.D. SECS-P/01 Economia Politica presso il Dipartimento di Economia le seguenti pubblicazioni:

- 1) Alstadsæter A., Barrios S., Nicodème G., Skonieczna A.M., Vezzani A. (2018). Patent boxes design, patents location, and local R&D. *Economic Policy*, 33:93, 131-177.
- 2) Evangelista R., Meliciani V., Vezzani A. (2018). Specialisation in key enabling technologies and regional growth in Europe. *Economics of Innovation and New Technology*, 27:3, 273-289..
- 3) Castellani D., Montresor S., Schubert T., Vezzani A. (2017). Multinationality, R&D and Productivity. Evidence from the top R&D investors worldwide. *International Business Review*, 26:3, 405-416.
- 4) Amoroso S., Moncada-Paternò-Castello P., Vezzani A. (2017). R&D profitability: the role of risk and Knightian uncertainty. *Small Business Economics*, 48:331.
- 5) Vezzani A., Coad A., Gkotsis P. (2017). Concerns about the consequences of patenting on Scientometric research. *Journal of the Association for Information Science and Technology (ex Journal of the American Society for Information Science and Technology)*
- 6) Montresor S., Vezzani A. (2016). Intangible investments and innovation propensity: Evidence from the Innobarometer 2013. *Industry and Innovation*, 23:4, 331-352.
- 7) Hall B.H., Moncada-Paternò-Castello P., Montresor S., Vezzani A. (2016). Financing constraints, R&D investments and innovative performances: new empirical evidence at the firm level for Europe. *Economics of Innovation and New Technology*, 25:3, 183-196.
- 8) Montresor S., Vezzani A. (2015). The production function of top R&D investors: Accounting for size and sector heterogeneity with quantile estimations. *Research Policy*, 44:2, 381-392.

9) Montresor S, Vezzani A. (2015). On the R&D giants' shoulders: do FDI help to stand on them? *Economia e Politica Industriale*, 42:1, 33-60.

10) Evangelista R., Vezzani A. (2011). The impact of technological and organizational innovations on employment in European Firms. *Industrial and Corporate Change*, 21:4, 871-899.

11) Evangelista R., Vezzani A. (2010). The economic impact of technological and organizational innovations. A firm-level analysis. *Research Policy*, 39:10, 1253-1263.

12) Ferrarese C., Scandizzo P.L., Vezzani A. (2010). La Matrice di Contabilità Sociale: una nuova metodologia di stima. *Il Risparmio*, Anno LVIII N°3.

**Informativa ai sensi dell'art.13 del D.Lgs 196/2003:**

i dati sopra riportati sono prescritti dalle disposizioni vigenti ai fini del procedimento per il quale sono richiesti e verranno utilizzati esclusivamente per tale scopo.

Luogo e data: Siviglia (Spagna), 25-07-2018

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N.B.: La dichiarazione ai sensi della legge citata può essere rilasciata dai cittadini italiani, dai cittadini dell'Unione Europea e dai cittadini di Stati non appartenenti all'Unione Europea, autorizzati a soggiornare o regolarmente soggiornanti in Italia, con le limitazioni indicate all'art. 3 del D.P.R. 445/2000.

**PROCEDURA PUBBLICA DI SELEZIONE PER L'ASSUNZIONE DI N.1 RICERCATORE A TEMPO DETERMINATO  
AI SENSI DELL'ART.24, COMMA 3, LETT. B) DELLA LEGGE 240/2010 PER IL SETTORE CONCORSUALE 13/A1  
- SETTORE SCIENTIFICO DISCIPLINARE SECS-P/01 - DIPARTIMENTO DI ECONOMIA - UNIVERSITA' ROMA  
TRE**

**VERBALE N. 2**  
**(Valutazione preliminare dei candidati)**

**ALLEGATO B**

**CURRICULA DEI CANDIDATI**

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*Chietzallu*

# ANDREA BELLUCCI

(July, 2018)

## Contact Address:

Andrea Bellucci, Ph.D.

## Current Position:

2015/12 - Present: Scientific Officer (Researcher) at European Commission – Joint Research Centre, Finance and Economy Unit

## Previous Positions:

2014/2 – 2015/11: Research Fellow – Two years Intra European Marie Curie Fellowship at the “Institute for Applied Economic Research” (IAW) University of Tübingen, Germany. Project: Banking Market Structure and Firms Financing in Financial Turmoil”. Advisors: Prof. Claudia Buch - Prof. Wilhelm Kohler.

2012/7 - 2014/1: Post-doc Researcher in Economics, “University of Naples Federico II”, Naples, Italy.

2011/6 – 2011/12: Post-doc Researcher in Banking and Finance, “LAPE, University of Limoges”, France.

2007/11 – 2011/11: Post-Doc Researcher in Economics and Applied Economics, University of Urbino.

2004/10 – 2009/3: Ph.D. Student in Economics, at “University Polytechnic of Marche”, Ancona, Italy. Ph.D. Scholarship granted by MIUR (Ministero dell’Istruzione, Università e Ricerca)

2004/1-2005/1: Research Fellowship at “Laboratory for the analysis of local growth”, University of Urbino.

## Interest of Research:

Financial and Credit Markets; Empirical Banking; Evaluation of Public Policies.

ABellucci

**Education:**

2014: Associate Professorship Qualification in Economic Policy (December 2014-2021).

2009: Ph.D. in Economics, at "University Polytechnic of Marche", Ancona, Italy.

Title of Ph.D. dissertation: "Distances, banking relationships and spatial competition in local credit markets". Supervisor: Prof. Alberto Zazzaro.

2006: MBA and Ph.D. courses at Kelley School of Business, Indiana University, Bloomington, USA.

Sponsors and supervisors: Prof. Greg Udell and Prof. Michele Fratianni.

*Special focus on:* Banking, Firms' financing, Micro-econometrics.

2006: MSc in Economics, "University Polytechnic of Marche", Ancona, Italy.

2003: BSc in Political Science, Major in Economics, "University of Urbino", Urbino, Italy.

**Affiliations:**

European Finance Association (EFA), Società Italiana Economisti (SIE), Money and Finance Research Group (MoFiR), Società Italiana di Economia e Politica Industriale (SIEPI)

**Visiting Positions:**

2013: Visiting Scholar at the University of Strathclyde, Department of Economics, Glasgow, UK.

Sponsor Prof. R. Wright.

2006 - 2008: Visiting Scholar at Kelley School of Business, Indiana University, Bloomington, Indiana, US.

Sponsors and Advisors: Prof. Greg Udell and Prof. Michele Fratianni.

**Professional Courses:**

2015: Barcelona Graduate School of Economics, Intensive Course on Systemic Risk and Prudential Policy. March 4-7.

2014: Course in "Financial Markets and the Macroeconomy". Prof. Mian, Princeton University at the Kiel Institute for World Economy, Kiel, August, 25-29.

2012: Spatial Econometrics, Naples, 26-27-28 November. Prof. R. Basile.

2012: Issues and Methods for the evaluation of public policies. Naples, 10-15 September 2012.

2012: Social Network Analysis. Capri 5-8 September.

2009: MapInfo (GIS), Ancona, 2009.

2007: Advanced Econometrics (panel data analysis). Prof. Trivedi, Indiana University, US.

2005: Course in Econometrics (panel data analysis) organized by CIDE (Center Inter-Universities of Econometrics), Lecce, Italy, 4-14 September.

### Peer-reviewed Publications:

Bellucci, A., Pennacchio, L. and Zazzaro, A. (2018). "Public R&D Subsidies: Collaborative versus Individual Place-Based Programs for SMEs". *Small Business Economics Journal* (DOI: 10.1007/s11187-018-0017-5).

Bellucci, A., Pennacchio, L. (2016). "University knowledge and firm innovation: evidence from European countries". *The Journal of Technology Transfer*, n. 41 (4), 730–752.

Bellucci, A., Favaretto, I., and Giombini, G. (2014). "Credit availability and propensity to innovate of Small and Medium Enterprises". *Economia e Politica Industriale / Journal of Industrial and Business Economic*, n.41(4), 27-50.

Bellucci, A., Borisov, A., and Zazzaro, A. (2013). "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". *Journal of Banking and Finance*, n.37, 4183–4197.

Bellucci, A., I. Favaretto, and Giombini G. (2012). "Imprese Innovative ed accesso al credito. Un'indagine empirica". *Argomenti*, n.36. ISSN 1125-9116.

Bellucci, A., I. Favaretto (2011) "The effects of distance on bank-firm relationship. Some empirical evidences", *Argomenti*, n.33. ISSN 1125-9116.

Bellucci, A., Borisov, A., and Zazzaro, A. (2010). "Does gender matter in bank-firm relationships? Evidence from small business lending". *Journal of Banking and Finance*, n.34, 2968-2984.

### Articles in Books:

Bellucci, A., Borisov, A., and Zazzaro, A. (2016). "Bank Organization and Loan Contracting in Small Business Financing". *Entrepreneurial Finance: Managerial and Policy Implications*, Na Dai and Donald Siegel (eds.), Hackensack, New Jersey, USA: World Scientific Publishing

Bellucci A., I. Favaretto, e Giombini G. (2013). *Il ruolo del credito bancario sulla probabilità di innovare di piccole e medie imprese*. In: (a cura di): U. Fratesi, G. Pellegrini, Territorio, Istituzioni, Crescita: Scienze regionali e sviluppo del Paese. Edizioni Franco Angeli, ISBN: 9788820448790

Bellucci, A., Borisov, A., and Zazzaro, A. (2011). "Do Male and Female Loan Officers Differ in Small Business Lending? A Review of the Literature". In: G. Calcagnini and I. Favaretto (Eds.) *"The Economics of Small Businesses, An international Perspective"*. New York, Springer, pp. 195-218.

Bellucci, A. (2011) "The small business in Italy" Rapporto 2011 in G. Calcagnini and I. Favaretto (Ed.) *"The economy of Small Business Enterprises"*. Milano, Franco Angeli.

Bellucci, A. (2010). "Il ruolo del management bancario nella relazione di clientela", in G. Calcagnini and Favaretto (Ed.) *"The economy of Small Business Enterprises"*. Milano, Franco Angeli.

### **Papers under Review and in progress:**

Bellucci, A., Borisov, A., Giombini, G. and Zazzaro, A. (2018). "Collateral and Local Lending". CSEF Working Paper no.401. (R&R)

Bellucci, A., Fatica, S., Kvedaras, V., Pagano, A., (2018). "The Impact of Financial Sector Taxes on Systemic Risk: Bank Levies in Europe".

Bellucci, A., Pennacchio, L. and Zazzaro, A. (2018). "R&D Subsidies and SMEs Indebtedness". (Under Review)

Bellucci, A., and Giombini, G. (2018). "Does innovation affect credit access? New evidence from small business lending". IAW Discussion Paper No. 104.

Bellucci, A., Borisov, A., J.M. Liberti and Zazzaro, A., (2018). "Formal vs. Real Authority in Lending: The Importance of Bank Organizational Structure".

Bellucci, A., (2017). "The Role of Governance and Human Capital in local Banks' Portfolio Decisions".

Bellucci, A., Meslier, C., A., Zazzaro, A. (2018). "Banking market structure and firms financing before and after financial crisis".

Bellucci, A., (2018). "The effects of taxation on Non-Performing Loans".

### **Last Technical Reports:**

(ii) Possible anti-competitive effects of common ownership

(ii) Financial Stability

"The Impact of Financial Sector Taxes on Systemic Risk: Bank Levies in Europe"

(iii) Capital Markets Union and SMEs performance and financing:

"Bank Organization and Loan Contracting in Small Business Financing"

"The Composition of Savings of European Non-Financial Corporations"

"Place-Based support for R&I: An empirical evaluation of regional subsidies for SMEs"

(iv) Capital market union and institutional frictions

"Collateral and Local Lending"

### **Teaching Experiences:**

Academic Years: 2009, 2010, 2011, 2012: Lecturer (One year fixed term contract) in Economics, Applied and Regional Economics at Faculties of Economic and Political Science, University of Urbino.

Academic Years: 2008: Teaching assistant and Instructor in Applied Economics, University of Urbino.

### **Awards and scholarships:**

April 2011: First prize for the best paper on "Problems of credit in local credit markets". Banca Popolare Valconca, Rimini (Italy) – Bonus 1.500 euro.

2004-2007: Three years Ph.D. Scholarship funded by Italian Ministry of Education, University, Research.

## Presentation to Conferences:

- 2018: 7<sup>th</sup> MoFiR Workshop in Banking, University Polytechnic of Marche, Ancona, 13-15/06.
- 2017: "R&D Subsidies and SMEs Indebtedness". International Conference on SMEs, Banks, Finance, Innovation and Growth. Urbino. Italy.
- 2016: "Public subsidies for SME research and development: Empirical evaluation of collaborative versus individual place-based programs". Entfin Conference, Lyon.
- 2016: "Collateral and Local Lending: Testing the Lender-Based Theory", Midwest Finance Association.
- 2015: "Collateral and Local Lending: Testing the Lender-Based Theory". Halle Institute for Economic Research (IWH). Halle (Saale), July 6.
2015. RIETI-MoFiR-Hitotsubashi-JFC International Workshop on Banking and Financial Research. Tokyo, Japan, June 15.
2015. "Collateral and Local Lending: Testing the Lender-Based Theory", 4<sup>th</sup> MoFiR Workshop on Banking. Kobe, Japan, June 11-12.
2015. "Evaluation of regional R&D subsidies on SMEs activity. SIEPI, Annual conference. Milan, February 5-6.
- 2014: "Collateral down the Road: Test of the Lender-Based Theory of Collateral", ECB Workshop "SMEs' Access to Finance: The Role of Financial and non-Financial Intermediaries and Capital Markets" *European Central Bank*, Frankfurt, December 11.
2014. "Are Universities an important source of Knowledge for firm innovation?", The Christmas Workshop, University of Hohenheim, Stuttgart, November 27-28.
2014. "Are Universities an important source of Knowledge for firm innovation?", International Conference on Technology Transfer. Urbino, Italy, October 30-31.
2014. Annual Scientific Conference of Italian Society of Economists (SIE) Trento, Italy October 23-25.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending", *Conference on Econometric Methods for Banking and Finance*, Lisbon, September 12-13.
2014. "Marie Skłodowska-Curie Conference: ESOF 2014. Copenhagen, 19-20 June.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending". Workshop on Trade and Innovation, Ferrara, June 12.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending". Midwest Finance Association (MFA), Orlando, US, March 5-8.
2014. "Does innovation affect credit access? New empirical evidence from Italian small business lending". Copenhagen Conference on Innovation and Entrepreneurship, Copenhagen, January 17-19.
2013. "Evaluation of R&D subsidies on firm activities". XXXIV Annual Scientific Conference - Italian Association of Regional Sciences. Palermo, Italy, September 2-3.
2013. "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". Workshop: Europe's Global Linkages and the Impact of the Financial Crisis. IAW, Tübingen, Germany. 19-20 July.
2013. "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". University of Strathclyde, Glasgow, UK. 10 July.
2012. "Do Banks Price Discriminate Spatially? Evidence from Small Business Lending in Local Credit Markets". *XXI International Conference in Money, Banking and Finance*, Rome. December 10-1.
2012. "Imprese Innovative ed accesso al credito. Un'indagine empirica". REPOS Seminars, Università degli Studi di Napoli Federico II, Naples, Italy November 7.
2012. "Does innovation affect firm's access to credit? New empirical evidence from Italy". *XXXIII Italian Conference in Regional Science*, Rome, September 13-15.
2011. "Asymmetry information or transportation costs? What prevails on price's definition in bank-firm relationships?", LAPE - University of Limoges, Limoges, France.
- 2010-2011 Seminar Series at Faculty of Economics, University of Urbino on the topics: gender discrimination, operative and functional distances, banks' organization and credit availability.

2009. "Does gender matter in bank-firm relationships? Evidence from small business lending". *XVIII International Tor Vergata Conference in Money, Banking and Finance*, Rome, December 2-4.  
2008. "Does gender matter in bank-firm relationships? Evidence from small business lending". Fifty-Eighth Annual Meeting of the *Midwest Finance Association* (MFA), Chicago (US) March 4-7.

---

### **Organization of Conferences**

Co-organizing the 7<sup>th</sup> MoFiR Workshop in Banking together with the University Polytechnic of Marche, Ancona, 13-15 June 2018.

Organization of seminar series, policy panels.

### **Participation to Projects:**

Banking Market Structure. Marie Curie Actions (SP3 - People) Principal investigator, Coordinator.

Repos, (international project).

Equal, (international project).

### **Scientific software knowledge:**

Stata 14, Gretl, MapInfo, R (basic), Office package.

### **Refereeing and editorial activity**

Editorial Board Member: Associate Editor Journal of Finance & Economics (JFE)

Ad-Hoc Reviewer: The European Journal of Finance; Small Business Economic Journal; Feminist Economics, Argomenti, Economia Marche, Journal of Applied Economics, Enterprise Development and Microfinance.

References:

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Gavirate, 22.07.2018

Ausilio Belloc

# Emanuele BRANCATI

24/07/2018

## PERSONAL DATA

## EDUCATION AND TRAINING

- 2014 – 2018 | LUISS Guido Carli University  
POST-DOC  
*Frictions in the Credit Markets and the Financing of Innovative Projects*  
Tutors: Fabiano Schivardi, Paolo Giordani, Liliane Giardino-Karlinger.
- 2013 | University of Rome, Tor Vergata  
PHD  
*Money and Finance*  
Coordinator of the PhD program: Gustavo Piga.  
Thesis/dissertation: "Firms' behaviors and banking relationships: the investment financing from Lehman to the sovereign-debt crises". — Advisor: Gustavo Piga.
- 2012 – 2013 | Boston College, department of Economics and department of Finance  
VISITING SCHOLAR  
Working with F. Schiantarelli and P. Balduzzi on *Financial Markets, Banks' Cost of Funding, and Firms' Decisions: Lessons from two Crises*.
- 2010 | University of Rome, La Sapienza  
MASTER OF SCIENCE (equivalent): POLITICAL ECONOMICS  
FINAL GRADE: *Summa cum laude* — GPA: 29.5/30  
Thesis dissertation: "Endogenous Growth Theory: Models, Shocks and Implications for Economic Policy". — Advisor: Giuseppe Ciccarone.

E. Brancati - 1

24/7/2018

Emanuele Brancati

2007 | University of Rome, La Sapienza  
BACHELOR (equivalent): POLITICAL ECONOMICS  
FINAL GRADE: *Summa cum laude* — GPA: 29.3/30  
Thesis dissertation: "Endogenous Growth Theory". — Advisor: Domenico Tosato.

## PUBLISHED/ACCEPTED PAPERS ON JOURNALS

- 2018 | E. Brancati and M. Macchiavelli, "The Information Sensitivity of Debt in Good and Bad Times", *Journal of Financial Economics*, forthcoming.
- 2017 | P. Balduzzi, E. Brancati, and F. Schiantarelli, "Financial Markets, Banks' Cost of Funding, and Firms' Decisions: Lessons from two Crises", *Journal of Financial Intermediation*, forthcoming.  
<http://doi.org/10.1016/j.jfi.2017.09.004>.
- 2017 | E. Brancati, R. Brancati, and A. Maresca, "Global Value Chains, Innovation, and Performance: Firm-Level Evidence from the Great Recession", *Journal of Economic Geography* 17(5), 1039-1073.  
<http://doi.org/10.1093/jeg/lbx003>.
- 2015 | E. Brancati, "Innovation Financing and the Role of Relationship Lending for SMEs", *Small Business Economics* 44(2), 449-473.  
<http://link.springer.com/article/10.1007/s11187-014-9603-3#>.
- 2018 | E. Brancati and M. Macchiavelli, "Endogenous Debt Maturity and Rollover Risk", *Financial Management*, conditionally accepted.

## OTHER PAPERS

- 2017 | E. Brancati (with several coauthors), "Firm-Level Drivers of Export Performance and External Competitiveness in Italy", *European Commission Discussion Paper*, forthcoming.
- 2015 | E. Brancati and M. Macchiavelli, "The Role of Coordination in Pricing Default: Evidence from the CDS Market", *Finance and Economics Discussion Series 2015-079*, Federal Reserve Board. Available at: <https://www.federalreserve.gov/econresdata/feds/2015/files/2015079pap.pdf>
- 2013 | E. Brancati, "The Real Side of the Financial Crisis: Banks' Exposure, Flight to Quality, and Firms' Investment Rate", *CEIS Research Paper 302*. Available at: <http://www.ceistorvergata.it/area.asp?a=415&oc=457&d=536>.

24/7/2018

*Emanuele Brancati*

## WORK IN PROGRESS

- 2017 | E. Brancati, R. Minetti, and S. Zhu "Value-Chain Participation, Innovation, and Financial Constraints".
- 2016 | E. Brancati and S. Lach "MBAs, Engineers, and Firms' Productivity".
- 2016 | M. Agostino, E. Brancati, A. Giunta, F. Trivieri, and D. Scalera "Firms' Efficiency and Global Value Chains: An Empirical Investigation on the Italian Industry".

## CONTRIBUTIONS IN BOOKS AND VOLUMES

- 2015 | "Il Dinamismo Imprenditoriale e il Mercato del Credito" (Firm Dynamism and the Credit Market), ch. 4 in "Le Strategie per la Crescita", *Meridiana Libri publishing*.
- 2012 | E. Brancati, D. Ciferri, and A. Maresca, "Produttività, Filiere e Catene Globali del Valore" (Firms' Productivity and Global Value Chains), in the book "Rapporto MET 2012", *Meridiana Libri publishing*.
- 2012 | E. Brancati (with several coauthors), "Crisi Industriale e Crisi Fiscale. Rapporto MET 2012. Le Relazioni delle Imprese, le Criticità, il Fisco e le Politiche Pubbliche" (Industrial and Fiscal Crisis. 2012 MET Report. Inter-Firm Relationships, Criticalities, Taxation, and Public Policies), *Meridiana Libri publishing*.
- 2010 | E. Brancati, R. Brancati, D. Ciferri, and A. Maresca, "Le Scelte di Innovazione e Ricerca Durante la Crisi: Persistenza e Discontinuità nei Comportamenti Imprenditoriali" (Innovation and R&D Choices During the Crisis: Persistence and Discontinuity in firms' behaviors), *Economia e Politica Industriale - Journal of Industrial and Business Economics*.
- 2010 | E. Brancati, R. Brancati, D. Ciferri, and A. Maresca, "Imprese e Politiche in Umbria", *Edizioni AUR*.

## WORK EXPERIENCE: RESEARCH

- SINCE 2015 | LUISS Lab of European Economics  
JUNIOR RESEARCH FELLOW
- SINCE 2014 | CASMEF: Arcelli Center for Monetary and Financial Studies  
RESEARCH FELLOW
- SINCE 2010 | MET s.r.l. Via Sabotino 2A, 00195, Rome, Italy.  
RESEARCHER  
<http://www.met-economia.it>
- 2010 | European Commission, Via 4 Novembre 149, 00187, Rome, Italy.  
INTERNSHIP

26/7/2018

Emmanuel Brancati

## WORK EXPERIENCE: TEACHING

ADJUNCT PROFESSOR | LUISS Guido Carli: Public Economics (2016-2018, joint appointment)  
LUISS Guido Carli: Principles of Econometrics (2014-2016)  
John Cabot University: Principles of Microeconomics (since 2013)

TEACHING ASSISTANT | LUISS Guido Carli: Microeconomics (2018)  
LUISS Guido Carli: Advanced Microeconomics (2014-2016)  
LUISS Guido Carli: Economic Principles (2013)  
University of Rome, Tor Vergata: Microeconomics (2012)  
University of Rome, Tor Vergata: Growth and Finance (2011)  
University of Rome, Tor Vergata: Computational Matlab (2011)

## CONFERENCES AND SEMINARS

- 2018 | Global Value Chains Workshop (discussant), Rossi-Doria Centre, Fondazione Masi, ITSG.
- 2017 | Bank of Italy, invited seminar.  
European Commission (DG: Economic and Financial Affairs), invited seminar.
- 2016 | Western Finance Association (WFA)\*.  
University of Zurich, invited seminar, dept. of Banking and Finance.  
Workshop in Macro Banking and Finance, Sapienza University of Rome.
- 2015 | NBER Monetary Economics Summer Institute, Cambridge (MA).  
CESifo/Ifo Conference on Macroeconomics and Survey Data, Ifo Institute of Munich.  
Italian Economic Association: Univ. of Naples, dept. of Economics.  
Global Value Chains 3<sup>rd</sup> Workshop, Rossi-Doria Centre, Fondazione Masi, ITSG.
- 2014 | University of Sussex: Young Finance Scholars' Conference.  
Bank of Italy: seminar at Dept. of Economics and Statistics (with F. Schiantarelli).  
Italian Economic Association: Univ. of Trento, dept. of Economics.  
Accademia dei Lincei and Sapienza Univ. Explaining Economic Change Workshop.
- 2013 | Italian Economic Association: Univ. of Bologna, dept. of Economics.
- 2012 | Italian Association of Regional Sciences (AISRE): Univ. Tor Vergata.

| \* presented by a coauthor.

## INTERNATIONAL RESEARCH PROJECTS

- 2016-2017 | European Commission (DG: Economic and Financial Affairs). Title of the project: "Study on Firm-Level Drivers of Export Performance and External Competitiveness in Italy". Tenderers: MET and Centro Rossi Doria (Roma 3 University).

## REFEREED JOURNALS

European Economic Review; Small Business Economics; Empirical Economics; Journal of Economic Surveys.

24/7/2018

Emanuele Brancati

## GIANLUCA CAPONE

ICRIOS – Invernizzi Center for Research on Innovation,  
Organization, Strategy and Entrepreneurship  
Bocconi University – Via Roentgen, 1  
20136 Milan – Italy

### CURRENT POSITION

**Research Affiliate (0.4 FTE – Full Time Equivalent)** since 2017  
ICRIOS – Bocconi University, Milan, Italy

**Research Fellow (0.4 FTE – Full Time Equivalent)** since 2017  
MEDALics – “Dante Alighieri” University, Reggio Calabria, Italy

**Researcher 4 (0.2 FTE – Full Time Equivalent)** since 2018  
Economic Urban Transitions, Faculty of Geosciences – Utrecht University, Utrecht, The Netherlands

### QUALIFICATIONS

**Italian National Scientific Qualification** since 2017  
Sector: 13/A4 – Applied Economics  
Qualification to Associate Professor  
From 04/04/2017 to 04/04/2023

**French National Scientific Qualification** since 2018  
Section 05 – Economics  
Qualification to Maître de Conférences (N. 18205318637)  
From 08/02/2018

### PAST POSITIONS

**Post Doctoral Fellow** 2014-2017  
Scuola Universitaria Superiore IUSS, Pavia, Italy

**Post Doctoral Fellow** 2012-2014  
Faculty of Geosciences, Urban and Regional Research Centre Utrecht (URU)  
Utrecht University, Utrecht, The Netherlands

**Researcher with Grant** 2011-2012  
Department of Management and Technology, Bocconi University, Milan, Italy

### EDUCATION

**Ph.D. in Business Administration and Management** 2007-2012  
Bocconi University, Milan, Italy  
Dissertation: Entry, Innovation and Industrial Dynamics: Three Essays  
Committee: Franco Malerba (Bocconi University), Luigi Orsenigo (IUSS Pavia), Roberto Fontana (University of Pavia)

**Master in Economics** 2006-2007  
CORIPE Piemonte – Collegio Carlo Alberto, Moncalieri (TO), Italy  
Final Grade: A

**Corso Ordinario (Undergraduate Special Course) in Philosophy** 2001-2006  
Scuola Normale Superiore, Faculty of Arts, Pisa, Italy  
Final Grade: 70/70 cum laude

**Laurea Specialistica (Master) in Philosophy**  
Università di Pisa, Faculty of Arts, Pisa, Italy  
Final grade: 110/110 cum laude

2004-2006

**Laurea (Bachelor) in Philosophy**  
Università di Pisa, Faculty of Arts, Pisa, Italy  
Final Grade: 110/110 cum laude

2001-2004

## RESEARCH

### Research Interests

Industrial Dynamics, Economics of Innovation, Strategic Management, Geography of Innovation.

### Publications

Capone, G., Malerba, F., and Orsenigo, L., 2018. "Spinoffs in context: Entry and performance across industries", *Industrial and Corporate Change*, forthcoming.

Boschma, R., and Capone, G., 2016. "Relatedness and Diversification in EU and ENP countries", *Environment and Planning C: Government and Policy*, 34: 617-637; doi: 10.1177/0263774X15614729.

Capone, F., Capone, G., Di Pino, G., Florio, L., Oricchio, G., Di Lazzaro, V., 2016. "Linking Cognitive Abilities with the Propensity for Risk-Taking: the Balloon Analogue Risk Task", *Neurological Sciences*, forthcoming; doi: 10.1007/s10072-016-2721-8.

Boschma, R., and Capone, G., 2015. "Institutions and Diversification: Related versus Unrelated Variety in a Varieties of Capitalism framework", *Research Policy*, 44: 1902-1914; doi:10.1016/j.respol.2015.06.013.

Capone, F., Capone, G., Ranieri, F., Di Pino, G., Oricchio, G., Di Lazzaro, V., 2014. "The Effect of Practice on Random Number Generation Task: A Transcranial Direct Current Stimulation Study", *Neurobiology Learning and Memory*, 114: 51-57; doi:10.1016/j.nlm.2014.04.013.

Capone, G., Malerba, F., and Orsenigo, L., 2013. "Spinoffs in different contexts: theory and empirical evidence", *Academy of Management Proceedings*, 2013: 1-6; doi: 10.5465/AMBPP.2013.156.

Capone, G., Malerba, F., and Orsenigo, L., 2013. "Are Switching Costs Always Effective in Creating First Mover Advantage? The Moderating Role of Technological and Demand Regimes", *Long Range Planning*, 46: 348-368.

Capone, G., 2008. "Per la pace perpetua. Un progetto filosofico a confronto con il mondo contemporaneo", in Campopiano, M., Gori, L., Martinico, G. e Stradella, E. (a cura di), *Dialoghi con il Presidente. Allievi ed ex allievi delle Scuole d'eccellenza pisane a colloquio con Carlo Azeglio Ciampi*, Pisa: Edizioni della Normale.

### Working Papers

"The Long March to Catch-Up: A History-Friendly Model of China's Mobile Communications Industry", with D. Li and F. Malerba, April 2018, *RePEc at Research Policy*.

"New Firm Survival and Industry Evolution in Vertically-Related Industries", with P. Adams, R. Fontana, and F. Malerba, March 2018.

"Spinoffs, Parents, and Cluster Dynamics: Evidence from the Italian Motorcycle Industry", with A. Morrison, December 2017.

"Labour market flexibility, sectors heterogeneity, and aggregate dynamics: An evolutionary model", with R. Gabriele, November 2016.

"Relatedness, Diversification, and Institutions", with R. Boschma, December 2015.

"In the Right Place at the Right Time: Submarkets and Early Mover Advantage in the US Comics Industry", with A. P. Koesoema, January 2013.

## Projects

Associate Investigator, "Where, when and with whom: Submarkets dynamics of talent and firm entry in the US comic book industry", Australian School of Business Special Research Grant (SRG), University of New South Wales; Principal Investigator: Dr. Allya P. Koesoema; Mentor: Prof. A. Gambardella; Grant: 7,000 AUS\$.

Collaborator, "Sharing Knowledge Assets: Inter-regionally Cohesive Neighborhood" (SEARCH), Project funded by the European Commission under the 7<sup>th</sup> Framework Programme for Research and Technological Development. Project Coordinator: J. Surinach.

Collaborator, "Advancing Knowledge-Intensive Entrepreneurship and Innovation for Economic Growth and Social Well-being in Europe" (AEGIS), Project co-funded by the European Commission under Theme 8 "Socio-Economic Sciences and Humanities" of the 7<sup>th</sup> Framework Programme for Research and Technological Development. Project Coordinator: F. Malerba.

Collaborator, "Dynamics of Institutions and Markets in Europe" (DIME)", co-funded by the European Commission under the 6<sup>th</sup> Framework Programme for Research and Technological Development. Project Coordinator: Prof. P. Llerena.

## Reports

"History friendly models of entry and growth in high-technology industries", with F. Malerba, Deliverable 2.1.3, Advancing Knowledge-Intensive Entrepreneurship and Innovation for Economic Growth and Social Well-being in Europe (AEGIS), Project co-funded by the European Commission under Theme 8 "Socio-Economic Sciences and Humanities" of the 7<sup>th</sup> Framework Programme for Research and Technological Development, January 2012.

"Are Switching Costs Always Effective? The Moderating Role of Technological and Demand Regimes", with F. Malerba and L. Orsenigo, Extra Deliverable W.P. 2.1, Advancing Knowledge-Intensive Entrepreneurship and Innovation for Economic Growth and Social Well-being in Europe (AEGIS), Project co-funded by the European Commission under Theme 8 "Socio-Economic Sciences and Humanities" of the 7<sup>th</sup> Framework Programme for Research and Technological Development, May 2012.

"Relatedness and Diversification in EU and ENP countries", with R. Boschma, Deliverable 2.1, WP 2/04, Sharing Knowledge Assets: Inter-regionally Cohesive Neighborhood (SEARCH), Project funded by the European Commission under the 7<sup>th</sup> Framework Programme for Research and Technological Development, December 2012.

"Mind Your Step: The Heterogeneous Effect of Relatedness on the Diversification Process in EU and ENP countries", with R. Boschma, Deliverable 2.2, WP 2/09, Sharing Knowledge Assets: Inter-regionally Cohesive Neighborhood (SEARCH), Project funded by the European Commission under the 7<sup>th</sup> Framework Programme for Research and Technological Development, December 2012.

## Presentations

"Spinoffs, Parents, and Cluster Dynamics: Evidence from the Italian Motorcycle Industry", iBegin Conference 2017, December 18-19, 2017.

"Institutions and the Direction of Industrial Diversification: Related versus Unrelated Diversification", IRVAPP-FBK Seminar, Trento, April 12, 2017.

"Relatedness, Diversification, and Institutions", XIV SIEPI Annual Workshop, Palermo, February 9-10, 2016.

"Spinoffs in context: Entry and performance across industries", ICC Rosenberg Berkeley Conference, University of California, Berkeley, December 12-14, 2016.

"Labour market flexibility, sectors heterogeneity and aggregate dynamics: an evolutionary model", 28<sup>th</sup> EAEPE Annual Conference, Manchester, November 3-5, 2016.

"Relatedness, Diversification, and Institutions", 28<sup>th</sup> EAEPE Annual Conference, Manchester, November 3-5, 2016.

"Pre-entry experience, clustering effects, and the emergence of the Italian motorcycle industry", 5<sup>th</sup> Governance of a Complex World (GCW) Conference, EURKind, Valencia, June 22-24, 2016.

"Relatedness, Diversification, and Institutions", Utrecht University School of Economics, Utrecht, May 31, 2016.

"Relatedness, Diversification, and Institutions", 3<sup>rd</sup> Geography of Innovation Conference, Sciences-Po Toulouse, Toulouse, January 28-30, 2016.

"Pre-entry experience, clustering effects, and the emergence of the Italian motorcycle industry", 3<sup>rd</sup> Geography of Innovation Conference, Sciences-Po Toulouse, Toulouse, January 28-30, 2016.

"Relatedness, Diversification, and Institutions", Networks, Complexity and Economic Development Workshop, Hungarian Academy of Sciences, Budapest, November 30 – December 1, 2015.

"Spinoffs in context: Entry and performance across industries", EARIE 2015 Conference, Munich, August 28-30, 2015.

"Spinoffs in context: Entry and performance across industries", 3<sup>rd</sup> International Workshop on Computational Economics and Econometrics, IRCrES – CNR, Rome, May 28-29, 2015.

"Spinoffs in context: Entry and performance across industries", Strategy, Entrepreneurship, and Innovation (SEI) Faculty Workshop 2015, Católica Lisbon School of Business and Economics, May 15, 2015.

"Institutions and the Direction of Industrial Diversification: Related versus Unrelated Diversification", Econ-Geo Seminar, Utrecht University, Utrecht, December 2, 2014.

"Institutions and the Direction of Industrial Diversification: An Evolutionary Approach to Varieties of Capitalism", Explaining Economic Change Workshop, Sapienza University, Rome, November 12, 2014.

"Relatedness, Diversification, and Institutions", 15<sup>th</sup> International Schumpeter Society Conference, Jena, July 27-30, 2014.

"Spinoffs in context: Entry and performance across industries", 15<sup>th</sup> International Schumpeter Society Conference, Jena, July 27-30, 2014.

"General-Purpose Capabilities as Drivers of Product Diversification", 2<sup>nd</sup> International Workshop on Computational Economics and Econometrics, Ceris – CNR, Rome, June 26-27, 2014.

"Relatedness, Diversification, and Institutions", DRUID Society Conference, Copenhagen, June 16-18, 2014.

"Relatedness, Diversification, and Institutions", School of Social Sciences Seminar, University of Trento, Trento, March 6, 2014.

"Relatedness, Diversification, and Institutions", 2<sup>nd</sup> Geography of Innovation Conference, Utrecht University, Utrecht, January 23-25, 2014.

"Spinoffs in different contexts: theory and empirical evidence", Academy of Management Meeting 2013, Lake Buena Vista (Orlando), August 9-13, 2013.

"In the Right Place at the Right Time: Submarkets and Early Mover Advantages in the US Comics Industry", Academy of Management Meeting 2013, Lake Buena Vista (Orlando), August 9-13, 2013.

"Relatedness and Diversification in EU and ENP countries", 3<sup>rd</sup> SEARCH Progress Meeting, Committee of the Regions, Bruxelles, February 4, 2013.

"Relatedness and Diversification in EU and ENP countries", Econ-Geo Seminar, Utrecht University, Utrecht, December 5, 2012.

"In the Right Place at the Right Time: Submarkets and Early Mover Advantages in the US Comics Industry", Strategic Management Society 32<sup>nd</sup> Annual International Conference, Prague, October 7-9, 2012.

"Entry of New Firms and First Mover Advantages in Different Technological and Demand Regimes", AEGIS Final Conference on "Entrepreneurship and Innovation in the Knowledge Based Economy", KITeS - Bocconi University, Milano, September 5-7, 2012.

"In the Right Place at the Right Time: Submarkets and Early Mover Advantages in the US Comics Industry", EARIE 2012 Conference, Roma, September 2-4, 2012.

"Are Switching Costs Always Effective? The Moderating Role of Technological and Demand Regimes", Academy of Management Meeting 2012, Boston (MA), August 6-7, 2012.

"In the Right Place at the Right Time: Submarkets and Early Mover Advantages in the US Comics Industry", 14<sup>th</sup> International Schumpeter Society Conference, Brisbane, Australia, July 2-5, 2012.

“In the Right Place at the Right Time: Submarkets and Early Mover Advantages in the US Comics Industry”, Bocconi Study Days 2012, Bocconi University, Milano, June 11-12, 2012.

“Are Switching Costs Always Effective? The Moderating Role of Technological and Demand Regimes”, Workshop on “Entry Timing Strategies”, Universidad Carlos III de Madrid, Getafe, May 25, 2012.

“In the Right Place at the Right Time: Submarkets and Early Mover Advantages in the US Comics Industry”, 19<sup>th</sup> OCC Doctoral Colloquium, Robert H. Smith School of Business, University of Maryland, College Park (MD), April 14-15, 2012.

“First Mover Advantage in Different Technological and Demand Regimes”, DRUID Academy Conference, Cambridge, January 19-21, 2012.

“First Mover Advantage in Different Technological and Demand Regimes”, 1<sup>st</sup> SEI Doctoral Consortium, HEC Paris, Paris, Jouy-en-Josas, October 8-9, 2011.

#### Professional Service:

Voluntary Reviewer for the Academy of Management Meeting:  
TIM Division (since 2010), BPS Division (since 2012)

Ad hoc Reviewer for European Management Review, Industrial and Corporate Change, Industry and Innovation, International Journal of Computational Economics and Econometrics, Journal of Business Research, Journal of Evolutionary Economics, Long Range Planning, Metroeconomica, Papers in Regional Science, Research Policy.

Member of the Local Organizing Committee of the 2<sup>nd</sup> Geography of Innovation Conference, Utrecht University, 23-25 January 2014.

#### AWARDS

<b>Best Paper Proceedings, BPS Division</b> Academy of Management Meeting 2013, Lake Buena Vista, Orlando (FL)	<b>Aug 2013</b>
<b>Outstanding Reviewers Award, BPS Division</b> Academy of Management Meeting 2012, Boston (MA)	<b>Aug 2012</b>
<b>1-year Research Grant</b> Ph.D. School, Bocconi University, Milano	<b>Sept 2011</b>
<b>Best Reviewers Award, TIM Division</b> Academy of Management Meeting 2011, San Antonio (TX)	<b>Aug 2011</b>
<b>4-years Ph.D. Scholarship</b> Ph.D. School, Bocconi University, Milano	<b>Sept 2007</b>
<b>Full tuition fee waiver and Scholarship</b> CORIPE Piemonte – Collegio Carlo Alberto, Moncalieri (TO)	<b>Oct 2006</b>
<b>“Enzo Annarumma” Prize</b> Comune di Angri, Angri (SA)	<b>Nov 2001</b>
<b>5-years Undergraduate Scholarship</b> Scuola Normale Superiore, Pisa	<b>Oct 2001</b>

## TEACHING EXPERIENCE

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### Academic Year 2016-17:

Instructor: "Fundamentals of Innovation and Industrial Change" (in English – 31 hours)  
Graduate School, EMIT Program, Bocconi University, Milan, Italy  
Course Director: F. Lissoni

Teaching Assistant: "Economia e Organizzazione Aziendale" (in Italian)  
Undergraduate School, Management Engineering Program, University of Trento, Trento, Italy  
Course Director: M. Bannò

Teaching Assistant: "Industry Analysis" (in English and in Italian)  
Graduate School, Marketing Management Program, Bocconi University, Milan, Italy  
Course Director: S. Breschi

### Academic Year 2015-16:

Teaching Assistant: "Industry and Competition Analysis" (in English)  
Graduate School, EMIT Program, Bocconi University, Milan, Italy  
Course Director: S. Breschi

Teaching Assistant: "Industry Analysis" (in English)  
Graduate School, Marketing Management Program, Bocconi University, Milan  
Course Director: S. Breschi

### Academic Year 2014-15:

Instructor: "Topics in Industrial Dynamics" (in English – 4 hours)  
PhD Summer School, 9<sup>th</sup> Summer Academy on "Innovation and Uncertainty", Friedrich Schiller University, Jena, Germany  
Course Director: U. Cantner

### Academic Year 2011-12:

Instructor: "Industry Analysis" (in English – 8 hours)  
Graduate School, Marketing Management Program, Bocconi University, Milan, Italy  
Course Director: S. Breschi

Instructor: "Economia Aziendale e Industriale" (in Italian – 8 hours)  
Graduate School, MaPeC4MED Program, Università per Stranieri "Dante Alighieri", Reggio Calabria, Italy  
Course Director: A. Botta

Teaching Assistant: "Statistics for Economics and Business" (in English)  
Graduate School, EMIT Program, Bocconi University, Milan, Italy  
Course Director: R. Piccarreta

Teaching Assistant: "Industry Analysis" (in Italian)  
Graduate School, Marketing Management Program, Bocconi University, Milan, Italy  
Course Director: S. Breschi

Teaching Assistant: "Economia Industriale" (in Italian)  
Undergraduate School, CLES Program, Bocconi University, Milan, Italy  
Course Director: C. Fumagalli

### Academic Year 2010-11:

Guest Lecturer: "Innovation and Industrial Dynamics" (in English – 2 hours)  
Undergraduate School, Bocconi University, Milan, Italy  
Course Director: S. Brusoni

Teaching Assistant: "Microeconomics of Technical Change" (in English)  
Graduate School, EMIT Program, Bocconi University, Milano, Italy  
Course Director: S. Breschi

## SUMMER SCHOOLS & WORKSHOPS

**IRVAPP Winter School 2016 in Fundamentals and Methods for Impact Evaluation of Public Policies** Feb 2016  
Fondazione Bruno Kessler – Istituto per la Ricerca Valutativa sulle Politiche Pubbliche (FBK-IRVAPP)

**2<sup>nd</sup> Trento Winter School in Spatial Statistics and Econometrics** Dec 2013  
Department of Economics and Management, University of Trento, Trento

**SKEMA KTO Paper Development Workshop** Jun 2012  
SKEMA Business School, Sophia Antipolis

**19<sup>th</sup> CCC Doctoral Colloquium** Apr 2012  
Robert H. Smith School of Business, University of Maryland, College Park (MD)

**1<sup>st</sup> SEI Doctoral Consortium** Oct 2011  
HEC Paris, Paris, Jouy-en-Josas

**SIME Training Course: "Simulation in Evolutionary Economics"** May 2010  
DIME, Strasbourg

**Doctoral Training: "Time Series Econometrics"** Sep 2009  
CIDE, Bertinoro (FC)

**Doctoral Training and Workshop: "NK Modelling in Economics and Management"** Jun 2008  
Sant'Anna School of Advanced Studies, Pisa

## MISCELLANEOUS

### Languages:

Italian: Mother tongue; English: Fluent; German: Basics

### Administrative Experience:

Member of the Administration Board, Scuola Normale Superiore, 2005

Member of the Faculty Board, Faculty of Arts, Scuola Normale Superiore, 2004

Member of the International Relationships Committee, Scuola Normale Superiore, 2004-2006

### Technical Skills:

Stata, Matlab, Gretl, SAS, R, Netlogo, LSD, Java

## REFEREES

### Franco Malerba

Professor in Applied Economics

President of ICRIOS

Department of Management and Technology

and ICRIOS, Bocconi University

Via Roentgen, 1 – 20136 Milan – Italy

Phone: (0039) 02-5836-3391

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### Andrea Morrison

Associate Professor in Economic Urban Transitions

Department of Human Geography

and Urban and Regional Planning

Faculty of Geosciences

Utrecht University

Heidelberglaan 2 - 3584 CS – Utrecht – The Netherlands

Phone: (0031) (0)30 253 1368

e-mail: a.morrison@uu.nl

### Roberto Fontana

Associate Professor in Applied Economics

Department of Economics and Management Sciences

University of Pavia

and ICRIOS, Bocconi University

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Trento, 13/07/2018

Firma



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# Elias Carroni

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ultima modifica: 10 luglio 2018

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## Informazioni Personali

## Informazioni di contatto

### Posizione Corrente

Da Ottobre 2016 Assegnista di ricerca presso DSE, Università di Bologna

### Posizioni Passate

Ott 2015-Sett 2016 Research fellow presso ThEMA, Université de Cergy-Pontoise

Marzo 2015-Sett 2015 Research fellow presso CERPE, Université de Namur

Feb-Lug 2015 Visiting Researcher presso DiSEA, Università di Sassari

### Formazione & Abilitazioni

**2016** Abilitazione nazionale francese alle funzioni di Maître de Conférences in Sciences Économiques (Section 05),

**2015** PhD in Economics, UCLouvain e Université de Namur, Belgium

Dissertation: *Pricing Based on Consumers' Behaviour and Interconnections*

Jury: Eric Toulemonde and Paul Belleflamme (Supervisors), Jean-Marie Baland (Chair), Marc Bourreau (Telecom ParisTech), Rosa Branca Esteves (Universidade do Minho), Paolo Pin (Università di Siena)

**2014** Dottorato in Economia e Diritto dei Sistemi Produttivi, Università di Sassari

**2011** Research Master in Economics, UCLouvain Voto: Great Distinction

**2009** Laurea Specialistica in Economia, Università di Sassari. Voto: 110/110 cum laude

**2007** Laurea Triennale in Economia, Università di Sassari. Voto: 102/110

### Interessi di ricerca

Digital Economy, Media, Social Networks, Price Discrimination, Two-Sided Markets, Consumer Privacy, Asymmetric Information

### Publicazioni in Riviste Peer-Reviewed

Carroni E. (2018), *Poaching in media: Harm to subscribers?* **Journal of Economics & Management Strategy**, June 2018, Volume 27, Pages 221-236, Featured article for the Summer 2018 issue

Carroni E. (2017), *Behaviour-Based Price Discrimination with Cross-Group Externalities* **Journal of Economics** (forthcoming)

Carroni E. (2016), *Competitive Customer Poaching with Asymmetric Firms*, **International Journal of Industrial Organization**, Volume 48, September 2016, Pages 173-206

Carroni E., Cesi B. & Paolini D. (2016), *Local University Supply and Distance: a Welfare Analysis with Centralized and Decentralized Tuition Fees*, **Italian Economic Journal**, July 2016, Volume 2, Issue 2, pp 239-252

### Articoli nel processo di pubblicazione

Carroni E., Pin P. & Righi S. (2017), *Bring your friend? I choose the network!* (**R&R Management Science**)

Carroni E., Ferrari, L. & Righi S. (2018), *The price of discovering your needs online*, Dipartimento Scienze Economiche, Università di Bologna, wp1116 (under review)

Carroni E., Colombo, S. & Filippini, L.. (2018), *Horizontal misleading advertising with Stefano Colombo and Luigi Filippini* (preparation for submission)

Carroni, E. & Paolini, D. (2017), *Content Acquisition by Streaming Platforms: Premium vs Freemium*, CORE Discussion Paper 2017/07, Université Catholique de Louvain (preparation for submission)

### Working Papers

Carroni E., Pin P. & Righi S. (2017), *Bring your friend! Real or virtual?* Arxiv preprint number 1710.08693

Carroni E., Ferrari, L. & Righi S. (2017), *Privacy and persuasion: are we getting the best deal?* Working paper N. 06/2017, DISEI, Università di Firenze

Carroni E. & Righi S. (2015), *Pricing in Social Network under Limited Information*, 2015/03, Department of Economics Working Papers, Université de Namur

### **Work in Progress**

Sallience and asymmetric information con Antonio Minniti e Andrea Mantovani  
Superstars in two-sided markets: exclusives or not? con Leonardo Madio e Shiva Shekhar  
(A) bit of information and adverse selection con Luca Ferrari  
Word-of-Mouth as a Signalling Device con Luca Deidda

### **Presentazioni a conferenze, seminari, workshop**

**2017:** 7th EIEF-UNIBO-IGIER Workshop on IO, EARIE 2017 (Maastricht), EEA-ESEM Congress (Lisbon), Seminar at Telecom ParisTech (Paris), Seminar Reading Group Micro at DSE (Bologna), Seminar at Department of Economics (Parma)  
**2016:** Seminar at DSE (Bologna), Seminar at DEMB (Modena), VII Workshop IIBEO (Alghero), Seminar at CREA (Luxembourg), Workshop "Economics of Network Industries" - ParisTech (Paris), Workshop "IO in the Digital Economy" - CORE (Louvain), Workshop Finale PRIN 2011- DiSEA (Sassari)  
**2015:** Seminar at DEMB (Modena), UECE Lisbon Meetings in Game Theory and Applications 2015 (Lisbon), Theory Meeting at ThEMA (Cergy-Pontoise), Lunch Seminar at ThEMA (Cergy-Pontoise), PET Conference (Luxembourg), VI Workshop IIBEO (Alghero), Workshop IO in the Digital Economy (Liège), Doctoral Workshop UCLouvain, RES PhD meeting, UCL (London)  
**2014:** Simposio SAEE (Palma de Mallorca), ASSET Conference (Aix-en-Provence), Workshop IO - Theory, Empirics and Experiments (Alberobello), Doctoral Workshop UCLouvain, Doctoral Workshop at DiSEA (Sassari)  
**2013:** Seminar at DiSEA (Sassari), ASSET Conference (Bilbao), Seminar at CEREC - FUSL (Bruxelles), GAEL Conference (Grenoble), ECORE Summer School - Governance and Economic Behavior (Leuven), Doctoral Workshop UCLouvain, Seminar at RECENS - Hungarian Academy of Sciences (Budapest)  
**2012:** Doctoral Workshop UCLouvain

### **Attività di Referaggio**

Journal of Economics and Management Strategy, Review of Industrial Organization, Journal of Economics, B.E. Journal of Theoretical Economics

### **Borse di Studio, Premi e Altre Attività**

**2016-17-18:** Co-organizzatore dell'IIBEO Workshop ad Alghero Website  
**2018** The article "Poaching in media: Harm to subscribers?" featured article for the Summer 2018 issue at *Journal of Economics & Management Strategy*  
**2015** Post-Doc Scholarship offered by Labex MME-DII  
**2015** Visiting Researcher (6 months)- Università di Sassari  
**2012-14** Master & Back - Programma Alta Formazione - Local Government of Sardinia

2011: Fonds Speciaux de Recherche (F.S.R.) - French Community of Belgium

2009: Prize for Best Students - Università di Sassari

2009-10-11: Scholarship *Homo Sapiens* - INPDAP

### Attività Didattiche

2018 Docente incaricato (responsabilità totale) per il corso "Storia del consumo e modelli di marketing"

Secondo Semestre - Università di Modena e Reggio Emilia

2014 Assistente per il corso "Microeconomia (Corso Avanzato)" (docente: Prof. Dimitri Paolini)

Secondo Semestre - Università di Sassari

2012-13-14 Assistente per il corso "Risk, Decision and Strategy" (docente: Prof. Gani Aldashev)

Secondo Semestre - UNamur

2011 Assistente per il corso "Economia e Organizzazione Industriale" & "Microeconomia (Corso Avanzato)" (docente: Prof. Dimitri Paolini) - Secondo Semestre - Università di Sassari

### Lingue

Italian (Mother Tongue), English, French

### Computer

Mathematica, L<sup>A</sup>T<sub>E</sub>X, Microsoft Office, Matlab (beginner)

### Referenze Accademiche

Paul Belleflamme (Aix-Marseille University, GREQAM), paul.belleflamme@univ-amu.fr, +33413552526

Paolo Pin (Bocconi University), paolo.pin@unibocconi.it, +39 0577232692

Régis Renault (ThEMA-UCP), regis.renault@u-cergy.fr, +33 134257228

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**Valeria Cirillo**

**Curriculum Vitae**

Luglio 2018

***Dati personali***

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**Nome e cognome**

**Indirizzo**

**Tel.**

**E-mail**

**Luogo e data di nascita**

**Nazionalità**

***Interessi di ricerca***

Dinamiche dell'occupazione, processi di innovazione, disuguaglianze, economia dello sviluppo, genere, economia applicata per lo studio del mercato del lavoro.

***Posizione attuale***

Dal dicembre 2017 sono ricercatrice a tempo indeterminato in economia applicata e politica economica presso l'INAPP – Istituto Nazionale per l'Analisi delle Politiche Pubbliche – a seguito del concorso pubblico per l'accesso al profilo di ricercatore di terzo livello professionale a tempo indeterminato in economia. Faccio parte del gruppo di ricerca “Strategic Project for the Analysis of Public Policies” finalizzato allo sviluppo di strumenti empirici e teorici di supporto alle decisioni pubbliche attraverso modelli di valutazione per l'analisi ex-ante ed ex-post delle politiche pubbliche. In particolare, mi occupo di dinamiche dell'occupazione, trasformazioni strutturali del mercato del lavoro in relazione a tecnologie e cambiamenti degli assetti istituzionali.

Dal 2014 collaboro come cultore della materia (SECS-P/01 – ECONOMIA POLITICA) con il Dipartimento di Scienze Statistiche dell'Università Sapienza di Roma, per il quale svolgo seminari nell'ambito dei corsi di Economia e tutoraggio delle tesi.

Collaboro con l'Istituto di Economia della Scuola Superiore Sant'Anna di Pisa nell'ambito del progetto di ricerca “Industry 4.0” e nell'ambito della convenzione INAPP – Istituto di Economia della Scuola Superiore Sant'Anna su trasformazione dei processi produttivi, delle mansioni e dell'organizzazione di impresa e il loro impatto su salari e disuguaglianze dei redditi.

## *Posizioni precedenti*

*Dal 2011 ad oggi*

Collaborazione al progetto di ricerca "Innovation and Economic Change" presso l'Università di Urbino "Carlo Bo" e coordinato dal Prof. Mario Pianta:

- Aggiornamento del database SID – *Sectoral Innovation Database* – su innovazione e performance occupazionali delle industrie europee con integrazione delle informazioni da *Labour Force Survey*;
- Insegnamento di economia applicata nell'ambito delle edizioni del corso di innovazione 2013, 2014, 2015, 2016 e 2017 del corso avanzato di "Innovation, Growth and International Production. Models and Data Analysis" presso l'Università Sapienza di Roma;
- Organizzazione della Conferenza Internazionale "Explaining Change and Evolution" presso il Centro Linceo Interdisciplinare "Beniamino Segre" dell'Accademia nazionale dei Lincei in collaborazione con Sapienza Università di Roma.

*Maggio 2015 – Dicembre 2017*

*Post-doc Researcher* - Istituto di Economia - Scuola Superiore Sant'Anna - Pisa  
Piazza Martiri della Libertà, 33, Pisa (Italia)  
Supervisor: Prof. Giovanni Dosi, Prof. Federico Tamagni

Assegnista di ricerca (Post-doc) settore concorsuale 13/ A2 - POLITICA ECONOMICA settore - Scientifico Disciplinare SECS-P/02 - POLITICA ECONOMICA presso l'Istituto di Economia della Scuola Superiore Sant'Anna di Pisa. Nell'ambito del progetto europeo Horizon2020 - ISIGrowth -, l'attività di ricerca ha avuto l'obiettivo di studiare i modelli di innovazione ed i processi di cambiamento tecnologico e strutturale in Europa e nei Paesi emergenti. Una particolare attenzione è stata dedicata alle interazioni tra competenze dei lavoratori, disuguaglianza ed innovazione. Analisi delle dinamiche occupazionali e retributive in relazione a performance di innovazione delle imprese e dei settori sulle basi dati Eurostat: SES – Structure of Earnings Survey – e CIS – Community Innovation Survey.

*Febbraio 2014 – Gennaio 2015*

*Post-doc Researcher* - Dipartimento di Scienze Statistiche, Sapienza Università di Roma, Viale Regina Elena, 295, 00161  
Supervisor: Prof. Carlo D'Ippoliti e Prof. Marcella Corsi

Assegnista di ricerca nel settore scientifico-disciplinare SECS-P/02 (Politica Economica) sul tema "l'analisi economica delle classi sociali. L'approccio dei Classici". L'obiettivo del lavoro è stato quello di analizzare le classi sociali in Europa sulla base della distribuzione funzionale del reddito attraverso una prospettiva di genere. Sulla base dell'approccio dei Classici, si è analizzata l'esistenza di una relazione fra la fonte di reddito delle famiglie – distinguendo fra redditi da capitale e da lavoro – e posizionamento delle stesse famiglie nella distribuzione del reddito focalizzando l'attenzione sulla crisi del 2008. L'analisi empirica è stata condotta sulla base dati EU SILC- *European Statistics on Income and Living Conditions*-, sia nella componente longitudinale che cross-sectional.

*Febbraio 2015 – Luglio 2015 (part time)*

*Junior Researcher* - Dipartimento di Scienze Statistiche, Sapienza Università di Roma (collaborazione esterna per Fondazione Risorsa Donna, Viale Aventino 36, 00153 Roma, Italia)

Junior Researcher nell'ambito del progetto "Zero GPG - Gender equality: Innovative tool and awareness raising on GPG" - Analisi delle misure di gender pay gap sulla base di EU-SILC – European Statistics of Income and Living Conditions e SES - Structure of Earnings Survey - per il periodo 2006 – 2012. Il progetto Zero GPG è stato co-finanziato dall'Unione Europea - DG Justice - Grant agreement JUST/2013/PROG/AG/4862/GE.

*2010 Ottobre - 2011 Ottobre*

Project manager for Speha-Fresia (Legacoop), Rome: Grundtvig, LifeLong Learning, Youth in Action, VII European Framework;

*2010 Maggio – Agosto*

Internship presso Ministero degli Affari Esteri – Direzione Cooperazione allo Sviluppo – DGCS - Ufficio I, piazzale della Farnesina 1, RM.

*2009 Gennaio - Giugno*

*Junior Researcher* - Progetto di ricerca (analisi casi studio, redazione report finale, somministrazione interviste semi-strutturate) - Assessorato alla programmazione economica, Provincia di Lecce – Università del Salento, Dipartimento di Studi Sociali: "Analisi dei processi di ristrutturazione e competitività dei settori tessile e calzaturiero del Salento, con particolare riferimento all'occupazione femminile";

*Ottobre 2008/ Novembre 2009*

Project manager for *WorkingRom* (ideazione e coordinamento di progetto), ARCI ZEI-Lecce, co-finanziato dalla Regione Puglia, Assessorato alla Solidarietà Sociale, Azione 3, azioni di sostegno in favore di migranti e relativi gruppi familiari;

### ***Formazione***

*2010-2014*

PhD in *Development Economics, Finance and International Cooperation*,  
Dipartimento di Analisi Economiche e Sociali, Facoltà di Scienze Politiche,  
Sapienza Università di Roma (conseguito il 10/06/2014)  
Supervisor: Prof. Mario Pianta  
Titolo tesi: Innovation, Skills, Wages

Il lavoro è un'analisi empirica sulla relazione fra innovazione e dinamiche occupazionali per gruppi professionali. E' composto da due parti principali. Nella prima parte, l'autore analizza il rapporto tra tecnologie e cambiamento strutturale dell'occupazione nella manifattura e nei servizi attraverso un'analisi empirica su dati settoriali europei – database SID – *Sectoral Innovation Database* -. Nella seconda parte, l'autore analizza la relazione fra innovazione e salario per gruppo professionale su un database panel di imprese cilene per il periodo 2007-2009 verificando una relazione di causalità fra introduzione di innovazioni di prodotto/processo e salario per gruppo professionale. Alcune implicazioni di politica economica sono tratte in relazione alla necessità di implementare politiche industriali di tipo mission-oriented verso settori ad alto valore aggiunto e profili occupazionali altamente qualificati.

2011-2012

Sussex University (UK), M.Sc. Development Economics

Esami sostenuti:

Micro e macroeconomia – econometria applicata – economia dello sviluppo

Development Economics 1 – Dr. Julie Litchfield

Development Economics 2 – Prof L. Alan Winters

Economic Analysis 1 – Prof. Michael Barrow

Economic Analysis 2 – Dr. Robert Eastwood

Econometric Methods 1 – Prof. Richard Dickens

Econometric Methods 2 – Prof. Andrew Newell

Dissertation: "Patterns of innovation and wage distributions. Do innovative firms pay higher wages? Evidence from Chile"

External Supervisor: Dr. Maria Savona

Internal Supervisor: Prof. Richard Dickens

2010

Università degli Studi Roma Tre, Facoltà di Economia "Federico Caffè", Master degree in *Cooperative societies: Economics, Law and Management*;

Convenor: Prof. Carlo Alberto Pratesi

2007-2009

Università degli studi del Salento, Interfacoltà di Scienze Politiche, Laurea specialistica in *Development Studies* (classe 88/s); Dissertation in Political Economy

Supervisor: Prof. Claudia Sunna / Prof. Cosimo Perrotta

"The recycling of municipal solid waste in the Gran Buenos Aires area: a case of informal economy" (December 4<sup>th</sup> 2009) 110/110 cum laude;

2003-2006

Università degli studi del Salento, Interfacoltà di Scienze Politiche, Laurea triennale in *Development and International Cooperation* (L 35);

Supervisor: Prof. Claudia Sunna

"The experience of recovered enterprises in Argentina", (March 15<sup>th</sup> 2007), 110/110 cum laude;

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### Altri corsi di formazione

*Rome Tre University - June 2014*

8<sup>th</sup> EAEPE Summer School on Inequalities

Included topics: income, regional & technological inequalities

Coordinator: Professor Pasquale Tridico

*Bruxelles, 25-27 November 2013*

InGRID- InTEGRATING Expertise InCentre for European Policy Studies- “New skills and occupations in Europe: Challenges and possibilities” – Winter School- Bruxelles, 25-27 November 2014;

*Sapienza University of Rome – Spring 2012*

Advanced Course on Innovation, Growth and International Production Models and Data Analysis

Coordinator: Professor Mario Pianta

*Barcelona, July 2011*

Macroeconomic Summer School (Development Economics), Università Pompeu Fabra, Barcellona (Prof. Sala-i-Martin) – Barcelona, July 2011;

*August 2011*

Visiting researcher OECD- Local Economic and Employment Development - Trento, Supervisor: Dr. Emma Clarence

Project: “Well-Being Indicators for Città-Slow Netwok” – August 2011;

## Publicazioni scientifiche

*Principali articoli su riviste internazionali  
presentati per la domanda di abilitazione*

Valeria Cirillo, Mario Pianta, Leopoldo Nascia (2018). Technology and occupations in business cycles. SUSTAINABILITY, vol. 10, ISSN: 2071-1050, doi: 10.3390/su10020463

Bogliacino Francesco, Guarascio Dario, Cirillo Valeria (2017). The dynamics of profits and wages: technology, offshoring and demand\*. INDUSTRY AND INNOVATION, p. 1-31, ISSN: 1366-2716, doi: 10.1080/13662716.2017.1349651

Offshoring, industry heterogeneity and employment. STRUCTURAL CHANGE AND ECONOMIC DYNAMICS, ISSN: 0954-349X, doi: <https://doi.org/10.1016/j.strueco.2017.09.002>

CIRILLO V, CORSI M, D'IPPOLITI C (2017). European households' incomes since the crisis. INVESTIGACION ECONOMICA, ISSN: 0185-1667, doi: [doi.org/10.1016/j.inveco.2017.12.002](https://doi.org/10.1016/j.inveco.2017.12.002)

Cirillo Valeria, Fana Marta, Guarascio Dario (2017). Labour market reforms in Italy: evaluating the effects of the Jobs Act. ECONOMIA POLITICA, p. 1-22, ISSN: 1120-2890, doi: 10.1007/s40888-017-0058-2

CIRILLO, Valeria, SOSTERO, MATTEO, TAMAGNI, Federico (2017). Innovation and within-firm wage inequalities: empirical evidence from major European countries. INDUSTRY AND INNOVATION, vol. 24, p. 468-491, ISSN: 1366-2716, doi: 10.1080/13662716.2017.1310035

CIRILLO V (2016). Technology, employment and skills. ECONOMICS OF INNOVATION & NEW TECHNOLOGY, ISSN: 1476-8364, doi: 10.1080/10438599.2017.1258763

Cirillo Valeria (2016). Employment Polarisation in European industries. INTERNATIONAL LABOUR REVIEW, ISSN: 0020-7780, doi: 10.1111/ilr.12033

Cirillo Valeria, Guarascio Dario (2015). Jobs and Competitiveness in a Polarised Europe. INTERECONOMICS, vol. 50, p. 156-160, ISSN: 0020-5346, doi: 10.1007/s10272-015-0536-0

Valeria Cirillo (2014). Patterns of innovation and wage distribution. Do “innovative firms” pay higher wages? Evidence from Chile. EURASIAN BUSINESS REVIEW, vol. 4, p. 181-206, ISSN: 1309-4297, doi:10.1007/s40821-014-0010-0

Articolo in rivista

Valeria Cirillo, Mario Pianta, Leopoldo Nascia (2018). Technology and occupations in business cycles. SUSTAINABILITY, vol. 10, ISSN: 2071-1050, doi: 10.3390/su10020463

Contributo in volume (Capitolo o Saggio)

CIRILLO V, CODAGNONE C, Lupiáñez-Villanueva, Pietro Tornese, George Gaskell, Giuseppe Veltri, Jose Vila, Yolanda Franco, Simone Vitiello, Alexandra Theben, Pietro Ortoleva, Valeria Cirillo, Marta Fana (2018). Behavioural Study on the Effects of an Extension of Access to Social Protection for People in All Forms of Employment. In: Behavioural Study on the Effects of an Extension of Access to Social Protection for People in All Forms of Employment. ISBN: 978-92-79-80005-4

Articolo in rivista

CIRILLO, Valeria, SOSTERO, MATTEO, TAMAGNI, Federico (2017). Innovation and within-firm wage inequalities: empirical evidence from major European countries. INDUSTRY AND INNOVATION, vol. 24, p. 468-491, ISSN: 1366-2716, doi: 10.1080/13662716.2017.1310035

Articolo in rivista

Cirillo Valeria, Fana Marta, Guarascio Dario (2017). Labour market reforms in Italy: evaluating the effects of the Jobs Act. ECONOMIA POLITICA, p. 1-22, ISSN: 1120-2890, doi: 10.1007/s40888-017-0058-2

Articolo in rivista

Bogliacino Francesco, Guarascio Dario, Cirillo Valeria (2017). The dynamics of profits and wages: technology, offshoring and demand\*. INDUSTRY AND INNOVATION, p. 1-31, ISSN: 1366-2716, doi: 10.1080/13662716.2017.1349651

Articolo in rivista

CIRILLO V, CORSI M, D'IPPOLITI C (2017). European households' incomes since the crisis. INVESTIGACION ECONOMICA, ISSN: 0185-1667, doi: doi.org/10.1016/j.inveco.2017.12.002

Articolo in rivista

Bramucci Alessandro, Cirillo Valeria, Evangelista Rinaldo, Guarascio Dario (2017). Offshoring, industry heterogeneity and employment. STRUCTURAL CHANGE AND ECONOMIC DYNAMICS, ISSN: 0954-349X, doi:https://doi.org/10.1016/j.strueco.2017.09.002

Contributo in volume (Capitolo o Saggio)

CETRULO A, CIRILLO V, GUARASCIO D (2017). Flessibilità del lavoro e innovazione di prodotto: le tendenze divergenti nei paesi dell'UE. In: (a cura di): Roberto Felice Pizzuti, Rapporto sullo Stato Sociale 2017. Stagnazione secolare, produttività, contrattazione salariale e benessere sociale. ISBN:978-88-9377-011-8

Contributo in volume (Capitolo o Saggio)

CIRILLO V, FANA M, GUARASCIO D (2017). Il mercato del lavoro italiano dopo il Jobs Act: un'analisi regionale e settoriale. In: (a cura di): Felice Roberto Pizzuti, Rapporto sullo Stato Sociale 2017. Stagnazione secolare, produttività contrattazione salariale e benessere sociale. ISBN: 978-88-9377-011-8

Articolo in rivista

Valeria Cirillo, Marta Fana, Guarascio Dario (2016). Did Italy Need More Labour Flexibility? The Consequences of the Jobs Act. INTERECONOMICS, vol. 51, p. 79-86, ISSN: 0020-5346, doi: 10.1007/s10272-016-0581-3

Articolo in rivista

CIRILLO V (2016). Technology, employment and skills. ECONOMICS OF INNOVATION & NEW TECHNOLOGY, ISSN: 1476-8364, doi: 10.1080/10438599.2017.1258765

Articolo in rivista

CIRILLO V, FANA M, GUARASCIO D (2016). La crisi e le riforme del mercato del lavoro in Italia: un'analisi regionale del Jobs Act. ARGOMENTI, vol. 5, p. 29-56, ISSN: 1125-9116

Articolo in rivista

Cirillo Valeria (2016). Employment Polarisation in European industries. INTERNATIONAL LABOUR REVIEW, ISSN: 0020-7780, doi: 10.1111/ilr.12033

Contributo in volume (Capitolo o Saggio)

CIRILLO V, CORSI M, D'IPPOLITI C (2016). Gender, Class and the crisis. In: FADDA S, TRIDICO P. (a cura di): FADDA S, TRIDICO P, Varieties of Economic Inequality. ROUTLEDGE ADVANCES IN HETERODOX ECONOMICS, ISBN: 9781138928015 , ISSN: 2155-1995

Articolo in rivista

Cirillo Valeria, Guarascio Dario (2015). Jobs and Competitiveness in a Polarised Europe. INTERECONOMICS, vol. 50, p. 156-160, ISSN: 0020-5346, doi: 10.1007/s10272-015-0536-0

Articolo in rivista

CIRILLO V, FANA M, GUARASCIO D (2015). La precarizzazione del lavoro e gli effetti del Jobs Act. LA RIVISTA DELLE POLITICHE SOCIALI, ISSN: 1724-5389

Contributo in volume (Capitolo o Saggio)

CIRILLO V (2015). Crisi e polarizzazione produttiva nei paesi della UE. In: (a cura di): Felice Roberto Pizzuti, RAPPORTO SULLO STATO SOCIALE 2015. La grande recessione e il welfare state. ISBN: 9788891406637

Articolo in rivista

Valeria Cirillo (2014). Patterns of innovation and wage distribution. Do “innovative firms” pay higher wages? Evidence from Chile. EURASIAN BUSINESS REVIEW, vol. 4, p. 181-206, ISSN: 1309-4297, doi: 10.1007/s40821-014-0010-0

Contributo in volume (Capitolo o Saggio)

CIRILLO V (2014). Innovazione e Sviluppo. In: PASCA DI MAGLIANO R. (a cura di): PASCA DI MAGLIANO R, PERCORSI DELLO SVILUPPO. Roma: Editore Nuova Cultura, ISBN: 9788868120351

**Organizzazione o partecipazione come relatore  
a convegni di carattere scientifico in Italia o all'estero**

- ✓ Organizzazione della prima Conferenza Internazionale "Explaining Change and Evolution" presso l'Accademia nazionale dei Lincei (Centro Linceo Interdisciplinare "Beniamino Segre") e Sapienza Università di Roma dal 01-01-2011 al 30-11-2011
- ✓ Co-organizzazione di 5 edizioni del Corso Avanzato di "Innovation, Growth and International Production. Models and Data Analysis" nell'ambito della Ph.D. School of Economics di Sapienza University of Rome e in collaborazione con Ph.D. Programme in Economics, Marche Polytechnic University; Ph.D. Programme in Economics, Roma Tre University dal 01-04-2013 a oggi
- ✓ Relatore "SHUMED, Sustainable Human Development for Mediterranean Countries" - USMBA, Université Sidi Mohamed Ben Abdellah, Fés (Marocco) - Paper presentato: "Innovation and Development" dal 27-05-2013 al 27-05-2013
- ✓ Relatore EMAEE, 8° European Meeting on Applied Evolutionary Economics, Sophia Antipolis (Nice) Paper presentato: "Innovation and Employment Change by Professions in Europe's Crisis" dal 10-06-2013 al 12-06-2013
- ✓ Relatore 5° ECINEQ, Economic Society for the Study of Economic Inequality, Meeting – Bari - Paper presentato: "Polarizing growth, equalizing recession: technologies and skills in European employment" dal 22-07-2013 al 24-07-2013
- ✓ Relatore - Conferenza in "Evaluation of Economic Policies and Institutional Changes in Mediterranean Countries", Dauphine Université Paris - Paper presentato: "Innovation and Development in Mediterranean countries" dal 12-09-2013 al 13-09-2013
- ✓ Relatore VPDE-BRICK WORKSHOP - Collegio Carlo Alberto, Torino Workshop in Economics of Innovation, Complexity and Knowledge, Collegio Carlo Alberto, Moncalieri (TO) - Paper presentato: "Polarizing growth, equalizing recession: technologies and skills" dal 12-12-2013 al 13-12-2013
- ✓ Relatore Manchester Business School - International Working Party on Labour Market Segmentation - Paper presentato: "Quality of employment in a gender perspective: the case of Italy" dal 10-09-2014 al 10-09-2014

- ✓ Relatore Centro Linceo Interdisciplinare Beniamino Segre (Lincei Academy) and Sapienza University of Rome, International Conference "Explaining Change and Evolution" Paper presentato: "Innovation and Skills" dal 10-11-2014 al 12-11-2014
- ✓ Relatore Scuola Superiore Sant'Anna (Pisa, Italy) - Conferenza: "Debunking austerity: towards alternative economic policy scenarios" Paper presentato: "The Case for a New Industrial Policy: Structural Change, Competitiveness, Employment" (con Mario Pianta) dal 17-11-2014 al 18-11-2014
- ✓ Invited speaker Economic Commission for Latin America –ECLAC, sede di Santiago del Cile (Cile) - Seminario interno, presentazione del lavoro "Innovation and Skills" dal 04-03-2015 al 04-03-2015
- ✓ Relatore SPRU – Science Policy Research Unit – Sussex University 50th Anniversary Conference Paper presentato: "Toward a taxonomy of National Systems of Innovation system in European and Latin American countries" (con A. Nuvolari, A. Martinelli, M. Tranchero) dal 07-09-2016 al 09-09-2016
- ✓ Relatore ECLAC – Economic Commission for Latin America - Buenos Aires (Argentina) - Seminario "Distribución funcional del ingreso. Tendencias y debates recientes" Paper presentato: "¿A dónde se va el excedente? Desentrañando el conflicto distributivo capital – trabajo" (con F. Bogliacino and D. Guarascio) dal 11-11-2016 al 11-11-2016
- ✓ Relatore SASE Conference - Socio Economic Conference – Industrial Relations and the Political Economy session Paper presentato: "Innovation and Temporary Employment: Diverging Patterns across Europe?" (con A. Cetrulo, D. Guarascio) dal 28-06-2017 al 01-07-2017
- ✓ Relatore AFEP Conference - Association Française d'Economie Politique Paper presentato: "Innovation and Temporary Employment: Diverging Patterns across Europe?" dal 05-07-2017 al 07-07-2017
- ✓ Relatore Conferenza "Reassessment and perspectives of labour policies ASTRIL"– Roma Tre University Presentazione del paper: "Weaker jobs, weaker Innovation. Exploring the temporary employment-product innovation nexus (con D. Guarascio and A. Cetrulo) dal 17-12-2017 al 17-12-2017
- ✓ SISEC Conference - Il destino del lavoro. Tra ricerca di senso e rivoluzione digitale-etica, diritti e regolazione sessant'anni dopo The Human Condition. Università Cattolica del Sacro Cuore Organizzatrice della sessione "Industria 4.0, imprese, lavoro. Interpretazioni, prospettive, questioni regolative" assieme a A. Salento dal 25-01-2018 al 27-01-2018
- ✓ Relatore Seminario "Digitalizzazione dei processi di produzione e industria 4.0. Temi e questioni di ricerca interdisciplinare" - Università del Salento, dipartimento di Storia, Società e Studi sull' uomo in collaborazione con programma di ricerca "l'officina di organizzazione" Università di Bologna Commento sul lavoro di A.

**Direzione o partecipazione alle attività di un gruppo di ricerca caratterizzato da collaborazioni a livello nazionale o internazionale**

- ✓ In qualità di post-doc e ricercatore in economia presso l'INAPP, partecipo al gruppo di ricerca presso l'Università di Urbino ("Sectoral Innovation and economic performance") coordinato dal Prof. Mario Pianta. All'interno del gruppo ho curato la realizzazione e l'aggiornamento relativo ai dati Labour Force Survey del Sectoral Innovation Database (SID), base dati settoriale contenente informazioni sulle performance economiche, innovative ed occupazionali dei settori europei. Nell'ambito delle attività del gruppo di ricerca ho partecipato all'organizzazione di convegni - fra cui quello presso l'Accademia dei Lincei "Explaining Change and Evolution" - e le edizioni del 2013, 2014, 2015 e 2016 del corso avanzato "Innovation, Growth and International Production. Models and Data Analysis" nell'ambito della scuola di dottorato in economia presso Sapienza University of Rome. dal 01-01-2011 a oggi
- ✓ In qualità di collaboratore esterno dell'Istituto di Economia della Scuola Superiore Sant'Anna di Pisa, partecipo al progetto di ricerca internazionale (parte del programma Horizon 2020) ISIGROWTH. Il progetto, coordinato dalla Scuola Superiore Sant'Anna, include i seguenti partner internazionali: Sussex University, Bielefeld University, Columbia University, Sciences Po, UNIVERSITÀ V, LJUBLJANI e la Zurich University. La ricerca si concentra sullo studio dei legami tra dinamica innovativa, dinamiche occupazionali e distributive; è una ricerca empirica che consente di utilizzare le basi dati a disposizione dell'Istituto, fra cui Structure of Earnings Survey (2002, 2006, 2010 e 2014), AMADEUS, Labour Force Survey. I principali lavori della ricerca sono pubblicati come working paper isigrowth sul sito web del progetto <http://www.isigrowth.eu/> e come working paper LEM - Laboratory of Economics and Management - <http://www.lem.sssup.it/wplem.html> dal 01-05-2015 a oggi
- ✓ In qualità di affiliato esterno dell'Istituto di Economia della Scuola Superiore Sant'Anna, collaboro al progetto di ricerca su "Industry 4.0" a cura di Fondazione "Claudio Sabattini", Istituto di Economia, Scuola Superiore Sant'Anna, Istituto di scienze umane e sociali, Scuola Normale Superiore. Il progetto si propone di analizzare in che misura e con quali modalità alcune aziende metalmeccaniche stanno adottando il modello di innovazione industriale noto come Industria 4.0. Lo scopo è valutare le conseguenze, già riscontrabili o prevedibili, per quanto riguarda la condizione di lavoro, i livelli occupazionali e le dinamiche professionali dei lavoratori e delle lavoratrici coinvolti in tali processi, e di delineare politiche che tutelino il mondo del lavoro dipendente dal 01-01-2017 a oggi
- ✓ In qualità di ricercatore in economia e culture della materia (SECS-P/01 – ECONOMIA POLITICA), partecipo alle attività di ricerca e progettazione del laboratorio "Minerva" – Laboratorio su diversità e disuguaglianze di genere che ha sede presso il Dipartimento di Scienze Statistiche e ha lo scopo di contribuire alla

ricerca scientifica svolta in ambito internazionale. Le attività del laboratorio si rivolgono principalmente alle discipline proprie delle scienze sociali, volendosi fare collettore di contributi provenienti dall'economia, dalla giurisprudenza, dalla storia, dalla sociologia. Il laboratorio organizza seminari, convegni e gruppi di ricerca, lezioni e corsi a carattere nazionale o internazionale, promuove la pubblicazione delle ricerche effettuate e finanzia attività di ricerca. Nell'ambito delle attività del laboratorio, ho tenuto due seminari nel corso dei mesi di gennaio e febbraio 2018:- "Gender, Class and the Crisis" con prof. Marcella Corsi, analisi sulle dinamiche del reddito a partire dai dati EU-SILC; "Food Security, Gender and Microfinance: Is there a link between Wekembe microfinance program and women food expenditure?" valutazione di impatto su dati individuali; dal 01-01-2018 a oggi

- ✓ In qualità di ricercatore in economia presso INAPP sono membro del gruppo di ricerca afferente al progetto strategico "Strategic project for the Analysis of Public Policies". Il progetto è teso allo sviluppo di analisi empiriche a partire dall'elaborazione dei dati disponibili presso l'Istituto - quali RIL, RCFL, Comunicazioni obbligatorie INPS. In particolare, il progetto mira alla costruzione di modelli di valutazione e simulazione tesi all'analisi ex ante ed ex post delle politiche pubbliche. Il progetto vede, oltre ai ricercatori INAPP, la partecipazione del Collegio Carlo Alberto, della Banca d'Italia e dell'Istituto di Economia della Scuola Superiore Sant'Anna, dal 01-01-2018 a oggi

**Responsabilità di studi e ricerche scientifiche  
affidati da qualificate istituzioni pubbliche o private**

- ✓ In qualità di *Senior Researcher* per Università degli studi di Roma Tre in MOICT project – Morocco Research Advance in ICT for Water - European Commission Project on Technology Transfer of ICT for Water dal 01-05-2013 al 30-05-2013
- ✓ In qualità di *Senior Researcher* in "Development of a training model to support the microfinance sector in Uganda" - implementazione di un'analisi di valutazione di impatto del programma di microfinanza Wekembe nell'area di Kampala - progetto finanziato dal Ministero degli Affari Esteri - Direzione Generale Cooperazione allo Sviluppo. dal 30-07-2013 al 30-08-2013
- ✓ In qualità di *Junior Researcher* nell'ambito del progetto della Commissione Europea - DG Justice - "Zero GPG - Gender equality: Innovative tool and awareness raising on GPG"; analisi delle misure di gender pay gap basate su EUSILC - European Statistics of Income and Living Conditions - e SES - Structure of Earnings Survey - in merito al periodo 2006-2012. Il progetto Zero GPG è stato co-finanziato dall'Unione Europea - DG Justice - Grant agreement JUST/2013/PROG/AG/4862/GE. dal 01-02-2015 al 31-07-2015
- ✓ In qualità di esperto collaboratore esterno alla realizzazione dello studio "Behavioural Study on the Effects of an Extension of the Access to Social Protection for People in All Forms of Employment" nell'ambito del progetto "Request for Specific Services No VT/2017/026 for the implementation of the

**Direzione o partecipazione a comitati editoriali di riviste, collane editoriali, enciclopedie e trattati di riconosciuto prestigio**

- ✓ Attività di referaggio per la rivista internazionale "Eurasian Business Review", Springer, Editor in chief Prof. Marco Vivarelli dal 01-01-2014 a oggi
- ✓ Attività di referaggio per la rivista "Moneta e Credito" Editor in chief: Prof. Alessandro Roncaglia dal 01-01-2016 a oggi
- ✓ Attività di referaggio per la rivista internazionale "Economia Politica", Springer Editor in chief Prof. Alberto Quadrio Curzio dal 01-01-2016 a oggi

**Partecipazione al collegio dei docenti ovvero attribuzione di incarichi di insegnamento, nell'ambito di dottorati di ricerca accreditati dal Ministero**

- ✓ Docente al Corso Avanzato "Innovation, Growth and International Production. Models and Data Analysis", Ph.D. Programme, Sapienza Università di Roma e Università di Urbino negli anni 2013, 2014, 2015 e 2016. Tali attività hanno comportato lo svolgimento di lezioni frontali nell'ambito delle attività previste dal corso dal 01-04-2013 a oggi
- ✓ Attività di supporto didattico e docenza per i corsi di Economia presso il Dipartimento di Scienze Statistiche della Sapienza per gli anni accademici 2014/2015. La collaborazione ai corsi ha previsto lezioni frontali di esercitazioni e assistenza agli esami. Un focus particolare è dedicato alle implicazioni di politica economica in relazione a disuguaglianze di genere dal 01-02-2014 al 31-01-2015
- ✓ Docente a contratto "Metodi quantitativi per l'analisi delle politiche" - Master ICO – International cooperation, Finance and Development - Unitelma, Sapienza Università di Roma, via Regina Elena 295, Roma dal 01-11-2014 al 30-10-2015

**Conseguimento di premi e riconoscimenti per l'attività scientifica, inclusa l'affiliazione ad accademie di riconosciuto prestigio nel settore**

- ✓ Progressive Economy Foundation – 2016 call for papers Vincitore della sezione "The Labour Market and the Digital and Technological Revolution" con l'articolo "The dynamics of profits and wages: technology, offshoring and demand" (with Francesco Bogliacino and Dario Guarascio). Articolo presentato presso il Parlamento Europeo. Il comitato che ha corrisposto il premio era composto dai Professori Joseph Stiglitz e Jean Paul Fitoussi dal 31-05-2016 al 31-05-2016

### *References*

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Mario Pianta, Full Professor of Economic Policy, University of Urbino "Carlo Bo"  
[mario.pianta@uniurb.it](mailto:mario.pianta@uniurb.it)

Maria Savona, Senior Lecturer in Management, SPRU Sussex University  
[m.savona@sussex.ac.uk](mailto:m.savona@sussex.ac.uk)

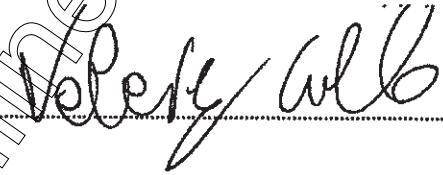
Richard Dickens, Professor of Economics (Head of Department), Sussex University, UK  
[R.F.Dickens@sussex.ac.uk](mailto:R.F.Dickens@sussex.ac.uk)

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Marcella Corsi, Full Professor of Economic Policy, Sapienza University of Rome  
[marcella.corsi@uniroma1.it](mailto:marcella.corsi@uniroma1.it)

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Roma, 23/07/2018



## INFORMAZIONI PERSONALI

## CV

**Lorena Maria D'Agostino**

Trento, 28/06/2018

## ESPERIENZA PROFESSIONALE

Dal 6 marzo 2017

### Assegnista di Ricerca

Dipartimento di Economia e Management, Università degli Studi di Trento  
via Inama, 5, 38122 Trento.

- Attività di ricerca nell'ambito del progetto: "Organizzazione della produzione, internazionalizzazione e produttività delle imprese: analisi empirica e implicazioni di politica economica per la Provincia di Trento". Responsabile: prof. Enrico Zaninotto.

Dal 15 settembre 2015 al 14  
Dicembre 2016

### Assegnista di Ricerca

AQR-IREA Research Group  
Faculty of Economics and Business, University of Barcelona  
Torre IV, Av. Diagonal 690, 08034 Barcelona, Spain

- Attività di ricerca nell'ambito del progetto "Redes de colaboración tecnológica e innovación. Determinantes y efectos sobre la competitividad de las empresas españolas (INNOREDES)". Responsabile: prof.ssa Rosina Moreno.

Dal 1 ottobre 2012 al 31  
dicembre 2014

### Assegnista di Ricerca

Dipartimento di Scienze Politiche e Sociali, Università degli Studi di Catania  
Via Vitt. Emanuele II, 8, 95131 Catania.

- Attività di ricerca nell'ambito del progetto "Offshoring: Determinanti ed effetti sulle imprese investitrici". Responsabile: prof.ssa Grazia Santangelo.

## ISTRUZIONE E FORMAZIONE

Da novembre 2007 a  
febbraio 2011

### Dottorato di ricerca in Economia Politica

Facoltà di Economia "Giorgio Fuà", Università Politecnica delle Marche  
Piazzale R. Martelli 8, 60121 Ancona

- Titolo tesi: The impact of R&D offshoring in emerging countries on home knowledge creation of OECD investing regions.
- Relatori: Grazia Santangelo e Alessandro Sterlacchini.
- Voto: ottimo

Da settembre 2006 ad agosto  
2007

### Master of Science in "Industry and Innovation Analysis"

SPRU (Science and Technology Policy Research), University of Sussex, Regno Unito.  
Sussex House, Falmer, Brighton, BN1 9RH, United Kingdom

- Titolo tesi: In search of regional patterns of innovation in the South of Italy: the cases of Campania, Puglia and Sicily.
- Relatore: Simona Iammarino
- Voto: merit

Da ottobre 2001 ad aprile  
2006

### Laurea triennale CdL in Politica e Relazioni Internazionali

Facoltà di Scienze Politiche, Università degli Studi di Catania  
Via Vitt. Emanuele II, 8, 95131 Catania

- Titolo tesi: Il fenomeno delle fusioni e acquisizioni internazionali: la costruzione della banca dati EUMEA.
- Relatore: Grazia Santangelo
- Voto: 110/110 e lode

## Pubblicazioni

## RIVISTE

D'Agostino, L. M. & Moreno, R. (2018) "Exploration during turbulent times: an analysis of the relation between cooperation in innovation activities and radical innovation performance during the economic crisis", *Industrial and Corporate Change*, Volume 27, Issue 2, 1 April 2018, Pages 387–412, DOI:10.1093/icc/dtx035

D'Agostino, L. M. (2015) "The neglected effects of R&D captive offshoring in emerging countries on the creation of knowledge at home", *Economia e Politica Industriale/Journal of Industrial and Business Economics*, Volume 42, Issue 1, pp 61-91, DOI:10.1007/s40812-014-0006-x

D'Agostino, L. M. (2015) "How MNEs respond to environmental regulation: integrating the Porter hypothesis and the pollution haven hypothesis", *Economia Politica/Journal of Analytical and Institutional Economics*, Volume 32, Issue 2, pp. 245-269, DOI: 10.1007/s40888-015-0010-2

D'Agostino, L. M., Laursen K. and Santangelo G. D. (2013) "The impact of R&D offshoring on the home knowledge production of OECD investing regions", *Journal of Economic Geography*, Volume 13, Issue 1, pp. 143-175, DOI: 10.1093/jeg/LBS012.

D'Agostino, L. M. & Santangelo G. D. (2012) "Do overseas R&D laboratories in emerging markets contribute to home knowledge creation? An extension of the double diamond model", *Management International Review*, Volume 52, Issue 2, pp. 251-273, DOI: 10.1007/s11575-012-0135-2.

## CAPITOLI

D'Agostino, L. M. & Santangelo, G. D. (2013), "Dispersione internazionale delle attività di R&S e produzione di conoscenza dei sistemi regionali di innovazione", in Fratesi, U. and Pellegrini, G. (eds.) *Territorio, Istituzioni, Crescita. Scienze regionali e sviluppo del paese*. Franco Angeli, Milano, ISBN 9788820448790

## Working papers

"Green regions and local firms' innovation" (con Rosina Moreno), *sottomesso*.

"La crescita del fatturato estero delle imprese della Provincia Autonoma di Trento" (con Enrico Zaninotto)

"Trade in Tasks nella Provincia Autonoma di Trento: un'analisi delle mansioni professionali nella provincia di Trento e la loro evoluzione nell'ultimo decennio" (con Stefano Schiavo)

"The home region perspective on the global fragmentation of R&D" (con Grazia D. Santangelo). Versione online DRUID Working Paper No. 12-06.

"Where to set up adaptive and innovative R&D laboratories abroad? Accounting for positive outcomes and direction of cross-national distance" (con Grazia D. Santangelo).

"The international division of labour in knowledge production: the impact of R&D offshoring on firm performance" (con Keld Laursen e Grazia D. Santangelo), *mimeo*.

## Progetti in corso

"Trademarks and firm growth: an empirical analysis of the world top R&D spending companies" (con Stefano Schiavo)

"Local firms' innovation: an analysis of the impact of the European Framework Program collaborations in energy and environmental fields" (con Rosina Moreno)

Didattica

INSEGNAMENTI CON TITOLARITÀ

Laurea triennale

(2010-2011 e 2011-2012) *Economia delle imprese multinazionali*, Facoltà di Scienze Politiche, Università degli Studi di Catania.

(2012-2013 e 2013-2014) *Economia Politica*, Dipartimento di Scienze Politiche e Sociali, Università degli Studi di Catania.

Laurea magistrale

(2011-2012) *International Business* (in inglese), Dipartimento di Scienze Politiche e Sociali, Università degli Studi di Catania.

INSEGNAMENTI SENZA TITOLARITÀ

2018-2019

*Biotechnology Management and Regulation* (prof.ssa Maria Sole Bannò), CIBIO, Università degli Studi di Trento

SUPPORTO ALLA DIDATTICA

2017-2018 e 2018-2019

*Laboratorio di Analisi dei Mercati* (prof. Stefano Schiavo), Dipartimento di Economia e Management, Università degli Studi di Trento.

2017-2018

*Biotechnology Management and Regulation* (prof.ssa Maria Sole Bannò), CIBIO, Università degli Studi di Trento

*Principles of International Economics* (prof. Stefano Schiavo), Dipartimento di Economia e Management, Università degli Studi di Trento.

2012-2015

*Culture della materia* dell'insegnamento *International Business*, CdLS

*Internazionalizzazione delle relazioni commerciali*, Dipartimento di Scienze Politiche e Sociali, Università degli Studi di Catania

Convegni

(con presentazione)

**XXXVIII Conferenza scientifica annuale AISRe** "Innovazione, sistemi urbani e crescita regionale. Nuovi percorsi di sviluppo oltre la crisi" Cagliari (CA), 20-22 settembre 2017.

**Eurkind GCW 2016 Conference on "Innovation, Employment and the Environment"**, INGENIO [CSIC-UPV] Valencia, Spain, 22<sup>nd</sup>-24<sup>th</sup> June 2016.

**DRUID 20<sup>th</sup> Anniversary Conference**, Copenhagen Business School, Denmark, 13<sup>th</sup>-15<sup>th</sup> June 2016.

**INFER 19<sup>th</sup> Annual Conference**, University Rovira i Virgili, Reus, Spain, 8<sup>th</sup>-10<sup>th</sup> June 2016.

**46<sup>th</sup> Academy of International Business (UK and Ireland Chapter) Conference on "International Business in a multi-speed global economy"**, Birkbeck, University of London, 7<sup>th</sup>-9<sup>th</sup> April 2016.

**37<sup>th</sup> European International Business Academy (EIBA) Annual Conference on "International Business and Sustainable Development"**, Brighton, United Kingdom, 7<sup>th</sup>-9<sup>th</sup> December 2012.

**53<sup>rd</sup> Annual Conference of the Italian Association of Economists (Società Italiana degli Economisti)**, Matera, 18<sup>th</sup> - 20<sup>th</sup> October 2012.

**DRUID-DIME Academy Winter 2012 Conference for doctoral students on "Economics and Management of Innovation, Technology and Organizations"**, The Moeller Centre / University of Cambridge, United Kingdom, 19<sup>th</sup>-21<sup>st</sup> January 2012.

**36<sup>th</sup> European International Business Academy (EIBA) Annual Conference on "IB's role in building a better and stronger global economy"**, Porto, Portugal, 9<sup>th</sup>-11<sup>th</sup> December 2010.



51<sup>st</sup> Annual Conference of the Italian Association of Economists (Società Italiana degli Economisti), Catania, Italy, 15<sup>th</sup> – 16<sup>th</sup> October 2010.  
 13<sup>th</sup> Conference of the International Schumpeter Society on "Innovation, Organisation, Sustainability and Crises", Aalborg, Denmark, 21<sup>st</sup> – 24<sup>th</sup> June 2010.  
 DRUID-DIME Academy Winter 2010 Conference for doctoral students on "Innovation, Knowledge and Entrepreneurship", Aalborg, Denmark, 21<sup>st</sup> – 23<sup>rd</sup> January, 2010.  
 35<sup>th</sup> European International Business Academy (EIBA) Annual Conference on "Reshaping the boundaries of the firm in an era of global interdependence", Valencia, Spain, 13<sup>th</sup> – 15<sup>th</sup> December 2009.

#### Seminari

2 giugno 2016 "Exploration during turbulent times: an analysis of the effects of R&D cooperation on radical innovation performance during the economic crisis", Kemmy Business School, University of Limerick, Ireland.

5 maggio 2016 "Where to set up adaptive and innovative R&D laboratories abroad? Accounting for positive outcomes and direction of cross-national distance", Dipartimento di Economia e Management, Università di Trento.

3 febbraio 2016 "Where to set up adaptive and innovative R&D laboratories abroad? Accounting for positive outcomes and direction of cross-national distance", Faculty of Economics and Business, University of Barcelona, Spain.

#### Corsi di specializzazione

Belpasso International Summer School on Environmental and Resource Economics on "Spatial context and valuing natural capital for conservation planning", Belpasso, Italy, Department of Agri-food and Environmental System Management, University of Catania. 31<sup>st</sup> August – 6<sup>th</sup> September 2015

Course "Getting my research into journal", at Copenhagen Business School, Denmark. Lectures offered by Professor Keld Laursen and Professor Peter Maskell from the Department of Innovation and Organizational Economics, CBS. 15<sup>th</sup> -16<sup>th</sup> June 2009

Course for doctorate students in "Microeconometrics for Cross-sectional and Panel Data", organised by CIdE at Bertinoro (FC), Italy. 1<sup>st</sup>-13<sup>th</sup> September 2008

Advanced Course 2008 – "Innovazione, crescita, occupazione, produzione internazionale. Modelli e analisi dei dati" (Innovation, growth, international production. Models and data analysis), at Università degli Studi di Urbino "Carlo Bo", Italy. 31<sup>st</sup> March – 4<sup>th</sup> April 2008

Seminar "Introduzione ai modelli multi-level per l'analisi statistica dei dati" (Introduction to multi-level models for statistical analysis), at Faculty of Political Science, University of Catania. 17<sup>th</sup> – 19<sup>th</sup> July 2006

Jean Monnet seminar series on "European Innovation and Competitiveness", Faculty of Political Science, University of Catania, Italy. December 2005 – January 2006

#### Periodi di studio all'estero

Ottobre 2009 – Aprile 2010

PhD Visiting presso Department of Innovation and Organizational Economics, Copenhagen Business School, Denmark, ospite del Professor Keld Laursen.

#### Organizzazione di workshop

27-28 ottobre 2016

Nel comitato organizzativo del 2016 BARCELONA WORKSHOP ON REGIONAL AND URBAN ECONOMICS: Innovation, networks and the geography of knowledge diffusion,

*Ren*

presso Faculty of Economics and Business, University of Barcelona.  
<https://workshop2016agr.wordpress.com/>

12-13 giugno 2015

Nel comitato organizzativo del workshop "What do we know and what should we know about international knowledge sourcing?" presso il Dipartimento di Scienze Politiche e Sociali, Università degli Studi di Catania. <http://www.dsps.unict.it/IB4EU/ICCWorkshop>

#### Riconoscimenti e premi

Nominee by Aalto University School of Economics for the "That's Interesting!" award at Annual Conference of Academy of International Business (AIB), Washington, DC, USA, 30<sup>th</sup> June -3<sup>rd</sup> July 2012, for presented paper.

Diploma d'onore dell'Associazione Italiana di Scienze Regionali (AISRe) per il premio di dottorato "Giorgio Leonardi", 25<sup>a</sup> edizione, 2011.

Pre-selection for the best doctoral thesis award on "Local and Regional Authorities in the European Union", promoted by EU Committee of Regions, 2011 edition.

Preselezione per la "Tesi di dottorato di ricerca in campo economico" della Società Italiana degli Economisti, 11<sup>a</sup> edizione, 2011.

Partecipazione al National Model United Nations (NMUN) in New York City (USA), con Associazione Diplomatici Catania. Aprile 2003

#### Attività di revisione

Management International Review; Industry and Innovation; Regional Studies; Economia e Politica Industriale/Journal of Industrial and Business Economics; European Journal of Development Research; Journal of Business Research; Journal of Environmental Planning and Management.

#### Borse di studio

Dottorato di ricerca, Università Politecnica delle Marche (ottobre 2007- novembre 2010).  
ERASMUS presso Universitetet i Bergen, Norvegia (agosto - dicembre 2004).

#### Altre esperienze professionali

2005-2009 *Contratto di collaborazione alla ricerca*, Facoltà di Scienze Politiche, Università degli Studi di Catania

Luglio 2001 *Contratto di collaborazione alla ricerca*, Università degli Studi di Torino.

#### COMPETENZE PERSONALI

##### Lingua madre

Italiano

##### Altre lingue

	COMPRENSIONE		PARLATO		PRODUZIONE SCRITTA
	Ascolto	Lettura	Interazione	Produzione orale	
Inglese	C1	C1	C1	C1	C1
Spagnolo	B1	B1	B1	B1	B1
Francese	A2	A2	A2	A2	A2

##### Competenza digitale

Sistema operativo: Windows  
Microsoft Office: Word, Excel, Power Point, Access  
Other: STATA, SPSS, R, ArcGIS.

## Marco Di Pietro, Ph.D.

### EMPLOYMENT

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- 2015-2016      Research Fellow, Department of Economics and Law, Faculty of Economics, Sapienza University of Rome.
- 2014            Research Fellow, Department of Methods and Models for Economics, Territory and Finance (MEMOTEF), Faculty of Economics, Sapienza University of Rome.

### EDUCATION

---

- 2010-14        Ph.D. in Economics, Sapienza University of Rome.  
Dissertation title: "Inflation persistence and time-dependent adjustments".  
Supervisor: Giovanni Di Bartolomeo.  
Graduation committee: Barbara Annicchiarico, Efrem Castelnuovo, Salvatore Nisticò.
- 2008-10        M.Sc. in Economics, Sapienza University of Rome - Summa cum Laude.
- 2005-08        B.Sc. in Economics, Sapienza University of Rome - Summa cum Laude.

### COURSES AND OTHER TRAINING

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- 2016            Universitat Pompeu Fabra - Barcelona GSE: Empirical Time Series Methods for Macroeconomic Analysis (Instructor: Luca Gambetti).
- 2013            Joint Research Centre - European Commission: Identification analysis and global sensitivity analysis for macroeconomic models (main instructors: M. Juillard and M. Ratto).
- 2011-12        EIEF (Einaudi Institute for Economics and Finance):  
Topics in macroeconometrics (Instructor: M. Lippi); Topics in VAR modeling (Instructor: M. Franchi); Macroeconomic theory: policy (Instructor: P. Benigno); Cointegrated VAR model: special topics (Instructors: S. Johansen and K. Juselius); Introduction to Bayesian econometrics (Instructor: B. Liseo).

### TEACHING (courses taught at Sapienza University of Rome)

---

- 2018            Instructor, Intermediate Economics (Undergraduate).  
Instructor, Principles of Financial Economics (Master EMCF).  
Instructor, Theory of Asset Pricing (Master EMCF).
- 2017            Instructor, Financial Economics (Graduate).  
Instructor, Theory of Asset Pricing (Master EMCF).  
Instructor, Matlab LAB (Master EMCF).

- 2016 Teaching assistant, Financial Economics (Undergraduate).  
Teaching assistant, Economic Policy (Undergraduate).
- 2015 Instructor, Advanced Monetary Economics and Policy (Graduate).
- 2012 Teaching assistant, Statistics (Undergraduate).

## PROFESSIONAL EXPERIENCE

- 2015-16 Economist, Italian Ministry of Economy and Finance, Department of the Treasury, Rome, Italy. Research project: Development of a large-scale DSGE model with financial frictions.
- 2013-14 Economist, Italian Ministry of Economy and Finance, Department of the Treasury, Rome, Italy. Research project: Bayesian estimation of IGEM (Italian General Equilibrium Model).

## RESEARCH INTERESTS

Monetary policy analysis, Business cycle fluctuations, DSGE models, Macroeconometrics.

## PUBLICATIONS

- “Public debt stabilization: The relevance of policymakers’ time horizons”  
with G. Di Bartolomeo, E. Saltari and W. Semmler, (forthcoming at *Public Choice*),  
doi: <https://doi.org/10.1007/s11127-018-0584-7>.
- “Economic fluctuations in the US and Euro area: Quantifying the contribution of technical change”  
with E. Saltari, (forthcoming at *Southern Economic Journal*),  
doi: 10.1002/soej.12271.
- “Optimal inflation targeting rule under positive hazard functions for price changes”  
with G. Di Bartolomeo, *Macroeconomic Dynamics*, 2018, 22(1): 135-152.
- “Intrinsic persistence of wage inflation in New Keynesian models of the business cycles”  
with G. Di Bartolomeo, *Journal of Money, Credit and Banking*, 2017, 49(6): 1161-1195.
- “Optimal monetary policy in a New Keynesian model with heterogeneous expectations”  
with G. Di Bartolomeo and B. Giannini, *Journal of Economic Dynamics and Control*, 2016, 73(C): 373-387.

## BOOK CHAPTERS

- “Financial crises, limited-asset market participation, and banks’ balance sheet constraints”  
with E. Beqiraj and G. Di Bartolomeo, in *Theoretical foundations of macroeconomic policy: Growth, productivity, and public finance*, Routledge, London, 2017.

## WORKING PAPERS AND ONGOING RESEARCH

- “Beliefs formation and the puzzle of forward guidance power”  
with E. Beqiraj and G. Di Bartolomeo, (R&R at *Journal of Macroeconomics*).
- “Resilience, crisis contagion, and vulnerability in Central Europe and the Baltics”  
with E. Beqiraj, G. Di Bartolomeo and C. Serpieri, *JRC working paper 109632*.

“Comparing Central Europe and the Baltic macro-economies: A Bayesian approach”  
with E. Beqiraj, G. Di Bartolomeo and C. Serpieri (Submitted).

“Bounded-rationality and heterogeneous agents: Long or short forecasters?”  
with E. Beqiraj, G. Di Bartolomeo and C. Serpieri, *JRC working paper 111392*.

“A stochastic estimated version of the Italian General Equilibrium Model (IGEM)”  
Department of the Treasury, Ministry of Economy and Finance, 2018.

“f-IGEM: An extension of the Italian General Equilibrium Model (IGEM) to financial frictions”  
Department of the Treasury, Ministry of Economy and Finance, 2018.

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## RESEARCH GRANTS

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- 2016-17 Sapienza Research Grant, Principal investigator.  
“Evaluating the impact of CES technology and ICT sector in DSGE models”.
- 2015-16 Sapienza Research Grant, Research consultant.  
“Stabilization policies in the EMU: A strategic approach in continuous time”.  
Principal investigator: Enrico Saltari.
- 2014-15 Sapienza Research Grant, Research consultant.  
“Endogenizing technical progress: a multi-sector approach with an ICT sector”.  
Principal investigator: Enrico Saltari.
- 2013-14 Sapienza Research Grant, Research consultant.  
“Financial market imperfections and macroeconomic policies”.  
Principal investigator: Giovanni Di Bartolomeo.

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## CONFERENCE PRESENTATIONS

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- 2018 European Central Bank, *14<sup>th</sup> Dynare Conference*. Frankfurt am Main, Germany.
- 2017 Sapienza University of Rome, *Macroeconomics, rationality, and institutions*. Rome, Italy.  
University of Crete, *21<sup>st</sup> Annual Conference on Macroeconomic Analysis and International Finance*. Rethymno, Greece.
- 2016 National Bank of Slovakia, *Monetary Policy Challenges from a Small Country Perspective*. Bratislava, Slovakia.  
Bank of Italy, *12<sup>th</sup> Dynare Conference*. Rome, Italy.  
The University of Manchester, *8<sup>th</sup> Conference on Growth and Business Cycles in Theory and Practice*. Manchester, United Kingdom.  
University of Crete, *20<sup>th</sup> Annual Conference on Macroeconomic Analysis and International Finance*. Rethymno, Greece.
- 2015 National Bank of Belgium, *11<sup>th</sup> Dynare Conference*. Brussels, Belgium.  
Cardiff University, *47<sup>th</sup> Money, Macro and Finance Research Group Annual Conference*. Cardiff, United Kingdom.  
University of Crete, *19<sup>th</sup> Annual Conference on Macroeconomic Analysis and International Finance*. Rethymno, Greece.
- 2014 University of Rome Tor Vergata, *2<sup>nd</sup> Macro, Banking and Finance workshop*. Rome, Italy.  
The University of Manchester, *7<sup>th</sup> Conference on Growth and Business Cycles in Theory and Practice*. Manchester, United Kingdom.

University of Macedonia, 2<sup>nd</sup> *International PhD Meeting of Thessaloniki in Economics 2014*. Thessaloniki, Greece.

ZEW - Centre for European Economic Research, 5<sup>th</sup> *Conference on Recent Developments in Macroeconomics*. Mannheim, Germany.

University of Crete, 18<sup>th</sup> *Annual Conference on Macroeconomic Analysis and International Finance*. Rethymno, Greece.

Sapienza University of Rome, *Current Macroeconomic Challenges*. Rome, Italy.

2013 University of Milano-Bicocca, 1<sup>st</sup> *Macro, Banking and Finance workshop*. Milan, Italy.

## DISCUSSIONS

2017 University of Crete, 21<sup>st</sup> *Annual Conference on Macroeconomic Analysis and International Finance*. Discussion: "Optimal Unconventional Monetary Policy in the Face of Shadow Banking", by P. Kirchner and B. Schwanebeck. Rethymno, Greece.

2016 Sapienza University of Rome, *Developments in Macroeconomics*. Discussion: "Labor Share and Monetary Policy", by C. Cantore, F. Ferroni, L. Fornaro and M.A. León-Ledesma. Rome, Italy.

University of Crete, 20<sup>th</sup> *Annual Conference on Macroeconomic Analysis and International Finance*. Discussion: "In Search of an Appropriate Lower Bound. The Zero Lower Bound vs. the Positive Lower Bound under Discretion and Commitment", by P. Cizkowicz, A. Rzonca and A. Toroj. Rethymno, Greece.

2015 Royal Netherlands Institute, *Workshop on R&D, Technology and Productivity*. Discussion: "Endogenizing the ICT sector: a multi-sector approach", by D. Federici, E. Saltari and C. Wymer. Rome, Italy.

University of Crete, 19<sup>th</sup> *Annual Conference on Macroeconomic Analysis and International Finance*. Discussion: "Fragmentation and Heterogeneity in the Euro-Area Corporate Bond Market", by A. Zaghini. Rethymno, Greece.

2014 University of Crete, 18<sup>th</sup> *Annual Conference on Macroeconomic Analysis and International Finance*. Discussion: "Assessing the Interest Rate and Bank Lending Channels of ECB Monetary Policies", by J. Creel, P. Hubert and M. Vennot. Rethymno, Greece.

2013 University Milano-Bicocca, 1<sup>st</sup> *Macro, Banking and Finance workshop*. Discussion: "Credit Frictions in an estimated DSGE Model with Money Microfoundations", by F. Mattesini and C. Perricone. Milan, Italy.

## REFEREEING ACTIVITY AND MEMBERSHIPS

Referee for: *International Review of Economics*, *Journal of Macroeconomics*, *Macroeconomic Dynamics* (x2), *Oxford Economic Papers* (x2), *Scottish Journal of Political Economy*.

Memberships: Euro Area Business Cycle Network (EABCN).

## LANGUAGES AND IT SKILLS

Italian (native), English (fluent), Spanish (good).

Programming languages: C/C++, ASP, VB script.

Statistical and mathematical software: EViews, R, JMulti, SVAR, MatLab, Dynare, Maple.

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## REFERENCES

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Roma, 25/07/2018



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**CURRICULUM DELL'ATTIVITA' SCIENTIFICA E DIDATTICA**  
(redatto ai sensi degli Artt. 46 e 47 del D.P.R. 28.12.2000, n. 445)

Il sottoscritto LUCA FANTACCI,

consapevole, ai sensi dell'art. 76 del D.P.R. 445/2000, che dichiarazioni mendaci, formazione o uso di atti falsi sono puniti ai sensi del codice penale e delle leggi speciali in materia,

**DICHIARA:**

che le informazioni riportate nel seguente curriculum corrispondono a verità.

**Informazioni personali**

**Nome** Luca  
**Cognome** Fantacci

**Indirizzo per corrispondenza**

**Email**

**Occupazioni**

2014- Lecturer nel settore concorsuale 13/C1 Storia Economica presso Dipartimento di Analisi delle Politiche e Management Pubblico, Università Bocconi  
2005-2014 Assistant Professor nel settore concorsuale 13/C1 Storia Economica presso Dipartimento di Analisi delle Politiche e Management Pubblico, Università Bocconi  
2002-2005 Assegnista di ricerca presso Istituto di Storia Economica, Università Bocconi  
1994-1996 Research Assistant presso CESPEL (Centro Studi per l'Economia del Lavoro), Università Bocconi

**Qualifiche**

2017-2023 Abilitazione nazionale professore di prima fascia: 13/C1 Storia Economica  
2017-2023 Abilitazione nazionale professore di seconda fascia: 13/A1 Economia Politica  
2017-2023 Abilitazione nazionale professore di seconda fascia: 13/A2 Politica Economica  
2001 Dottorato in Storia Economica e Sociale, Università Bocconi  
1997 Laurea in Discipline Economiche e Sociali con voto 110/110 e lode, Università Bocconi

## Fellowship

- 2014 Visiting scholar presso IASS, Institute for Advanced Sustainability Studies, Potsdam  
2011 Professeur invité presso Université Paris 13  
2009 Distinguished Visiting Fellow presso Christ's College, Cambridge  
2008 Visiting Researcher presso Bulgarian National Bank, Sofia

## Partecipazione a comitati editoriali

Membro del comitato editoriale delle riviste: *Cahiers d'Economie Politique* e *Accounting, Economics and Law – A Convivium*.

Referee per: *Cambridge Journal of Economics*, *Financial History Review*, *Oxford Economic Papers*, *Economic Thought*, *Quaderni di Storia Economica – Banca d'Italia*, *European Journal of the History of Economic Thought*, *Review of Keynesian Economics*, *Polity Press*, *IEA Nantes*, *Cambridge University Press*.

## Premi

"Indennità di eccellenza nella ricerca", Bocconi University (2007)

## Competenze linguistiche

Italiano: madrelingua  
Inglese: madrelingua  
Francese: buono  
Tedesco: buono

## Insegnamento

anno	denominazione	lingua	n. studenti	valutazione (su 10)
2016-presente	(BA) Economic history and history of economic thought	inglese	120	9,49
2015-presente	(MSc) History of Economic Thought	inglese	50	8,93
2015-presente	(MSc) Economics and Policy of Global Markets	inglese	90	8,37
2006-presente	(MSc) Storia, istituzioni e crisi del sistema finanziario globale	italiano	80	9,29
2006-presente	(BA) Economic history	inglese	120	9,45
2009-14	(MSc) Scenari economici internazionali	italiano	90	
2008	(PhD) History of financial crises	inglese	8	
2006-08	(MSc) Comparative civilisations	inglese	90	
2002-06	(BA) Storia economica	italiano	120	
2001-02	(MSc) Metodologia della ricerca storica	italiano	50	

BA: insegnamenti per corsi di laurea triennali  
MSc: insegnamenti per corsi di laurea magistrale  
PhD: insegnamenti per dottorato

Docente responsabile per gli insegnamenti di Storia economica (classi inglesi).

Partecipazione alle commissioni per gli esami di profitti: circa 16 appelli all'anno per un totale di circa 380 esami scritti e 80 orali.

Lezioni su invito presso: Université Paris 13, Università di Roma "La Sapienza", Università di Roma "Tor Vergata", Università di Parma, Università di Cassino, Università del Salento, Università di Genova, Università di Scienze Gastronomiche, Casa della Cultura (Scuola di Cultura Politica), Collegio di Milano.

#### Assistenza all'elaborazione di tesi

	2014/15	2015/16	2016/17
Relatore tesi magistrale	5	7	4
Controrelatore tesi magistrale	4	3	2
Relatore tesi di laurea	4	4	5

Nell'anno accademico 2016/17 ho prestato assistenza all'elaborazione della tesi di dottorato di uno studente dell'Università di Campinas (Brasile) che ha speso un semestre presso l'Università Bocconi, svolgendo la sua attività di ricerca sotto la mia supervisione.

Nell'anno accademico 2013/14 ho svolto la funzione di rapporteur per una tesi di dottorato su «John Law: théorie et pratique de la monnaie» (directeurs: Ghislain Deleplace e Jean Cartelier) discussa presso l'Université de Paris 8.

#### Partecipazione a progetti di ricerca

- 2016-2017 "Rapporto sulla Co-economy" diretto da M. Magatti (Università Cattolica, Milano) e finanziato da Fondazione Cariplo e Fondazione L. Sturzo
- 2016 "Analisi economica degli effetti della crisi sull'andamento delle procedure concorsuali e delle vendite fallimentari in vista dell'introduzione di meccanismi di compensazione", Convenzione fra Ministero della Giustizia e Università Bocconi
- 2015 "Una camera di pre compensazione monetaria per la Lombardia", con Università Cattolica, Milano, finanziato da Eupolis, Regione Lombardia
- 2013-2015 "La virtualizzazione dell'economia e la sua crisi. Pratiche e percorsi di ricomposizione tra economia e società", Università Cattolica
- 2008-2011 "The return to Keynes. Speculation and stabilization policies: money and commodities directed" diretto da M.C. Marcuzzo (Università di Roma, "La Sapienza") e finanziato dal MIUR

- 2007-2009 “Revisiting Money as a Unified Unit of Account from a Complementary Viewpoint” diretto da Kuroda, Akinobu (Tokyo U), Bruno Th  ret (CNRS) and David Weiman (Columbia U).
- 2006-2008 “Convergences et divergences   conomiques entre nations : le cas des syst  mes financiers au temps de l’ancrage or des   talons mon  taires, 1870-1974” diretto da P. Baubeau (Nanterre U), presieduto da Y. Cassis (Gen  ve U) e finanziato da ANR
- 2006-2008 “The roles of gold in international currency architectures (16th to 20th century)”, diretto da M. Amato e finanziato da Universit   Bocconi
- 2005-2006 “Complementary currencies in history”, diretto da Kuroda, Akinobu (Tokyo U) e Torbj  rn Engdahl (Uppsala U)

#### Partecipazione come relatore invitato a conferenze internazionali

- 2018 marzo *Glasgow Economic Forum, Glasgow University*: keynote speech intitolata “History of Globalisation: Free Trade vs. Financialisation”
- 2017 luglio *The Italian public debt in the Eurozone, Camera dei Deputati*: relazione intitolata “A European clearing union as a complement to national fiscal currencies”
- 2016 novembre *King’s College, London*, “Towards a Sustainable Financial System”: relazione intitolata “The example of the European Payments Union”
- 2016 ottobre *Fondazione L. Einaudi, Torino*, “The Relevance of Keynes to the Contemporary World”: presentazione di un paper intitolato “Reconciling money and goods: the complementarity between Keynes’s commodity and currency plans for the postwar world”
- 2015 settembre *University of Basel*, “Futures: Prospective Moneys and Money’s Prospects”: presentazione di un paper intitolato “Reuniting the monetary union. A proposal to counter the eurozone’s imbalances”
- 2014 marzo *London School of Economics (Systemic Risk Centre and Centre for Philosophy of Natural and Social Science with Economic & Social Research Council)*, “Towards a Sustainable Financial System”: presentazione intitolata “Completing the monetary union”
- 2013 dicembre *Institute for Advanced Sustainability Studies – IASS, Global Climate Forum – GCF, Berlin*, “Towards a Sustainable Financial System”: partecipazione a una tavola rotonda intitolata “Governance for Sustainability: How to Transform the Bretton Woods Institutions?”
- 2013 settembre *Universit   Paris I Sorbonne, Maison des Sciences Economiques*, conferenza intitolata “Monnaies locales et monnaie commune comme r  ponses    la crise”
- 2013 marzo *Hitotsubashi University, Tokyo*, 9th International Keynes Conference: “Exploring Keynes from Various Fronts”: presentazione di un paper intitolato “Keynes’s commodity and currency plans for the post-war world”
- 2012 marzo *Sophia University, Tokyo*, 8<sup>th</sup> International Keynes Conference, Florence, Italy: presentazione intitolata “Keynes and international imbalances”

- 2012 gennaio *Luxembourg School of Finance (LSF): Lunch Seminar su "The euro crisis: lessons from the European Payments Union"*
- 2011 novembre *International Association for Accounting Education and Research (IAAER), "Accounting Renaissance. Lessons from the Crisis and Looking into the Future. Learning from Histories and Institutions", Università Ca' Foscari di Venezia: keynote speech intitolata "A long-run view of finance and its crisis: the emergence of liquidity and the role of accounting"*
- 2011 settembre *Danish Institute for International Studies, "The Future of Global Economic Governance": paper intitolato "Why not bancor? Keynes's currency plan as a solution to global imbalances"*
- 2011 luglio *Rockefeller Foundation Bellagio Center, "Alternative Banking and Social Inclusion": presentazione su "Principles of Alternative Banking in History"*

#### **Partecipazione ad altre conferenze internazionali**

- 2018 giugno *Universidad Computense, Madrid, ESHET annual conference: presentazione su "Keynes and the Eurozone today: what lessons?"*
- 2016 maggio *Université Panthéon-Sorbonne, Paris, ESHET Annual Conference: presentazione di un paper intitolato "The trap of liquidity: analysis and countermeasures following J. M. Keynes"*
- 2013 settembre *Christ's College, Cambridge, workshop "Financial crises and the nature of capitalist money": presentazione di un paper intitolato "Reforming money to exit the crisis: examples of non-capitalist monetary systems in theory and practice"*
- 2012 giugno *Massachusetts Institute of Technology (MIT), Cambridge MA, SASE Conference 2012, "Global Shifts: Implications for Business, Government and Labour": presentazione (con Y. Biondi) del paper "Money and Accounting: A Case of Accounting for Distressed Governmental Securities"*

#### **Organizzazione di conferenze**

- 2014 gennaio *Bocconi University (Baffi center on international markets, money and regulation with Department of Public Policies and Management), "Come riequilibrare l'eurozona. Target2 e l'opportunità della compensazione"*
- 2013 marzo *Bocconi University and Autorité des Normes Comptables with the Journal Accounting, Economics and Law – A Convivium, "Prudence vs Liquidity: Alternative approaches to money, finance and accounting"*

## **Pubblicazioni**

Totale citazioni (Google scholar): 467

Indice H (Google scholar): 10

(aggiornato al 25 luglio 2018)

### **libri**

1. *Commodities and Currencies. Keynes's Postwar Plans for a Global Economic Order*, Edward Elgar, Cheltenham (in corso di pubblicazione)
2. (con M. Amato) *Per un pugno di bitcoin. Rischi e opportunità delle monete virtuali*, Università Bocconi Editore, Milano 2016
3. (con M. Amato) *Che cos'è la moneta complementare?*, E-book, Bruno Mondadori, Milano 2014
4. (con M. Amato) *Saving the market from capitalism*, Polity Press, Cambridge: 2014; traduzione inglese di *Come salvare il mercato dal capitalismo. Idee per un'altra finanza*, Donzelli, Roma, 2012
5. (con M. Amato) *The End of Finance*, Polity Press, Cambridge: 2011; traduzione inglese di *Fine della finanza. Da dove viene la crisi e come si può pensare di uscirne*, Donzelli, Roma: 2009 (2nd ed. 2012)
6. *La moneta. Storia di un'istituzione mancata*, Marsilio, Venezia: 2005

### **curatele**

7. J. M. Keynes, *Moneta internazionale. Un piano per la libertà del commercio e il disarmo finanziario*, Il Saggiatore, Milano, 2016
8. J. M. Keynes, *Eutopia. Proposte per una moneta internazionale*, et al. edizioni, Milano, 2011
9. (con M. Amato e L. Doria) *Money and calculation. Economic and sociological perspectives*, Palgrave, London: 2010
10. J. M. Keynes, *Risparmio e investimento*, Donzelli, Roma, 2010

### **articoli in riviste referate**

11. (con L. Doria) "Evaluating complementary currencies: from the assessment of multiple social qualities to the discovery of a unique monetary sociality", *Quality & Quantity*, 2017, <https://doi.org/10.1007/s11135-017-0520-9>
12. "Reconciling money and goods: Keynes's commodity and currency plans for the postwar world", *Annals of the Fondazione Luigi Einaudi*, Volume LI, June 2017, pp. 149-176
13. (con M. Amato, D. B. Papadimitriou, e G. Zezza) "Going Forward from B to A? Proposals for the Eurozone Crisis", *Economies*, 4, 18, 2016, pp. 1-14, DOI:10.3390/economies4030018

14. "La questione economica e morale della rendita nel pensiero di Calderoni", *Quaderni fiorentini per la storia del pensiero giuridico moderno*, Vol. 45, 2016, pp. 463-478
15. (con M. Amato) "Failures on the market and market failures: a complementary currency for bankruptcy procedures", *Cambridge Journal of Economics*, 2016, Vol. 40, Issue 5, pp. 1377-1395, DOI: 10.1093/cje/bew029
16. "From the Great Depression to the current crisis: more than analogy, genealogy", *History of Economic Ideas*, XXII, 3, 2014, pp. 23-46
17. (con M. C. Marcuzzo e E. Sanfilippo) "A note on the notions of risk-premium and liquidity-premium in Hicks's and Keynes's analyses of the term structure of interest rates", *European Journal of the History of Economic Thought*, 21:6, 2014, pp. 1102-1108, DOI: 10.1080/09672567.2014.972637
18. (con M. Amato) "Back to which Bretton Woods? Liquidity and clearing as alternative principles for reforming international finance", *Cambridge Journal of Economics*, Vol. 38, Issue 6, 2014, pp. 1431-1452
19. "Why banks do what they do. How the Monetary System Affects Banking Activity", *Accounting, Economics and Law*, Volume 3, Issue 3, November 2013, pp. 333-356, DOI: 10.1515/acl-2013-0017
20. (con A. Papetti) "Il debito dell'Europa con se stessa. Analisi e riforma della governance europea di fronte alla crisi", *Costituzionalismo.it*, Fascicolo 2, 2013, pp. 1-49
21. (con Y. Biondi) « Les banques, sont-elles solubles dans le marché ? A propos de la comptabilisation de la dette grecque à sa « juste valeur » », *Économies et Sociétés, Série «Entreprise et finance»*, KF, n° 2, 3/2012, pp. 571-584
22. (con M. C. Marcuzzo, A. Rosselli e E. Sanfilippo), "Speculation and buffer stocks: the legacy of Keynes and Kahn", *European Journal of the History of Economic Thought*, 19:3, June 2012, pp. 453-473
23. (con M. C. Marcuzzo e E. Sanfilippo) "Speculation in commodities: Keynes's 'practical acquaintance' with futures markets", *Journal of the History of Economic Thought*, 2010, pp. 397-418
24. "The Dual Currency System of Renaissance Europe", *Financial History Review*, 15:1, 2008, pp. 55-72
25. "Complementary Currencies: a Prospect on Money from a Retrospect on Premodern Practices", *Financial History Review*, 12:1, 2005, pp. 43-61
26. "Teoria della moneta immaginaria nel tempo da Carlomagno a Richard Nixon", *Rivista di Storia Economica*, a. XVII, n. 3, 2002, pp. 301-325

#### capitoli di libri

27. (con M. Cedrini) "The Clearing Union as Keynes's intellectual testament", in N. Naldi, A. Rosselli and E. Sanfilippo (eds.) *Money, Finance and Crises in Economic History: The long-term impact of economic ideas*, Routledge, London (in corso di pubblicazione)

28. (con L. Gobbi) "Mobile capital as the ultimate form of war finance", in J. Pixley (a cura di) *Critical Junctures in Mobile Capital*, Cambridge University Press, pp. 93-112
29. "Resocializing Finance to Exit the Crisis", in M. Magatti (a cura di) *The Crisis Conundrum. How to Reconcile Economy and Society*, Palgrave Macmillan, London: 2017, pp. 111-129
30. "Una moneta per la pace", in J. M. Keynes, *Moneta internazionale. Un piano per la libertà del commercio e il disarmo finanziario*, Il Saggiatore, Milano, 2016, pp. 9-52
31. "Un'altra finanza è possibile?", in L. Pennacchi e R. Sanna (a cura di) *Riforma del capitalismo e democrazia economica. Per un nuovo modello di sviluppo*, Ediesse, Roma, 2015, pp. 231-238
32. "Reforming money to exit the crisis: examples of non-capitalist monetary systems in theory and practice", in J. Pixley e J. Harcourt (a cura di) *Financial crises and the nature of capitalist money: Mutual developments from the work of Geoffrey Ingham*, Palgrave Macmillan, London: 2013, pp. 124-147
33. "Why not bancor? Keynes's currency plan as a solution to global imbalances", in M.C. Marcuzzo, P. Mehrling e T. Hirai (a cura di) *Keynesian Reflections. Effective demand, money, finance and policies*, Oxford University Press, Oxford: 2013, pp. 172-195
34. (con K. Dimitrova) "Monetary Policy in Southeast Europe on the Road to the Gold Standard", in Anders Ögren e Lars Fredrik Øksendal (a cura di), *The Gold Standard Peripheries – Monetary policy, adjustment and flexibility in a global setting*, Palgrave, London: 2011, pp. 174-187
35. "What kind of calculation is implied in the money rate of interest?", in M. Amato, L. Doria and L. Fantacci (a cura di), *Money and calculation. Economic and sociological perspectives*, Palgrave Macmillan, London: 2010, pp. 79-100
36. (con K. Dimitrova) "The establishment of the gold standard in Southeast Europe: convergence to a new system or divergence from an old one", in P. Baubeau e A. Ögren (a cura di), *Convergence and divergence of national financial systems during the gold standards, 1871-1971*, Pickering & Chatto, London: 2010, pp. 179-196
37. "Chi non gioca perde. L'irrigidimento del denaro in Péguy e in Keynes", in M. Forcina and M. Bee (a cura di), *Un poète l'a dit. Charles Péguy di fronte alla contemporaneità*, Milella, Lecce: 2009, pp. 99-123
38. « Qu'est-ce que la monnaie? La question de la complémentarité à partir des institutions historiques de la monnaie occidentale », in *Monnaies Sociales*, Rapport du Centre Walras sur Exclusion et liens financiers, Economica, Lyon: 2006, pp. 59-72

#### **voci di enciclopedie**

39. (con M. C. Marcuzzo) "Keynes as a monetary theorist", in L.-P. Rochon and S. Rossi (a cura di) *The Encyclopedia of Central Banking*, Edward Elgar, Cheltenham, UK and Northampton, MA, USA: 2015, pp. 284-5
40. (con M. Amato) "Finanza", in T. Gregory (a cura di), *Enciclopedia italiana Treccani*, Appendice IX, Roma, Istituto della Enciclopedia italiana, 2015
41. "Interesse", in T. Gregory (a cura di), *Enciclopedia italiana Treccani*, Appendice IX, Roma, Istituto della Enciclopedia italiana, 2015

42. "Risparmio e investimento", in T. Gregory (a cura di), *Enciclopedia italiana Treccani*, Appendice IX, Roma, Istituto della Enciclopedia italiana, 2015
43. "Beni comuni e finanza globale", in T. Pievani (a cura di) *Ambiente e Società*, Grande Dizionario Enciclopedico. Supplemento 2015, vol. 2, UTET, Torino 2014

#### atti di convegni

44. (con Y. Biondi) "Prudence vs Liquidity : Alternative approaches to money, finance and accounting", *Proceedings of the international workshop*, Autorité des Normes Comptables, Paris, 2013
45. (con M. C. Marcuzzo, A. Rosselli e E. Sanfilippo), "Speculation and buffer stocks: the legacy of Keynes and Kahn", in *Gli economisti postkeynesiani di Cambridge e l'Italia*, Accademia Nazionale dei Lincei, Roma, 11-12 marzo 2009, Scienze e Lettere, Roma: 2011
46. (con K. Dimitrova e A. C. Tuncer) "Monetary policy in South-East Europe in the transition from bimetalism to the gold standard", in Y. Gormez, S. Pamuk e M. I. Turhan (a cura di) *Monetary Policy during Economic Crises: a Comparative and Historical Perspective*, Fifth Annual SEEMHN Conference, Istanbul, April 2010, pp. 64-84
47. (con K. Dimitrova) "Financial stability, monetary autonomy and fiscal interference: Bulgaria in search of its way, 1879-1913", in *Economic and Financial Stability in South East Europe in a Historical and Comparative Perspective*, 4<sup>th</sup> annual conference of the South Eastern European Monetary History Network (SEEMHN), National Bank of Serbia, 2009, pp. 209-220
48. (con M. Amato, L. Doria, G. Mazzà and M. Meghella) "Integrated schemes for social and environmental impact management of large dams", Dams and Reservoirs, Societies and Environment in the 21st Century, Proceedings of the International Symposium on Dams in the Societies of the 21st Century, 22nd International Congress on Large Dams (ICOLD), Barcelona, Spain, 18 June 2006, CRC Press, 2006, pp. 1103-1108
49. (con S. Baia Curioni) "Telegraphy and New Financial Procedures", in Andrea Giuntini (a cura di), *Communication and Its Lines. Telegraphy in the 19th Century*, Symposium Proceedings, Istituto di Studi Storici Postali, Prato: 2004, pp. 83-97

#### working paper

50. (con M. Amato, D. B. Papadimitriou, e G. Zezza) "Going Forward from B to A? Proposals for the Eurozone Crisis" (May 18, 2016). *Levy Economics Institute*, Working Papers Series. Available at SSRN: <http://ssrn.com/abstract=2781606> or <http://dx.doi.org/10.2139/ssrn.2781606>
51. (con L. Doria) "Community and Money, Local and European", *Fieldsights - Theorizing the Contemporary, Cultural Anthropology Online*, May 15, 2012, <http://www.culanth.org/fieldsights/336-community-and-money-local-and-european> (accessed 11 March 2015)
52. (con M. Amato) "Back to which Bretton Woods? Liquidity and clearing as alternative principles for reforming international finance", *Rapporto Tecnico*, n. 21, Dipartimento di Scienze Statistiche, "Sapienza" Università di Roma, 2012

53. "Keynes's commodity and currency plans for the post-war world", in M. C. Marcuzzo (a cura di) "Speculation and regulation in commodity markets: The Keynesian approach in theory and practice", *Rapporto Tecnico*, n. 21, Dipartimento di Scienze Statistiche, "Sapienza" Università di Roma, 2012
54. (con K. Dimitrova) "Financial stability, monetary autonomy and fiscal interference: Bulgaria in search of its way, 1879-1913", *William Davidson Institute Working Paper*, Number 979, February 2010
55. "Autonomy vs. stability: the relationship between internal and external money in Bulgaria (1879-1912)", *Bulgarian National Bank Discussion Paper*, BNB, Sofia: 2009
56. (con M. C. Marcuzzo e E. Sanfilippo) "Speculation in commodities: Keynes's 'practical acquaintance' with futures markets", Bocconi University, *ISE Working Paper*, n. 1, 2008
57. "J. M. Keynes. Escaping the Liquidity Trap", Bocconi University, *ISE Working Paper*, n. 2, 2005
58. (con G. Alvi, G. Poldi e F. Pretolani) "Identità comunitaria e sviluppo della Lombardia", *Quaderni Regionali di Ricerca*, IReR – Regione Lombardia, Milano: 1999

#### articoli in riviste non referate

59. (con L. Doria) "Le monete complementari in Italia", *Inchiesta*, XXXV, 190, novembre-dicembre 2015
60. "Il prezzo della paura", *Servitium*, III 147 (2003), pp. 54-64
61. "Mammona: la falsa virtù del risparmio", *Servitium*, III 134 (2001), pp. 51-58
62. "Adriano Olivetti e Rudolf Steiner", *Surplus*, 1 (1999), pp. 91-99

#### traduzioni

63. M. Mazzucato, *The Value of Everything*, Allen Lane, 2018
64. J. M. Keynes, *Moneta internazionale. Un piano per la libertà del commercio e il disarmo finanziario*, Il Saggiatore, Milano, 2016
65. J. M. Keynes, *Eutopia. Proposte per una moneta internazionale*, et al. edizioni, Milano, 2011
66. J. M. Keynes, *Sono un liberale?*, Adelphi, Milano, 2010
67. J. M. Keynes, *Risparmio e investimento*, Donzelli, Roma, 2010
68. B. Eichengreen, *La nascita dell'economia europea. Dalla svolta del 1945 alla sfida dell'innovazione*, il Saggiatore, Milano, 2009 (titolo originale: *The European Economy since 1945: Coordinated Capitalism and Beyond*, Princeton University Press, Princeton: 2006)
69. P. Scranton, *Technology, Science and American Innovation*, Franco Momigliano Lecture, 2005

## recensioni

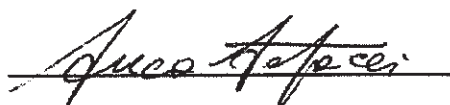
70. "Carlo Rosselli, *Economia politica*, a cura di Edoardo Borruso, con una prefazione di Pier Luigi Ciocca, Biblion Edizioni, Milano, 2016", *Rivista Storica del Socialismo*, Nuova Serie, Anno 1, Numero 2
71. "Nelle strutture del sistema monetario e creditizio le cause della crisi", *Indice dei libri del mese*, Aprile 2013, anno XXX, n. 4
72. Geminello Alvi, *Il capitalismo. Verso l'ideale cinese*, pp. 335, Marsilio, Venezia 2011, for *Indice dei libri del mese*, Luglio/Agosto 2012, anno XXIX, n. 7/8, p. 26
73. Tito Boeri e Pietro Garibaldi, *Le riforme a costo zero. Dieci proposte per tornare a crescere*, pp. 153, chiarelettere, Milano 2011 for *Indice dei libri del mese*

Il sottoscritto dichiara di essere informato, ai sensi del decreto legislativo 196/2003, che i dati sopra riportati verranno utilizzati nell'ambito del procedimento per il quale la presente dichiarazione viene resa.

Milano, 25 luglio 2018

**Il dichiarante**

Luca Fantacci



# Arianna Galliera

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## Current position

Postdoc position at Politecnico di Milano, Department of Management, Economics and Industrial Engineering DIG

Fellow CEAR (Center for the Economic Analysis of Risk), Georgia State University (GSU).

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## Education

- |           |   |
|-----------|---|
| 2011–2016 | Ph.D. in Economics, University LUISS Guido Carli (Rome), Italy.<br>Thesis title: “Adaptation Dynamics in Individual and Strategic Behavior, An Experimental Analysis” |
| 2010–2012 | M.Sc in Quantitative Economics University of Alicante, Spain.   |
| 2008–2010 | Master (Laurea specialistica) in Applied Economics, University of Ferrara, Italy, <i>cum laude</i> .  |
| 2005–2008 | BA in Economics, University of Ferrara, Italy.  |

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## Fields

**Primary Field:** Behavioral economics, experimental economics, applied microeconomics.

**Secondary Field:** Environmental economics.

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## Published papers

- Di Cagno, D., Galliera, A., Güth, W., & Panaccione, L. (2018). Intention-Based Sharing. *Games*, 9(2), 1–24. <https://doi.org/10.3390/g9020022>
- D. Di Cagno, A. Galliera, W. Güth & N. Pace, (2018). Behavioral Patterns and Reduction of Sub-Optimality: An Experimental Choice Analysis. *Theory and Decision*, <https://doi.org/10.1007/s11238-018-9653-0>
- A. Galliera, (2017). Self-Selecting Random or Cumulative Pay? A Bargaining Experiment. *Journal of Behavioral and Experimental Economics*, <https://doi.org/10.1016/j.socec.2017.12.003>

- Di Cagno, D., Galliera, A., Güth, W., Marzo, F., & Pace, N., (2017). (Sub) Optimality and (Non) Optimal Satisficing in Risky Decision Experiments. *Theory and Decision*, 83(2), 195-243. DOI: 10.1007/s11238-017-9591-2
- Di Cagno, D., Galliera, A., Güth, W., Pace, N., & Panaccione, L. (2017). Experience and gender effects in acquisition experiment with value messages. *Small Business Economics*, 48(1), 71-97. doi:10.1007/s11187-016-9766-1
- Di Cagno, D., Galliera, A., Güth, W., & Panaccione, L. (2016). A hybrid public good experiment eliciting multi-dimensional choice data. *Journal of Economic Psychology*, 56, 20-38. doi:10.1016/j.joep.2016.05.001
- Di Cagno, D., Galliera, A., Güth, W., Pace, N., & Panaccione, L. (2016). Make-up and suspicion in bargaining with cheap talk: An experiment controlling for gender and gender constellation. *Theory and Decision*, 80(3), 463-471. doi:10.1007/s11238-015-9497-9

### *Working papers*

- Gamblers or Investors? An Experiment on the Almost Winning Outcomes, (with D. Di Cagno and C. Choirat), Working Papers 8/2015 CESARE, Luiss Guido Carli.

### *Work in progress*

- Financial Vulnerability and Risk Preferences (with E. Rutström)

**Abstract:** This study investigates how risk preferences are related to the financial vulnerability of individuals. The general expectation of the relationship between risk attitudes and wealth would be that it is negative: the more risk averse an individual is the more expected value he is giving up, so the lower his accumulated wealth would be, or conversely, the wealthier you are the more you can afford to take on risk, at least small ones. Evidence consistent with a negative relation has been provided by Andersen, Harrison, Lau and Rutstrom (2008) and Dohmen et al. (2011) for representative samples of the Danish and German populations, respectively. There are reasons to suspect, however, that the relationship between risk attitude and financial strength may be the opposite for financially vulnerable populations. Little evidence exists on risk preferences of financially vulnerable populations. We elicit risk preferences from individuals in the Atlanta metropolitan area who are in need of financial support from government or non-profit organizations but who are generally seeking job opportunities and working at least intermittently. We present participants with experimental lottery tasks for measuring risk preferences. We include variations that are incentivized and variations that are not, with only hypothetical incentives, in order to measure hypothetical bias in responses. We also interview these same individuals in detail regarding their financial circumstances, allowing us to relate risk attitudes to various measures of financial vulnerability.

- Gas self-read: using message to motivate behavior and improve consumer awareness (with G. d'Adda and M. Tavoni)

**Abstract:** Information on one's energy consumption is important for controlling spending and improving efficiency. We collaborate with a large utility to foster consumption awareness. The goal of the intervention was to nudge gas users to submit self-reads, so as to be billed on the basis of their real and not of their estimated consumption. We test whether non-price energy program affects the probability of submitting self-reads and whether customers improve efficiency of gas service or if the intervention triggers increasing consumption in response to more frequent and precise information. Finally, we consider the marginal effect of participating to all campaigns and we propose an analysis considering the high heterogeneity of the sample.

- Does globalization reduce concern for negative environmental externalities? An experimental analysis (with G. d'Adda, L. Tajoli and M. Tavoni)

Abstract: This project, which lies at the intersection of trade and environment research, investigates the issue of socially responsible behavior in markets when production generates negative externalities, for instance in terms of pollution. We test the hypothesis that consumers are less interested in externalities from production that affect faraway than nearby locations. Descriptive evidence supports this claim: for instance, while Europe boasts reductions in greenhouse gas (GHG) emissions from production, its emissions have actually grown, when considering the emissions caused by consumption of imported goods (Bequ  et al., 2017). This occurs because European firms shift production of goods generating high GHG emissions elsewhere, possibly exploiting the fact that European consumers are less attentive to negative externalities from productions experienced outside of Europe.

The proposed study thus asks two main questions. First, do consumers care less about negative externalities from production if they occur far than near? And second, does any differential concern for externalities based on distance depend on the size of the externalities themselves? It is possible that, as externalities become particularly severe, for instance causing deaths or natural disasters, consumers care about them regardless of their location.

- Deterministic and Stochastic Altruism (with X. Del Pozo, G. Ponti and I. Sikora)

Abstract: We report experimental evidence from a 3-person Dictator Game in which dictators decide over the distribution of probabilities of winning a fixed, indivisible, monetary prize. This evidence is compared with (i) a standard (control) treatment in which money is perfectly divisible and Dictators allocate shares of the prize across the group members, and also with (ii) a "hybrid" protocol by which a fraction of the prize is allocated deterministically, and the remainder by way of a lottery. Dictators' decisions are framed within a (suitably modified version of) Karni and Safra (2002a)'s model of distributional justice. This allows us to identify consequentialist vs. procedural fairness, also controlling for (own-payoff) risk aversion. Our evidence suggests that, among those not exhibiting a completely selfish behavior, both views of fairness are complementary in explaining dictators' distributional decisions.

- Partial Versus General Compulsory Solidarity: A Testbed Experiment of an Institutional Reform (with A. Angelovski and W. G th)

Abstract: While compulsory solidarity is imposed in most large modern market economies, there still remain instances when societal sub-groups are excluded from it. We experimentally compare compulsory solidarity when generally applied and when excluding highly endowed society members. Compulsory solidarity is captured by linear public good provision with poorly, better, and highly endowed society members. All society members repeatedly contribute and gain from the public good in the general compulsory solidarity (GCS) but only the non-highly endowed members in partial compulsory solidarity (PCS). In both conditions the highly endowed member can retrieve costly information on individual contributions and subsequently engage in charitable donations. We find that including the "wealthy" does not crowd out charitable giving and enhances the well-being of all endowment classes.

- Gender Differences in Yielding to Social Influence An Impunity Experiment (with D. Di Cagno, W. G th and L. Panaccione)

Abstract: Impunity games, like dictator games, allow allocators to take what they want but do not render recipients' choice voiceless as they can refuse any offer deemed unsatisfactory at own cost but without harming the allocator. Impunity experiments rule out altruistic punishment as dictator ones but provide, via the strategy vector method, richer and possibly more informative data by which we try to answer a number of research questions. Will initial offers be influenced by own stated threshold which participants use as an anchor to be applied also to others? Does this anchoring represent a measure of altruism or fairness concern? Unlike other studies we allow for conditioning on another's counterfactual generosity intention to assess conditional generosity and, eventually, the degree of altruistic tolerance. Specifically, pairs of allocator candidates are formed and asked to allocate part of the given endowment to a non-endowed recipient. Before random selection of the actual endowed allocator, both of them state intended offers and two adjusted offers, possibly higher (lower) than the own intended offer if the other's intended offer is higher (lower). Additionally, both candidates state an acceptance threshold below which they would not accept help if non-endowed. Thus the other's intended offer is purely counterfactual and only one allocator



candidate is individually responsible for helping. Average adjustments are always substantial and significant what confirms that even the weakest social influence of others' counterfactual intentions can affect own generosity. Moreover, this behavior shows significant gender differences, with female participants being less generous than male ones in assessing both initial offers and threshold as well as adjustments.

## *Research Experience and Academic Positions*

- 2017 – present Fellow, CEAR, Georgia State University (GSU)  
 2017 – present Research fellow (Polytechnic University of Milan)  
 2017 – 2018 Visiting researcher at Fondazione Eni Enrico Mattei  
 2015 – 2017 Organizer of the Behavioral and Experimental Economics Workshop at LUISS  
 2014 - 2017 Research fellow (University LUISS Guido Carli)  
 2014 – 2017 Research Assistant at the Centro di Economia Sperimentale A Roma Est (CESARE) of the LUISS Guido Carli University in Rome.  
 2010-2011 Research Assistant (University of Alicante)

## *Teaching Experience*

- 2018 Teaching Assistant *Environmental Economics* (Undergraduate course at Politecnico di Milano)  
 2015 - 2017 Lecturer *Behavioral Economics and consumer choice* (Graduate course at Università Europea di Roma)  
 2013 - 2017 Teaching Assistant *Microeconomics* (Undergraduate course at LUISS)  
 2010 Teaching Assistant *Introduction to Economics* (Undergraduate course at LUISS)  
 2009- 2010 Tutor for Quantitative Methods, (University of Ferrara)

## *Honors, Scholarships & Fellowships*

- 2011–2013 Graduate Student Fellowship – University LUISS Guido Carli.  
 2010–2011 Graduate Student Fellowship – University of Alicante.

## *Stays abroad*

- 2014 Max Planck Institute of Economics, Strategic Interaction Group, Jena, Germany  
 2012 Visiting student at Economics Research Center (the University of Chicago), Chicago, US

## *Conferences, Schools and Workshops*

- 2018 CEAR Academic Pre-Conference in Microinsurance 2018 November 5, 2018 Taj Parnodzi Lusaka, Zambia *upcoming event*  
 International Meeting on Experimental and Behavioral Social Sciences (IMEBESS) 2018 Florence-Italy

- 2017 The First Meeting of the Behavioral and Experimental Economics Network (BEEN) Bologna  
Workshop at the Max Planck Institute for Research on Collective Goods - Bonn
- 2016 Behavioral and Experimental Economics Workshop (LUISS)  
Economic Science Association (ESA) European Meeting Bergen,  
International Meeting on Experimental and Behavioral Social Sciences (IMEBESS) 2016 (Rome),  
z-Tree course - University of Konstanz,  
Southern Europe Experimental Team's Meeting (SEET workshop) 2016 – Malta,  
Workshop, Behavioral and Experimental Economics Workshop - LUISS Rome
- 2015 56th Società Italiana degli Economisti (SIE) annual meeting (Naples),  
Center for the Economic Analysis of Risk (CEAR) Workshop: the welfare evaluation of risk preferences - Rome
- 2014 Workshop on Gender Issues in Experimental Economics - Alicante,  
Economic Science Association (ESA) European Meeting - Prague

### *Thesis supervisor*

- 2017 Simone Ridolfi *Consumer Innovativeness e Brand Extension: studio sperimentale sui comportamenti d'acquisto* (Università Europea di Roma, master thesis 110/110 e lode)

### *Referee for academic journals*

PLOS One.

### *General information*

Nationality: Italian.

Languages: Italian (native), English and Spanish (fluent).

Completed CITI Collaborative Institutional Training Initiative - Human Subjects Research

### *References*

#### **Werner Güth**

LUISS Guido Carli (Rome); Max Planck Society at the MPI on Collective Goods, (Bonn).  
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#### **Giovanni Ponti**

University of Alicante; LUISS Guido Carli (Rome),  
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#### **Elisabet Rutström**

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#### **Massimo Tavoni**

Politecnico di Milano  
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<https://sites.google.com/site/massimotavoni/>

## POSIZIONE ATTUALE

2016- Ricercatore Università di Pisa (Italia) - RTDa SECS P/05

2011- Ricercatore Affiliato Università di Jena (Germania) - Oliver Kirchkamp's Chair in Empirical and Experimental Methods

## ESPERIENZA ACCADEMICA

2013-2019 Abilitazione scientifica nazionale, Professore Associato in Politica Economica (13/A2), Economia Applicata (13/A4);

2018-2024 Abilitazione scientifica nazionale, Professore Associato in Economia Politica (13/A1)

2014-2015 Ricercatore Luiss School of European Political Economy (Italia)

2013-2014 Assegnista di ricerca Università di Bologna (Italia)

2011-2012 Temporary Lecturer, Royal Holloway, University of London (Regno Unito)

2009-2011 Post-Doc Researcher GSBC Università di Jena (Germania)

2009 Assegnista di ricerca Università di Siena (Italia)

2008 RA Prof. Spagnolo. G. Project: Bank M&As Europe. Università di Roma Tor Vergata (Italia)

*Career Break:* Congedo obbligatorio per maternità da Dicembre 2013 a Giugno 2014.

## FORMAZIONE

2008 Dottorato di Ricerca in Economia (*Doctor Europaeus*), Institute for Advanced Studies IMT (Italia).

2004 Master Degree in Development and International Cooperation, Università di Bologna (Italia)

2002 Laurea Quadriennale. Università di Roma Tor Vergata (Italia). Voto finale: Summa cum laude.

**Visiting:** 2010 Nuffield College - Oxford University (UK); 2008-2009 Tilburg University (Olanda) Doctoral and Post-Doc visiting student; 2006 UCL (Belgio) Doctoral visiting student

**Altre esperienze formative rilevanti:** 2017 Summer school Bayesian Econometrics 2009 MERSS (Germania) Corso per dottorandi in metodi empirici e sperimentali; SEEC - Scuola estiva in Economia Applicata - Matlab (Italia); ESSID European Summer School in Industrial Dynamics (Francia); 2006-2005 CIDE Corso per dottorandi in Econometria (Italia)

## PUBBLICAZIONI SU RIVISTE

1. "Does death make us all equal? Materialism and status-seeking after mortality salience induction" (con E. Ciaramelli, R. Orsini) *International Review of Economics*, *Forthcoming*
2. "The effects of privacy concerns on social network" (con A. Gaudeul), *Journal of Economic Behavior and Organization*, 2017, vol. 141, 233-253.
3. "Disclosure of personal information under the risk of privacy shocks" (con F.Feri, N. Jenztsch), 2016, *Journal of Economic Behavior and Organization*, vol 123, 138-148
4. "Unit roots and the dynamics of market shares: an analysis using an Italian banking micro-panel", 2015, *Empirical Economics*, vol 48 (2).

5. "Being nice con the experimenter?" (con R. Orsini) 2014, **Applied Economics Letters**, vol. 21 (12), 857-861
6. "Job insecurity and Financial Distress" (con M. Madia and L. Moretti"), 2014, **Applied Financial Economics**, vol. 24 (4), 219-233.
7. "The role of reciprocation in social network formation, con an application to Live-Journal" (con A. Gaudeul) 2013, **Social Networks**, vol. 35 (3), 317-330
8. "Work arrangements and firm innovation: is there any relationship?" (con M. Madia), 2013, **Cambridge Journal of Economics**, 1-25.
9. "Credit Reporting, Access to finance, and National Identification System: International Evidence" (con N. Jentzsch), 2013, **Journal of International Money and Finance**, vol.33, 60-80.
10. "Relationship lending and firm innovativeness", 2012, **Journal of Empirical Finance**, vol. 19, 762-781.
11. "Bank Competition in Europe: a Review of Competition Authorities' Inquiries", (con E. Carletti, S. Caiazza and G. Spagnolo), **World Competition**, 2010, vol.33(4).
12. "Zugang zu Kreditinformationen fördert Markteintritte europäischer Banken," (con N. Jentzsch and G. Spagnolo, **Wochenbericht**, DIW Berlin, 2010, vol. 77(22), pages 20-25.

#### Capitoli in Libri

1. "Flexicurity pathway for Italy: learning from Denmark?" (con M. Madia) in N. Karlon and H. Lindberg (eds) in "Labour Market at a Crossroads", 2012, Cambridge Scholar Publishing
2. "Lowering information obstacles: information sharing and cross-border entry in European banking", (con N. Jentzsch and G. Spagnolo) 2010, **European Credit Research Institute Report n 11**
3. Analisi della concorrenza nei servizi bancari Europei. Il punto di vista delle autorità sulla concorrenza" (con E. Carletti, S. Caiazza and G. Spagnolo), in Rapporto sul Sistema Finanziario Italiano, 2007, Aracne Editrice

#### WORKING PAPERS

1. "Risk-taking for others: an experiment on ethics meetings" (con F. Feri and P. Guarnieri) *Discussion Paper University of Pisa*, n° 229, completed
2. "Being Patient, Being Altruistic? The effect of time preferences on donations" (con D. Dottori) *Discussion Paper University of Pisa*, n° 226, submitted
3. "Social Investment and young people's labour market participations: a EU regional analysis" (con G. Ecchia and F. Gagliardi) *submitted*
4. "Debt concentration and performance of European firms", *Discussion Paper University of Pisa*, n° 211, submitted
5. "Time-preferences stability, financial and working status" *Working Paper University of Bologna* n 924

## IN PROGRESS

1. "Strategic or altruistic? An experiment on firm CSR adoption" (con L. Fanti)
2. "Robo-advisor as a commitment device" (con Alexia Gaudeul e Paolo Crosetto)
3. "Individual incentive vs public support: an experiment on contribution to collective environmental goals" (con P. Guarnieri and S. D'Alessandro)
4. "Pro-social behaviour and Environmental Attitudes", (con P. Guarnieri and T. Luzzati)
5. "Privacy and Risk Aversion" (con N. Jentzsch)

## FINANZIAMENTI, PREMI E RICONOSCIMENTI

2018 Premio giovani ricercatori, Dipartimento di Economia e Management, Università di Pisa  
2018 FFABR Ministero dell'Istruzione, Università e Ricerca (MIUR), 3000€  
2017 Incarico di ricerca, INNOSI - Horizon2020, Membro del gruppo (referente Prof. G. Ecchia)  
2016 Einaudi Institute of Economics and Finance (EIEF) Grant, Principal Investigator (con F.Feri), 10.000€  
2016 Institute Europlace de Finance (EIF) Grant, Principal Investigator, (con F. Feri), 10.000€  
2011 ProChance Conference Grant, Google Research Grant (N. Jentzsch Grant holder)  
2010 Jemolo Fellowship (Nuffield College Oxford), Econometric Society Conference Travel Grant, ProChance Conference Grant, ProExzellenze Research Grant (University of Jena)  
2006 Marie Curie Fellow - Network of the European Doctoral Program in quantitative economics (CORE, Belgium), ESSID Summer school Grant  
1999-2002 Esonero per merito e attività di collaborazione per studenti meritevoli

## INSEGNAMENTI E ESPERIENZE DI LAVORO

2017- Economia Politica II, Università di Pisa (undergraduate), Titolare corso.  
2016- Econometria per i mercati finanziari, Università di Pisa (undergraduate/MA in inglese), Titolare corso.  
2016- Economia dei Settori Regolamentati, Università di Pisa (undergraduate), Titolare corso.  
2012 Msc Public Economics Royal Holloway, Università di Londra (MA in inglese), Titolare modulo.  
2010 Basic Statistics and Econometrics, Università di Jena (Postgraduate in inglese), Titolare modulo.  
2005 Economia Politica I-II, 'Ca Foscari (undergraduate), Teaching Assistant.  
2008 ECRI. Research Fellow (Belgio)  
2007 Tirocinio. Eurostat (Lussemburgo)  
2005 Tirocinio. Autorità Garante della Concorrenza e del Mercato (Italia)

## SEMINARI E CONFERENZE

2018 Seminari: Università Politecnica delle Marche. BANK OF ENGLAND: "New ways of thinking about economic policy" Workshop, ESA World Meeting (Berlin).  
2017 Seminari: Università di Firenze, Banca d'Italia (Firenze). SOCIETY FOR EXPERIMENTAL FINANCE Conference, Socrates Workshop Pisa, HEIRS Workshop  
2015 Seminari: LUMSA Economic Seminar. ZEW Workshop  
2014 EUROPEAN ECONOMIC ASSOCIATION conference, INTERNATIONAL ASSOCIATION FOR APPLIED ECONOMETRICS conference  
2013 Seminari: Università di Padova, Università 'Ca Foscari, University of Groningen, Università Cattolica di Milano, Università Luiss-Guido Carli  
2012 INEOMETRICS conference on Networks, ECONOMIC SCIENCE ASSOCIATION World Meeting conference.  
2011 4th Swiss conference on Financial Intermediation (discussant), IFBAS International Finance and Banking Society, 17th PANEL DATA conference

2010 Seminari: Brown Bag Seminar Università di Bonn, Brown Bag Seminar DIW Berlin; Brown Bag Seminar MPI Jena, Dipartimento di Economia Università di Siena. Unicredit Workshop; INFINITI conference; 16th PANEL DATA conference; ECONOMETRIC SOCIETY World Congress

2009 Seminari: Brown Bag Seminar MPI Jena. EEA conference, RATIO colloquium, SMYE, Symposium money, credit and banking; International Conference on Advances in the Analysis of Competition Policy and Regulation - CRESSE (discussant);

2008 Seminari: Brown Bag Seminar Tilburg University, TILEC Tilburg University, Dipartimento di Economia e Metodi Quantitativi (Università La Sapienza). 9th BANK OF FINLAND/CEPR conference on Innovation, EARIE conference;

2007 Seminari: Department Ces (Université de Paris I Panthéon-Sorbonne). ISAE Monitoring Italy, EARIE conference, ESSID Workshop, Doctoral Workshop in Economics (UCL Louvain-La-Neuve)

#### **ATTIVITA' DI REFERAGGIO**

*Cambridge Journal of Economics; European Economic Review; Icelandic Research Council; Industrial and Corporate Change; Journal of Applied Economics; Journal of Banking & Finance; Journal of Economic Behaviour and Organization; Journal of Behavioral and Experimental Economics; Review of Economics and Household; Review of Finance; Rivista Italiana degli Economisti.*

#### **ATTIVITA' ISTITUZIONALI**

Membro del comitato organizzativo 11°, 12°, 13°, 14°, 15° Workshop for Young Economists on Social Economy (Università di Bologna, Forlì campus).

Membro del comitato organizzativo Workshop on SRI (Università di Pisa).

Membro commissione di Dottorato - Università Roma La Sapienza (2018).

#### **SUPERVISIONE STUDENTI**

2016-2017 MA Students: Maltinti Pietro, Barletta Francesca, Di Vito Gabriele, Tesauo Giovanna, Granchi Bettina (in Inglese), Menichetti Luca, Lombardi Samuele, Pagano Carlotta, Giudici Silvia, Baldini Cecilia 2015-2016 MA students: Grandi Edoardo, Galoppini Francesco

#### **Lingue**

Italian (native), English (fluent), French (intermediate), German (fair).

#### **Competenze tecniche**

STATA (programming), R(intermediate), Matlab (intermediate), z-Tree(intermediate), Mathematica (basic), Eviews(basic). Database: Datastream, SDC, Mediocredito-Capitalia, CIS; Bankscope, SHIW, BHPS, EFIGE, Amadeus.

## Referenze

Prof. Francesco Feri  
Royal Holloway  
University of London Professor of Economics  
Email: francesco.feri@rhul.ac.uk

Prof. Oliver Kirchkamp.  
Full Professor of Empirical and Experimental Economics.  
Universität di Jena. Facoltà di Economia.  
Email: oliver@kirchkamp.de

Prof. Giancarlo Spagnolo  
SITE - Stockholm School of Economics Professor of Economics  
Email: giancarlo.spagnolo@hhs.se

Prof. Giampiero Gallo  
Senior Fellow Rimini Centre for Economic Research  
Former Professor of Econometrics UNIFI  
Email: giampiero.gallo@gmail.com

Pisa, 25 luglio 2018

Caterina Giannetti

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# Dario Guarascio

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## Curriculum Vitae

July 2018

### *Personal Information*

Name and address

Home address

Tel.

E-mail

Place and date of birth

Nationality

### *Present position*

*Permanent researcher* in applied economics at the National Institute for Public Policy Analysis (INAPP, Rome)

*Head of Research Unit* – Methods and tools for skills and labor market transitions

*National Scientific Qualification* (Abilitazione Scientifica Nazionale) as Assistant Professor (Professore di Seconda Fascia) in Applied Economics (Economia Applicata)

*External affiliate* – Sant’Anna School of Advanced Studies, Institute of Economics (Pisa)

### *Previous position*

*October 2015 to December 2016*

Research Assistant in Economic Policy – Sant’Anna School of Advanced Studies (Pisa) – developing empirical models to analyse the relationship between innovation, structural change and competitiveness in firms and industries. Scientific supervisor: Prof. Federico Tamagni

### *Research interests*

Innovation, development and labor economics, growth theory, economic policy, evolutionary economics, European studies.

### *Current research projects*

*In charge* of the INAPP Research Unit “Methods and tools for skills and labor market transitions” coordinating four research projects on the relationship between technological change and employment dynamics with a particular focus on skills. The Unit’s research agenda includes the realization of four distinct surveys: i) Tasks, skills and occupations in Italy (Indagine Campionaria sulle Professioni) ii) Assessment on adult skills (PIAAC) iii)

Re-skilling needs of Italian firms (Audit sui Fabbisogni Professionali) iv) Atlas of work and qualifications (Atlante del Lavoro e delle Qualificazioni).

*In charge* of the research project (funded by the European Social Fund) aimed at analysing the socio-economic impact of the Platform economy.

*Member* of the research project “Strategic project for the Analysis of Public Policies” in INAPP aimed at providing empirical evidence and simulation tools to support both ex-ante and ex-post public policy analysis. Coordinated by Andrea Ricci.

*Member* of the “ISIGrowth” project (<http://www.isigrowth.eu/>) - coordinated by the Sant’Anna School of Advanced Studies (Pisa) - studying the models of innovation and the patterns of technological and structural change in Europe. I am developing empirical models – both at the firm and at the industry level - aimed at analysing the interactions between innovation, workers' skills, inequality, innovation and competitiveness.

### *Recent activities*

#### *February to December 2017*

Member of the INAPP research group providing scientific support to the Italian presidency - *G7 Labor 2017*. Participation at national and international meetings and realization of background papers for the G7 Labor’s Ministerial meetings.

#### *2012 to 2017*

*Collaboration* in the research project “Innovation and Economic Change” at the University of Urbino “Carlo Bo” and coordinated by Professor Mario Pianta. Within the project I have carried out the following activities:

- Development of the international competitiveness and offshoring themes within the project, with review of literature, extension of models and empirical work.
- Implementation and updating of the Sectoral Innovation Database on innovation and economic performances of European industries, including data on Input-Output, outsourcing, labour skills and demand structure.

#### *September to December 2016*

European tender – European Commission DGECFIN – coordinated by the University of Roma Tre and aimed at studying firm-level drivers of export performance and external competitiveness in Italy. In charge of the literature review on firms competitiveness with a focus on the Italian economy.

#### *June to August 2015*

*Collaboration* in a research project on public procurement and competitiveness in European industries. In charge of the empirical part of the project. The research project has been carried out at Roma Tre University and coordinated by Professor Francesco Crespi.

*January to April 2015*

Guest researcher at the Vienna Institute for International Economic Studies (WIIW), Rahlgasse 3, 1060 Wien Austria. Empirical research on innovation and structural change in Europe under the direction of Professors Michael Landesmann and Robert Stehrer.

### ***Previous activities***

*September 2013 to September 2014*

Member of the GRAPE (GRAPE-[www.ceris.cnr.it](http://www.ceris.cnr.it)) research group hosted in the Italian National Research Council of Research. GRAPE explores the intersection of economics, econometrics and computational economics by applying computational techniques to all branches of economic modeling including market modeling, organizational design of complex systems, policy evaluation and networks.

### ***Education***

*Sapienza University of Rome – May 2016*

Phd in Economics

Evaluation: excellent

Dissertation title: Technological change competitiveness and income distribution

Supervisor: Professor Mario Pianta

Thesis committee: Prof. Francesco Ferrante, Prof. Paolo Pini and Prof. Marco Vivarelli

Brief description: The thesis explores the complex set of relationships between innovation, international competitiveness and income distribution through a set of new models and advanced econometric techniques.

*Sapienza University of Rome - November 2012*

Master of Science in Public Economics with honours

Dissertation title: The Effects of Recent Welfare State Reforms on European Aged Workers: An Econometric Analysis of The EU-SILC Database

Supervisor: Professor Michele Raitano

Brief description: The objective of the work was to evaluate the impact of the 2010-2012 European pension system reforms. Using the EU-Silc micro-database both a cross country comparison and a policy evaluation exercise has been carried out finding controversial effects of such reforms.

*Sapienza University of Rome - September 2011*

Master of Science (corso di laurea magistrale) in Economics, marks 110/110

Dissertation title: A Model to Support Public Decision for Seismic Risk Prevention: The Case of L'Aquila 6 April 2009

Supervisor: Professor Maurizio Franzini

Brief description: Using original data collected after the 2009 earthquake in L'Aquila, an econometric model and a simulation have been developed. The aim was the evaluation of prevention and emergency management policies on the expected losses of earthquakes of various magnitudes.

*Sapienza University of Rome - October 2009*

Bachelor of Science in Economics and Public Administration

Dissertation title: Inequality and Income Distribution in China: From Deng-Xiao Ping to The 2007 Financial Turmoil

Supervisor: Professor Mario Tiberi

Brief description: An extensive analysis and a discussion of the distributional consequences of Chinese growth from the mid-nineties until the 2007 financial crisis.

### ***Other Courses***

*Schiller University and Max Plank Institute for Economics (Jena, DE) – August 2014*

8th Summer Academy on 'Innovation and Uncertainty'

Two week advanced courses on Panel Data, Simulation and Bootstrapping Methods

Coordinator: Professor Uwe Cantner

*Rome Tre University - June 2014*

8th EAEPE Summer School on Inequalities

Included topics: income, regional & technological inequalities

Coordinator: Professor Pasquale Tridico

*Sapienza University of Rome – Spring 2013*

Advanced Course on Innovation, Growth and International Production

Models and Data Analysis

Coordinator: Professor Mario Pianta

*University of Bologna (Italian Econometrics Center) - Summer 2013*

Summer School on advanced panel data econometrics: theory and applications

Coordinator: Professor Roberto Golinelli

### ***Organization of Conferences***

Organization of the International Conference 'Workers and firms in the platform economy. Open issues, empirical evidence and policy challenges' held at the National Institute for Public Policy Analysis (INAPP), 14-15 June 2018

Organization of the Workshop 'Prevedere le dinamiche occupazionali a livello di settore e professione. Modelli teorici ed approcci empirici a confronto' held at the National Institute for Public Policy Analysis (INAPP), 30 May 2018

Organization of the Conference "The European Monetary Union at a crossroad. Which policies for the future?" held at Sapienza University of Rome, 30 January 2018

Organization of the Conference "An year after the Jobs Act: the impact of labour market flexibilization" held at the Sant'Anna School of Advanced Studies (Pisa), 20 April 2016

Organization of the workshop on Greece, Europe and the economic crisis held at Sapienza University of Rome, 2 July 2015

Organization of the first International Conference "Explaining Change" held at the Accademia dei Lincei and Sapienza University of Rome, 10-12 November 2014

Organizational support for the Conference on Albert Hirschman held at Sapienza University of Rome faculty of Economics, 10-12 November 2014

### ***Presentations at International Conferences***

*Conferenza Nazionale di Statistica (ISTAT) – Rome, 4 July 2018*

Paper presented: Mansioni, competenze e dinamica occupazionale delle professioni italiane

*Workers and firms in the platform economy. Open issues, empirical evidence and policy challenges – INAPP Auditorium, 14-15 June 2018*

Paper presented: Digital platforms in Italy. Analysing economic and employment trends

*The European Monetary Union at a crossroad. Which policies for the future? – Sapienza University 30 January 2018*

Book presented: Crisis in the EMU. A core-periphery perspective (with G. Celi, A. Ginzburg and A. Simonazzi)

*SISEC Conference - Il destino del lavoro. Tra ricerca di senso e rivoluzione digitale-etica, diritti e regolazione sessant'anni dopo The Human Condition. Catholic University of Milan January 25-27 2018*

Papers presented: The digitalization of production chains as a hierarchical process An analysis of the European industrial ecosystem (with F. Garibaldo) and Questa volta è diverso? Lavoro umano, intelligenza artificiale e istituzioni economiche (with M. Franzini)

*G7 Future of Work Forum – Event co-organized by the Italian Labour Ministry, INAPP and OECD – INAPP 15 December 2017*

Paper presented: Platform-based economy Outstanding issues and policy challenges

*Reassessment and perspectives of labour policies ASTRIL – Roma Tre University 17 December 2017*

Papers presented: Weaker jobs, weaker Innovation. Exploring the temporary employment-product innovation nexus (with V. Cirillo and A. Cetrulo) - Formazione professionale, innovazione e investimenti in capitale. Evidenze empiriche dai dati Ril (with V. Ferri and A. Ricci)

*SASE International Conference - Lyon University, 29 July 2017*

Paper presented: Training, investments and fixed term contracts. Evidence from a panel of Italian firms (with F. Bogliacino and A. Ricci)

*Science Policy Research Unit – University of Sussex, 7-9 September 2016*

SPRU 50 years anniversary conference – transforming innovation

Paper presented: Persistence of innovation and patterns of firm growth (with Federico Tamagni)

*Valencia CSIC-UPV, 22-24 June 2016*

Governance of a Complex World conference – innovation, employment and the environment

Paper presented: Does import penetration on public procurement affect innovation dynamics? Evidence from 26 OECD countries (with Francesco Crespi)

*Turin University, 21-22 January 2016*

*VPDE-BRICK WORKSHOP 2016 - Workshop on innovation, complexity and knowledge*

Paper presented: The dynamics of profits and wages: technology, offshoring and demand (with Valeria Cirillo and Francesco Bogliacino)

*Roskilde University, 26 September 2015*

*EuroMemorandum Conference 2015*

Paper presented: Jobs Act or Workers Act? Labour policies in Italy

*The Vienna Institute for International Economic Studies (Vienna, Austria), 30 March 2015*

*WIIW-FIW seminars in international economics*

Paper presented: Competitiveness and innovation in Europe. The impact of business cycles and country groups on Export, R&D and New Products (with Mario Pianta and Francesco Bogliacino)

*Scuola Superiore Sant'Anna (Pisa, Italy), 17-18 November 2014*

Conference "Debunking austerity: towards alternative economic policy scenarios"

Paper presented: The distributional consequences of austerity. Technology, wages and profits in a stagnating Europe (with Valeria Cirillo and Francesco Bogliacino)

*Centro Linceo Interdisciplinare Beniamino Segre (Lincei Academy) and Sapienza University of Rome, 10-12 November 2014*

Conference "Explaining Change"

Paper presented: Modeling complexity and change: disentangling the relation between R&D, new products and export performance (with Mario Pianta and Francesco Bogliacino)

*EuroMemorandum 2014 conference, Sapienza University of Rome, 25-26 September 2014*

Paper presented: Which competitiveness for Europe?

*Schiller University, Jena (Germany), 27-30 July 2014*

15th ISS Conference, International Joseph A. Schumpeter Society

Paper presented: R&D, innovation and international performance: A model and a test on European industries (with Mario Pianta and Francesco Bogliacino)

*Turin University and Collegio Carlo Alberto, 18-20 June 2014*

Governance of a Complex World conference 2014

Paper presented: R&D, innovation and international performance: a model and a test on European industries (with Francesco Bogliacino and Mario Pianta)

### *Teaching Experience*

*University of Urbino (PhD Programme in Global Studies) – January-March 2018*

International economics course: Classical, neoclassical and evolutionary models of trade: theory and empirical applications

*Max Plank, Berlin - PLATO Phd School on legitimacy theory – January 2018*

Political economy and legitimacy course – Seminar on the impact of the financial crisis on the legitimacy of the European Union

*Sapienza University of Rome – December 2017*

Lectures - economics of innovation and competitiveness - within the graduate macroeconomics course - Professor Annamaria Simonazzi.

*Sapienza University of Rome - May 2016*

Teacher of the applied economics laboratory in the Advanced Course on Innovation, Growth and International Production. Models and Data Analysis

*Sapienza University of Rome 2012 to present*

Undergraduate teaching assistant - Political Economy, Professor Mario Tiberi

*Sapienza University of Rome - April 2015*

Teacher of the applied economic laboratory in the Advanced Course on Innovation, Growth and International Production. Models and Data Analysis

*Unitelma, Sapienza Online University - 2015*

Graduate teaching (Master of Science, 1<sup>st</sup> level) – Quantitative methods for the evaluation of development policies

*Sapienza University of Rome - April 2014*

Teacher of the applied economic laboratory in the Advanced Course on Innovation, Growth and International Production. Models and Data Analysis

### ***Prizes and Awards***

*Progressive Economy Foundation – 2016 call for papers*

Winner of the section “The Labour Market and the Digital and Technological Revolution” with the paper “The dynamics of profits and wages: technology, offshoring and demand” (with Francesco Bogliacino and Valeria Cirillo) – paper presented at the European Parliament on the 31<sup>st</sup> May 2016. Awarding jury including Professor Joseph Stiglitz and Professor Jean Paul Fitoussi.

*Sapienza University of Rome – November 2013*

Winner of a three years scholarship for the Phd program in economics

*Sapienza University of Rome – September 2012*

Winner of a one year scholarship for the Master of Science in Public Economics

*Regione Lazio (youth department) – Summer 2012*

Winner of a 3,000 euros award for the obtainment of a Master degree with honours while permanently employed in a private company

*Regione Lazio (youth department) – Summer 2010*

Winner of a 2,000 euros award for the obtainment of a Bachelor degree with honours while permanently employed in a private company

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## Scientific Publications

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### Journal articles

2017

(with Alessandro Bramucci, Valeria Cirillo and Rinaldo Evangelista) Offshoring, industry heterogeneity and employment. *Structural Change and Economic Dynamics*, online first article.

(with Francesco Bogliacino and Valeria Cirillo) The dynamics of profits and wages: technology, offshoring and demand. *Industry and Innovation*, online first article (<https://doi.org/10.1080/13662716.2017.1349651>)

(with Mario Pianta), The gains from technology. Technology, exports and profits. *Economics of Innovation and New Technology*, Taylor and Francis. DOI: 10.1080/10438599.2016.1257446

2016

(with Marta Fana and Valeria Cirillo) Labour market reforms in Italy: evaluating the effects of the Jobs Act. *Economia Politica - Journal of Analytical and Institutional Economics*, 34(2), 211-232.

(with Annamaria Simonazzi), A polarized country in a polarized Europe: an industrial policy for Italy's renaissance. *Economia e Politica Industriale*, 2016, vol. 43(3), pages 315-322, Springer.

(with Marta Fana and Valeria Cirillo) Did Italy need more labour flexibility? The Consequences of the Jobs Act *Intereconomics – Journal of European economic policy*, 2016, vol. 51(2) pp. 79-86 Springer

(with Mario Pianta and Francesco Bogliacino) Export, R&D and New Products: A Model and a Test on European Industries. *Journal of Evolutionary Economics*, 2016, vol. 26(4), pp. 869-905 Springer

2015

(with Mario Pianta, Francesco Bogliacino and Matteo Lucchese) Business cycles, technology and exports. *Economia Politica - Journal of Analytical and Institutional Economics*, 2015 vol. 22(2), pp. 167-200 Springer

(with Valeria Cirillo) Jobs and competitiveness in a polarized Europe. *Intereconomics – Journal of European economic policy* 2015 Vol. 50, N°3, pp. 156-160 Springer

## Reviewed and resubmitted articles

(with Armanda Cetrulo and Valeria Cirillo) Weaker jobs, weaker innovation.

Exploring the temporary employment-product innovation nexus – *First round of revisions on Applied Economics* – Available at: LEM Papers Series 2018/06, Sant'Anna School of Advanced Studies, Pisa, Italy

(with Francesco Crespi) The demand-pull effect of public procurement on innovation and industrial renewal – *Second round of revisions on Industrial and Corporate Change* – Available at: 2017/20). LEM Papers Series 2017/20, Sant'Anna School of Advanced Studies, Pisa, Italy

(with G. Celi, A. Ginzburg and A. Simonazzi) The weakening of the European growth engine – *Final round of revisions on History of Economic Ideas*

(with Federico Tamagni) Persistence of Innovation and Patterns of firms growth – *Final round of revisions on Research Policy* – Available at: LEM Papers Series 2016/31, Sant'Anna School of Advanced Studies, Pisa, Italy

## Journal articles in Italian

2018

(with Giovanni Dosi) Innovazione tecnologica, politiche industriali ed evoluzione delle industrie. *Quaderni di rassegna sindacale* (forthcoming)

2017

(with Francesco Bogliacino) Rotta di collisione, o di altre Europe (im)possibili, *Economia & Lavoro*, Carocci editore

(with Marta Fana and Valeria Cirillo) La crisi e le riforme del mercato del lavoro in Italia: un'analisi regionale del Jobs Act, *Argomenti – rivista di economia, cultura e ricerca sociale*, DOI: <http://dx.doi.org/10.14276/1971-8357.573>

2016

(with Giovanni Dosi) Oltre la “magia” del libero mercato: il ritorno della politica industriale (2016) *Quaderni di rassegna sindacale*, 3-2016, Ediesse

(with Marta Fana and Valeria Cirillo) La crisi e le riforme del mercato del lavoro in Italia: un'analisi regionale del Jobs Act. *Argomenti*, (5), 29-56.

2015

(with Marta Fana and Valeria Cirillo) La precarizzazione del lavoro e gli effetti del Jobs Act (2015) *Rivista delle Politiche Sociali-Italian Journal of Social Policy*, vol 4 pp. 75-97, Ediesse

(with Valeria Cirillo) Esiste una via d'uscita dalla crisi? Competitività, occupazione e declino industriale in Europa. *La Rivista delle Politiche Sociali - Italian Journal of Social Policy*, 4/2015 pp. 75-97, Ediesse

Quale competitività per l'Europa? in F. R. Pizzuti (ed.) *Rapporto sullo Stato Sociale* 2015, pp. 147-165, Simone edizioni

2014

(with Valeria Cirillo) Esiste una via d'uscita dalla crisi? Competitività, occupazione e declino industriale in Europa. *La Rivista delle Politiche Sociali - Italian Journal of Social Policy*, 4/2014 pp. 189-209, Ediesse

### Working papers

2017

(with Fabio Berton and Andrea Ricci) Ageing and firm-sponsored training: the role of pension reforms in Italy. *LABOR Working paper series*

(with Giovanni Dosi, Mariana Mazzucato and Andrea Roventini) Investing out of the crisis, *ISIGrowth European policy brief N. 1*

2015

(with Francesco Bogliacino and Valeria Cirillo) Where Does the Surplus Go? Disentangling the Capital-Labor Distributive Conflict. *LEM Papers Series 2015/25, Laboratory of Economics and Management (LEM), Sant'Anna School of Advanced Studies, Pisa, Italy*

(with Valeria Cirillo and Mario Pianta) Will Europe's industry survive the crisis? Competitiveness, employment and the need for an industrial policy. *University of Urbino, DESP WP 14 07, 1974-4110*

### Working papers in Italian

2017

(with Stefano Sacchi) Digitalizzazione, automazione e futuro del lavoro. *INAPP Research paper*

(with Valentina Ferri and Andrea Ricci) Formazione professionale, innovazione e investimenti in capitale fisico. *INAPP Research paper*

### Books

2018

(with Giuseppe Celi, Andrea Ginzburg and Annamaria Simonazzi) Crisis in the European Monetary Union. A Core-Periphery Perspective, Routledge: London – *Spanish version*

edited by RBA Libros (forthcoming, 2018) – Italian version edited by Il Mulino (forthcoming, 2019)

### **Book chapters**

(with Marta Fana and Valeria Cirillo) The crisis and labour market reform in Italy: a regional analysis of the Jobs Act in Myant, M. and Piasna, A. (Eds.) *Myths of employment deregulation: how it neither creates jobs nor reduces labour market segmentation*, 81-102, ETUI: Brussels

### **Book chapters in Italian**

2018

(with Mario Pianta) Tecnologia e disuguaglianze di reddito in Franzini M. and Raitano, M. (Eds.) *Il mercato rende diseguali*, Il Mulino (forthcoming)

Mansioni, competenze e rapporti di produzione nell'economia delle piattaforme in Carabelli U. (Ed.) *Il lavoro nelle piattaforme digitali nuove opportunità, nuove forme di sfruttamento, nuovi bisogni di tutela*. Ediesse: Roma.

2017

(with Armanda Cetrulo and Valeria Cirillo) Flessibilità del lavoro e innovazione di prodotto: le tendenze divergenti nei paesi dell'UE in Pizzuti, F. R. (Ed.) *Rapporto sullo stato sociale 2017: Stagnazione secolare, produttività, contrattazione salariale e benessere sociale*. Sapienza Università Editrice.

(with Marta Fana and Valeria Cirillo) Il mercato del lavoro italiano dopo il Jobs Act: un'analisi regionale e settoriale in Pizzuti, F. R. (Ed.) *Rapporto sullo stato sociale 2017: Stagnazione secolare, produttività, contrattazione salariale e benessere sociale*. Sapienza Università Editrice.

### **Bibliometric information**

Retrieved on the 1<sup>st</sup> of February 2018

*Publish or perish*: # of publications: 33 (2014-2017); # of citations: 170; h index: 7; g-index: 9

### **Language Skills**

Excellent knowledge: English, Italian (mother tongue)  
Good knowledge: French, Spanish

### **Computer Skills**

Excellent knowledge: STATA, R-Studio, Eviews  
Good knowledge: SPSS, Matlab

# ENRICO MARVASI

- Updated July 2018 -

## CURRENT ACADEMIC POSITION

### Postdoctoral Research Fellow (assegnista di ricerca)

*Politecnico di Milano, Dep. of Management, Economics and Ind. Eng. (DIG)*

Jul '16 -  
Milan, Italy

(copy of the contract available on request)

Research director: Prof. Lucia Tajoli.

Research areas:

- Global Value Chains; Trade in Value Added decompositions based on International Input-Output tables; Price shocks transmissions in International Production Networks.
- Global Value Chains, Patents and Innovation Spillovers.

### Core Faculty (membro del corpo docente)

*Politecnico di Milano, MIP Graduate School of Business*

Jul '17 -  
Milan, Italy

Lecturer of Economics and International Economics, MBA level.

### Researcher

*Politecnico di Milano, Digital Innovation Observatory on Export*

Jul '16 -  
Milan, Italy

Scientific committee: Prof.s Alessandro Perego, Lucia Tajoli, Lucia Piscitello.

Main tasks:

- Trade data analysis and presentations at training seminars with entrepreneurs.
- Cross-border e-commerce analysis and booklets.
- Digital Export Report for the Italian Trade Agency.

## PAST ACADEMIC POSITIONS

### Postdoctoral Research Fellow (assegnista di ricerca)

*Università di Firenze, Department of Economics (DISEI)*

Oct '12 - Mar '16  
Florence, Italy

(copy of the contract available on request)

Research director: Prof. Giorgia Giovannetti.

Main projects followed:

- Construction of a firm-level database.  
Main data sources: MET, AIDA-BVD, ICE-Reprint, World Bank WDI and CEPII.
- Total Factor Productivity analysis of Italian firms.
- Internationalization, export and FDI of Italian firms.
- Local and Global Value Chains integration of Italian firms.
- Local and Global Value Chains integration of North African firms.
- *Analysis of Sardinia's Competitiveness Conditions on the International Market.*  
Joint research with CRENoS, funded by Regione Sardegna.
- Trade and wage inequality.

## OTHER RESEARCH EXPERIENCE

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**Researcher**

*Roma Tre University, Centro Rossi Doria*

Nov - May '18

*Rome, Italy*

*(copy of the contract available on request)*

Research director: Prof. Anna Giunta

The contract was part of the Intesa operativa con ICE per la realizzazione di uno studio preliminare al progetto di supporto alle PMI italiane sugli accordi di libero scambio.

• Study on recent and future Free Trade Agreements for the Italian Trade Agency and the Ministry of Economic Development.

Dissemination of results in institutional conferences.

**Research Assistant**

*European University Institute, Dep. of Economics*

Jun - Jul '16

*Fiesole, Italy*

*(copy of the contract available on request)*

Research director: Prof. Stelios Bekiros.

Data collection and preparation within the project "New Models for Macprudential Policy and Forecasting: The Euro Crisis - NAUTILUS".

**Research Assistant**

*LUISS Guido Carli, Lab of European Economics*

Feb '16

*Rome, Italy*

*(copy of the contract available on request)*

Research director: Prof. Stefano Manzocchi.

Data elaboration and report on recent trends in trade and intangible capital.

**Research Assistant**

*CRENoS and University of Florence*

Jan '13 - Jun '15

*Cagliari and Florence, Italy*

*(copy of the contract available on request)*

Research directors: Prof.s Stefano Usai and Giorgia Giovannetti

Analysis of Sardinia's Competitiveness Conditions on the International Market, project funded by Regione Sardegna.

**Research Collaborator**

*Manlio Masi Foundation, Internationalization and Trade Observatory*

Apr '07 -

*Rome, Italy*

President and Research Director: Prof. Quintieri B.

Main projects followed:

- Creation and development of the methodology ExPANd: Export Potential And Development.
- Specialization of Italian firms, trade and the Global Value Chain (with Istat).  
Coordinator of a research group of three Ph.D. students.
- China observatory (with Ernst & Young).  
European Commission DG for Trade call for tenders TRADE14/C1/C14.
- China's processing trade and product sophistication.
- Analysis of the quality level and competitiveness of Italian exports.

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**EDUCATION**

**Università di Roma Tor Vergata**

Sep '08 - Jun '13

*Ph.D. in International Economics (programme in English).*

*Rome, Italy*

Thesis title: *Essays on International Trade and Product Differentiation.*

Viva: June 12, 2013. Supervisor: Prof. Quintieri B.

Examiners: Prof. Scaramozzino P., Prof. De Arcangelis G., Prof. Manzocchi S.

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**Universidade Federal do Rio de Janeiro**  
*Visiting Ph.D. student.*

Mar - Aug '11  
*Rio de Janeiro, Brazil*

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**Graduate Institute - IHEID**  
*Visiting Ph.D. student.*

Feb - Jun '09  
*Geneva, Switzerland*

**Università di Roma Tor Vergata**  
*M.Phil. in International Economics (programme in English).*

Sep '07 - Jul '08  
*Rome, Italy*

**Università di Roma Tor Vergata**  
*M.Sc. in Economics (Laurea in Economia e Commercio).*

Sep '00 - May '07  
*Rome, Italy*

*Laurea vecchio ordinamento, indirizzo Economia Politica.*

*Thesis title: Product Differentiation and Relative Quality of Italian Export.*

*Viva: May 04, 2007. Supervisor: Prof. Quintieri B. Co-supervisor: Prof. Becchetti L.*

*Final mark 110/110 cum laude.*

**Växjö Universitet**  
*Erasmus Project (programme in English).*

Jan - Jun '05  
*Växjö, Sweden*

**Liceo Classico Giulio Cesare**  
*Diploma di Maturità Classica.*

Sep '95 - Jul '00  
*Rome, Italy*

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## SUMMER SCHOOLS AND TRAINING SEMINARS

**Firms in International Trade**  
*Course on trade theory by Prof. Melitz M.*

Dec '16  
*Kiel, Germany*

**SME and FDI in Developing Countries**  
*Executive Training Seminar of the European University Institute.*

Oct '15  
*Fiesole, Italy*

**Summers School in Computational Economics**  
*Introduction to Simulation and Estimation of DSGE Models.*

Jul '15  
*Cagliari, Italy*

**Mapping Chinas Futures. A Scenario-Based Approach to Analyse Chinas Socio-Political and Economic Dynamics over the Next Decade**  
*Executive Training Seminar of the European University Institute.*

May '15  
*Fiesole, Italy*

**Workshop and Summer School in Int. Trade and Finance**  
*Student of the summer school in each of the four annual editions.*

Sep '11-'14  
*Brixen, Italy*

*Tutor of the summer school in 2014.*  
*Presented the working paper [33] in 2011.*

**GVCs: Policy Implications and Opportunities**  
*Executive Training Seminar of the European University Institute.*

Oct '13  
*Fiesole, Italy*

**CIDE Inter-University Centre of Econometrics**  
*Time Series and Panel Econometrics for Ph.D. students.*

Jul and Sep '09  
*Bertinoro, Italy*

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## TEACHING EXPERIENCE

**Lecturer (Professore a contratto)**

**Microeconomics**

*Lorenzo de' Medici Institute, Florence (Italy)*

[ENG] ECON 103 L (US undergr.): "Microeconomics", full course 45 hrs (Feb - Dec '15).

### Macroeconomics

*Politecnico di Milano, MIP Graduate School of Business, Milan (Italy)*

- [ITA] Flex Exec. MBA: "Macroeconomics and Global Markets" (Jul '16 -).
- [ENG] Int. Flex Exec. MBA: "Macroeconomics and Global Markets" (Jul '16 -).
- [ITA] Management Academy MBA: "Macroeconomics and Global Markets" (Jul '16 -).
- [ENG] Int. Full-Time MBA: "Economics and Global Markets" (Jul '16 -).
- [ENG] Master IACE: "Macroeconomics and Global Markets" (Jul '16 -).

*Lorenzo de' Medici Institute, Florence (Italy)*

- [ENG] ECON 104 L (US undergr.): "Macroeconomics", full course 45 hrs (Feb - Dec '15).
- [ENG] Seminar on the Italian economy for US students, 2 hrs (27 May '15).

### International Economics

*Politecnico di Milano, MIP Graduate School of Business, Milan (Italy)*

- [ITA] Flex Exec. MBA: "Macroeconomics and Global Markets" (Jul '18).
- [ITA] Master in Management: "International Economics", 6 hrs (Mar '17).
- [ENG] Masters' Boot camp: "Going Global", 6 hrs (Feb '17).
- [ITA] Master IEEX: "Global Value Chains", 2 hrs (Nov '16).

*Fondazione CRT, Turin (Italy)*

- [ITA] Talenti per l'Export: "Trade Indicators and Export Potential", 8 hrs (Feb '17).

*Università di Roma Tor Vergata, Rome (Italy)*

- [ENG] M.Sc. EEBL: "Econ. of European Integr." SECS-P\01, full course 36 hrs (Oct - Dec '16).
- [ITA] M.Phil. CEIDIM (Jan '16 - Mar '18).

*Università LUISS Guido Carli, Rome (Italy)*

- [ENG] Bach. Deg. in Economics and Business: "International Econ." SECS-P\01, 12 hrs (Jan 16 - Jun '18).

*Italian Trade Agency, Rome (Italy)*

- [ITA] Seminars for entrepreneurs on "Cross-Border e-commerce" (Jul '17 - Jul '18).

### Economic Analysis of Law

*Università di Firenze, School of Law, Florence (Italy)*

- [ITA] Bachelor Degree in Law: "Economic Analysis of Law", 12 hrs (Nov - Dec '15).

### Teaching Assistant (Docente integrativo)

#### Microeconomics

*Politecnico di Milano, MIP Graduate School of Business, Milan (Italy)*

- [ITA] Bachelor degree: "Economics" SECS-P\01, 37 hrs (Mar - Jun '18).
- [ITA] Bachelor degree: "Economics" SECS-P\01, 19 hrs (Mar - Jun '17).

#### Macroeconomics

*Politecnico di Milano, MIP Graduate School of Business, Milan (Italy)*

- [ITA] Bachelor degree: "Economics" SECS-P\01, 37 hrs (Mar - Jun '18).
- [ITA] Bachelor degree: "Economics" SECS-P\01, 19 hrs (Mar - Jun '17).

*Università di Roma Tor Vergata, Rome (Italy)*

- [ENG] Ph.D. in Economics: "Macroeconomics" SECS-P\01, about 6 hrs (Oct '08 - Jul '12).

*Università LUISS Guido Carli, Rome (Italy)*

- [ITA] Bachelor Degree: "Macroeconomics" SECS-P\01, 12 hrs (Jan - Jun '14).

### **International Economics**

*Politecnico di Milano, Milan (Italy)*

- [ENG] M.Sc. in Management Engin.: "Int. Markets and Eur. Inst." SECS-P\02 (Sep '17 - Dec '18).

*Università di Firenze, School of Economics and Management, Florence (Italy)*

- [ENG] Bachelor Degree: "International Economics" SECS-P\01, about 18 hrs (Oct '12 - Jan '15).

*Università di Roma Tor Vergata, Rome (Italy)*

- [ITA] M.Sc. in Economics and Management: "International Econ." SECS-P\01, about 40 hrs (Oct '08 - Jul '16).

- [ITA] M.Sc. in Economics and Man.: "International Econ." Thesis advisor assistant (Oct '09 - Jul '12).

### **Applied Economics**

*Università di Firenze, School of Engineering, Florence (Italy)*

- [ITA] M.Sc. in Engineering: "Applied Economics" SECS-P\06, about 18 hrs (Oct '12 - Jan '15).

## **PARTICIPATION IN COMPETITIVE PROJECTS AND TENDERS**

**Italian Trade Agency and Ministry of Economic Development**

Nov - Jul '17

*Research Assistant*

- Project granted to Centro Rossi Doria and University of Roma Tre for a study of the recent and future Free Trade Agreements of the European Union and their impact on Italian firms.

**Italian Trade Agency**

Oct '17 - Jul '18

*Research Assistant*

- Project granted by the Italian Trade Agency to the Digital Export Observatory of Politecnico di Milano for the creation of a report on digital export and for seminars and workshops for Italian entrepreneurs.

**Politecnico di Milano**

Jul '16 - Jul '17

*Research Assistant*

- Project FARB (Fondo di Ateneo per la Ricerca di Base) "Financial crisis, global imbalances and monetary policy rules in presence of increasing international fragmentation of production and new trade relations" funded by the Italian Ministry of Education.

**CRENoS and University of Florence**

Oct - Dec '14

*Research Assistant*

- Project CIREM "Analysis of Sardinia's Competitiveness Conditions on the International Market" funded by Regione Sardegna.

## **RESEARCH AND PUBLICATIONS**

### **Research interests**

Macroeconomics in Closed and Open Economy, International Trade, Product Quality, Intra-Industry Trade, Heterogeneous Firms, Global Value Chains, Trade Policy, Foreign Direct Investments, Trade and Inequality.

### **Refereed Journals**

- [1] Giovannetti G, Marvasi E (2018) *Governance, Positioning in Global Value Chains and Firms' Performance: The Case of Tuscan Firms*. International Economics, Elsevier.  
ISSN: 2110-7017  
DOI 10.1016/j.inteco.2017.11.001
- [2] Del Prete D, Giovannetti G, Marvasi E (2017) *Global Value Chains Participation and Productivity Gains for North African Firms*. Review of World Economics, Springer.  
ISSN 1610-2878  
DOI 10.1007/s10290-017-0292-2  
(Fascia A ANVUR 13/A1-13/A5)
- [3] Del Prete D, Giovannetti G, Marvasi E (2016) *Global Value Chains: new evidence for North Africa*. International Economics, Elsevier.  
ISSN: 2110-7017  
DOI 10.1016/j.inteco.2017.03.002
- [4] Giovannetti G, Marvasi E (2016) *Food Exporters in Global Value Chains: Evidence from Italy*. Food Policy, vol. 59, 110-125, Elsevier.  
ISSN 0306-9192  
DOI 10.1016/j.foodpol.2015.10.001  
(Fascia A ANVUR 13/A1-13/A5)
- [5] Giovannetti G, Marvasi E, Sanfilippo M (2015) *Supply Chains and the Internationalization of Small Firms*. Small Business Economics, vol. 44-4, 845-865, Springer.  
ISSN 0921-898X  
DOI 10.1007/s11187-014-9625-x  
(Fascia A ANVUR 13/A1-13/A5)

#### **Book Chapters**

- [6] Giovannetti G, Marvasi E (2018) *Le catene del valore in Toscana: governance e posizionamento delle imprese*. In *Le imprese italiane nelle reti produttive internazionali*. ICE, Ufficio di Supporto per la Pianificazione Strategica e il Controllo di Gestione, forthcoming.
- [7] Marvasi E (2013) *China's Exports Sophistication, Imports and Intermediate Products*. In "The Chinese Economy. Recent trends and policy issues," Springer.  
ISBN 978-3-642-28638-4

#### **Contributions to Textbooks**

- [8] Mishkin F.S. (2017) *Macroeconomia*. (Edited by Lossani M.) Pearson Italia.  
Italian edition of: Mishkin F.S. (2015) *Macroeconomics, Global Edition*. Pearson.  
Author of original sections on the European economy, the Eurozone crisis and the European Central Bank; author of the updated versions of tables and graphs; author of the on-line tests and responsible for the selection of the related on-line multimedia material.  
ISBN 978-8891901095

#### **Other Publications**

- [9] Marvasi E, Nenci S, Salvatici L (2018) *Gli accordi di nuova generazione dell'UE: similitudini e differenze negli Accordi di libero scambio con Canada, Corea del Sud, Giappone e Vietnam* Rapporto ICE 2017-2018.  
ISBN 9788898597147
- [10] Giunta A, Mantuano M, Marvasi E, Nenci S, Salvatici L (2018) *Studio sugli Accordi di Libero Scambio dell'UE con Giappone, Vietnam e Singapore*. Rapporto ICE-MISE sugli Accordi di Libero Scambio in fase di negoziazione.

- [11] Giunta A, Mantuano M, Marvasi E, Nenci S, Salvatici L (2018) *Studio sugli Accordi di Libero Scambio dell'UE con USA e Canada*. Rapporto ICE-MISE sugli Accordi di Libero Scambio recenti.
- [12] Elia S, Giuffrida M, Mangiaracina R, Marvasi E, Piscitello L, Tajoli L (2018) *Esportazioni ed e-commerce delle imprese italiane: analisi e prospettive*. Rapporto ICE su e-commerce e export digitale.
- [13] Politecnico di Milano (2018) *Export digitale: a ciascuno il suo canale*. Rapporto dell'Osservatorio Export, Osservatori.net.
- [14] Politecnico di Milano (2017) *Export digitale: una sfida, tante opportunità*. Rapporto dell'Osservatorio Export, Osservatori.net.
- [15] Del Prete D, Giovannetti G, Marvasi E (2016) *Small and Medium Enterprises Competitiveness through Global Value Chains*. IEMed Mediterranean Yearbook, 263-268, Barcelona.
- [16] Giovannetti G, Marvasi E (2015) *Value Chains as a Trigger for Food Firms Export (Le Catene del Valore come Volano per l'Export delle Imprese Alimentari)*. Quaderni di Ricerca sull'Artigianato (2), 299-328.  
ISSN 1590-296X  
ISBN 978-88-15-25635-5  
DOI 10.12830/81146
- [17] Marvasi E (2015) *Exporters of Food Products in Global Value Chains (Gli Esportatori di Prodotti Alimentari Nelle Catene Globali del Valore)*. Rapporto ICE 2014-2015.  
ISBN 978-88-98597-02-4
- [18] Marvasi E (2013) *Essays on International Trade and Product Differentiation*. Ph.D. thesis in International Trade, University of Rome Tor Vergata.
- [19] Marvasi E, Santoni G (2012) *The Gravity Model and Italian Trade in Services (Il Modello Gravitazionale e il Commercio di Servizi dell'Italia)*. Rapporto ICE 2011-2012.
- [20] Marvasi E (2010) *Price and Quality: In Which Direction is Italian Export Moving? (Prezzi e qualità: in Che Direzione si Muove l'Export Italiano?)* Rapporto ICE 2009-2010.
- [21] Marvasi E (2007) *Quality: The Italian Answer to Chinese Competition? (Qualità: la Risposta Italiana alla Concorrenza Cinese?)* Rapporto ICE 2006-2007.
- [22] Armenise M, Marvasi E, Mosca R (2007) *The Quality Challenge: The Future of Italian Firms on International Markets (La Sfida della Qualità: il Futuro delle Aziende Italiane sui Mercati Internazionali)*. Edited by Quintieri B. Manlio Masi Foundation Report for Comitato Leonardo Italian Quality Committee, Collana della Fondazione Manlio Masi, Rubbettino.  
ISBN 978-8849819694

#### **Submitted Papers**

- [23] Annicchiarico B, Marvasi E (2018) *Protection For Sale with Price Interactions and Incomplete Pass-Through*. Submitted to Journal of International Economics, Elsevier.  
ISSN 0022-1996  
(Fascia A ANVUR 13/A1-13/A5)
- [24] Giovannetti G, Marvasi E, Ricchiuti G (2018) *The Heterogeneity of Foreign Direct Investors: Linking Affiliates to Parent Productivity*. Submitted to Regional Studies, Taylor & Francis.  
ISSN 0034-3404  
(Fascia A ANVUR 13/A1-13/A5)

#### **Working Papers**

**Working Papers Related to Publication [1]:**

- [25] Giovannetti G, Marvasi E (2016) *Positioning and Internalization in Global Value Chains: The Case of Tuscan Firms*. DISEI working paper WP14/2016, Università di Firenze.

**Working Papers Related to Publication [2]:**

- [26] Del Prete D, Giovannetti G, Marvasi E (2016) *Global Value Chains Participation and Productivity Gains for North African Firms*. Centro Studi Luca d'Agliano, Development Studies Working Papers, n. 407.
- [27] Del Prete D, Giovannetti G, Marvasi E (2016) *North African Countries and Firms in International Production Networks*. RSCAS working paper WP26/2016, European University Institute.
- [28] Del Prete D, Giovannetti G, Marvasi E (2015) *Participation in Global Value Chains: Macro and Micro Evidence for North Africa*. DISEI working paper WP11/2015, Università di Firenze.

**Working Papers Related to Publication [3]:**

- [29] Del Prete D, Giovannetti G, Marvasi E (2016) *Global Value Chains: New Evidence for North Africa*. Available as:
- DISEI working paper WP07/2016, Università di Firenze.
  - Manlio Masi Foundation working paper WP16/2016.

**Working Papers Related to Publication [4]:**

- [30] Giovannetti G, Marvasi E (2015) *Food Exporters in Global Value Chains: Food for Thought*. DISEI working paper WP04/2015, Università di Firenze.

**Working Papers Related to Publication [5]:**

- [31] Giovannetti G, Marvasi E, Sanfilippo M (2014) *Supply Chains and the Internationalization of SMEs: Evidence from Italy*. RSCAS working paper WP62/2014, European University Institute.
- [32] Giovannetti G, Marvasi E, Sanfilippo M (2013) *Supply Chains and the Internationalization of SMEs: Evidence from Italy*. DISEI working paper WP30/2013, Università di Firenze.

**Working Papers Related to Publication [7]:**

- [33] Marvasi E (2011) *China's Exports: What Products Are Sophisticated?* Manlio Masi Foundation working paper WP7/2011.

**Other Working Papers**

- [34] Annicchiarico B, Marvasi E (2018) *Protection For Sale with Price Interactions and Incomplete Pass-Through*. Available as:
- CEIS Tor Vergata Research Paper Series, vol. 16, issue 4, n. 435.
  - Luiss Lab of European Economics Working Paper Series, n. 141.
  - Also available as: Fondazione Manlio Masi Working Paper, n. 21.
- [35] Giovannetti G, Marvasi E, Ricchiuti G (2015) *The Heterogeneity of Foreign Direct Investors*. DISEI working paper WP13/2015, Università di Firenze.  
(Submitted Jul 24 '16 - Rejected 06 Feb '17, Industrial and Corporate Change, Oxford Academic.)
- [36] Buccellato T, Marvasi E (2017) *A methodology for the analysis of foreign markets attractivity and export opportunity. (Una metodologia per l'analisi dell'attrattività dei mercati esteri e delle opportunità di export)*. Fondazione Manlio Masi Working Paper, n. 20.
- [37] Marvasi E (2013) *Protection For Sale and Variable Markups*. DISEI working paper WP11/2013, Università di Firenze.

**Mimeos and Draft Papers Presented at International Conferences:**

- [38] Ayadi R, Giovannetti G, Marvasi E, Zaki C (2018) *Global Value Chains and Productivity Gains of SMEs in MENA countries* Mimeo.
- [39] Damoah Attah K, Giovannetti G, Marvasi E (2018) *Outsource and Upgrade: Reshaping Global Value Chains through the Belt and Road Initiative*. Mimeo.
- [40] Marvasi E (2015) *Data Sources and Methodology*. In Report on Sardinia's Competitiveness Conditions on the International Market (in Italian). Mimeo.
- [41] Giovannetti G, Marvasi E, Ricchiuti G (2015) *Foreign Direct Investments in Sardinia*. In Report on Sardinia's Competitiveness Conditions on the International Market (in Italian). Mimeo.
- [42] Giovannetti G, Marvasi E, Sanfilippo M (2015) *Firms in Sardinia*. In Report on Sardinia's Competitiveness Conditions on the International Market (in Italian). Mimeo.
- [43] Marvasi E, Ricchiuti G (2015) *The internationalization of Sardinia Region*. In Report on Sardinia's Competitiveness Conditions on the International Market (in Italian). Mimeo.
- [44] Marvasi E (2013) *Toilet Seat Rules: Why You Shouldn't Care*. Mimeo. Submitted and rejected by Economic Inquiry.
- [45] Marvasi E (2013) *Methodological Note on Unit Values, Quality and Product Differentiation*. Mimeo
- [46] Chami Batista J, Marvasi E (2011) *Competitors at the Product Level, Gains/Losses and Product Quality*. Mimeo.
- [47] Marvasi E (2007) *Product Differentiation and Relative Quality of Italian Export (Differenziazione dei Prodotti e Qualità Relativa delle Esportazioni Italiane)*. M.Sc. Thesis. Mimeo.

## SCIENTIFIC CONFERENCES, WORKSHOPS AND SEMINARS

### Conferences and Workshops

- Scientific Committee of the Manlio Masi Foundation, Rome (Italy)** Jun '18  
Presented the first version of export potential tool "ExPANd" based on the working paper [36].
- ITSG Italian Trade Study Group, Lecce (Italy)** May '18  
Presented working paper [34].  
Discussant of *The long-term effects of the historical Roman road network: trade costs of Italian provinces* by De Benedictis L, Licio V, Pinna AM.
- Workshop "Updating our Knowledge on Global Value Chains", Rome (Italy)** Mar '18  
Presented an earlier version of [39].
- ITSG Italian Trade Study Group, Bergamo (Italy)** Jun '17  
Discussant of *Export intermediaries and adjustments to exchange rate movements* by Bolatto S, Grazzi M, Tomasi C.
- ITSG Italian Trade Study Group, Lucca (Italy)** Oct '16  
Presented the working paper [26].  
Discussant of *New and Improved: FDI and the Building Blocks of Complexity* by Javorcik B, Lo Turco A, Maggioni D.
- SIE Italian Economic Association Conference, Milan (Italy)** Oct '16  
Presented the working paper [25].  
Poster presentation of the working paper [26].  
Discussant of *A Social Accounting Matrix and EU-SILC data to assess the impact of social policies funded by oil royalties* by Viccaro M, Rocchi B, Cozzi M, Romano S.  
Chair of the session D7 on "Labour and International Markets."

<b>SITES IDEAS Conference, Florence (Italy)</b> Presented the working paper [26]. Chair of the session on "Inequality and Income Distribution."	Oct '16
<b>ETSG European Trade Study Group, Helsinki (Finland)</b> Presented the working papers [25] and [28].	Sep '16
<b>"Economics of Global Interactions" Conference, Bari (Italy)</b> Presented the working paper [25].	Sep '16
<b>DEGIT XXI Conference, Nottingham (UK)</b> Presented the working paper [25].	Sep '16
<b>Workshop Italy in the GVCs, Rome (Italy)</b> Presented an earlier version of [25].	Apr '16
<b>CSAE Centre for the Study of African Economies, Oxford (UK)</b> Presented the working paper [28].	Mar '16
<b>ITSG Italian Trade Study Group, Rome (Italy)</b> Presented the working paper [28].	Dec '15
<b>AIB Academy of International Business mini-conference, Milan (Italy)</b> Presented the paper [4].	Oct '15
<b>SIE Italian Economic Association, Napoli (Italy)</b> Poster presentation of the working paper [35]. Working paper [28] presented by Giorgia Giovannetti.	Oct '15
<b>ETSG European Trade Study Group, Paris (France)</b> Working paper version of [4] presented.	Sep '15
<b>SIE Italian Economic Association, Trento (Italy)</b> Presented the working paper [5]. Discussant of <i>Global Value Chains and the Great Recession</i> by Accetturo A. and Giunta A.	Oct '14
<b>Workshop GVCs for Food and Nutrition Security, Rome (Italy)</b> Presented an earlier version of the working paper [30].	Sep '14
<b>ETSG European Trade Study Group, Munich (Germany)</b> Presented the working paper [35].	Sep '14
<b>ITSG Italian Trade Study Group, Cagliari (Italy)</b> Discussant of <i>Global Value Chains and the Great Recession</i> by Accetturo A. and Giunta A.	Jul '14
<b>IERG International Economics Reading Group, Rome (Italy)</b> Presented the working paper [34].	Mar '14
<b>ITSG Italian Trade Study Group hosted by Eur. Univ. Inst., Florence (Italy)</b> Presented the working paper [32].	Nov '13
<b>SIE Italian Economic Association, Bologna (Italy)</b> Presented the working paper [37]. Discussant of <i>Business Cycle and Markov Switching Models</i> by Billio M. and Cavicchioli M.	Oct '13
<b>ETSG European Trade Study Group, Birmingham (United Kingdom)</b> Presented the working paper [32].	Sep '13
<b>ITSG Italian Trade Study Group, Trento (Italy)</b> Presented the working paper [37].	Nov '12

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**Workshop *The Chinese Economy*, Venice (Italy)****Nov '10**

Presented the working paper [33].

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**Invited Seminars****Associazione Piccole e Medie Imprese, Lecco (Italy)****Feb '18**

Seminar on cross-border e-commerce with Mangiaracina R, organized by ICE.

Participants included local entrepreneurs. Audience satisfaction 4.58 out of 5.

**SACE, Rome (Italy)****Feb '17**

Presented the methodology and related working paper [36].

Participants included the President and researchers from SACE, and economists from Bank of Italy.

**Seminar on Globalization, Pistoia (Italy)****May '16**

Confindustria Toscana Nord.

**Seminar on the Italian Economy, Firenze (Italy)****May '15**

Seminar for US visiting students at Lorenzo de' Medici Institute.

**OECD Workshop "Value Chains: Global or Regional", Paris (France)****Apr '15**

Invited participant, coauthor of [28] presented with Giorgia Giovannetti.

**DISEI Department Seminar, Firenze (Italy)****Mar '15**

Presented the working paper [30].

**Seminar at IDE-JETRO, Tokyo (Japan)****Jan '14**

Presented the working paper [31].

**DISEI Department Seminar, Firenze (Italy)****Dec '13**

Presented the working paper [32].

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**REFEREEING ACTIVITY****Referee for:**

International Economics (Elsevier); Agricultural Economics (Weley); International Review of Economics and Finance (Elsevier); Operations Research Perspectives (Elsevier); Small Business Economics (Springer).

**Ph.D. thesis external referee:**

Department of Economics, University of Roma Tre, XXIX Italian doctorate cycle, title "Position and performance of firms in global value chains", candidate Ilaria Salvati (due Jan '19).

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**AWARDS****Eligible lecturer for the period 2017-18, Rome (Italy)****Oct '17**

LUISS Guido Carli, Department of Business and Management and Department of Economics and Finance, "Economics" (SECS-P/01) and "Economic Policy" (SECS-P/02).

**Winner of two calls for tender for teaching assistant, Milan (Italy)****Jan '18**

Politecnico di Milano, Bachelor degree in Management Engineering, "Economics".

**Certificate of outstanding Contribution in Reviewing, Amsterdam (Netherlands)****Jun '17**

Awarded by the Editors of "International Review of Economics and Finance", Elsevier.

**Winner of call for tender for teaching assistant, Milan (Italy)****Jul '17**

Politecnico di Milano, M.Sc. in Management Engineering, "International Markets and European Institutions".

**Winner of call for tender for teaching assistant, Milan (Italy)****Jan '17**

Politecnico di Milano, Bachelor degree in Management Engineering, "Economics".

<b>Winner of call for tender for teaching assistant, Milan (Italy)</b> Politecnico di Milano, M.Sc. in Management Engineering, "International Markets and European Institutions".	Jul '16
<b>Winner of call for tender for lecturer, Rome (Italy)</b> Università di Roma Tor Vergata, M.Sc. EEEL, "Economics of European Integration".	Oct '16
<b>Winner of call for tender for lecturer, Florence (Italy)</b> Università di Firenze, School of Law, Bach. Deg. in Law, "Economic Analysis of Law".	Nov '15
<b>Eligible teaching assistant for the period 2014-19, Rome (Italy)</b> LUISS Guido Carli, Department of Business and Management and Department of Economics and Finance, "Economics" (SECS-P/01) and "Economic Policy" (SECS-P/02).	Mar '14
<b>Postdoc fellowship, Milan (Italy)</b> Fellowship awarded by Politecnico di Milano.	Jul '16
<b>Ph.D. Thesis [18] selected for consideration for the SIE award</b> Among the three theses selected as worthy of consideration by Università di Roma Tor Vergata.	May '14
<b>Postdoc fellowship, Florence (Italy)</b> Fellowship awarded by Università di Firenze for the period 2012-15.	Sep '12
<b>Ph.D. scholarship, Rome (Italy)</b> Scholarship awarded by Università di Roma Tor Vergata for the period 2008-11.	Sep '08
<b>Premio Leonardo, Italian Quality Committee Graduation Award, Rome (Italy)</b> Thesis [47] awarded as the best on <i>Internationalization and Competitiveness of Made in Italy</i> . Assigned by Giorgio Napolitano, President of the Italian Republic, at the Quirinale Palace.	Nov '07
<b>Erasmus Project scholarship, Rome (Italy)</b> Scholarship awarded by Università di Roma Tor Vergata for the spring semester 2005.	Jan '05

## TECHNICAL STRENGTHS

<b>Computer Programs</b>	Main: Stata, Matlab, L <sup>A</sup> T <sub>E</sub> X, MS-Office, LibreOffice, Mendeley. Other: Maple, Eviews, Gretl, Scientific Workplace, Lyx.
<b>Operating Systems</b>	Windows, GNU-Linux, Android, Mac-OS X.
<b>Languages</b>	Main: Italian (mother-tongue), English (advanced; TOEFL 100/120 in 2007). Other: Portuguese (beginner), Swedish (beginner).
<b>Licenses</b>	Driving license, Sailing license (expired), Sommelier AIS.

## OTHER PERSONAL INFORMATION

<b>Date and Place of Birth</b>	August 8, 1981 - Rome, Italy.
<b>Nationality</b>	Italian.
<b>Fiscal Code</b>	MRVNRC81M08H501P
<b>Interests</b>	Technology, Sport, Food, Cinema, Music, Travel, Sailing.
<b>Webpage</b>	<a href="http://emarvasi.blogspot.it">http://emarvasi.blogspot.it</a>

## REFERENCES

**Prof. Giorgia Giovannetti**

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(+39) · 055 · 2759601 ◊ giorgia.giovannetti@unifi.it

**Prof. Beniamino Quintieri**

Università di Roma Tor Vergata and Manlio Masi Foundation.  
(+39) · 06 · 72595703 ◊ quintieri@uniroma2.it

**Prof. Lucia Tajoli**

Politecnico di Milano.  
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**Prof. Barbara Annicchiarico**

Università di Roma Tor Vergata.  
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**Prof. Giorgio Ricchiuti**

Università di Firenze.  
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Roma, 20/07/2018

Firmato digitalmente da

**Enrico Marvasi**

*Enrico Marvasi*

Curriculum Vitae  
Luglio 2018

Informazioni personali

Informazioni ufficio

**POSIZIONE ATTUALE**

Da Sett. 2009: Senior Researcher (Wissenschaftlicher Mitarbeiter), Department of Migration and International Labour Studies, Institute for Employment Research (Institut für Arbeitsmarkt- und Berufsforschung - IAB), Nürnberg, Germany;

**POSIZIONI PRECEDENTI**

- 2016: Visiting Scholar Università di Ca' Foscari, Venice, Italia (Maggio);  
Visiting Scholar Università di Bologna, Bologna, Italia (Settembre).  
2014: Visiting Scholar Università di Ca' Foscari, Venice, Italia (Gennaio);  
2012: Visiting Scholar Columbia University, New York, USA (Aprile);  
Visiting Scholar Università di Bologna, Bologna, Italia (Gennaio);  
2010: Visiting Scholar Columbia University, New York, USA (Febbraio);  
2009: Visiting Professor (con contratto) Dipartimento di Economia, Università di Sassari, Italia (2° semestre, Febbraio-Luglio);  
2007-2008: Ricercatore BRUEGEL, Bruxelles, Belgio, Progetti di ricerca: Higher education, Migration and mobility, Avenues for reforming the EU budget.

**TITOLI DI STUDIO**

- 2017: Abilitazione Scientifica Nazionale Professore di II Fascia, Settore: 13/A1-Economica Politica, Ministero Italiano dell'Istruzione (valida dal 04.04.2017 al 04.04.2023);  
2013: Abilitazione Scientifica Nazionale Professore di II Fascia, Settore: 13/A2-Politica Economica, Ministero Italiano dell'Istruzione (valida dal 12.18.2013 al 12.18.2019);  
2006-2009: Ph.D. in Economics, Université Catholique de Louvain (UCL), Department des Sciences Economiques (IRES), Louvain La Neuve, Belgio, Relatori: prof. R.Boucekkine e prof. V.Vandenberghe, Corsi di Ph.D.: *Micro-Econometrics, Aggregate Labour Markets, Labour Market Institutions, Development Economics, Macroeconomics and Finance, Advanced Mathematical Analysis*;

- 2003-2006: Dottorato in Economia e Storia del Territorio (indirizzo: Economia), Università G. D'Annunzio Ch-Pe, Dipartimento di Economia, Pescara, Italia, Relatore: prof. P.Vitale;
- 2005: Master of Arts in Economics, Distinction, Université Catholique de Louvain (UCL), Belgio, Relatore: prof. D. de la Croix, Corsi di Master: *Advanced Microeconomics, Advanced Macroeconomics, Advanced Econometrics, Advanced Macroeconomics II, Ethics and Social Choice, Seminar II (corso di seminari in Macroeconomics), Dynamical Methods in Economics, Labour Economics, Public Economics*;
- 2003-2004: Visiting Ph.D. Student, Dipartimento di Economia, Università di Bologna, Italia, Corsi di Dottorato: *Advanced Macroeconomics, Advanced Microeconomics, Advanced Econometrics, Industrial Organization, Public Economics*;
- 2000: Laurea Magistrale in Economia, (vecchio ordinamento), Università G.d'Annunzio Ch-Pe, Pescara, Italia, Relatore: Prof. L.Laureti.

#### ALTRI STUDI

- 2007: XVI<sup>th</sup> Aix-Marseille Spring School in Economics, "Recent Advance in Labour Economics", Organizzatore: GREQAM, Aix-en-Provence, Francia;
- 2006: Summer School in "Economics of Education and Science", European Science Day, Steyr, Austria;
- 2002: Summer School in Economic Theory, "Inter-temporal Macroeconomics: Growth, Fluctuations and the Open Economy", SET – Università Internazionale di Venice, Italia.

#### PUBBLICATIONI

##### Articoli su riviste scientifiche

- 2016: "Endowment redistribution and Pareto improvements in GEI economies", con T.Pietra, *Journal of Mathematical Economics*, Volume 67, pp. 181-190;
- 2015: "The Impact of Low-Skilled Immigration on Female Labour Supply", con E.Forlani, E.Lodigiani, *The Scandinavian Journal of Economics*, Vol.117, Issue 2, pp. 452-492;
- 2014: "The gender gap of returns on education across West European country", con T Rhein, *International Journal of Manpower*, Volume 35, Issue 3, 2014, pp. 219-249;
- 2014: "Income taxes, subsidies to education, and investments in human capital", con D.Paolini, T.Pietra, *Journal of Public Economic Theory*, Volume 16, Issue 1, pp. 24-47;
- 2012: "Investments in education and welfare in a two-sector, random matching economy, con D.Paolini, T.Pietra, *Journal of Mathematical Economics*, Volume 48, Issue 6, pp. 367-385;
- 2012: "Asymmetric information and overeducation", con D.Paolini, T.Pietra, *The B.E. Journal of Economic Analysis & Policy*, Volume 12, Issue 1, Article 47 (Contributions), pp. 27;
- 2012: "Returns to education in west European countries", *Reflets et Perspectives de la Vie Economique*, 2012/3 Tome LI, pp. 73-83;

##### Contributi di policy

- 2018: „Migrantinnen und Haushaltsdienstleistungen: Zuwanderung beeinflusst das Arbeitsangebot der einheimischen Frauen" con E.Forlani, E.Lodigiani, P.Trübswetter, *IAB-Kurzbericht 3/2018*, pp 1-6 (ISSN: 0942-167X);
- 2015: "Mit Reformen gegen die Jobmisere: Rückenwind für den italienischen Arbeitsmarkt?", con R.Konle-Seidl, *IAB-Forum*, Nr. 2, pp 14-19 (ISSN:1861-7522);
- 2013: "Fachkräftebedarf in Deutschland, Zur kurz- und langfristigen Entwicklung von Fachkräfteangebot und -nachfrage, Arbeitslosigkeit und Zuwanderung.", con H.Brücker, S.Brunow, J.Fuchs, A.Kubis, E.Weber, *IAB-Stellungnahme 01/2013*, pp 1-18 (ISSN: 2195-5980);
- 2012: "Ländervergleich in Westeuropa: Wo sich Bildung für Frauen mehr lohnt als für

Männer", con T.Rhein, *IAB-Kurzbericht 05/2012* (ISSN: 0942-167X);

- 2012: "Ländervergleich in Westeuropa: Gute Bildung steht Frauen oft besser als Männern", con T.Rhein, *IAB-Forum*, Nr. 1, pp 68-73 (ISSN:1861-7522).

#### Monografie/Libri

- 2016: "Education Systems and Inequalities in Educational Returns", in: A. Hadjar & C. Gross (Hrsg.), *Education systems and inequalities. International comparisons*, Bristol: Policy Press, p. 259-277 (ISBN: 978-1447326106);
- 2016: "International Immigration and Female Labour Supply", con E.Forlani, E.Lodigiani, in: E. J. Stephens (Hrsg.), *International migration. Politics, policies and practices*, (Immigration in the 21st Century: Political, Social and Economic Issues), Nova Science Publisher, p. 85-104 (ISBN: 978-1-63485-029-2);
- 2009: "Essays on Investment in Education", UCL, IRES, Louvain La Neuve, Belgium, vol. 586/2009;

#### Discussion Papers

- 2016: "Natives and immigrants in home production: the case of Germany", con E.Forlani, E.Lodigiani, DEM Working Papers Series 125, University of Pavia, attualmente **inviato a Review of Economics of the Household**;
- 2016: "A re-examination of constrained Pareto inefficiency in GEI", con T.Pietra, IAB DP, 12/2016, attualmente **revise and resubmit a Journal of Mathematical Economics**;
- 2016: "Natives and immigrants in home production: the case of Germany", con E.Forlani, E.Lodigiani, IAB DP, 28/2016;
- 2016: "Endowment redistribution and Pareto improvements in GEI economies", con T.Pietra, IAB DP, 1/2016;
- 2014: "On the efficiency properties of the Roy's model under asymmetric information", con T.Pietra, IAB DP, 8/2014, attualmente **in revisione**;
- 2013: "The Impact of Low-Skilled Immigration on Female Labour Supply", con E.Forlani, E.Lodigiani, IAB DP, 20/2013;
- 2013: "The Impact of Low-Skilled Immigration on Female Labour Supply", con E.Forlani, E.Lodigiani, DEM Working Papers Series 58, Università di Pavia;
- 2012: "Asymmetric information and overeducation", con D.Paolini, T.Pietra, CORE DP, 2012/21;
- 2012: "Asymmetric information and overeducation", con D.Paolini, T.Pietra, IAB DP, 14/2012;
- 2011: "The gender gap of returns on education across West European countries", con T.Rhein, IAB DP, 20/2011;
- 2011: "Investments in education and welfare in a two-sector, random matching economy", con D.Paolini, T.Pietra, IAB DP, 08/2011;
- 2011: "Income taxes, subsidies to education, and investments in human capital", con D.Paolini, T.Pietra, IAB DP, 07/2011;
- 2010: "Investments in education and welfare in a two-sector, random matching economy", con D.Paolini, T.Pietra, Working Papers 702, Dipartimento Scienze Economiche, Università di Bologna;
- 2009: "Income taxes, subsidies to education, and investments in human capital", con D.Paolini, T.Pietra, MPRA Paper 14772, University Library of Munich, Germany;
- 2008: "Investments in educations and unemployment in a random matching model", con D.Paolini, T.Pietra, CRENoS WP 2008/09;
- 2008: "Human capital policies in a static economy with frictions", con D.Paolini, T.Pietra, CRENoS WP 2008/07;
- 2006: "A disaggregate analysis of private returns to education in Italy", IRES DP 2006-54;
- 2005: "Gender and Private Returns to Education: A Cross-European Analysis", IRES DP 56.

## TEMI DI RICERCA

Microeconomia, Economia del lavoro, Economia dell'istruzione, Economia di genere, Economia della migrazione, Microeconometria applicata.

## ARGOMENTI DI RICERCA ATTUALE

Efficienza Paretiana nei modelli di equilibrio economico generale; Mercati del lavoro imperfetti e asimmetrie informative; Effetti della migrazione sul mercato del lavoro; Finanziamenti all'istruzione e politiche pubbliche; Ottimizzazione degli investimenti in capitale umano e istituzioni.

## GRUPPI DI RICERCA

Membro, Migration and Integration

Membro, Gender Studies

2010-2014 Membro, Skilled Labour Requirements

## PROGETTI DI RICERCA IN CORSO

"The impact of migration on immigrants' gender gap", con T.Fendel, A.Romiti;

"Self-employment and job satisfaction of migrants", con E.Forlani, E.Lodigiani;

"Taxation in Roy models", con T.Pietra.

## PROGETTI DI RICERCA FUTURI

"Immigrants' mismatch in the receiving country";

"Endogenous bargaining power of migrant couples";

"Financing of Higher Education: Long-Run Sustainability";

"Competing for skilled migrants: A game theoretical approach".

## PROGETTI DI RICERCA FINANZIATI

2016-in corso: Coordinatore del progetto, IAB project, "*Pareto improvements in GEI economies*" con T.Pietra;

2016-in corso: Coordinatore del progetto, IAB project, "*Migration and Female Labour Market Supply*", con E.Lodigiani and E.Forlani;

2016-2019: Componente esterno, PRIN 2015, Ministero dell'Istruzione, Italia; "*The Architecture of Markets and Institutions after the Crisis: Theoretical Foundations and Policy Implications*", Coordinatore nazionale: prof. F.Mattesini;

2013-2016: Componente esterno, PRIN 2011, Ministero dell'Istruzione, Italia; "*Asymmetric information, adjustment costs and allocative efficiency: microeconomic foundation and macroeconomic implications*". Coordinatore nazionale: prof. F.Lippi;

2010-2015: Coordinatore del progetto, IAB project, "*Investment in human capital and internalization of labour markets*" con T.Pietra;

2010-2014: Membro, *The New IAB-SOEP Migration Sample*, Coordinatore: prof. H. Brucker;

2009-2013: Membro, "*TEporary Migration, integration and the role of Policies- TEMPO*", NORFACE Research Programme. Coordinatore: prof. G. Facchini;

2010-2012: Componente esterno, PRIN 2008, Ministero dell'Istruzione, Italia, "*Incentive compatible allocation of credit, liquidity and regulation*", Coordinatore nazionale: G.Bloise;

2009-2010: Membro, "*Transnationality of Migrants – TOM*", finanziato dall'European Commission, Coordinatore: prof. G. Facchini;

2007-2009: Componente esterno, PRIN 2006, , Ministero dell'Istruzione, Italia; "*The relevance of financial market imperfections for stability, growth and economic policies*". Coordinatore nazionale: prof. P. Reichlin;

2005-2007: Componente esterno, PRIN 2004, Ministero dell'Istruzione, Italia, "*Asymmetric information, systemic risk and fragility in financial markets and networks*". Coordinatore nazionale: prof. P. Vitale.

## **PRESENTAZIONE A CONFERENZE**

- 2018: 20th INFER Annual Conference, September 5-7, Göttingen, Germany (accepted);  
2018: 7<sup>th</sup> International Conference on Economics, Gennaio 23-25, Lisbona, Portogallo;  
2017: CESC 1<sup>st</sup> Catalan Economic Society Conference, Maggio 26-27, Barcelona, Spagna;  
2017: Workshop on Labour Economics, Aprile 21-22, Trier, Germania;  
2017: RSEP Multidisciplinary Conference, Aprile 5-7, Vienna, Austria;  
2017: 7<sup>th</sup> ICEEE Italian Congress of Econometrics and Empirical Economics, Gennaio 25-27, Messina, Italia;  
2016: ASSET Annual Meeting of the Association of Southern European Economic Theorists, Novembre 10-12, Thessaloniki, Grecia;  
2016: 20<sup>th</sup> EBES International Conference, Settembre 28-30, Vienna, Austria;  
2016: 40<sup>th</sup> AMASES Meeting, Association of Mathematics Applied to Economics and Social Sciences, Settembre 15-17, Catania, Italia;  
2016: IMAEF Applied Economics and Finance Meeting, Giugno 29-Luglio 1, Corfu, Grecia;  
2016: XIX Applied Economic Meeting, Giugno 8-11, Seville, Spagna;  
2016: IISES 23rd International Academic Conference in Economics, Aprile 27-30, Venezia, Italia;  
2015: LEER, Leuven Economics of Education Research Workshop 'Efficiency in Education and the use of Big data', Novembre 19-20, Leuven, Belgio;  
2015: ASSET Annual Meeting of the Association of Southern European Economic Theorists, Novembre 12-14, Granada, Spagna;  
2015: AIEL Annual Conference of the Italian Association of Labour Economics, Settembre 17-18, Cagliari, Italia;  
2015: EEA Annual Conference of the European Economic Association, Agosto 24-27, Mannheim, Germania;  
2015: PET Annual conference of the Association of Public Economic Theory, Luglio 1-4, Luxembourg, Lussemburgo;  
2015: ESPE Annual Conference of the European Society for Population Economics, Giugno 17-20, Izmir, Turchia;  
2014: EALE European Association of Labour Economists, Settembre 18-20, Ljubljana, Slovenia;  
2014: AEL Association for Social Policy, Giugno 27-28, Passau, Germania;  
2014: ESPE Annual Conference of the European Society for Population Economics, Giugno 18-21, Braga, Portogallo;  
2013: NORFACE Migration Conference: "Migration: Global Development, New Frontiers", UCL, Aprile 10-13, London, Inghilterra;  
2012: EEA-ESEM, Congress of the European Economic Association and the Econometric Society European meeting, Agosto 27-31, Malaga, Spagna;  
2012: ESPE Annual Conference of the European Society for Population Economics, University of Bern, Giugno 20-23, Bern, Svizzera;  
2010: RSA-SIE, Annual Conference of the Italian Economic Association, Ottobre 15-16, Catania, Italia;  
2010: SIEP Annual Conference of the Italian Association of Public Economic, Settembre 20-21, Pavia, Italia;  
2010: EEA Congress of the European Economic Association, Agosto 23-26, Glasgow,

- Scozia;
- 2010: PET Annual conference of the Association of Public Economic Theory, Giugno 25-27, Istanbul, Turchia;
- 2010: The Journées Louis-André Gérard-Varet, University of the Mediterranean, Giugno 21-22, Marseille, Francia;
- 2008: International Conference on Educational Economics, Agosto 27-30, Athens, Grecia;
- 2008: Regional Studies Association Annual International Conference, "Regions: The Dilemmas of Integration and Competition", Maggio 27-29, Prague, Repubblica Ceca;
- 2008: ESPE Annual Conference of the European Society for Population Economics, UCL, Giugno 19-21, London, Inghilterra;
- 2007: "Recent Advance in Labour Economics", GREQAM, Giugno 21-22, Aix-en-Provence, Francia;

#### **PRESENTAZIONI A SEMINARI E WORKSHOPS ORGANIZZATI**

- 2013: *Organizzatore*, Workshop on the New IAB-SOEP Migration Sample; Novembre 21-22, Nürnberg, Germania;
- 2011: *Relatore*, Summer Workshop in Economics, Giugno 22, Università G.d'Annunzio, Pescara, Italia;
- 2010: *Organizzatore*, Frontiers of Migration Research, IAB/HWWI Transnationality of Migrants (TOM), Luglio 2-3, IAB, Bamberg, Germania;
- 2010: *Relatore*, Center for Research in Economic Analysis, Aprile 14, University of Luxembourg, Lussemburgo;
- 2007: *Relatore*, February 28, Department of Economics, Università di Bologna, Italia;
- 2006: *Relatore*, Séminar d'économie des ressources humaines, Institut des Sciences Économiques et du Management, Université de Lille I, Francia.

#### **ALTRE CONFERENZE**

- 2014: 3rd Joint Workshop of Aarhus University and the Institute for Employment Research "Labor Markets, Trade and Human Capital Formation", Maggio 14-16, Nuremberg, Germania;
- 2013: European Workshop on Labour Markets and Demographic Change, Settembre 12-13, Vienna, Austria;
- 2013: TEMPO Conference on International Migration, Settembre 5-7, Nottingham, Inghilterra;
- 2012: WAAD - Workshop on the Analysis of Administrative Data, Dicembre 17-18, Nürnberg, Germania;
- 2012: TEMPO Conference on International Migration, Ottobre 4-5, Nürnberg, Germania;
- 2012: NORFACE Migration Conference, Marzo 29-31, Mannheim, Germania;
- 2010: Final Conference Transnationality of Migrants (TOM), Settembre 16-17-18, Venezia, Italia;
- 2009: Conference of Transnationality of Migrants (TOM), Ottobre 09-10, Hamburg, Germania;
- 2009: Labour, Markets and Inequality, IAB Workshop, Settembre 24-25, Nurnberg, Germania;
- 2008: Meeting PRIN 2006, "Market Imperfections and Economic Policies in Models with Financial Frictions and Human Capital", LUISS, Roma, Ottobre 10-11, Italia;
- 2008: Belgian Day for Labour Economists, Université Catholique de Louvain, Giugno 13, Belgio;
- 2007: International Conference on "New Challenges in Economic Research", UCL, Belgio;
- 2006: Meeting PRIN 2004, "Asymmetric information, systemic risk and fragility in financial

- markets and networks", Capo Caccia, Sassari, Italia;
- 2005: International Conference on Current Trends in Economics, SAET – Society for the Advancement of Economic Theory, Vigo, Spagna;
- 2004: Meeting PRIN 2002-2003, "The relevance of financial structure and of imperfect information in economic equilibrium", Università di Roma "La Sapienza", Italia;
- 2003: Macroeconomics and Economic Geography, "*Specialization versus Diversification: the Microeconomics of Regional development and the Spatial Propagation of Macroeconomic Shocks in Europe*", Centre of Economic Policy Research (CEPR), Università di Modena e Reggio Emilia, Italia;
- 2003: International Conference on Current Trends in Economics, SAET – Society for the Advancement of Economic Theory, Rhodes, Grecia.

### ESPERIENZA DIDATTICA

- 2014: Lezione/Seminario di Dottorato, *Migration and Labour Supply*, presso University of Konstanz, Germania;
- 2012: Lezione/Seminario di Master, *Microeconomics Theory of Education*, presso University of Bamberg, Germania;
- 2009: Lezione/Seminario di Master, *Migration: Theory and Evidence*, presso Università di Sassari, Italia;
- 2005-2006: Docente a contratto, Corsi di Laurea: *Introductory Economics, Microeconomics*, presso Libera Università del Mediterraneo, Italia;
- 2002-2003: Docente a contratto, Corsi di Laurea: *Economic Policy, Macroeconomics*, SSIS, presso Università G. d'Annunzio Ch-Pe, Italia;
- dal 2001 al 2005: Teaching Assistant, Corsi di Laurea: *International Economics, Macroeconomic*, presso Università G. d'Annunzio Ch-Pe, Italia;
- dal 2001 al 2004: Teaching Assistant, Corsi di Laurea: *Macroeconomics, Microeconomics, International Trade, International Monetary Economics, E.U. Policies in the Mediterranean Area*, presso Libera Università del Mediterraneo, Italia;
- 2001-2002: Teaching Assistant, Corsi di Laurea: *Macroeconomics, Microeconomic*, SSIS, presso Università G. d'Annunzio Ch-Pe, Italia.

### ATTIVITA PROFESSIONALI

**Membro/Associato** European Economic Association, European Association of Labour Economists, Italian Association of Labour Economics, European Society for Population Economics, Association for Public Economic Theory, Association of Southern European Economic Theorists, Association of Mathematics Applied to Economics and Social Sciences, Eurasia Business and Economics Society, Italian Economic Association, Italian Econometric Association, Italian Association for Public Economics.

**Referente** *Empirical Economics, Bulletin of Economic Policy, The B.E. Journal of Economic Analysis & Policy, International Journal of Economic Sciences, Journal for Labour Market Research, Journal of Public Economic Theory.*

### ALTRE ESPERIENZE PROFESSIONALI

- 2000-2002: Consulente economico e finanziario (responsabile regionale dei finanziamenti Europei), Confesercenti/Regione Abruzzo, Pescara, Italia;
- 2000-2002: Editore rivista regionale (bimetricale) *Confesercenti*, Pescara, Italia;
- 2001: Responsabile ricerca di marketing su "*International demand and supply of tourist services in Abruzzo*", Confesercenti/Regione Abruzzo, Pescara, Italia.

**LINGUE** Italiano (lingua madre), Inglese (fluente), Francese (fluente), Spagnolo (base), Tedesco (in corso).

**COMPUTER** Office Package, Scientific WorkPlace, LaTeX, QuarkXPress, STATA, EViews, TSP, Mathematica, Maple, MathLab, DYNARE.

## REFERENTI

### **Prof. Herbert Brücker (capo del dipartimento)**

Full Professor in Economics

Institute for Employment Research (IAB), Department of Migration and International Labour Studies and University of Bamberg, Economics Department

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E-mail: [herbert.bruecker@iab.de](mailto:herbert.bruecker@iab.de)

### **Prof. Tito Pietra (coautore)**

Full Professor in Economics

Dipartimento di Scienze Statistiche

University of Bologna

Phone: +39 051 20 86 242

E-mail: [tito.pietra@unibo.it](mailto:tito.pietra@unibo.it)

### **Prof. Raouf Boucekkine (Phd advisor)**

Full Professor in Economics

Groupement de Recherche en Économie Quantitative d'Aix-Marseille (GREQAM)

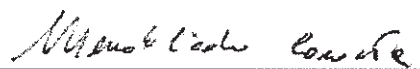
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Data e luogo: 9 luglio 2018, Nürnberg

Firma



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# Alessandro Palma

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## Current position

Post-doctoral researcher - CEIS, University of Rome "Tor Vergata"

Adjunct affiliate - IEFE, Bocconi University

National Academic Qualification (ASN), Associate Professor (II Fascia) SECS-P/02, Politica Economica.

## Research interests

Environmental economics, development economics, health economics, applied microeconometrics.

## Previous employment

- Sept. 2015 - May 2016: Research Fellow, H-2020 HERON project: "*Forward-looking socio-economic research on energy efficiency in EU countries*", IEFE, Bocconi University (Milan).

- Feb. 2014 - Aug. 2015: Post-doctoral researcher, Department of Economics, University of Roma Tre (Roma).

## Research visiting

2012: *Visiting PhD Student*, Chair of Economics and Management of Innovation - Ecole Polytechnique Fédérale de Lausanne, Lausanne (Switzerland).

2013: *Guest Researcher*, Basque Center for Climate Change (BC3), Bilbao (Spain).

## Education

2014 - **Ph.D. in Environmental and Development Economics**  
University of Roma Tre.

Thesis: *Three Essays on Energy Efficiency Innovation*. Supervisors: Costantini V., Markandya A., Crespi F.

2010 - **M.Sc. in Economics** (*cum laude*)

University of Roma Tre.

Thesis: *The Economic Impacts of Alternative Actions for Climate Change Reduction from GTAP-E Model Simulations*. Supervisor: Costantini V.

2007 - **B.Sc. in Economics**

University Roma Tre.

## Teaching

### LUISS University

2017-2018: *Labour Economics*, M.Sc. in Economics.

### Università Statale di Milano

2016: *Econometrics*, M.Sc. in Food and Environmental Economics (in english).

### University of Roma Tre

2015: *Environmental Economics*, M.Sc. in Environmental and Development Economics.

2013, 2014: *Introduction to Computable General Equilibrium (CGE) models*, Ph.D. in Economics:

2013: *Energy Economics*, Master in Environmental and Development Economics.

## Summer schools

*Methods for evaluating Social Programs and for Duration Data Analysis*  
SADIBA Center, Banca d'Italia, Perugia (2014)

*1st Summer Programme on Efficiency and Productivity Analysis - EPASP*  
Università di Roma "Tor Vergata" (2014)

*Addressing climate change challenges from a multidisciplinary perspective*  
Basque Centre for Climate Change e UPV, San Sebastian (2014)

*Summer School in Innovation, Industry Evolution, Economic Development*  
University of Nice Sophia Antipolis, Nizza (2012)

*Microeconometrics Summer School - Linear and dynamic non-linear panel data.*  
Universitat Pompeu Fabra, Graduated School of Economics, Barcellona (2012)

*CAPRI Model Training Session 2011*  
on Thünen Institute, Braunschweig (2011).

*TERM CGE Modelling Course.*  
IRWiR Polish Academy of Sciences, Varsavia (2011)

*General Equilibrium Modelling of Climate and Energy Impacts and Policies.*  
Università Bicconi, Milano (2011)

*OPENLOC School of Spatial Statistics and Spatial Econometrics.*  
Spatial Econometric Association, Trento (2011)

*Econometric Techniques in Development Economics using STATA.*

Università degli Studi Roma Tre (2010)

*Advanced Spatial Analysis with ArcGIS.*

Environmental Systems Research Institute (ESRI), Roma (2008)

## Publications

### Peer-review journals

- 2018 Asfaw S., Pallante G., Palma A. "Diversification strategies and adaptation deficit: evidence from rural communities in Niger". *World Development*, 101(C), pp. 219-234.
- Markandya A., Kishore K., Palma A. "The role of flexible biofuel policies in meeting biofuel mandates". *AIMS Energy*, 6(3), pp. 530-550.
- 2017 Asfaw S., Cattaneo A., Pallante G., Palma A. "Improving the efficiency targeting of Malawi's farm input subsidy programme: big pain, small gain?". *Food Policy*, 73, pp. 104-118.
- Marin G., Palma A. "Technology invention and adoption in residential energy consumption: a stochastic frontier approach". *Energy Economics*, 66, pp. 85-98.
- Costantini V., Crespi F., Palma A. "Characterizing the policy mix and its impact on eco-innovation. A patent analysis of energy-efficient technologies". *Research Policy*, 46(4), pp. 799-819.
- 2016 Barbieri N., Palma A. "Mapping energy-efficiency technological advances in home appliances". *Energy Efficiency Journal*, 10(3), pp. 693-716.
- 2015 Markandya A., Antimiani A., Costantini V., Martini C., Palma A., Tommasino M.C. "Analyzing Trade-offs in International Climate Policy Options: The Case of the Green Climate Fund". *World Development*, 74(C), 93-107.

### Working papers

- 2018 Atella V., Belotti F., Kopinska J., Palma A., Piano Mortari. "Economic crisis, mortality and health status. A new perspective". *CEIS Research Paper Series*, ISSN 2610-931X.
- 2017 Atella V., Belotti F., Palma A., et al. "The "Double Expansion of Morbidity" Hypothesis: Evidence from Italy". *CEIS Research Paper Series*, ISSN 2610-931X.
- 2016 Croci E., Molteni T., Palma A. "Synthesis Report on the outcomes of the Questionnaire Survey". HERON H-2020 Project, *IEFE-Bocconi Research Report Series 24*. ISSN 2036-1785.

- Croci E., Grasso D., Molteni T., Palma A. "Landscape of Energy Efficiency Policy Packages in a Multi-Level Government System". National Report for Italy, HERON H-2020 Project, *IEFE-Bocconi Research Report Series 19*. ISSN 2036-1785.
- 2015 Costantini V., Crespi F., Paglialunga E., Palma A., Martini C. "Sviluppo di una metodologia per la valutazione dell'impatto occupazionale per interventi di efficienza energetica nella green economy". Report RdS/PAR2014/082, *ENEA e Ministero dello Sviluppo Economico*.
- Croci E., Grasso D., Molteni T., Palma A. "Status-quo Analysis of Energy Efficiency Policies in 8 EU Countries". National Report for Italy, HERON H-2020 Project, *IEFE-Bocconi Research Report Series 20*. ISSN 2036-1785.
- Croci E., Camaldo S., Grasso D., Molteni T., Palma A. "Working Paper on Social, Economic, Cultural and Educational Barriers in Buildings and Transport within each Partner Country". National Report for Italy, HERON H-2020 Project, *IEFE-Bocconi Research Report Series 17*. ISSN 2036-1785.
- 2011 Antimiani A., Borri I., Palma A., Trione S., Borsotta P. "Gli scambi agroalimentari del Piemonte con l'estero: posizionamento competitivo e dinamiche temporali". *INEA Working Paper*.

### Book chapters

- 2016 Palma A. "Capitolo 1, *Determinanti ambientali*", in (AA.VV.) Relazione sullo stato dell'ambiente in Italia. Ministero dell'Ambiente e della Tutela del Territorio e del Mare (MATTM).
- 2015 Costantini V., Crespi F., Palma A. "Mapping innovation systems through patent analysis: the case of energy efficiency in the residential sector", in Patrucco P.P. (Eds.). *The economics of knowledge generation and distribution*, Routledge, London.
- 2014 Costantini V., Crespi F., Orsatti G., Palma A. "Policy Inducement Effects in Energy Efficiency Technologies: an Empirical Analysis of the Residential Sector", in Ansuategi A., Delgado J., Galarraga I. (Eds.) *Green Energy and Efficiency. An Economic Perspective*, Springer.
- 2013 Antimiani A., Costantini V., Martini C., Palma A., Tommasino M. C. "The GTAP-E: Model Description and Improvements". In *The Dynamics of Environmental and Economic Systems*. (Eds.) Costantini V., Mazzanti M., Springer-Verlag, Netherlands.

**Work in progress**

1. "Air pollution during pregnancy and birth outcomes in Italy", with Daniela Vuri and Inna Petrunyk.
2. "Working in big cities. The role of learning and pollution", with Edoardo Di Porto.
3. "Climate resilience pathways of rural households: Evidence from Ethiopia", with Solomon Asfaw and Giuseppe Maggio (R&R as a *SPRU University of Sussex Working Paper Series*).
4. "Innovation and efficiency of renewable energies in the OECD countries", with Giovanni Marin and Francesco Nicolli.

**Consultancy**

2018: World Bank and Food and Agricultural Organization (FAO);  
 2017-2018: Ministry of Health;  
 2015-2017: Food and Agricultural Organization (FAO), United Nations;  
 2016: Ministry of the Environment - General Secretariat;  
 2013-2014: Ministère en charge de l'Agriculture, Centre d'études et de prospective (MAAF);  
 2010-2012: National Italian Institute of Agricultural Economics (INEA);  
 2008-2009: Agenzia per il Controllo e la Qualità dei Servizi Pubblici del Comune di Roma;  
 2006-2007: Syslab Group s.r.l.

**Research projects**

2018: Istituto Nazionale della Previdenza Sociale (INPS): Principal Investigator, VISIT-INPS Scholar, type B. Project: *The effects of air pollution on labour supply in Italy. Evidence from social security data.*

2017-2018: Food and Agriculture Organization (FAO) of the United Nations: *RULIS - Rural Household Livelihood Information System*. Supervisor: prof. Giovanni Vecchi, dr. Piero Conforti.

2017-2018: Food and Agriculture Organization (FAO) of the United Nations: *Economic impacts of soil and nutrient loss in Malawi*. Supervisor: dr. Ronald Vargas.

2015-2017: Food and Agriculture Organization (FAO) of the United Nations: *Economic and policy analysis of climate change*. Supervisor: dr. Solomon Asfaw.

2016-2017: Ministry of Health: *Valutare attraverso modelli di microsimulazione l'applicabilità e la trasferibilità, sul territorio nazionale, in termini di costo/beneficio di programmi di prevenzione per le malattie respiratorie croniche*. Ministry of Health - National Centre for Prevention and CEIS University of Rome "Tor Vergata".

2015-2016: Horizon 2020: *HERON: Forward-looking socio-economic research on energy efficiency in EU countries*. Università Commerciale Luigi Bocconi.

2010-2011, Research Project of National Relevance (PRIN): *Climate Change in the Mediterranean Region: Evolutionary Scenarios, Economic Impacts, Mitigation policies and Technological Innovation*, financed by the Ministry of Education and Research.

## Awards and Acknowledgments

Winner of the Visit-INPS Scholar program, type B. Principal Investigator of the project *The effects of air pollution on labour supply in Italy. Evidence from social security data*.

Ph.D Scholarship at the Dept. of Economics, University of Roma Tre (2010-2013).

Research scholarship "Evaluation of the quality of cultural public services in the city of Rome; supply and demand analysis, benchmarking". University of Roma Tre (2008-2009).

## Conferences and invited seminars

*Invited Seminar*, Direzione Centrale Studi e Ricerche, INPS, Roma, 2018.

*Invited Seminar*, Joint Research Centre (JRC), European Commission, Ispra 2018.

*Invited Seminar*, Dip. of Economics, University of Milano Bicocca, Milano, 2017.

*XXII Conference of the Italian Association of Health Economics*, Dip. of Economics, Univ. di Pavia, Pavia, 2017.

*IAERE Fifth Annual Conference*, Tor Vergata University Roma, 2017.

*XXI Conference of the Italian Association of Health Economics*, Univ. of Bologna, 2016

*International Microsimulation Association (IMA), EU Meeting*, Budapest, 2016.

*IAERE Fourth Annual Conference*, Dep. of Economics, Univ. of Bologna, 2016.

*INGENIO Invited Seminar Series*, Universidad Politécnica Valencia, Valencia, 2015.

*Fifth World Congress of Environmental and Resource Economists*, Istanbul, 2014

*IAERE Third Annual Conference*, Dep. of Economics, Univ. di Padova, 2015.

*Explaining Economic Change*, Dep. of Economics, Univ. of La Sapienza, Roma, 2014.

*55 Conference of Italian Economists Association, SIE*, Dep. of Economics, Univ. of Trento, 2014.

*IAERE Second Annual Conference*, Dep. of Economics and Quantitative Methods, Univ. of Milano, 2014.

*Governing a Complex World 2013*, RSM School of Management, Erasmus University Rotterdam, 2013.

*Early Career Researchers Workshop on Innovation and Environment*, Dep. of Economics, Univ. of Ferrara, 2013.

*55 Conference of Italian Economists Association, SIE*, Dep. of Economics, Univ. of Trento, 2014.

*2013 INGENIO PhD Days*, UPV, Valencia, 2013.

*IAERE First Conference*, Dep. of Economics, Univ. of Ferrara, 2013.

*CEMI Internal Seminar*, EPFL-CEMI, Lausanne, 2013.

*The Present and Future of Environmental & Resource Economics in Italy*, Young Researchers session, Univ. of Rome "Tor Vergata", Roma, 2012.

*Innovation, Industry Evolution, Economic Development*, University of Nice, Sophia Antipolis, 2012.

## Referee activity

*Energy Economics, Labour, World Development, Research Policy, Energy Policy, Industry & Innovation, Economia Politica The Energy Journal, Environmental and Resource Economics, Journal of Agricultural Economics, Environmental Economics and Policy Studies, Energy Efficiency Journal.*

## Languages

Italian: mother tongue, English: fluent; Spanish: intermediate; French: basic.

## E-skills

**OS:** Linux, MacOSX, Windows (Server 2003/2008, 7, Vista, XP).

**Stat-programming:** Stata (advanced), R (intermediate), SPSS (intermediate), Matlab (intermediate), C++ (basic), Mathematica (basic), Maple (basic).

**Geographical Information Systems:** ESRI ArcGIS 10.3 (advanced).

**Scripting:** Python (intermediate).

**Database:** MS Access, MySQL.

**Word processing:** MS Word, L<sup>A</sup>T<sub>E</sub>X.

**CGE programming:** Gempack (intermediate).

**Presentation - drawing:** L<sup>A</sup>T<sub>E</sub>X beamer, MS Powerpoint.

## Membership

European Association of Environmental and Resource Economists (EAERE), Italian Association of Environmental and Resource Economists (IAERE), Associazione Italiana di Economia Sanitaria (AIES), Società Italiana di Econometria (SIde), Sustainability Environmental and Dynamic Studies (SEEDS), Società Italiana degli Economisti (SIE), International Microsimulation Association (IMA).

## Other information

Free climbing and mountaineering instructor, Italian Alpine Club (CAI).

Sommelier (professional diploma), Italian Sommelier Association (AIS)

## References

**Prof. Vincenzo Atella**

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## **Curriculum vitae:**

### **Stefano Papa**

#### **Attuale posizione**

2016-oggi Assegnista di ricerca (post doc), presso il Dipartimento di Economia e Diritto, Università Sapienza di Roma.

2016-oggi *Teaching Assistant* presso il Dipartimento di Economia e Finanza e il Dipartimento di Scienze Politiche, Università degli studi di Roma "LUISS Guido Carli".

#### **Esperienze passate**

2012-2016 Assegnista di ricerca (post doc), Università di Teramo.

2004-2012 Consulente economico/finanziario per progetti UE presso A&ELLE Associati Srl, Roma.

2002-2004 Private banker, Previra Invest SIM, Roma.

1999-2002 Impiegato di Meliorbanca S.p.A., Asset Liability Management (ALM), Milano.

1998-1999 Consulente finanziario, AXA SIM, Roma.

#### **Studi e Formazione**

2007- 2011 Ph.D. in "Analisi delle politiche di sviluppo e promozione del territorio", (SECS/P02) Facoltà di Scienze Politiche, Università di Teramo (26 Gennaio 2011). Titolo della dissertazione finale: "Comunicazione, norme sociali e scelte. Un'analisi empirica sulla fiducia, reciprocità e altruismo".

1999 Master intensivo post-laurea "Istituzioni e mercati finanziari", LUISS Roma.

1990-1998 Laurea in Economia e Commercio, Sapienza Università degli studi di Roma. Voto finale: 110/110 e lode (22 Aprile 1998). Titolo della tesi: "Inflazione, disoccupazione e sistemi di relazioni industriali". Un'analisi empirica ed un approccio metodologico su 18 paesi OECD.

1986-1990 "Diploma di Maturità Scientifica", LSS F. Borromini, Roma.

#### **Lingue**

Inglese e Francese

#### **Conoscenze informatiche**

Programmazione di codici informatici per l'economia sperimentale tramite il software z-Tree (C++), gestione e elaborazione dati: Excel e Stata.

#### **Altre attività scientifiche e incarichi**

2018- oggi Referente della ricerca e didattica del Laboratorio di Economia sperimentale del Facoltà di Economia, Università di Roma, Sapienza (CIMEO).

2016- oggi Membro del Laboratorio di Economia sperimentale del Facoltà di Economia, Università di Roma, Sapienza (CIMEO). <https://sites.google.com/a/uniroma1.it/cimeo/home>

2016 –oggi Membro del progetto: “Laboratori di Economia” dell’Alternanza-Scuola Lavoro presso il Dipartimento di Economia e Diritto, Sapienza Roma.

2012 Corso di Cooperazione Civile-Militare (33° COCIM) presso il Centro Alti Studi della Difesa (CASD).

2011-2016 Membro del comitato scientifico e docente del master di secondo livello: "Geopolitics, economic globalization and international institutions", presso l'Università degli studi di Teramo.

2013-oggi Membro della società italiana degli economisti.

2012-2013 Membro del comitato scientifico del Master di secondo livello e docente: "Peacekeeping and cooperation" presso l'Università degli studi di Teramo, Facoltà di Scienze della Comunicazione.

2007-2010 Project manager, CUIA Network Internazionale della Bioenergia.

### **Research grants**

2017-Progetto di ricerca: “Elicitation of beliefs in the economic laboratory”, Università di Roma, Sapienza.

2016- Progetto di ricerca: "Theory of promise keeping", Università di Roma, Sapienza.

2012-2015 Partecipante al progetto di ricerca: "Experimental economics and economic choices", Università di Teramo, coordinatori Prof. G. Di Bartolomeo e Prof. F. Passarelli.

2010-2012 Partecipante al programma di ricerca (PRIN 2008), Università di Teramo: "The formation of expectations and endogenous markup: From a microeconomic perspective to a macroeconomic perspective". Coordinatore scientifico nazionale: Prof. Patrizio Tirelli, Università di Milano, Bicocca.

2009-2012 Membro del progetto di ricerca: “Empathy and rational behavior”, finanziato dall'Università degli studi di Teramo, coordinato dal Prof. Parisio Di Giovanni.

2009-2010 Membro del progetto di ricerca: “Real time monitoring of public transportation”, finanziato da CUIA, coordinato dal Prof. Giovanni Di Bartolomeo.

2007-09 Membro del progetto di ricerca: “Efficiency in public transport: Differences and common perspectives in the production and processing of biomass in Italy and Argentina”, finanziato da CUIA, coordinato dal Prof. Giovanni Di Bartolomeo.

2006-08 Membro del progetto di ricerca: “Economics and politeness” finanziato dall'Università degli studi di Teramo, coordinato dal Prof. Parisio Di Giovanni.

## **Appendice A - Docenze e assistenze ai corsi di laurea**

2017-oggi Docente di **"Politiche Economiche Europee"** (9 CFU), SECS-P/02, Corso di Laurea Magistrale presso il Dipartimento di Economia e Diritto, Università degli studi di Roma "Sapienza".

2016-oggi Docente di **Behavioral economics** al M.Sc. in Economics of Money, Credit and Finance presso il Dipartimento di Economia e Diritto, Università di Roma Sapienza  
<http://wp.comunite.it/emcf/faculty.html>  
<https://elearning2.uniroma1.it/mod/page/view.php?id=173825>

2016-oggi *Teaching Assistant* del prof. Canofari di **"Macroeconomia"** (8 CFU), SECS-P/02 presso il Dipartimento di Scienze Politiche, Università degli studi di Roma "LUISS Guido Carli" (Prof. Paolo Canofari).

2015-oggi *Teaching Assistant* della prof. Meliciani di **"Economia industriale"** (12 CFU), SECS-P/06 presso il Dipartimento di Economia e Finanza, Università degli studi di Roma "LUISS Guido Carli" (Prof.ssa Valentina Meliciani).

2015-oggi *Teaching Assistant* della prof. Meliciani **"Dinamiche industriali"** (12 CFU), SECS-P/06 presso il Dipartimento di Economia e Finanza, Università degli studi di Roma "LUISS Guido Carli" (Prof.ssa Valentina Meliciani).

2016-2017 Docente di **"Politica Economica Europea"** (3 CFU), SECS-P/02, Corso di Laurea Magistrale presso il Dipartimento di Economia e Diritto, Università degli studi di Roma "Sapienza".

2015-2016 Docente di **"Politica Economica Europea"**, (9 CFU) SECS-P/02, Corso di Laurea Magistrale presso il Dipartimento di Economia e Diritto, Università degli studi di Roma "Sapienza".

2012-2013 Docente di **"Economia Politica"**, SECS-P/01, (9 CFU) presso Dipartimento di Economia e Diritto, Università degli studi di Roma "Sapienza".

2009-2011 Docente di **"Economia e Politica Economica nei Mercati Globali"** (6 CFU), SECS-P/02 presso l'Università degli studi di Teramo.

2018- Assistente di **"Economia Politica"**, Facoltà di Economia, Università degli studi di Roma, Sapienza (Prof. Ventura).

2013- Assistente di **"Politica Economica"**, Facoltà di Economia, Università degli studi di Roma, Sapienza (Prof. Di Bartolomeo).

2014-2016 Assistente di **"European economic integration"**, Facoltà di Economia, Università degli studi di Roma, Sapienza (Prof. Di Bartolomeo).

2013- Assistente di **"Politica Economica"**, Università degli studi di Teramo, Facoltà di Scienze della Comunicazione (Prof. Di Bartolomeo).

2012-2014 Assistente di **"Economia and Politica Economica nei Mercati Globali"**, Facoltà di Scienze della Comunicazione, Università degli studi di Teramo (Prof. Passarelli).

2005-2012 Assistente di **"Economia Politica"** and **"Politica Economica nei Mercati Globali"**, Università degli studi di Teramo (Prof. Di Bartolomeo).

2005-oggi Cultore della materia (Economia Politica), Università di Teramo.

2017-oggi Cultore della materia (*International Economics*), Università di Luiss.

## **Appendice A2 - Docenze a Master**

2018- Corso di alta formazione dell'Inps, "Gestione delle relazioni interpersonali e rendimento dei gruppi di lavoro", Moduli: a) "Self interest preferences and Other regarding preferences."

2018- Corso di alta formazione dell'Inps, "Empowerment sanitario", Moduli: a) "Bias e razionalità; b) Social identity and promise keeping".

2017-oggi Docente del Master: Economics on Money, Credit and Finance, Dipartimento di Economia e diritto, Università di Roma, Sapienza, Modulo: "Behavioral Economics and Finance".  
<http://wp.comunite.it/emcf/>

2014 Docente del Master: "Back Stage on stage" presso la Consorform, Teramo - Modulo: "L'economia e la gestione delle imprese e delle associazioni culturali".

2012-2013 Docente del Master: "Peacekeeping and cooperation", Facoltà di Scienze della Comunicazione, Università degli studi di Teramo.

2011-oggi Docente del Master: "Geopolitics, economic globalization and international institutions", Facoltà di Scienze della Comunicazione, Università degli studi di Teramo.

2010-2013 Docente del Master: "Epistemologia, didattica e comunicazione disciplinare (EDICO)" presso l'Università di Teramo – Modulo: "Politica economica e complementi".

2010 Docente del Master: "Giornalismo" Facoltà di Scienze della Comunicazione, Università degli studi di Teramo – Modulo: "Mercati ed istituzioni economiche".

2009 Docente del Master: "Globalizzazione e comunicazione: il miglioramento dei processi di comunicazione della Banca di Credito Cooperativo nei confronti della base sociale e del territorio di riferimento", presso la Fedam della Banca di Credito Cooperativo (Pescara).

2008 Docente del Master: Public Governance (Formez) presso l'Università degli studi di Teramo (2008) - Modulo: "Teorie e fondamenti delle scelte pubbliche".

2008 Docente del Master: "Giornalismo" presso l'Università di Teramo, Facoltà di Scienze della Comunicazione (2008) – Modulo: "Mercati ed istituzioni economiche".

2007 Docente del Master: "Net working manager d'impresa", Facoltà di Scienze Politiche presso l'Università di Teramo - Modulo: "Economia Politica e Approccio ai mercati internazionali".

2007 Docente del Master: "Manager della filiera cerealicola", Facoltà di Agraria, Università di Teramo - Modulo: "Economia Politica, Istituzioni e Mercati del settore dell'agro-energia".

2007 Docente del Master: "Specialisti aziendali in marketing internazionale e customer relationship management" presso la "Consoform, Teramo - Modulo: "Economia Politica e Approccio ai mercati internazionali".

2007 Docente del Master: "Management dell'innovazione" – Modulo: "Progettazione Comunitaria", Facoltà di Scienze della Comunicazione, Università di Teramo.

## Appendice B - Pubblicazioni

Acocella N., G. Di Bartolomeo e S. Papa: "L'evoluzione dei patti sociali in una prospettiva analitica", in **Quaderni di Rassegna Sindacale** (2006), vol. 4, pp. 189-210.

Papa S.: "I finanziamenti per l'internazionalizzazione delle PMI", in L'internazionalizzazione della piccola e media impresa in Abruzzo, **Il Piccolo Libro Editore** 2007. Discusso al workshop: "L'internazionalizzazione delle PMI in Abruzzo", presso l'University of Teramo (2006).

Papa S.: "Manuale della bioenergia", Dipartimento di Scienze della Comunicazione, Università di Teramo, CUIA Network Discussion Papers, Working Paper No 17-2007. Discusso al workshop: "Filiera agroalimentare della bioenergia" presso l'Accademia Barilla (Parma, 2007).

Papa S.: "Il sistema internazionale delle emissioni, gli strumenti di flessibilità e le forme di incentivazione in Italia", Dipartimento di Scienze della Comunicazione, Università di Teramo, CUIA Network Discussion Paper, Working Paper No 46-2008. Discusso al workshop: "Modelli territoriali per l'utilizzo dei Biocarburanti", presso l'Università di Roma, Tor Vergata (2008); Discusso al workshop: "L'utilizzo delle energie biorinnovabili in Abruzzo", Università di Pescara (2008).

Bianchi A., M. De Nicola, G. Di Bartolomeo, P. Di Giovanni, S. Papa e O. Trio: "Economia della cortesia: il valore economico del rispetto e della considerazione per gli altri", **Carocci Editore, Roma** (2008). Discusso al workshop: "Globalization and communication: Improving communication processes of the Cooperative Credit Bank respect to the social base and the reference area", presso l'University di Teramo (2009).

Di Bartolomeo G. e S. Papa: "Cortesia e decisioni collettive" in "Economia della cortesia: il valore economico del rispetto e della considerazione per gli altri", **Carocci Editore, Roma** (2008). Discusso al workshop: "Globalization and communication: improving communication processes of the Cooperative Credit Bank respect to the social base and the reference area", Università di Teramo (2009).

Di Bartolomeo G. e S. Papa: "Trust, reciprocity and altruism: An impossible addition," Department of Communication, University of Teramo, Working Paper No 82-2011. Discusso al seminario in memoria di Ezio Tarantelli: "Free market economy and civil economy: employment, efficiency and well-being" Università di Roma "Sapienza" (2011).

Di Bartolomeo G. e S. Papa: "Measuring trust, reciprocity and altruism by counterfactuals," Department of Communication, University of Teramo, Working Paper No 99-2013. Discusso al "Einaudi Institute for Economics and Finance" (EIEF, 2012).

Papa S.: "Uomini, donne e strategie di ragionamento: Esistono differenze di genere nel ragionamento strategico?" pubblicata su "**ingenere.it**" (2014).

Di Bartolomeo G. e S. Papa: "Trust and reciprocity: Extensions and robustness of triadic design," **Experimental Economics**, Springer: 19 (1): 100-115 (2016). Impact factor SJR 3.38. Discusso al workshop: "Behavioral and Experimental Economics" presso "Interuniversity Center for Experimental Economics" (University of Firenze, 2013); alla Conferenza Annuale della Società Italiana degli economisti" presso l'Università di Bologna (2013); al workshop: "Communication, reciprocity and beliefs" alla Facoltà di Economia, Università di Roma, Sapienza (2014).

Di Bartolomeo G. e S. Papa: "L'economia della cortesia e l'efficienza delle decisioni collettive", **Menabò di Etica ed Economia** n°19/2015.

Di Bartolomeo G. e S. Papa: "Some determinants of trust formation and pro social behaviors in investment games: An experimental study", **Studies in Microeconomics**, Sage: 4(1) 13-26 (2016).

Di Bartolomeo G. e S. Papa: "Does collective meditation foster trust and trustworthiness in an investment game?", **International Review of Economics**, Springer, 63, 4: 379-392 (2016). DOI: 10.1007/s12232-016-0259-y. Discusso il pre-draft al "Center interdisciplinary studies in economics,

psychology and social sciences" (CISEPS) presso l'Università di Milano-Bicocca (2013).

Di Bartolomeo G., S. Papa e F. Passarelli: "Why do people sometimes not keep their promises?" Department of Communication, University of Teramo, Working Paper No 121-2016. Discusso al workshop on Behavioral and Experimental Finance, Università di Siena (2014) e alla Conferenza Annuale della Società Italiana degli economisti, Università di Trento, (2014).

Di Bartolomeo G. e S. Papa: "The effect of military-physical training techniques on trust and trustworthiness", Department of Communication, University of Teramo, Working Paper No 122-2016.

Di Bartolomeo G. e S. Papa: "Conditional and unconditional other regarding preferences: A qualitative analysis", **Annals of the department of methods and models for economics, territory and finance**, 47-57 (2017).

Di Bartolomeo G. e S. Papa: I sindacati come attori della politica macroeconomica, **Economia & Lavoro**, Carocci editore, 3, 13-26, (2017).

Di Bartolomeo G. e S. Papa: The effects physical activity on social interactions: The case of trust and trustworthiness, **Journal of Sport Economics** (2017), DOI: 10.1177/1527002517717299.

Di Bartolomeo G. e S. Papa: "Miscommunication in an investment game", **Annals of the department of methods and models for economics, territory and finance** (forthcoming, 2018).

Di Bartolomeo G., Martin Dufwenberg, S. Papa e F. Passarelli: "Promise, expectations and causation", **Games and Economic Behavior** (forthcoming, 2018).

Ciccarone. G., Di Bartolomeo G., e S. Papa: "Is social identity belief independent?", **sottomesso ad una rivista internazionale** (2018), **working paper Dipartimento di Economia e Diritto**.

Di Bartolomeo G., S. Fedeli e S. Papa: "Are messages from the Tax Authorities effective per se?", **sottomesso ad una rivista internazionale** (2018), **working paper Dipartimento di Economia e Diritto**.

Di Bartolomeo G., Martin Dufwenberg, e S. Papa: "The sound of silence: The value of saying nothing", **work in progress** (2018).

Di Bartolomeo G., Martin Dufwenberg, S. Papa e F. Passarelli: "Informal Agreement and Unilateral promises", **work in progress** (2018).

Di Bartolomeo G., S. Papa e Eyal Winter: "Why do the rich get richer?", **work in progress** (2018).

Attanasi G., G. Di Bartolomeo, e S. Papa: "Is the guilt aversion game dependent?", **work in progress** (2018).

## **Appendice C - Organizzazione e partecipazione a workshops, seminari e conferenze**

Partecipato alla conferenza: "Is happiness measurable and what do those measures mean for policy?" presso l'Università di Roma, Tor Vergata, 2007.

Partecipato al seminario: "Economic and financial crisis internationally: Outlines and Perspectives", di Andrea Gavosto, Director of the Fondazione Giovanni Agnelli, Università di Teramo (2008).

Partecipato al seminario: "Inside the crisis of the global economy: Growth, degrowth and happiness. Prospects for local development" con Serge Latouche e Leonardo Becchetti, Università di Teramo (2009).

Partecipato al seminario: "A new window into financial markets: Understanding financial decisions through metaphors" di Prof. La Rosa e T. Oberlechner, presso l'Euro PH.D. Research Center and Multimedia Communications Lab on Social Representations, Università di Roma, Sapienza (2009).

Partecipato alle lezioni del prof. Gary Charness: "Participation" (2010) presso l'Einaudi Institute for Economics and Finance (EIEF).

Partecipato alle lezioni del prof. David K. Levine "Game theory and behavioral economics" (2010) presso l'Einaudi Institute for Economics and Finance (EIEF).

Partecipato al seminario: "Economic and financial crisis internationally. Macroeconomic Outlook ", di Andrea Gavosto (Director of the Fondazione Giovanni Agnelli), Università di Teramo (2011).

Partecipato alla special lecture del prof. Gary Charness "Experimental Economics" (2011) presso l'Einaudi Institute for Economics and Finance (EIEF).

Partecipato al workshop on Neuroscience and Social Sciences: "My brain made me do it!" presso l'University of Teramo (2011).

Partecipato all'incontro annuale dell'American Economic Association, Chicago, IL, 2012.

Partecipato al corso: "Experimental Economics" (12 CFU) del prof. Jeffrey Butler presso l'Einaudi Institute for Economics and Finance (EIEF, 2012).

Partecipato alla conferenza: "Symposium on Psychology and Economics"; TIBER XI (Tilburg Institute for Behavioral Economics Research) presso l'Università di Tilburg with Colin Camerer: "Surprising Successes of Behavioral Game Theory and Equilibrium" and with George Loewenstein: "Behavioral Economics and Public Policy" (2012).

Partecipato alla conferenza: "Money Macro and Finance Conference", Trinity College Dublin (2012).

Organizzato e partecipato come moderatore al workshop: "Geopolitics Globalization international law and economic development of the modern world", Università di Teramo (2012).

Organizzato e partecipato come moderatore al workshop: "The new geo-economics of international crises and conflicts", Università di Teramo (2013).

Organizzato e partecipato come moderatore al workshop: "The Crisis in Syria: legitimacy and operations", University di Teramo (2013).

Organizzato il workshop: "Communication, reciprocity and beliefs", Facoltà di Economia, Università di Roma, Sapienza (2014) con M. Dufwenberg, P. Battigalli, C. Vanberg, P. Sbriglia, F. Passarelli, F. Farina, Di Bartolomeo.

Presentato al workshop: "Communication, reciprocity and beliefs", il paper "Trust and reciprocity: Extensions and robustness of triadic design," presso la Facoltà di Economia, Università di Roma, Sapienza (2014) con M. Dufwenberg, P. Battigalli, C. Vanberg, P. Sbriglia, F. Passarelli, F. Farina, Di Bartolomeo.

Organizzato e partecipato come moderatore al workshop: "La Crisi di debito e crescita nella Zona Euro: quali soluzioni per una UM sostenibile e duratura" (2015) presso la Facoltà di Economia, Sapienza, Roma.

Presentato il paper: "Promise, expectations and causation", ai seminari del CIMEO presso il Dipartimento di Economia e diritto, Università di Roma, Sapienza (2016).

Presentato il paper "Is social identity belief independent?" ai seminari del CIMEO presso il Dipartimento di Economia e diritto, Università di Roma, Sapienza (2018).

Presentato il paper "Are messages from the Tax Authorities effective per se?", ai seminari del CIMEO presso il Dipartimento di Economia e diritto, Università di Roma, Sapienza (2018).

Organizzato e partecipato come relatore e moderatore al workshop: "Le determinanti dell'identità di gruppo" (2018) presso la Facoltà di Economia, Sapienza, Roma.

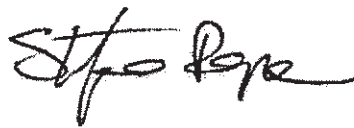
Presentato il paper "Is social identity belief independent?" al Workshop: "Le determinanti dell'identità di gruppo" (2018) presso la Facoltà di Economia, Sapienza, Roma.

Presentato il paper "Is social identity belief independent?" al 3rd Workshop on Psychological Game Theory "Emotions and Economic Theory" a Soletto (LE) 2018.

#### DICHIARAZIONE SOSTITUTIVA

Data 23/07/2018

Firma



## **CURRICULUM VITAE**

### **Fabrizio Patriarca**

#### **Posizione attuale:**

Assegnista di ricerca in Scienza delle Finanze – Dipartimento di Giurisprudenza, Università di Roma Tre;

#### **FORMAZIONE:**

##### **Titoli conseguiti**

- 2017 Abilitazione Scientifica Nazionale a Professore di II Fascia, settore concorsuale 13/A1 – Economia Politica;
- 2017 Abilitazione Scientifica Nazionale a Professore di II Fascia, settore concorsuale 13/A2 – Politica Economica;
- 2017 Abilitazione Scientifica Nazionale a Professore di II Fascia, settore concorsuale 13/A3 – Scienza delle Finanze;
- 2007 Dottorato in Economia, Università “La Sapienza” di Roma, Dipartimento di Scienze Economiche;
- 2005 Diploma Scuola Matematica Interuniversitaria – Istituto Nazionale di Alta Matematica, Perugia. Conseguito con gli esami di Analisi Numerica e Teoria delle Decisioni;
- 2003 Laurea in Statistica Economica, Università “La Sapienza” di Roma, con lode;

##### **Altre attività formazione:**

- 2009 Winter School on Inequality – Canazei
- 2004 Summerschool Programming Matlab – Università di Lecce

## **RICERCA**

### **Attività di ricerca presso qualificati istituti stranieri**

- 2017 Advisor - Tender on access to welfare of non-standard workers in Italy, European Commission – DG Employment;
- 2014 Visiting Researcher, Centre national de la Recherche Scientifique, Nizza;
- 2013 Visiting Fellow, Centre National de la Recherche Scientifique, Nizza;
- 2012 Advisor per il Rapporteur del ESSC – European Economic Social Committee per la stesura del Parere sulla Proposta di Direttiva del Consiglio Europeo in merito alla Financial Transaction Tax 2008/7/EC;

- 2011-12 Ricercatore per il Network di Ricerca Europeo POLHIA - "Monetary, Fiscal and Structural Policies with Heterogeneous Agents", European Commission progetto FP7;
- 2011 Visiting Fellow Department of Finance UTS - Sydney University of Technology, Sydney;
- 2008 Visiting Fellow Université Catholique de Louvain, Institut de Recherches Economiques et Sociales (IRES)

#### **Attività di ricerca presso qualificati istituti italiani**

- 2016-2017 Assegnista di ricerca in Politica Economica - Dipartimento di Economia e Diritto, Università di Roma La Sapienza;
- 2014-2015 Assegnista di ricerca in Politica Economica - Dipartimento di Economia e Diritto, Università di Roma La Sapienza;
- 2016 Collaboratore Dipartimento Economia e Statistica - Università di Siena su "Esame delle evidenze dei Microdati INPS sul fenomeno dei pensionati che lavorano"
- 2012-13 Assistente di Ricerca LIGEP - Luiss International Group on Economic Productivity (Coordinatore: J.P. Fitoussi) ;
- 2012-13 Assegnista di Ricerca Consiglio per la Ricerca e la Sperimentazione in Agricoltura, progetto Foresterra tema "Costruzione di indicatori socio-economici...rispetto al problema del degrado delle terre";
- 2007-11 Ricercatore post-doc, Dipartimento di Scienze Economiche Università "La Sapienza" di Roma;
- 2007-08 Collaboratore IRES - CGIL. Oggetto della ricerca: "Trend di produttività nel settore dei servizi in Italia";
- 2007 Consulente ISFOL. Oggetto: "Le reti pubblico-private nella gestione dei servizi all'impiego nelle aree metropolitane".

#### **Organizzazione, direzione e coordinamento di gruppi di ricerca nazionali e internazionali o partecipazione agli stessi**

- 2015- Segretario Scientifico del Centro di Ricerca Interuniversitario "Ezio Tarantelli" - CIRET
- 2014-2015 Membro gruppo di lavoro ASTRID "Il finanziamento non Bancario delle Imprese"
- 2012-2014 Membro LIGEP - Luiss International Group on Economic Productivity;
- 2011-2012 Membro anche con funzioni organizzative dell'unità de La Sapienza del Network di

- Ricerca Europeo POLHIA - "Monetary, Fiscal and Structural Policies with Heterogeneous Agents", European Commission progetto FP7;
- 2006-08 Membro del gruppo di ricerca ISFOL –"La Sapienza" Università di Roma su Dinamiche del Mercato del Lavoro in Italia (coord. S.Bruno);
- 2002-2003 Ruoli di organizzazione, direzione e organizzazione per la realizzazione dell'Archivio del CNEL sulla contrattazione aziendale in qualità di Presidente picc. Soc. coop. "IPOTESI" in collaborazione con Monitor Lavoro s.r.l.

#### **Principali recenti partecipazioni a conferenze internazionali con presentazione di articoli**

- 2018 Invited Speaker – Seminary on "Inequality and innovation" Instituto Complutense de Estudios Interancionales, Madrid
- 2017 Workshop " Recent developments on migration issues", Invited speaker, Université de Lorraine, Nancy.
- 2017 Workshop on the Law and Economics of Migration and Mobility, University of Bern
- 2017 International Conference in Migration and Welfare, Sapienza University of Rome
- 2017 Le pensioni tra rigore analitico e sostenibilità sociale, Sapienza University of Rome
- 2016 "57<sup>th</sup> Annual Conference Società Italiana degli Economisti, Bocconi University, Milan
- 2016 "XXVIII Annual Conference Società Italiana di Economia Pubblica, Università del Salento, Lecce
- 2016 "Le Pensioni Italiane al Nodo dell'Equità" – Invited speaker, Centro Einaudi, Torino
- 2016 Seminar - Invited speaker, Università degli Studi di Salerno
- 2015 Causes and Consequences of inequality and social mobility: what can be done? CIRET Centro Interuniversitario Ezio Tarantelli – Università La Sapienza di Roma.
- 2015 RAstaNEWS Conference "Eurozone in the DoldRums", Università di Milano Bicocca;
- 2014 "*Consommation durable et inégalités socio-économiques : mesure et perspectives*" ISEM, Université de Nice Sophia Antipolis, Nice invited speaker
- 2014 Previdenza, Risparmio e TFR nel dibattito di politica economica. Roma Senato della Repubblica invited speaker
- 2013 IJCEE ISTC-CNR Annual Conference, Roma; invited speaker
- 2013 Seminar - Invited speaker, Sciences-Po, Nizza, Francia.
- 2012 Seminar - Invited speaker, OFCE, Parigi.
- 2012 *The State of Economics After the Crisis*, Macroeconomic Policy Institute (IMK), 14th

- Conference of the Research Network Macroeconomics and Macroeconomic Policies (FMM), Berlino
- 2012 OFCE workshop on *Inequality and Macroeconomic Performance*, Parigi
- 2012 OFCE workshop on *Agent-Based Models*, Parigi
- 2011 *From crisis to growth? The challenge of imbalances, debt, and limited resources*, Macroeconomic Policy Institute (IMK), 15th Conference of the Research Network Macroeconomics and Macroeconomic Policies (FMM), Berlino
- 2011 *Rethinking Economic Policies in a Landscape of Heterogeneous Agents* REPLHA International Conference, Milano
- 2011 *Future of Capitalism* Conference in honor of Prof. Geoff Harcourt, Cambridge
- 2011 37<sup>th</sup> Eastern Economic Association Annual Conference, New York

#### **Ruoli di referee e editor per riviste**

Guest Editor *International Journal of Computational Economics and Econometrics*

Referee: *Ecological Economics*, *Journal of Applied Economics*, *Review of Keynesian Economics*, *International Journal of Computational Economics and Econometrics*, *Revue de l'OFCE*, *Revue of Social Policy*, *Economia e Lavoro*, Routledge.

#### **ATTIVITÀ DIDATTICA A LIVELLO UNIVERSITARIO IN ITALIA O ALL'ESTERO**

##### **Docenze (da titolare del corso) a contratto**

- 2014-16; *Macroeconomia*, Facoltà di Scienze Politiche – LUISS University, Roma (2 anni accademici) 9 CFU;
- 2013- 16 *Economia Pubblica*, Facoltà di Economia – Università Cattolica del Sacro Cuore di Roma (3 anni accademici) 6 CFU;
- 2013- 15 *Economia Politica*, Facoltà di Giurisprudenza – Università degli Studi di Sassari (2 anni accademici) 6 CFU;
- 2013-14 *Globalization*, Skema Business School di Parigi (in lingua inglese) (1 anno accademico);
- 2009-11 *Economia Politica*, Facoltà di Ingegneria - Università "La Sapienza" di Roma (2 anni accademici) 6 CFU;

##### **Altre docenze da titolare del corso**

- 2018 *Inequality and Innovation*, Doctorate and Master of the Instituto Complutense de Estudios

#### Internacionales, Madrid

- 2017 *Sistemi Pensionistici*, Master Progetto Valore PA – Università La Sapienza di Roma
- 2011-2017 *Crescita e Distribuzione del Reddito*, Scuola di Dottorato in Economia - Università “La Sapienza” di Roma (in lingua inglese);
- 2011-12 *Microeconomia*, Scuola di Dottorato in Economia - Università “La Sapienza” di Roma (in lingua inglese);

#### Assistenze alla docenza (a contratto)

- 2013-14 European Economics, Master in European Studies Università LUISS G.Carli, Roma
- 2011-13 Politica ed Economia del Welfare State, Facoltà di Giurisprudenza, Università LUISS G.Carli, Roma
- 2006-07 Economica Politica, Facoltà di Ingegneria - Università “La Sapienza” di Roma

#### Altre attività accademiche

- 2011 – 2017 Membro del Collegio di Dottorato di Finanza ed Economia Internazionale, Sapienza Università di Roma;
- 2017 Membro Comitato Organizzatore per la Conferenza "International Conference on Migration and Welfare" 11 e 12 Maggio, Roma;
- 2017 Membro Comitato Organizzatore per la Prima Tarantelli Lecture "Rents and Inequality" 3 Maggio, Roma;
- 2015 Membro Comitato Organizzatore per la Conferenza "Causes and Consequences of Inequality and Social Mobility: What can be done" 25 e 26 Settembre, Roma;
- 2012 Membro Comitato per la Conferenza "Monetary and fiscal policies in the European Monetary Union" 23 Ottobre 2012, Roma;
- 2011 Membro Comitato per la Conferenza “Innovation, Economic Change and Policies: An out of equilibrium perspective” 17-19 November 2011, Roma;

#### PUBBLICAZIONI

##### Monografie

- 2012 “Beyond the short term. A study of past productivity trends and an educated guess on future ones”, con J.P. Fitoussi, E. Phelps, C. Pissarides e altri. ed. LUISS University Press, Roma.

### Riviste Internazionali Fascia A Anvur

- 2017 "Tertiarization and land use change: The case of Italy", con P. Esposito and L. Salvati, *Economic Modelling*. Available online 12 December 2017, in press, doi 10.1016/j.econmod.2017.12.002.
- 2017 "The effects of aging on Notional Defined Contribution pension systems: a theoretical investigation", *Metroeconomica*, published on-line October 2017, in press, doi 10.1111/meca.12191.
- 2017 "Inequality and growth: the perverse relation between the productive and the non-productive assets of the economy" con M. Amendola e J. L. Gaffard, *Journal of Evolutionary Economics*, Vol. 27 pg 531-554.
- 2017 "Distribution and growth: a dynamic approach" con C. Sardoni. *Structural Change and Economic Dynamics*, 2017 Vol. 40 pg. 1-9;
- 2014 "Growth with Unused Capacity and Endogenous Depreciation" con C. Sardoni. *Metroeconomica*, J. Wiley & Sons. Vol 65(4), Londra
- 2013 "Structural change and income distribution: An inverted-U relationship," con F. Vona, *Journal of Economic Dynamics and Control*, Elsevier, vol. 37(8). Philadelphia
- 2012 "Time to build, obsolescence and the technological paradox". *Structural change and Economic Dynamics* Vol. 23; Philadelphia
- 2011 "Income Inequality and the Diffusion of Environmental Technologies" con F. Vona. *Ecological Economics*, volume 70; Philadelphia

### Altre Riviste Internazionali

- 2018 "What meets the eye: the effect of the presence of immigrants on personal attitudes to migrations in Europe" con E. Levi e R.D. Mariani, *Economics Bulletin*, in press.
- 2017 "Tax Compliance, Income Distribution and Social Norms" con D. Di Gioacchino *Theoretical Economic Letters*, April 2017;
- 2015 "Land degradation, economic growth and structural change: evidences from Italy" con P. Esposito, L. Perini e L. Salvati, *Environment Development and Sustainability*, Springer, March
- 2015 "The time profile approach to production with an application to gestation lags" con L. Salvati. *International Journal of Computational Economics and Econometrics*

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Inderscience, 2015 Vol.5, No.3, pp.257 - 271

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- 2012 "Environmental Taxes, Inequality and Technical Change," con F. Vona *Revue de l'OFCE*, Presses de Sciences-Po, vol. 0(5), Parigi

### Riviste Nazionali

- 2016 "Job security, flexicurity o insecurity? Il dualismo del mercato del lavoro in Italia alla luce delle recenti riforme" con R. Tilli, *Rivista delle Politiche Sociali/Italian Journal of Social Policy* (3/4 2016)
- 2015 "A vent'anni da un'occasione mancata" con S. Patriarca *Politiche Sociali* 3/2015
- 2014 "Gli sgravi contributivi sulle nuove assunzioni: convenienze per le imprese ed effetti sul bilancio pubblico" con M. Raitano *Rivista delle Politiche Sociali/Italian Journal of Social Policy* (4-2014)
- 2013 "Exploring forest infrastructures equipment through multivariate analysis: complementarities, gaps and overlaps in the Mediterranean basin" con S. Bajocco, E. Raparelli, G. Di Matteo, P. Nardi, L. Perini, L. Salvati, G. Scarascia Mugnozza. *Annals of Silvicultural Research*, vol 37. Roma
- 2010 "L'uomo economico davanti al futuro" con A. Bianco *Nuova civiltà delle macchine*. ed. RAI-Eri Vol 4-2010, Roma

### Working papers recenti su collane

- 2016 "The channels of influence of parents' background on children's earnings: the role of human and relational capital in monopolistic competition", con Maurizio Franzini, e Michele Raitan. *CIRET Working paper series* N. 3/2016. Revised and Resubmitted *Journal of Economic Inequality*.
- 2017 "Hate at First Sight? Dynamic Aspects of the Electoral Impact of Migrations: The Case of the UK and Brexit" con E. Levi e R.D. Mariani. *SPRU Working papers series* 2017-21, SPRU - Science and Technology Policy Research, University of Sussex. Submitted to *American Economic Review*

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**Recenti articoli su riviste on-line più citati**

- 2017      “L’economia del Mondo di Mezzo” *Menabò Etica ed Economia* nr. 64/2017
- 2015      “Non è così semplice. I dati sull’occupazione e le riforme del governo.” Con M. Raitano  
*Menabò Etica ed Economia* nr. 25/2015
- 2014      “Pensioni, L’equità possibile” con T. Boeri e S. Patriarca, *Lavoce.info*, 14 Gennaio

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**Roma 16/07/2018**

*Myr PK*

www.Albopretorionline.it

## Filippo Pavesi

Phd in Economics

Email: [filippo.pavesi@univr.it](mailto:filippo.pavesi@univr.it)

Tel: +39 328 325 5281

### Posizione Attuale

- Ricercatore – Università di Verona, Dipartimento di Scienze Economiche.
- Visiting Research Associate – Stevens Institute of Technology, NJ, USA.

### Istruzione

- Phd in Economics – Università Bocconi, 2006.
- Visiting Scholar - Ecole des Hautes Etudes en Science Social (PSE) – Paris – 02/2006 – 06/2006.
- Visiting Scholar - New York University 03/2005 – 06/2005.
- Marie Curie Fellowship - Universitat Autònoma de Barcelona - 02/2004 – 08/2004.
- B.Sc. Università Cattolica del Sacro Cuore, Milano, 1997.

### Campi d'Interesse

- Economia dell'informazione, Economica Politica, Economia Finanziaria, e Network Sociali.

### Posizioni Passate

- Visiting Assistant Professor – Stevens Institute of Technology, USA, 2015-16.
- Professore a contratto – University of Parma, Department of Industrial Engineering. 2012-13.
- Assegnista di Ricerca – University of Milano (Bicocca), Economics Department. 2008-12.
- Visiting Professor – Central European University, Department of Public Policy, Budapest. 2007-09.

### Pubblicazioni e Working Papers

#### Pubblicazioni

- "How Open is the Food NPD Process: Preliminary Results from an Explorative Study" (con Barbara Bigliardi e Francesco Galati), forthcoming, *International Journal of Entrepreneurship and Innovation Management*, 2017.
- "Electoral Contributions and the Cost of Unpopularity" (con Thomas Bassetti), *Economic Inquiry*, Vol. 55(4), pp. 1771-1791, 2017.
- "Experts, Conflicts of Interest and Reputation for Ability" (con Massimo Scotti), *International Journal of Economic Theory*, vol. 10(2), pp. 219-233, 2014.
- "Investment Bank Reputation and Initial Public Offerings (IPOs)" (con Massimo Scotti), *Economics at Work: Essays on Knowledge, Information and Social Interactions*. Monte Università, Parma, 2013.
- "Influential Listeners: An experiment on Persuasion Bias in Social Networks" (con Luca Corazzini, Beatrice Petrovich e Luca Stanca), *European Economic Review*, Elsevier, Vol. 56(6), pp. 1276-1288, 2012.

Data: 24/07/2018

Firma: Filippo Pavesi

### Working Papers

- "Virtual Water Trade: The Implications of Capital Scarcity" (con Mohamad Afkhami, Thomas Bassetti and Hamed Ghoddusi), *Working Paper 03/2018*, University of Verona, 2018 (sottomesso).
- "Good Lies" (con Massimo Scotti), *Working Paper Series 39*, Economics Discipline Group, UTS Business School, University of Technology, Sydney, 2017 (sottomesso).
- "Watch your Words: An Experimental Study on Communication and the Opportunity Cost of Delegation" (con Elena d'Agostino, Armenak Antinyan, and Luca Corazzini), *Working Paper 18/2017*, University of Verona, 2017 (sottomesso).
- "Deep Pockets, Extreme Preferences: Interest Groups and Campaign Finance Contributions" (con Thomas Bassetti), *working paper 04/2014 - University of Verona*, 2014.
- "Do Campaign Finance Policies Really Improve Voters' Welfare?" (con Filippo Gregorini), *working paper 209 - University of Milan-Bicocca*, 2011.
- "Financial Analysts and Collective Reputation: Theory and Evidence" (con Stefano Bonini and Massimo Scotti), *DIR working paper*, Bocconi University, 2010.

### Progetti

- "Reputational Conflicts of Interest", progetto congiunto con Massimo Scotti, 2017.
- "Play on: A natural experiment on Omission Bias", progetto congiunto con Stefano Bonini, 2017.
- "Family Firms: Exploring the Role of Ownership Dispersion on Economic Performance", progetto congiunto con Francesco Bripi, 2017.
- "Exploring the Role of Interest Groups and the introduction Super PACS in determining Political Polarization", progetto congiunto con Thomas Bassetti, 2017.
- "Campaign Finance and Voter Activism", progetto congiunto con Massimo Scotti, 2018.
- "Ideological Distance and Information Aggregation in Social Networks", progetto congiunto con Luca Corazzini, 2018.
- "Hiring External Managers or Working with Insiders: The Role of Learning", progetto congiunto con Massimo Scotti, 2018.
- "Trading Places: The Effect of Listing Exchange Switches", progetto congiunto con Stefano Bonini, Eleni Gousgounis, e Ali Taatian, 2018.

### Finanziamenti alla Ricerca (Grants)

- Research Grant awarded by University of Technology (UTS), Sydney for the project on "An Experimental Analysis of Task Repetition on Labor Incentives", 2018.
- Finanziamento Annuale dell'Attività Base della Ricerca, MIUR 2017.
- EELAB University of Milan-Bicocca, research grant per il progetto del titolo: "Social Networks and the Impact of Rare Events on Decisions under uncertainty", 2012.
- Cisepe (Center for Interdisciplinary Studies in Economics Psychology and Social Sciences), University of Milan-Bicocca Research Grant, 2011.
- DIR Research Grant assegnato dalla SDA Bocconi per il progetto dal titolo: "Financial Analysts and Collective Reputation: Theory and Evidence", 2009.
- Research Grant assegnato dalla University of Technology (UTS), Sydney per il progetto dal titolo: "Experts, Conflicts of Interest and Reputation for Ability", 2008.

Data: 24/07/2018

Firma: 

#### Altri Articoli e Pubblicazioni

- "Prospettive Economiche sull'Evoluzione dell'Industria Alimentare" capitolo nel libro *Ingegneria Alimentare*, Chirioti Editore, 2017.
- "Quali Prospettive Globali per il Comparto Alimentare? Analisi di Scenario, Tendenze e Previsioni al 2050", con Gino Ferretti Roberto Rizzo, *Tecnica Molitoria*, 2017.
- "Perché i Privati Finanziano i Partiti", *www.lavoce.info* (con Filippo Gregorini), 2012.
- *Istituzioni di Economia* (with Alberto Petroni), Parma: Campus Editrice, 2012.

#### Seminari presso altre Università

- Essec Business School, Cergy-Pontoise, Francia, 2017.
- Erasmus University (Accounting and Economics Workshop), Rotterdam, 2017.
- LUMSA, Rome, Italia, 2018.
- Bocconi University (Dondena Workshop on Political Economy), Milano, Italia, 2018.
- Rutgers University, New Jersey, USA, 2018.
- University of Guelph, Toronto, Canada, 2018.

#### Attività di Refereggio

- Referee per le seguenti riviste: *Review of Economic Studies*, *Economic Journal*, *American Political Science Review*, *B.E. Journal of Theoretical Economics*, *Southern Economic Journal*, *Journal of Management and Governance*, *Journal of International Management*, *International Review of Economics*.

#### Esperienza Professionale

- Consulente per BIP Consulting nelle seguenti aree: economia, strategia and change management 2018-
- Cap Gemini Ernst & Young Consultants (2000 -2001)  
Ruolo: Strategy Consultant  
Attività: consulente strategico e analista nelle seguenti industrie: telecomunicazioni, utilities, e distribuzione all'ingrosso
- Dun & Bradstreet Corporation (1997 - 2000)  
Ruolo: Product Manager  
Attività: pianificazione strategica, analisi di mercato e lancio nuovi prodotti - Londra e Milano.

#### Insegnamento

##### Graduate

- CDLM in Direzione Aziendale- Università di Verona (Vicenza)
  - Economia Industriale (avanzato) - 2016-17, 2017-18
- Master in Economia- Università di Milano (Bicocca)
  - Advanced Microeconomics - 2009-10, 2010-11
- Master in Statistica - Università di Milano (Bicocca)
  - Advanced Microeconomics - 2007-08
- Master in Public Policy - Central European University (CEU) - Budapest
  - Microeconomics - 2007-08, 2008-09
  - Macroeconomics - 2007-08, 2008-09

Data: 24/07/2018

Firma: Filippo Pavoni

**Master in Business Administration (MBA) – Bocconi University**

- Teaching Assistant – Economic Cycles and Policies – 2007-08
- Teaching Assistant - The Firm and its Environment – 2008-09

**Undergraduate**

**Macroeconomia**

- Professore, Stevens Institute of Technology: 2015-16
- TA Università Bocconi: 2002-03, 2003-04, 2004-05, 2007-08, 2011-12
- Tutor, Università Bocconi: 2004-05

**Microeconomia**

- Professore, Stevens Institute of Technology: 2015-16
- TA, Università Bocconi: 2006-07
- Tutor, Università Bocconi: 2004-05

**Istituzioni di Economia e Microeconomia**

- Professore, Università di Milano (Bicocca): 2011-12
- TA, Università di Milano (Bicocca): 2007-08, 2008-09, 2009-2010, 2010-11

**Istituzioni di Economia (Macroeconomia & Microeconomia)**

- Professore, Università di Parma: 2012-13

**Economia Industriale**

- Professore, Università di Verona, 2013-14, 2014-15

**Executive Teaching**

**Crif Corporation – Bologna, Italia**

- Mini MBA - Strategy Module: 2013-14, 2015-16, 2017-18

**Conferenze Recenti**

Ho presentato la mia ricerca alle seguenti conferenze:

- Asset (Association of Southern European Economic Theorists), Cipro, 1-3 novembre, 2012.
- Royal Economic Society (RES) Conference, Manchester, UK, 7-9 aprile, 2014.
- 17<sup>th</sup> International Economic Association (IEA), World Congress, Mar Morto, Giordania, 6-10, giugno, 2014.
- Eastern Economic Association 42<sup>nd</sup> Annual Conference, Washington D.C., 25-28 febbraio, 2016.
- 27<sup>th</sup> International Conference on Game Theory, Stony Brook University, NY, USA, 17-21 luglio, 2016.
- Midwest Economic Theory and Trade Conference (MWET), Lexington, Kentucky, USA, 17-19 maggio, 2017.
- African Econometric Society Meeting, Algeri, Algeria, 29 giugno – 1 luglio, 2017.
- LACEA-LAMES Conference, Buenos Aires, Argentina, 9-11 novembre, 2017.
- 3rd European Workshop on Political Macroeconomics (EWPM), Tbilisi, Georgia, 11-13 giugno, 2018.
- ESA World Meetings, Berlino, Germania, 28 giugno - 1 luglio, 2018.

Data: 24/07/2018

Firma: *Luigi Pavesi*

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## CURRICULUM VITAE

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VALENTINA PERUZZI

(July 2018)

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### PERSONAL INFORMATION

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### CURRENT POSITION

Research Fellow in Applied Economics (SECS-P06) and  
Economics of Financial Intermediaries (SECS-P11)

Department of Economics and Management, Università degli Studi di Trento  
February 2018-present

Supervisor: Dr. Chiara Tomasi

Lecturer of Industrial Organization and Business Strategy (2nd Module)

Department of Economic and Social Sciences (DiSES), Università Politecnica delle Marche  
October 2016-present

### PREVIOUS POSITIONS

Research Fellow in Applied Economics (SECS-P06)

Department of Economic and Social Sciences (DiSES), Università Politecnica delle Marche  
December 2015-November 2017

Supervisor: Prof. Marco Cucculelli

Research Fellow in Economics (SECS-P01)

Department of Economic and Social Sciences (DiSES), Università Politecnica delle Marche  
October 2014-September 2015

Supervisor: Prof. Alberto Zazzaro

### EDUCATION

Ph.D. in Finance, Università di Roma II "Tor Vergata", July 2015

Thesis title: "Three Essays on Family Firms' Financing Constraints"

Supervisor: Prof. Alberto Zazzaro

MSc in Finance *cum laude*, Università Politecnica delle Marche, July 2011

Thesis title: "Sovereign debt sustainability and financial markets evaluation"

Supervisor: Prof. Pietro Alessandrini

Bachelor's degree in Economics *cum laude*, Università Politecnica delle Marche, July 2009

## RESEARCH INTERESTS

Banking, Relationship lending, Family firms, SMEs, Financing constraints, Corporate finance, Innovation, Entrepreneurship, Industry life cycle

## PUBLICATIONS

### PUBLISHED WORKS

Marco Cucculelli and Valentina Peruzzi (2018), Post-crisis firm survival, business model changes and learning. Evidence from the Italian manufacturing industry, *Small Business Economics* (forthcoming), <https://doi.org/10.1007/s11187-018-0044-2>

Marco Cucculelli, Valentina Peruzzi and Alberto Zazzaro (2018), Relational capital in lending relationships: Evidence from European family firms, *Small Business Economics* (forthcoming), <https://doi.org/10.1007/s11187-018-0019-3>

Valentina Peruzzi (2017), Does family ownership structure affect investment-cash flow sensitivity? Evidence from Italian SMEs, *Applied Economics* 49, 4378-4393

Marco Cucculelli and Valentina Peruzzi (2017), Bank screening technologies and the founder effect: Evidence from European lending relationships, *Finance Research Letters* 20, 229-237

Marco Cucculelli and Valentina Peruzzi (2016), Le imprese ad alta crescita nelle Marche, *ECONOMIA MARCHE Journal of Applied Economics*, vol. XXXV, 41-66

Valentina Peruzzi (2015), Family firms' access to bank lending: Evidence from Italy, *Economics Bulletin* 35(3), 1874-1885

### PAPERS SUBMITTED AND COMPLETED

Pierluigi Murro and Valentina Peruzzi, Family firms and access to credit: Is family ownership beneficial?, *CERBE Working Papers* 23, CERBE Center for Relationship Banking and Economics (*R&R, Journal of Banking and Finance*)

Giovanni Ferri, Pierluigi Murro, Valentina Peruzzi and Zeno Rotondi, Bank lending technologies and credit availability in Europe. What can we learn from the crisis?, *Mo.Fi.R. Working Papers* 135, Money and Finance Research group (Mo.Fi.R.), Univ. Politecnica Marche, Dept. Economic and Social Sciences (*R&R, Journal of International Money and Finance*)

Jan Brzozowski, Marco Cucculelli and Valentina Peruzzi, Firm proactivity in response to crisis: Evidence from European data (*R&R, Entrepreneurship Research Journal*)

Marco Cucculelli and Valentina Peruzzi, Product innovation, entrepreneurial orientation and firm growth. Evidence from Italian multi-product family firms, mimeo, Univ. Politecnica delle Marche, Dept. Economic and Social Sciences (submitted)

### WORK IN PROGRESS

Marco Cucculelli and Valentina Peruzzi, Innovation over the industry life cycle. Does ownership matter?

Pierluigi Murro and Valentina Peruzzi, Cooperative banks and income inequality. Evidence from Italian provinces

### TEACHING EXPERIENCES

2016-2018: Industrial Organization and Business Strategy 2nd Module (graduate, taught in English, 44 hours, 6 CFU), Università Politecnica delle Marche

2015-2017: T.A. Financial Economics (graduate), Prof. Marco Cucculelli, Università Politecnica delle Marche

2010-2011: Tutor of Microeconomics (undergraduate), Università Politecnica delle Marche

2009-2010: Tutor of Mathematics (undergraduate), Università Politecnica delle Marche

### EUROPEAN PROJECTS

2018: Participation to the project "Studies in the Area of European Competitiveness" financed by the European Commission and coordinated by the Austrian Institute for Economic Research (WIFO). Report on "Structural reforms in Italy, 2014-2017".

### SEMINARS AND CONFERENCES

2018: 15th SIEPI Workshop (University of Ferrara)

2017: 14th SIEPI Workshop (University of Palermo); LUMSA University Seminar; 8th EURICSE Workshop (University of Trento); International conference on small businesses, banks, finance, innovation and growth (University of Urbino); 58th Italian Economic Association Conference (University of Calabria)

2016: 37th AISRe Conference (Università Politecnica delle Marche); 57th Italian Economic Association Conference (Bocconi University)

2015: 3rd CERBE Workshop (LUMSA University); 24th Rome Conference on Money, Banking and Finance (LUMSA University)

### REFEREING ACTIVITY

Applied Economics; Economics Bulletin; Emerging Markets Finance and Trade; International Review of Economics; Journal of Small Business Management.

### PRIZES AND AWARDS

Targa ADEIMF (Associazione Docenti di Economia degli Intermediari Finanziari) Best Paper Award (2nd classified), 2017

Corrado Orazi Award to the best PhD thesis, 2016

Riccardo Mazzoni Award to the best Master Dissertation, 2012

Corrado Orazi Award to the best Master Dissertation, 2012

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Rotary Club Award to the best Graduate Student in Economics, 2012

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### **MEMBERSHIPS AND AFFILIATIONS**

2016-2018: SIE Italian Economic Association

2017-2018: Money and Finance Research Group (Mo.Fi.R.)

### **LANGUAGES**

ITALIAN (Native), ENGLISH (Advanced), FRENCH (Basic)

### **IT**

MS OFFICE (Advanced), STATA (Intermediate), MATLAB (Basic), LATEX (Basic), SQL (Basic), HTML (Basic)

Autorizzo il trattamento dei miei dati personali ai sensi del Decreto Legislativo 30 giugno 2003, n. 196  
"Codice in materia di protezione dei dati personali".

Ancona, 04 July 2018

*Valentina Sem*

# Luca Piccoli

July 2018

## ACADEMIC POSITIONS

### Current position

*Since 2013* Associate Professor, University of the Balearic Islands, Department of Applied Economics.

### Other affiliations

*Since 2017* Research Fellow, IZA - Institute of Labor Economics

*Since 2018* Member of EQUALITAS - Economics of Inequality and Poverty Analysis

### Previous positions

*2011-13* Assistant Professor, University of the Balearic Islands, Department of Applied Economics.

*2010-11* Visiting Professor, University of Balearic Islands, Department of Applied Economics

*2007-10* Researcher (Post-doc), Paris School of Economics, Microsimulation and Public Policies Evaluation Unit.

*2004-2007* Research Fellow, University of Verona, Department of Economics.

### Visiting positions

*2016* University of Siena, Department of Economics and Statistics, Sept. to Dec.

*2015* Economix, Université Paris Ouest – Nanterre La Défense, May

*2012* Economix, Université Paris Ouest – Nanterre La Défense, Feb.

### Academic qualifications

*2017* Professore Associato (Associate Professor) in SECS-P02 Politica Economica (Economic Policy) in the Italian National Scientific Qualification (ASN)

*2017* Professore Associato (Associate Professor) in SECS-P03 Scienza delle Finanze (Public Economics) in the Italian National Scientific Qualification (ASN)

*2013* Profesor Contratado Doctor (Associate Professor) in Economia Aplicada (Applied Economics) in the Spanish Qualification System (ANECA)

*2011* Profesor Ayudante Doctor (Assistant Professor) in Economia Aplicada (Applied Economics) in the Spanish Qualification System (ANECA)

## EDUCATION

- 2007 PhD in Economics, University of Verona. Thesis title "Addiction and Alcohol Consumption at the Household and Individual level: Theory and Applications"
- 2003 Master in Economics, CORIPE, University of Turin. Final grade: A
- 2002 Degree in Economics and Business, University of Verona. 110/100 *Cum Laude*

## FELLOWSHIPS AND AWARDS

- 2018 Sexenio de Investigación (recognition of outstanding research performance), Comisión Nacional de Evaluación de la Actividad Investigadora (CNEAI).
- 2006-07 Research fellowship, University of Verona, Department of Economics. Title: Micro and Macro Economic Analysis of Juvenile Crime.
- 2005-06 Research fellowship, University of Verona, Department of Economics. Title: The Intra-household Distribution of Resources in case of Alcohol Abuse.
- 2004 Research fellowship, University of Verona, Department of Economics. Title: Estimates of the Needs of Disable People.

## RESEARCH ACTIVITY

### Fields of interest

*Family Economics, Labor Economics, Public Economics*

### Publications in refereed journals

- "Parental Alcohol Consumption and Adult Children's Educational Attainment", with L. Mangiavacchi, *Economics & Human Biology*, vol. 28, pp. 132-145, 2018.
- "Intrahousehold distribution in migrant-sending families", with L. Mangiavacchi and F. Perali, *Journal of Demographic Economics*, vol. 84(1), pp. 107-148, 2018.
- "The Passive drinking effect: a collective demand application", with M. Menon and F. Perali, *Review of Economics of the Household*, vol. 16(1), pp. 143-169, 2018.
- "Female poverty and intrahousehold inequality in transition economies", *IZA World of Labor*, Vol. 353, 2017.
- "An ex ante evaluation of the Revenu de Solidarité Active by micro-macro simulation techniques", with L. Canova and A. Spadaro, *IZA Journal of European Labor Studies*, 4:17, 2015.
- "Optimal Taxation, Social Preferences and the Four Worlds of Welfare Capitalism in Europe", with A. Spadaro and L. Mangiavacchi, *Economica*, Vol. 82(3), pp. 448-85, 2015.
- "Do Parents Drink Their Children's Welfare? A Joint Analysis of Intra-Household Allocation of Time", with G. C. Giannelli and L. Mangiavacchi, *IZA Journal of Labor & Development*, 2:13, 2013.
- "GDP and the Value of Family Caretaking: How Much Does Europe Care?", with G. C. Giannelli and L. Mangiavacchi, *Applied Economics*, Vol. 44(16), pp. 2111-31, 2012.
- "Improving the measurement of child welfare in the context of intra-household inequality", with L. Mangiavacchi, *Children and Youth Services Review*, Vol. 33(2), pp. 226-32, 2011.
- "A microsimulation evaluation of efficiency, inequality, and polarization effects of implementing the Danish, the French, and the U.K. redistribution system in Spain", with A. Spadaro and X. Olivier, *Review of Income and Wealth*, vol. 56(1), pp.186-214, 2010.

## Working papers

“A micro-macro evaluation of a universal basic income with flat tax reform in France”, with R. Magnani, R&R: *Journal of Policy Modeling*

“Gender inequalities among adults and children in collective households”, with Lucia Mangiavacchi, UNU-WIDER Working Paper n. 109/2017. Under review: *Journal of Comparative Economics*.

“Individual poverty measurement using a fuzzy intrahousehold approach”, with G. Betti and L. Mangiavacchi, DEPS Working Papers 747, 2017. Under review: *Review of Economics of the Household*.

“Mobility across Generations of the Gender Distribution of Housework”, with N. Gimenez-Nadal and L. Mangiavacchi, DEA Working Papers 80, 2016. Under review: *Labour Economics*.

“Tax evasion and the optimal non-linear labour income taxation”, with S. Balle, L. Mangiavacchi and A. Spadaro, ECINEQ Working Paper Series n. 373, 2015. Under review: *Fiscal Studies*.

“An extended theory of rational addiction”, with F. Perali and K. R. Wangen, DEA Working Paper n. 69, 2015.

“Primal-Dual Estimation of a Linear Expenditure Demand System” with Q. Paris and F. Perali, University of California, Davis, Department of Agricultural and Resources Economics - Working Paper no. 04-015, 2004.

## Book chapters

“A Micro-Macro simulation model applied to the French economy: The case of a euro’s real depreciation”, with R. Magnani, M. Carré and A. Spadaro, Chapter 9 in *The New Generation of Computable General Equilibrium Models*, eds. Perali and Scandizzo, Springer, 2018.

“Unpaid work in Europe: gender and country differences”, with F. Francavilla, G. C. Giannelli and L. Mangiavacchi, Chapter 4 in *Gender and European Labour Market*, eds. Bettio, Plantenga and Smith, Routledge, 2013.

## Policy reports

“NIIMS: a micro-macro simulation model of policy impact evaluation”, with L. Mangiavacchi and A. Spadaro, for Israeli National Insurance Institute, 2014.

“Study on the impacts of fiscal devaluation”, with L. Bettendorf, M. Baldini, R. Magnani, M. Carré, L. Mangiavacchi, L. Piccoli, A. Spadaro, P. Suni, T. Valkonen, T. Davoine, T. Hanappi, R. Hyee, S. Müllbacher, P. Schuster and M. J. Labeaga, *European Commission, Directorate-General for Taxation and Customs Union, Taxation Paper n. 36*, 2013.

“Construction, validation and calibration of a behavioural microsimulation model for Israel”, with L. Mangiavacchi and A. Spadaro, for Israeli National Insurance Institute, 2012.

“An ex ante Evaluation of the Revenu de Solidarité Active (RSA) et Revenu Supplémentaire Temporaire d’Activité (RSTA) in the French Overseas Departments”, with L. Mangiavacchi and A. Spadaro, for Haut Commissariat aux Solidarités Actives contre la Pauvreté (French Government), 2010.

"Women and Unpaid Family Care Work in the EU", with F. Francavilla, G. C. Giannelli, G. Grotkowska and M. W. Socha, *European Parliament, Directorate General for Internal Policies, Policy Department C: Citizens' Rights and Constitutional Affairs, Gender Equality, Study*, 2009.

"An ex ante impact evaluation of the implementation of the Revenu de Solidarité Active by microsimulation techniques", with L. Canova and A. Spadaro, for Comité d'évaluation du RSA (French Government), 2009.

"SYSIFF 2006: A microsimulation model for the French tax system", with L. Canova and A. Spadaro, 2009.

## Work in progress

"Spousal income association, family composition and inequality: a simulation approach", with S. Grossbard, L. Mangiavacchi and W. Nilsson

"Parental drinking and child development", with L. Mangiavacchi and S. Stillman

"Personality traits and household consumption choices", with L. Mangiavacchi and C. Rapallini

"Identification of collective Engel curves and individual demands: tests and estimation", with J.P. Chavas, L. Echeverria, M. Menon and F. Perali.

"idres - a command to estimate the intrahousehold distribution of resources using collective Engel curves", with M. Menon, F. Perali and N. Tommasi

"cquads - a command to estimate collective almost ideal demand systems", with M. Menon, F. Perali and N. Tommasi

"Female labour supply and informality in Serbia", with L. Mangiavacchi, M. Vladislavljević and J. Zarkovic.

## Financed Research Groups and Projects

### As Principal Investigator:

2016-18 Intrahousehold inequality, social policies and individual welfare. Ministerio de Economía y Competitividad de España (ECO2013-63727-R): 8107€.

### As Participant:

2014 Microsimulation and Evaluation of Public Policies in Cuba. Financed by Instituto Nacional de Investigaciones Económicas (Cuba National Institute for Economic Research): 6800€. Project leader: A. Spadaro.

2014 Microsimulador estático com comportamento do icms do estado do Rio Grande do Sul/Brasil (Static behavioural microsimulation model for Rio Grande do Sul/Brazil). Financed by Secretaria de Estado da Fazenda (Rio Grande do Sul government): R\$42000 (about 18000€). Project leader: X. Oliver.

2012-13 Study on the impacts of fiscal devaluation. Financed by the European Commission (TAXUD/2011/DE/338): 256000€. Project leaders: L. Bettendorf and M. Baldini.

2011-13 La estructura de un moderno estado del bienestar: en búsqueda de un modelo optimo. Financed by Ministerio de Ciencia e Innovación de España (ECO2011-28999): 52500€. Project leader: A. Spadaro.

2010 Valuation ex ante des dispositifs de Revenu de Solidarité Active et Revenu Supplémentaire Temporaire d'Activité à travers d'un modèle de microsimulation du système de redistribution directe pour les DOM (Ex-ante evaluation of RSA and RSTA through a microsimulation model for the DOM). Financed by Haut Commissariat aux Solidarités Actives contre la Pauvreté (French Government): 10000€. Project leader: A. Spadaro.

- 2009-11 Fiscal Schemes for Inclusive Development. Financed by UNDP (United Nation Development Programme): 800000€. Project leaders: A. Spadaro, L. F. Lopez-Calva, E. Ortiz-Juarez, C. M. Urzua Macias.
- 2009-10 Construction d'un modèle interactif de microsimulation du système de redistribution directe en France (Construction of an Interactive Microsimulation Model for Direct Taxation in France). Financed by Centre Pour la Recherche Economique et ses Applications (Cepremap): 100000€. Project leader: A. Spadaro.
- 2008-14 A Micro-Macro-Simulation Model of Policy Impact Evaluation for Israel. Financed by the Israeli National Insurance Institute: 300000€. Project leader: A. Spadaro.
- 2008-09 Women and Unpaid Family Care Work in the EU. Financed by European Parliament (PE 419.618): 220000€. Project leader: G. C. Giannelli.
- 2007-09 The Evaluation of Redistribution Policies by Simulation Techniques. Financed by Agence Nationale de la Recherche (BLAN06-2.139446): 220000€. Project leader: A. Spadaro.
- 2006-09 Micro and Macro Economic Analysis of Juvenile Crime. Co-financed by University of Verona and Istituto don Calabria: 260000€. Run in collaboration with the Department of Justice of Italian Government. Project leader: F. Perali
- 2005-06 The Intra-household Distribution of Resources in case of Alcohol Abuse. Financed by University of Verona: 18000€. Project leader: F. Perali.
- 2004 Estimates of the Needs of Disable People. Financed by University of Verona: 18000€. Project leader: F. Perali.

#### Invited Seminars

- 2016 DEPS seminars, University of Siena, 23 of Nov.  
PhD in Economics Seminar Series, University of Perugia, 18 of Oct.
- 2015 ISER Monday Seminar series, University of Essex, 15 of June  
DSE Seminar series, University of Verona, 1 of Apr..
- 2012 Universite Paris Ouest Nanterre-La Defense, "Jeune Papiers" series at Economix. 31 of Jan.
- 2009 National Insurance Institute of Israel. 18 and 20 of May
- 2007 Paris School of Economics, "Groupe de travail Marché du travail et inégalités" series at Paris-Jourdan Sciences Economiques. 14 of Dec.
- 2006 Institute of Health Management and Health Economics, University of Oslo, 29 of Aug.

## Presentations at Conferences

- 2018 AIEL "XXXIII National Conference of Labour Economics", Ancona, 20-21 of Sept. (scheduled)  
EuHEA conference 2018, 12<sup>th</sup> European Conference on Health Economics, Maastricht, 11-14 of July  
IZA World Labor Conference 2018, Berlin, 28-29 of June  
The 2018 meetings of Society of the Economics of the HOusehold (SEHO), Paris, 23-24 of May  
XXI Encuentro de Economia Aplicada, Alcalá de Henares, 7-8 of June
- 2016 Third SITES/IDEAs Annual Conference, Firenze, 29-30 of Sept.  
XXXI National Conference of Labour Economics (AIEL), Trento, 22-23 of Sept.  
28<sup>th</sup> Annual Conference of the European Association of Labour Economists (EALE), Ghent, 15-17 of Sept.  
30<sup>th</sup> Annual Conference of the European Society for Population Economics (ESPE), Berlin, 15-18 of June  
The Alpine Population Conference, Villars-sur-Ollon, Switzerland, 26-29 of Jan..
- 2015 30<sup>th</sup> Annual Congress of the European Economic Association, Mannheim, 24-27 of Aug.  
6<sup>th</sup> meeting of the Society for the Study of Economic Inequality (ECINEQ), Luxembourg, 13-15 of July
- 2014 XXXIX Simposio de la Asociación Española de Economía-Spanish Economic Association (SAEe), Palma, 8-9 of Dec.  
SITES-IDEAS First Annual Conference, Florence, 11-12 of Sept.
- 2013 Young Lives "Inequalities in Children's Outcomes in Developing Countries", Oxford, 8-9 of July
- 2011 ECINEQ "Fourth Meeting of the Society For the Study of Economic Inequality", Catania, 18-21 of July  
"Conference on the economics of the family" in honour of Gary Becker, Paris, 07-09 of Oct.
- 2010 CHILD-CSFEF-AIEL "International Conference in memoriam of Maria Concetta Chiuri on Household, Labour and Migration Economics", Bari and Tricase, 1-3 of July  
Workshop on "Measuring Interaction Between Quality of Life, Children Well-being, Work and Public Policies", Modena, 28-29 of June  
Workshop AISSEC "Comparing Inequalities", Assisi, 22-23 of June
- 2009 AIEL "XXIV Convegno Nazionale di Economia del Lavoro", Sassari, 24-25 of Sept.  
"Microsimulation: Bridging Data and Policy", 2<sup>nd</sup> General Conference of the International Microsimulation Association, Ottawa (CA), 8-10 of June
- 2008 "Income Distribution and the Family" Conference, Kiel, 1-3 of Sept.  
SMYE 2008 "Spring Meeting of Young Economists", Lille (FR), 17-19 of April
- 2006 HERO "Workshop on Health Economics", Voksenåsen, Oslo, 31 of August - 1 of Sept.
- 2004 Child "Models of Household Economics for the Design and the Evaluation of Fiscal and Social Reforms", Turin 25-26 of June  
Child "International Workshop on Research in Consumer Behaviour and Welfare: Implications for Policy", Garda (VR) 14-16 of May

## TEACHING

- 2017-18 Microeconomics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Public Economics (6 ECTS in Spanish and 6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Integrated evaluation of economic impacts (3 ECTS in English). University of Balearic Islands, Master in Economics of Tourism: Monitoring and Evaluation.  
Supervision of 3 graduation theses within the Bachelor of Economics.  
Advisor of Margarita Cerda (with X. Olicer) within the Ph.D. program in Applied Economics at University of Balearic Islands.
- 2016-17 Microeconomics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Public Economics (6 ECTS in Spanish), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Integrated evaluation of economic impacts (3 ECTS in English). University of Balearic Islands, Master in Economics of Tourism: Monitoring and Evaluation.  
Supervision of 10 graduation theses within the Bachelor of Economics.
- 2015-16 Microeconomics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Public Economics (6 ECTS in Spanish), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Integrated evaluation of economic impacts (3 ECTS in English). University of Balearic Islands, Master in Economics of Tourism: Monitoring and Evaluation.  
Supervision of 10 graduation theses within the Bachelor of Economics.  
Advisor of Rut Sanchez within the Ph.D. program in Applied Economics at University of Balearic Islands.
- 2014-15 Microeconomics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Public Economics (6 ECTS in Spanish), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Supervision of 10 graduation theses within the Bachelors in Economics and Business.
- 2013-14 Microeconomics (6 ECTS in English + 6 ECTS in Spanish), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Statistics (6 ECTS in Spanish), University of Balearic Islands, Bachelor of Economics.
- 2012-13 Microeconomics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Statistics (6 ECTS in Spanish), University of Balearic Islands, Bachelors of Economics.
- 2011-12 Microeconomics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Welfare Economics (6 ECTS in English), University of Balearic Islands, Bachelors of Economics.
- 2010-11 Microeconomics (6 ECTS in English + 6 ECTS in Spanish), University of Balearic Islands, Bachelors of Economics and Business Administration.  
Welfare Economics (6 ECTS in English), University of Balearic Islands, Bachelor of Economics.
- 2009-10 Microeconomics (6 ECTS in English + 2x6ECTS in Spanish), University of Balearic Islands, Bachelors of Economics and Business Administration.
- 2009-10 Micro-simulations and Evaluation of Public Policies, Paris School of Economics, Master in Public Policy and Development, TA.
- 2006-07 Microeconomics I, University of Verona, Ph.D. in Economics and Finance and Master in Economics and Finance (the master is now discontinued).
- 2005-06 Political Economy, University of Verona, Bachelor of Economics and Business, TA.

## ACADEMIC SERVICES

### Institutional responsibilities

Committee - Secretary of the scientific committee of the Ph.D. program in Applied Economics at University of Balearic Islands.

Coordinator of the Public Economics research area within the Ph.D. program in Applied Economics at University of Balearic Islands.

Member of the scientific committee of the Master in Economics of Tourism: Monitoring and Evaluation at University of the Balearic Islands.

Coordinator of the "Evaluation techniques applied to tourism" specialization within the Master in Economics of Tourism: Monitoring and Evaluation at University of the Balearic Islands.

Coordinator of the Applied Economics Seminars series at University of Balearic Islands.

Tutor ERASMUS for student exchanges with University of Florence (since 2016) and Université Paris Nanterre (since 2016).

### Refereeing activity

#### *Journals*

American Journal of Agricultural Economics, Journal of Public Economics; Review of Economics of the Household, Applied Economics, Economic Modelling, International Tax and Public Finance, Journal of Family and Economic Issues, Economics e-journal, Routledge.

#### *Institutional*

Reprise: Expert Peer Reviewer for Italian Scientific Evaluation

### PhD Committees

2017 Member of the commission for the evaluation of two candidates for a PhD in Development Economics at University of Florence. Candidates: Sara Burrone and Silvio Traverso

2017 Member of the commission for the evaluation of one candidate for a PhD in Applied Economics at University of Alcalá. Candidate: Giovanni Padilha da Silva

### Conferences organization

2004 Member of the local committee for the International Workshop on Research in Consumer Behaviour and Welfare: Implications for Policy, Garda (VR) Italy, 14-16 of May 2004.

2009 Member of the local committee for the MICROSIMULA workshop on Microsimulation as a tool for the analysis of public policies: methods and applications, Paris School of Economics, 8-9 of Feb. 2009.

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## ADDITIONAL INFORMATION

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### Language skills

<i>English</i>	Superior
<i>Italian</i>	Mother Tongue
<i>French</i>	Advanced
<i>Spanish</i>	Superior
<i>Catalan</i>	Novice

### Computer skills

<i>Software</i>	Stata, Gauss, Mathematica, Gams, aML, Matlab, E-Views, R, Gretl, Excel (Visual Basic programming).
<i>Office</i>	LaTeX, Lyx, Scientific Workplace, MS Office.
<i>Web</i>	Html, css, CMS (Joomla!, Infogluue).
<i>OS</i>	Linux and Windows (system administration).

Montepulciano, 24/07/18



Luca Piccoli

## OKTAY SÜRÜCÜ CURRICULUM VITAE

### INFORMAZIONI PERSONALI

COGNOME	SÜRÜCÜ
NOME	OKTAY
DATA DI NASCITA	

### ESPERIENZA LAVORATIVA

Maggio 2012 - oggi

Ricercatore (Lecturer)

Università di Bielefeld, Centro di Economia Matematica (Bielefeld University, Center for Mathematical Economics), Bielefeld, Germania

Gennaio 2011 - Aprile 2012

Assegnista di Ricerca

Dipartimento di Economia e Finanza, LUISS Guido Carli, Roma

Marzo 2010 - Agosto 2010

Assegnista di Ricerca

Dipartimento di Matematica Applicata, Università di Venezia Ca' Foscari, Venezia

Gennaio 2004 - Settembre 2006

Assistente di Ricerca

Dipartimento di Matematica Finanziaria, Università Tecnica del Medio Oriente (Middle East Technical University), Ankara, Turchia

### TITOLI DI STUDIO

Diploma di Dottorato di Ricerca in Economia ed Organizzazione (04/04/2011)

Università di Venezia Ca' Foscari - primo classificato

Titolo della Tesi: Interazioni economiche con razionalità limitata

Relatore: Prof. Marco LiCalzi

Dottorando ospite (Febbraio 2008 - Luglio 2008)

Scuola Superiore di Finanza di Vienna (Vienna Graduate School of Finance), Vienna, Austria

Master in Scienze (Master of Science) (2005)

Dipartimento di Matematica Finanziaria, Università Tecnica del Medio Oriente (Middle East Technical University) - primo classificato, Ankara, Turchia

Titolo della Tesi: I mercati energetici

Relatore: Assoc. Prof.ssa Esma Gaygisiz Lajunen

Diploma di Laurea in Matematica (2002)

Dipartimento di Matematica, Università Tecnica del Medio Oriente (Middle East Technical University), Ankara, Turchia

## PREMI E RICONOSCIMENTI

Premio Società Italiana degli Economisti (SIE) per la miglior tesi di dottorato di ricerca in economia XII Edizione - anno 2012

La borsa di studio per 3 anni (Settembre 2006 - Agosto 2009) durante il dottorato

## ATTIVITA DI REFEREE

Decisions in Economics and Finance  
European Journal of Operational Research  
Games

## PUBBLICAZIONI

"The Impact of Time Limitation: Insights from a Queueing Experiment" con Anna Conte e Marco Scarsini, *Judgment and Decision Making*, 2016, Vol. 11, No. 3, pp. 260-274.

"Welfare Improving Discrimination based on Cognitive Limitations" *Research in Economics*, 2016, Vol. 70, No. 4 pp. 608-622.

"Lying for the Greater Good: Bounded Rationality in a Team", *International Journal of Economic Behavior*, 4/2014, pp. 151-163.

"Optimal Contracts with Heterogeneously Boundedly Rational Consumers", *Rivista Italiana degli Economisti*, 1/2013, pp. 133-144.

"The power of diversity over large solution spaces" con Marco LiCalzi, *Management Science*, 2012, Vol. 58, No. 7, pp. 1408-1421

## ATTIVITA DIDATTICA

Docente del corso di Behavioral Economics (corso di laurea magistrale), Università di Bielefeld (2016, 2017)

Docente del corso di Teoria dei Giochi (corso di laurea magistrale), Università di Bielefeld (2014, 2015, 2016, 2017)

Docente del corso di Razionalità limitata, Università di Bielefeld (2014, 2015, 2016, 2017)

Docente del corso di Microeconomia/ Preferenza, Decisione e Domanda (corso di laurea magistrale), Università di Bielefeld (2013, 2014, 2015)

Docente del corso di Microeconomia/ Teoria dell'equilibrio economico generale (corso di laurea magistrale), Università di Bielefeld (2013, 2014, 2015)

Esercitatore del corso di Teoria dei Giochi, docente Prof. Dall'Aglio, LUISS Guido Carli (2011)

Esercitatore del corso di Macroeconomia (corso di laurea magistrale), docente Prof. Padula, Università di Venezia Ca' Foscari (2010)

Esercitatore del corso di Empirical Economics (corso di laurea magistrale), docente Prof. Brugiavini, Università di Venezia Ca' Foscari (2010)

Esercitatore del corso di Teoria dei Giochi (corso di laurea magistrale), docente Prof. LiCalzi, Università di

Venezia Ca' Foscari (2009)

Esercitatore del corso di Economia Finanziaria (corso di laurea magistrale), docente Prof. Gaygisiz, Università Tecnica del Medio Oriente (2003, 2004, 2005, 2006)

Esercitatore del corso di Decision Making under Uncertainty (corso di laurea magistrale), docente Prof. Gaygisiz, Università Tecnica del Medio Oriente (2004)

#### PARTECIPAZIONE A CONVEGNI INTERNAZIONALI

Graz-Udine Summer Workshop, June 2017

Conference on Economic Design 2017, York, June 2017

Seminar Series of Economics and Management, Paderborn University, Germany, April 2016

Conference on Economic Design 2015, Istanbul, Luglio 2015

International Meeting on Experimental and Behavioral Sciences (IMEBESS), Toulouse, Aprile 2015

Behavioral Economics Seminar, Kiel Institute for the World Economy, Febbraio 2015

9th Alhambra Experimental Workshop, Barcelona, Ottobre 2014

2013 Annual Meeting of the Association of Southern European Economic Theorists (ASSET), Bilbao, Novembre 2013

8th Alhambra Experimental Workshop, Rome, Ottobre 2013

8th Nordic Conference on Behavioral and Experimental Economics, Stockholm, Settembre 2013

Graz-Udine Summer Workshop, Giugno 2011

Doctoral Meeting of Montpellier, University of Montpellier, France, Maggio 2011

Venice-Klagenfurt Workshop, Alpen-Adria-Universität Klagenfurt, Austria, Aprile 2011

EURO XXI, 21st European Conference on Operational Research, Reykjavik, Iceland, Luglio 2006

#### CONOSCENZE LINGUISTICHE

Turco (madrelingua)

Inglese (eccellente)

Italiano (buono)

Tedesco (elementare)

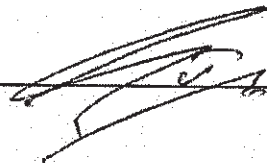
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Luogo

BIELEFELD

Firma



**MASSIMILIANO VATIERO****I) ACADEMIC APPOINTMENTS**

"Brenno Galli" Chair of Law and Economics, Università della Svizzera italiana (Lugano, Switzerland), as of December 2010.

Assistant professor of Law and Economics, Università della Svizzera italiana (Lugano, Switzerland), as of December 2010.

Visiting researcher, Harvard Law School, Cambridge (MA), September 2014 – January 2015.

Visiting researcher (fellowship of the Comparative Corporate Governance and Finance Program), Harvard Law School, Cambridge (MA), September 2013 – January 2014.

Visiting assistant professor, Institut für Recht und Ökonomik (Institute of Law and Economics), University of Hamburg, September 2012 – January 2013.

Visiting research scholar, Chicago-Kent College, Chicago, Spring 2009.

Post-Doc fellow in economics (Assegnista di ricerca), University of Siena, February 01, 2008 to January, 31, 2009

**II) RESEARCH GRANTS**

- 2010 – 2018 (1,000,000 Euro), "Brenno Galli" Chair of Economic Analysis of Law, funded by Brenno Galli Foundation for research and dissemination activities in the field of Law and Economics (<http://www.idusi.eco.usi.ch/cattedra-brenno-galli.htm>).
- 2014 – 2016 (about 120,000 Swiss francs): Main investigator of grant awarded by Swiss National Science Foundation: "Institutional Complementarities among Corporate Ownership, Employment Protection and Innovation: the Swiss Case" (<http://p3.snf.ch/project-150158>).

**III) OTHER ACADEMIC STUFF**

- Abilitazione Nazionale (December 18, 2013 – December 18, 2019), Associate Professor of Economic Policy, Italian Minister of Education and Research.
- Abilitazione Nazionale (November 30, 2017 – November 30, 2023), Associate Professor of Public Economics, Italian Minister of Education and Research.
- Abilitazione Nazionale (July 13, 2018 – July 13, 2024), Associate Professor of Economic History (13/C1), Italian Minister of Education and Research.
- Ph.D. board (Collegio) of Doctoral programme in Economics (University of Florence, University of Pisa, and University of Siena).

- Founding and Elected Council Member of the World Interdisciplinary Network for Institutional Research ([www.winir.org](http://www.winir.org)).
- Founding Member of Società Italiana di Diritto ed Economia (Italian Society of Law and Economics).
- Journal refereeing: *Journal of Economic Issues*, *Journal of Institutional Economics*, *Economics and Politics*, *European Journal of Law and Economics*, *International Review of Economics*, *History of Economic Ideas*, *Regulation and Governance*, *Metroeconomica*, *History of Economic Thought and Policy*, *Mind and Society*, *Economics & Politics*, *Italian Economic Journal*.
- Research grant refereeing: *Swiss National Science Foundation*.

### III) MAIN PUBLICATIONS – BOOK CHAPTERS

1. Roe M. and M. Vatiéro (2018), "Corporate governance and its political economy," in J.N. Gordon and W.-G. Ringe (eds.), *Oxford Handbook of Corporate Law and Governance*, Oxford University Press, pp. 56-83.
  - A pre-print version is on *The Harvard John M. Olin Discussion Paper Series, n. 827 (2015), Center for Law, Economics, and Business* available at [http://www.law.harvard.edu/programs/olin\\_center/papers/pdf/Roe\\_827.pdf](http://www.law.harvard.edu/programs/olin_center/papers/pdf/Roe_827.pdf).
2. Vatiéro M. (2018), "Transaction and transactors' choices: What we have learned and what we need to explore," in Ménard C. and M.M. Shirley (eds.), *A research agenda for New Institutional Economics*, Edward Elgar Publishers.
3. Pagano U. and M. Vatiéro (2017), "Positional goods and Legal orderings", in Marciano A. and G.B. Ramello (eds.), *Encyclopedia of Law and Economics*, Springer.

### IV) MAIN PUBLICATIONS – ON JOURNALS

4. Fiorito L. and M. Vatiéro (2018), "Positional Goods and Social Welfare: A Note on George Pendleton Watkins's Neglected Contribution", *European Journal of the History of Economic Thought*, 25(3).
5. Vatiéro M. (2017), "Learning from Swiss corporate governance exception," *Kyklos*, 70(2):330-343
6. Vatiéro M. (2017), "On the (political) origin of 'corporate governance' species," *Journal of Economic Surveys*, 31(2):393-409.
7. Pagano U. and M. Vatiéro (2015), "Costly Institutions as Substitutes: Novelty and Limits of the Coasian Approach," *Journal of Institutional Economics*, 11(2)—Coase memorial issue: 265-281.
  - This paper has been shortlisted for the Elinor Ostrom Prize, for the best paper published in the *Journal of Institutional Economics* in 2015.
8. Vatiéro M. (2015), "Dominant Market Position and Ordoliberalism," *International Review of Economics*, 62(4): 291-306.
9. Nicita A. and M. Vatiéro (2014), "Dixit versus Williamson: the 'Fundamental Transformation' reconsidered," *European Journal of Law and Economics*, 37(3): 439-453.
10. Vatiéro M. (2013), "Positional Goods and Robert Lee Hale's Legal Economics," *Journal of Institutional Economics*, 9(3): 351-362.
11. Fiorito L. and M. Vatiéro (2013), "A joint reading of positional and relational goods," *Economia Politica - Journal of Analytical and Institutional Economics*, 30(1): 87-96.

12. [in Italian] Vatiero M. (2013), "Alla ricerca di regole (e istituzioni) efficienti," *Rivista Critica di Diritto Privato*, 31(1): 123-138.
  - The article is a revised version of the inaugural lecture held at the Università della Svizzera italiana.
13. Fiorito L. and M. Vatiero (2011), "Beyond Legal Relations: Wesley Newcomb Hohfeld's influence on American Institutionalism," *Journal of Economic Issues*, 45(1): 199-222.
14. Vatiero M. (2010), "From W. N. Hohfeld to J. R. Commons, and beyond?" *American Journal of Economics and Sociology*, 69(2): 840-866.

#### V) Books

15. [in Italian] Vatiero M. (2011), (Italian editor) Bowles S., Edwards R. and F. Roosevelt, *Introduzione all'Economia Politica*, Springer Verlag.
16. Fiorito L. and M. Vatiero (2011) (eds.) Unpublished manuscript by Warner Winslow Gardner (*The institutional theory of John R. Commons*), *Research in the History of Economic Thought and Methodology*, 29C, 1-90.
17. Vatiero M. (2009), *Understanding power: a 'Law and Economics' approach*, VDM Verlag.
  - Publication of PhD dissertation.
  - Book reviews on *Journal of Economic Literature*, *Journal of Economic Issues*, *History of Economic Ideas*, *Rivista Italiana di Diritto del Lavoro*.

#### VI) OTHER PUBLICATIONS

18. Vatiero M. (2017), "Specific investments and residual control rights: A reassessment", in Fanti L. (ed.), *Oligopoly, institutions and firms' performance*, Pisa University Press, pp. 223-233.
19. [in Italian] Di Nola S. and M. Vatiero (2017), "Dal benessere del consumatore al benessere del cittadino. Una rivisitazione della proposta Ordoliberal," in A. Iodice, *Per un nuovo inizio. Democrazia, economia e politica estera dell'Unione Europea*, Editrice Apes, pp. 122-139.
20. [in Italian] Vatiero M. (2017), "Motivi per un ordoliberalismo permanente," in De Angelis. M. and F. Felice (eds.), *Ordoliberalismo e globalizzazione*, Istituto Studi Germanici, pp. 95-106.
21. [in Italian] Di Nola S. and M. Vatiero (2015), "Origine politica ed 'evoluzionismo' negli assetti di governo delle imprese," *Mercato, Concorrenza, Regole*, 1: 107-132.
22. Felice F. and M. Vatiero (2014), "Ordo and European Competition Law," *Research in the History of Economic Thought and Methodology*, 32: 147 – 157.
23. Vatiero M. (2013), "Prof. Ronald H. Coase. An Obituary," *History of Economic Thought and Policy*, 2: 157-159.
24. Vatiero M. (2013), "Law, transaction costs and Coase's institutions. A reappraisal," *Economia e Politica Industriale. Journal of Industrial and Business Economics*, 40(4): 147-154.
25. [in Spanish] Vatiero M. (2012), "Un análisis gráfico de los bienes posicionales: consumo, tarificación y fallos de Mercado," *Revista Asturiana de Economía*, 46: 155-164.
26. Fiorito L. and M. Vatiero (2011), "Warner Winslow Gardner's *The institutional theory of John R. Commons*," *Research in the History of Economic Thought and Methodology*, 29C:1-12.

27. Vatiero M. (2010), "The ordoliberal notion of market power: an institutionalist reassessment," *European Competition Journal*, 6: 689-707.
28. Vatiero M. (2010), "Ordoliberal competition," *Concorrenza e Mercato. Rivista Annuale di Concorrenza*, 18: 371-381.
29. [in Italian] Vatiero M. (2009), "Valutazione delle Autorità di Regolazione: una nuova introduzione," *Economia Pubblica*, 5/6: 5-16.
30. Vatiero M. (2009), "An institutionalist explanation of market dominances," *World Competition. Law and Economics Review*, 32: 221-226.
31. [in Italian] Vatiero M. (2008), "Programma di clemenza. Alcuni spunti di riflessione," *Concorrenza e Mercato. Rivista Annuale di Concorrenza*, 16:434-46.
32. Niglia G. and M. Vatiero (2007), "K. William Kapp e Ronald H. Coase: Un tentativo di riconciliazione," *Studi e Note di Economia*, 3:369-83.
33. Nicita A. and M. Vatiero (2007). "The contract and the market: Towards a broader notion of transaction?," *Studi e Note di Economia*, 1:7-21.

#### VII) WORKS IN PROGRESS OR UNDER REVIEW

- Vatiero M., "How does a transaction work?," submitted.
- Vatiero M., "A primer to positional goods", submitted.
- Puca M. and M. Vatiero, "Ownership and innovation: Evidence from Switzerland", submitted.
- Vatiero M. "Judicial efficiency and economic transactions. A survey", submitted.
- Roe M. and M. Vatiero, "The political economy of blockholders"
- Vatiero M., *Lezioni di Analisi Economica del Diritto*. (Textbook of economic analysis of law for Swiss students).

#### VIII) EDUCATION

- Ph.D. in Law and Economics, Department of Economics, University of Siena, April 18, 2008.
  - Dissertation: "Towards a Law and Economics of power". Thesis supervisors: Riccardo del Punta (University of Florence) and Ugo Pagano (University of Siena).
- Laurea degree in Economics (with *Laude*), University of Siena, July 10, 2003.

#### IX) TEACHING

At the bachelor level

- 2010-2018: Course of Law and Economics (56 hours), bachelor degree in economics, Università della Svizzera italiana.
  - Evaluation of students: 3rd position (2015), 1st position (2016), and 2nd position (2017) among teachers of Economics at the Università della Svizzera italiana.

- 2014-2018: Course of *Law and Economics* (30 hours), bachelor degree in law, Università Carlo Cattaneo LIUC.

At the master level

- 2017-2018: Module of public choice (14 hours), Master in Public Management and Policy (PMP), Università della Svizzera italiana.
- 2018: Module of regulation (14 hours), Master in Public Management and Policy (PMP), Università della Svizzera italiana.
- 2007-2010: Course of Economics, Master of Science in Economics, University of Siena.

At the PhD level

- 2007-2010: Workshops and tutorial courses in Economics, PhD in Law and Economics, University of Siena.

#### X) CONFERENCE/WORKSHOP LOCAL ORGANIZER

- 2018 STILE workshop of Law and Economics, July 08-09, 2018, USI-Lugano (<https://www.usi.ch/it/feeds/8089>).
- 1st Symposium of *World Interdisciplinary Network for Institutional Research (WINIR)* ([www.winir.org](http://www.winir.org)), "The Nature and Governance of Corporation", April 22-24, 2015, USI-Lugano, about 90 attendees ([https://winir.org/?page=past\\_events&side=symposium\\_2015&sub=programme](https://winir.org/?page=past_events&side=symposium_2015&sub=programme)).
  - The symposium was sponsored by Swiss National Science Foundation (10CO18\_158002).
  - Keynote speakers: Simon Deakin (University of Cambridge), Colin Mayer (University of Oxford), Ugo Pagano (University of Siena, and CEU), Philip Petit (Princeton University), about 90 attendees.
- 9<sup>th</sup> annual conference of the *Italian Society of Law and Economics (SIDE)*, December 12-14, 2013, USI-Lugano, about 110 attendees (<http://www.side-isle.it/ocs2/index.php/SIDE/SIDE2013>).
  - Keynote speakers: Bruno Frey (Zeppelin University, and CREMA-Zurich), Luigi A. Franzoni (University of Bologna),

#### XI) SELECTED ACADEMIC PAPER PRESENTATIONS

##### BY INVITATION

- STILE 2018 workshop of Law and Economics, July 08-09, 2018, Università della Svizzera italiana.
- Lecture in *New Frontiers of Law and Economics*, May 28, 2018, Bucerius Law School, Hamburg.
- 2017 STILE workshop of Law and Economics, July 11-12 2017, Syracuse (Italy).
- 2017 Annual Colloquium on Social Doctrine of the Church, May 16-17 2017, Pontificia Università Lateranense, Rome.
- Workshop on "Oligopoly, Institutions and Firms", January 26-27, 2017, University of Pisa.
- Conference on Ordoliberalism, April 14, 2016, Istituto Italiano di Studi Germanici (CNR), Rome.
- Lecture in *New Frontiers of Law and Economics*, June 02, 2015, Bucerius Law School (Hamburg).
- *International Conference of Law and Economics*, April 25-26, 2014, Bilkent University (Ankara).

##### BY CALL FOR PAPERS

- 15th annual conference of the *Italian Association for the History of Economics (STOREP)*, June 28-30, 2018, University of Genoa.

- 13th annual conference of *Italian Society of Law and Economics* (SIDE), December 15-16, 2017, LUMSA University.
- 56th annual conference of the *Italian Society of Economists*, September 19-21, 2017, University of Calabria, Cosenza (Italy).
- 14th annual conference of the *Italian Association for the History of Economics* (STOREP), June 08-10, 2017, Università Cattolica del Sacro Cuore, Piacenza (Italy).
- 12th annual conference of *Italian Society of Law and Economics* (SIDE), December 16-17, 2016, University of Turin.
- 4th annual conference of *World Interdisciplinary Network for Institutional Research* (WINIR), September 14-17, 2017, Utrecht University.
- 28th annual conference of *European Association for Evolutionary Political Economy* (EAEPE), November 3-6, 2016, Manchester Metropolitan University.
- 3rd workshop on Economic Analysis of Litigation, June 27-28, 2016, University of Montpellier.
- 2nd Symposium of *World Interdisciplinary Network for Institutional Research* (WINIR) on "Property Rights", April 4-6, 2016, University of Bristol.
- 11th annual conference of *Italian Society of Law and Economics* (SIDE), December 18-19, 2015, University of Naples "Federico II".
- 19th annual conference of *Society for Institutional and Organizational Economics* (SIOE, former ISNIE), June 18-20, 2015, Harvard Law School.
- 12th annual conference of *Italian Association for the History of Economics* (STOREP), June 11-13, 2015, University of Turin.
- 1st symposium of *World Interdisciplinary Network for Institutional Research* (WINIR) "The Nature and Governance of Corporation", April 22-24, 2015, Università della Svizzera italiana.
- 10th annual conference of *Italian Society of Law and Economics* (SIDE), December 18-20, 2014, Rome "La Sapienza".
- 31st annual conference of *European Association of Law and Economics* (EALE), September 18-20, 2014, Aix-Marseille University.
- 1st annual conference of *World Interdisciplinary Network for Institutional Research* (WINIR), September 11-14, 2014, London.
- 54th annual conference of *Italian Society of Economists* (SIE), October 24-26, 2013, University of Bologna.
- 30th annual conference of *European Association of Law and Economics* (EALE), September 26-28, 2013, Warsaw University.
- 8th annual conference of *Italian Society of Law and Economics* (SIDE), December 13-15, 2012, University of Rome 3.
- 29th annual conference of *European Association of Law and Economics* (EALE), September 20-22, 2012, Stockholm University.
- 16th annual conference of *Society for Institutional and Organizational Economics* (SIOE, former ISNIE), June 14-16, 2012, University of Southern California.
- 15th annual conference of *Society for Institutional and Organizational Economics* (SIOE, former ISNIE), June 16-18, 2011, Stanford University.
- 7th annual conference of *Italian Society of Law and Economics* (SIDE), December 16-17, 2011, University of Turin.
- 6th annual conference of *Italian Society of Law and Economics* (SIDE), December 9-11, 2010, Free University of Bozen.
- 10th annual conference of *Italian Association for the History of Economic Thought* (AISPE), March 27-29, 2008, University of Treviso.
- 12th annual conference of *Society for Institutional and Organizational Economics* (SIOE, former ISNIE), June 20-21, 2008, University of Toronto.
- 21st annual conference of *European Association of Law and Economics* (EALE), 2006, Madrid.

## XII) PRESS COVERAGE AND BLOGS

### Radio, newspaper and magazines:

- [in Italian] Il Sole 24 Ore
  - 2011A discussing on competition in Italy
  - 2011B discussing on leniency programme
- [in Italian] Radio Radicale
  - 2011A discussing on employment in Italy
  - 2011B discussing on Doing Business report)
- [in German] NZZ am Sonntag: 2018 discussing on positional competition

### Guest blog contributor:

- *Oxford Business Law Blog* (<https://www.law.ox.ac.uk/business-law-blog?author=12957>)
- *Columbia Law School's blog on corporation and capital markets* (<http://clsbluesky.law.columbia.edu/author/massimiliano-vatiero/>)
- [in Italian] *Menabò di Etica ed Economia* (<https://www.eticaeconomia.it/author/massimiliano-vatiero/>)

Lugano, July 16, 2018

Firma



# CURRICULUM VITAE

## PERSONAL INFORMATION

Name	VEZZANI ANTONIO
Address	
Telephone	
Nationality	
Date of birth	
Languages	
E-mail	
ORCID	
Google Scholar	
Qualification	

## CURRENT POSITION

From January 2015	<p>Research Fellow (Scientific Officer) at the Joint Research Centre of the European Commission Directorate Innovation &amp; Growth – Economics of Industrial Research and Innovation Project</p> <p><i>Contributing to the JRC activities by participating in the definition of the research topics of the project, drafting articles, technical reports and policy briefs. Referee for a series of EC outputs</i></p> <p><i>Formulating and follow-up external studies. Drafting technical specifications for the externalization of research activities, follow-up with partners and evaluate project outcomes.</i></p> <p><i>Co-organizer of the 6th European Conference on Corporate R&amp;D and Innovation (CONCORDI-2017): "Innovation and Industrial Dynamics: Challenges for the next decade"</i></p> <p><i>Organizing workshops and the seminar series on Industrial Research and Innovation at JRC. Supervising the JRC Working Papers on Corporate R&amp;D and Innovation.</i></p> <p><i>Participating and organizing International Conferences and Workshops, liaising with policy DGs of the European Commission, international bodies (e.g. OECD) and academics</i></p>
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## RESEARCH INTERESTS

Economics of Innovation, Industrial Economics, Technological Change, Intellectual Property, Applied Economics, Science and Technology Policy

## SCIENTIFIC MEMBERSHIPS

From December 2016	<p>Member of the Scientific Committee of the JRC</p> <p><i>The JRC's Scientific Committee is a consultative body of 16 members supporting the Director General to ensure that the JRC fulfill its mission, achieves scientific excellence, and maximizes its scientific and technical support to European Union policy</i></p>
From August 2016	<p>Member of the American Economic Association</p>

## EDITORIAL EXPERIENCE

2018-2019	Co-guest editor of the Special Issue "The Dark side of Innovation" on <i>Industry &amp; Innovation</i> , with Alex Coad, Paul Nightingale and Jack Stilgoe ( <a href="#">link to the call</a> )
2018-2019	Co-guest editor of the Special Issue "Innovation and Industrial Dynamics: Challenges for the next decade" on <i>Structural Change and Economic Dynamics</i> , with Alex Coad, Nicola Grassano, Bronwyn H. Hall and Pietro Moncada-Paternò-Castello (publication in 2019)
From January 2017	Editor of the JRC Working Papers on Corporate R&D and Innovation
2016	Co-guest editor of the Special Issue "Financing constraints, R&D investments and innovative performances" on <i>Economics of Innovation and New Technology</i> (Vol.25, n.3), with Bronwyn H. Hall, Pietro Moncada-Paternò-Castello, and Sandro Montresor

## REFeree FOR JOURNALS

Research Policy, Industrial and Corporate Change, Industry & Innovation, Economics of Innovation and New Technologies, Small Business Economics, Journal of Evolutionary Economics

## PREVIOUS ACADEMIC AND RESEARCH POSITIONS

December 2014 October 2012	JRC Scientific fellow (Grantholder 30, post-doctoral fellowship) at the Joint Research Centre of the European Commission - Institute for Prospective Technological Studies (IPTS) <i>Contributing to the JRC activities by drafting articles, technical reports and policy briefs. Referee for the EU Industrial Competitiveness Report 2013 and 2014 and to a series of other EC outputs</i> <i>Drafting technical specifications and the following administrative procedures for the externalization of research activities and data acquisition</i> <i>Co-organizer of the 4th European Conference on Corporate R&amp;D and Innovation: "Financing R&amp;D and Innovation for Corporate Growth in the EU (CONCORDi-2013)"</i> <i>Participating in a series of International Conferences and Workshops, liaising with policy DGs of the European Commission, international bodies (e.g. OECD) and academics</i>
May 2012 May 2011	Post-doctoral fellow (Assegno di ricerca) at the Centro Interdipartimentale di Biostatistica e Bioinformatica (CIBB) – University of Rome Tor Vergata <i>Carrying on research in the field of illicit drugs. Organizing and analyzing data from the Italian Ministry of Justice.</i>
July 2007 July 2006	Research Assistant at the IAMC-CNR - Institute for coastal marine environment of the National Research Council <i>Participating in a research project "Contingent and Economic Evaluation of ichthyic stocks in the Gulf of Castellammare" (South of Italy)</i>

## WORKING POSITIONS AND CONSULTANCIES

July 2012 April 2009	Consultant at FAO - Food and Agriculture Organization of the United Nations. <i>Various projects within the Trade and Markets, and the Agricultural Development Economics Divisions</i>
August 2011 January 2011	Consultant for the New Technology System S.r.l. <i>Responsible for the implementation of statistical models to be used in the customer rating system of a banking institution, namely the Raiffeisenkasse Bozen Genossenschaft</i>

December 2010 April 2009	IPI (Institute for Industrial Promotion) – University of “Tor Vergata” (with Prof. P. L. Scandizzo) <i>Estimation of Social Accounting Matrices (SAM) for Italy and for the Italian Regions and policy evaluation exercises through the use of the matrices</i>
March 2008 December 2007	Consultant for Terna – Rete Elettrica Nazionale S.p.a. (with Prof. Pasquale Lucio Scandizzo) <i>Economic evaluation, using Cost Benefit Analysis (CBA) and Real Options Analysis, of TERNAL investments in the Balkan Area (2008-2016)</i>
July 2007 March 2007	Consultant for Moebius S.r.l. <i>Customer Satisfaction analysis for Autostrade per l'Italia S.p.a., statistical analysis of the questionnaires and preparation of the final report</i>

#### TEACHING EXPERIENCE

A.A. 2014/2015	Lecturer for the module: "Innovazioni tecnologiche ed organizzative delle imprese dell'unione europea" (18h) of the course Economia dell'impresa e dell'innovazione. University of Bologna, Department of Economics
A.A. 2007/2010	Teaching Assistant for the course of Economic Policy (with Pasquale Lucio Scandizzo). Faculty of Economics, University of Rome Tor Vergata
A.A. 2007/2009	Teaching Assistant for the Course of Statistical Methods in Economics (with Prof. Martino Lo Cascio). Faculty of Economics, University of Rome Tor Vergata
A.A. 2006/2007	Teaching Assistant for the course of Microeconomics (with Prof. Annalisa Rosselli). Faculty of Economics, University of Rome Tor Vergata
A.A. 2004/2006	Teaching Assistant for the course of Microeconomics of the Master in Economics (with Prof. Pasquale Lucio Scandizzo). Faculty of Economics, University of Rome Tor Vergata

#### EDUCATION AND TRAINING

November 2011 October 2004	PhD in Economics at the University of Rome “Tor Vergata”. Course in Economics Theory and Institutions
Sept. 2008	Advanced course in "Innovazione, Crescita, occupazione, produzione internazionale. Modelli ed analisi dei dati." Faculty of Economics, University of Urbino.
Sept. 2005	Summer School of Econometrics at the Interuniversity Center of Econometric (CIDE). Topics: Time Series and Panel Data
July 2004 Sept. 2003	Master in Economics at the University of Rome Tor Vergata
July 2000 February 2000	Awarded an “Erasmus” Scholarship to study at the University of Trier (Germany)
July 2003 Sept. 1995	Degree in Political Science at the University of Rome La Sapienza <i>Dissertation title: “Allargamento ad Est dell’Unione Europea: sfide ed opportunità”</i>

#### JOURNAL ARTICLES

- Alstadhafer A., Barrios S., Nicodème G., Skonieczna A.M., Vezzani A. (2018). Patent boxes design, patents location, and local R&D. *Economic Policy*, 33:93, 131-177.
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4th European Conference on Corporate R&D and Innovation. "Financing R&D and innovation for corporate growth in the EU: Strategies, drivers and barriers" (CONCORDi-2013). European Commission, JRC IPTS. September 2013, Seville (Spain): <http://iri.jrc.ec.europa.eu/concord/2013/index.html>

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#### PARTICIPATION AT INTERNATIONAL CONFERENCES

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17th Congress of the International Joseph A. Schumpeter Society  
July 2018, Seoul (Korea): <http://iss2018seoul.com/eng/index.php>

EPIP (European Policy for Intellectual Property) Conference. Claims on area: the Geography-IP interface  
September 2017, Bordeaux (France): <http://epip2017.org>

What's new in the economics of innovation? Theory, empirics and public policy  
December 2016, Grenoble (France): <https://colloque.inra.fr/economics-innovation>

OECD Blue Sky III: Informing Science and Innovation Policies. Towards the next generation of data and indicators  
September 2016, Ghent (Belgium): <http://www.oecd.org/innovation/blue-sky.htm>

16th Congress of the International Joseph A. Schumpeter Society  
July 2016, Montreal (Canada): <http://schumpeter-conference-montreal.ca/>

5th edition of the conference Governance of a Complex World 2016: Innovation, Employment and the Environment  
June 2016, Valencia (Spain): <https://gcw2016.sciencesconf.org/>

Forum Innovation VII – Journée Innovation 2016  
June 2016, Paris (France): <https://irifr.univ-littoral.fr/agora/journee-innovation/journee-innovation-2016/>

IP Statistics for Decision Makers (IPSDM) Conference 2015: IP for Innovation  
November 2015, Vienna (Austria): [https://www.epo.org/learning-events/events/conferences/2015/ipsdm2015\\_de.html](https://www.epo.org/learning-events/events/conferences/2015/ipsdm2015_de.html)

2015 International R&D Management Conference: (Fast?) Connecting R&D  
June 2015, Pisa (Italy): <http://www.globaleventslist.elsevier.com/events/2015/06/2015-international-r-d-management-conference/>

EMAE 2015 Conference: Globalisation, Innovation and Economic Change  
June 2015, Maastricht (the Netherlands): <http://www.merit.unu.edu/emaee/>

Production, R&D and Knowledge Offshoring: Economic Analyses and Policy Implications  
September 2013, Milan: <https://www.unibocconi.eu/wps/wcm/connect/ev/Events/Bocconi+Events/Production+ReD+and+Knowledge+Offshoring>

8th Knowledge Globalization Conference: Enabling Global Transitions through Innovation  
May 2013, Istanbul (Turkey): <http://www.kglobal.org/istanbulconference.html>

EMAE 2009 - 6th European Meeting on Applied Evolutionary Economics: Evolution, Behavior and Organizations  
May 2009, Jena (Germany): <http://emaee2009.econ.mpg.de/>

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#### TECHNICAL SKILLS AND COMPETENCES

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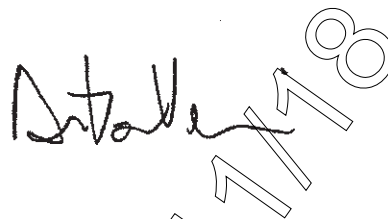
Stata (Statistical Software) - Matlab (Mathematical computation, and algorithm development) - LaTeX - NetLogo - Eviews (Statistical Software) - Microsoft SQL Server- Microsoft Office

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Consapevole delle sanzioni penali, nel caso di dichiarazioni non veritiere e falsità negli atti, richiamate dall'art. 76 del D.P.R. 445/2000 e dalle leggi speciali in materia.

Siviglia (Spagna), 25-07-2018

Firma

A handwritten signature in black ink, followed by the date '08/11/18' written in a large, stylized font.

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